

1 **ATTACHMENT A**  
2 **DEFINITIONS**

3 Unless the context otherwise requires, capitalized terms used in this Agreement will have the  
4 meanings specified in this Article.

5 **2009 Franchise Agreement**

6 “2009 Franchise Agreement” means the exclusive franchise agreement between Agency and  
7 Recology San Mateo County for Solid Waste, Recyclable Materials, and Organic Materials  
8 Collection Services for services provided over a ten-year (10-year) period from January 1, 2011  
9 through December 31, 2020, as amended on September 13, 2013.

10 **AB 341**

11 “AB 341” means the California Jobs and Recycling Act of 2011 (Chapter 476, Statutes of 2011  
12 [Chesbro, AB 341]), also commonly referred to as “AB 341”, as amended, supplemented,  
13 superseded, and replaced from time to time. Of particular significance to the Collection services  
14 provided under the terms of this Agreement, AB 341 requires businesses and Multi-Family  
15 properties to Recycle.

16 **AB 1826**

17 “AB 1826” means the Organic Waste Recycling Act of 2014 (Chapter 727, Statutes of 2014  
18 [Chesbro, AB 1826]), also commonly referred to as “AB 1826”, as amended, supplemented,  
19 superseded, and replaced from time to time. Of particular significance to the Collection services  
20 provided under the terms of this Agreement, AB 1826 specifies Organic Materials Recycling  
21 requirements for businesses and Multi-family Properties, phased in through 2020.

22 **Act**

23 “Act” means the California Integrated Waste Management Act of 1989 (AB 939) Public  
24 Resources Code, Section 40000 et seq. as currently in force or as hereafter amended.

25 **Additional Service**

26 “Additional Service,” means a service that is provided on an intermittent or “on-call” basis, or is a  
27 service provided on a regular basis that is beyond Contractor’s standard services. A list of  
28 Additional Services is included in Attachment Q.

29 **Affiliate**

30 "Affiliate" means a Person which is related to Contractor by virtue of direct or indirect ownership  
31 interest or common management. An Affiliate includes a Person in which Contractor owns a  
32 direct or indirect ownership interest, a Person which has a direct or indirect ownership interest in  
33 Contractor and/or a Person which is also owned, controlled or managed by any Person or  
34 individual which has a direct or indirect ownership interest in Contractor.

35 **Agency**

36 “Agency” means the County of San Mateo.

37 **Agency-approved Pricing**

38 "Agency-approved Pricing" means the monetary amounts to be charged a Customer by  
39 Contractor for providing any Additional Service. "Agency-approved Pricing" for Additional  
40 Service may be different than the Charges for Additional Service owed to the Contractor.

41 **Agency Manager**

42 "Agency Manager" means the County of San Mateo Board of Supervisors and/or the County  
43 Manager, and/or their designated representative.

44 **Agreement**

45 "Agreement" means this Amended and Restated Franchise Agreement, including the  
46 attachments.

47 **Applicable Law**

48 "Applicable Law" means all federal, State, and local laws, regulations, ordinances, rules, orders,  
49 judgments, decrees, permits, approvals, or other requirements of any governmental agency  
50 having jurisdiction over the Collection, transportation, Processing, and Disposal of Solid Waste,  
51 Targeted Recyclable Materials, Organic Materials and other materials Collected pursuant to this  
52 Agreement that are in force on January 1, 2011 and as they may be enacted, issued, or  
53 amended during the Term.

54 **Application**

55 "Application" means the application prepared and submitted by Contractor for determination of  
56 Contractor's Compensation for the following Rate Year.

57 **Authority**

58 "Authority" means the South Bayside Waste Management Authority or "SBWMA."

59 **Average Hold Time**

60 "Average Hold Time" means the sum of all call Hold Times divided by the number of calls  
61 answered by the agent or queue of agents over the same time interval.

62 **Average Speed of Answer**

63 "Average Speed of Answer" means the sum of time Customers wait for their calls to be  
64 answered after the call is queued (upon completion of the introductory voicemail message(s) or  
65 Customer bypassing the message(s)) divided by the total number of calls received over the  
66 same time interval.

67 **Backyard Collection Service**

68 "Backyard Collection Service" means the provision of Collection Service to a SFD in the rear or  
69 side Premises.

70 **Billings**

71 "Billings" or "Bills" means statements of charges for services rendered by Contractor, to Owners  
72 or Occupants of property, including Residential and Commercial Premises, for the Collection of  
73 Solid Waste, Targeted Recyclable Materials, Organic Materials, and other materials Collected  
74 pursuant to this Agreement.

75 **Bin**

76 “Bin” means a metal Container with capacity of approximately one (1) to eight (8) cubic yards,  
77 with a hinged lid, with or without wheels, typically serviced by a front-loading Collection vehicle.

78 **Bulky Items**

79 “Bulky Items” means large items including, but not limited to, Major Appliances, furniture, tires  
80 (with rims removed), carpets, mattresses, and other oversize materials whose large size  
81 precludes or complicates their handling by normal Collection. Bulky Items do not include  
82 abandoned automobiles, large auto parts, or trees.

83 **Bulky Item Collection**

84 “Bulky Item Collection” means the Collection of Bulky Items pursuant to the requirements of this  
85 Agreement.

86 **Business Days**

87 “Business Days” means days (i.e., Monday through Friday) during which Contractor’s office is  
88 open to do business with the public.

89 **Cart**

90 “Cart” means a plastic Container with a hinged lid and two wheels that is serviced by an  
91 automated or semi-automated Collection vehicle. A Cart has capacity of 20, 30, 60, or 90  
92 gallons (or similar volumes specified in Attachment D).

93 **Cell Phones**

94 “Cell Phones” means all telephones used for mobile or cellular communications including  
95 batteries used to power cell phones.

96 **Change in Law**

97 “Change in Law” means any of the following events or conditions which has a material and  
98 adverse effect on the performance by the Parties of their respective obligations under this  
99 Agreement:

100 a. The enactment, adoption, promulgation, issuance, modification, or written change in  
101 administrative or judicial interpretation on or after January 1, 2011 of any Applicable  
102 Law; or

103 b. The order or judgment of any governmental body, on or after January 1, 2011, to the  
104 extent such order or judgment is not the result of willful or negligent action, error or  
105 omission or lack of reasonable diligence of the Agency, or of the Contractor, whichever  
106 is asserting the occurrence of a Change in Law; provided, however, that the contesting  
107 in good faith or the failure in good faith to contest any such order or judgment shall not  
108 constitute such a willful or negligent action, error or omission or lack of reasonable  
109 diligence.

110 **Charge**

111 “Charge” means the amount payable to Contractor for providing any additional service to  
112 Customers and Agencies specified in Attachment Q.

113 **Collect/Collection**

114 "Collect" or "Collection" means to take physical possession, transport, and remove Solid Waste,  
115 Targeted Recyclable Materials, Organic Materials, or other materials pursuant to this Agreement  
116 within and from Agency.

117 **Collection Container**

118 "Collection Container" means any Container provided by Contractor to store and Collect Solid  
119 Waste, Targeted Recyclable Materials, Organics, or any other material targeted for Collection  
120 by Contractor or subcontractor of Contractor.

121 **Commencement Date**

122 "Commencement Date" means the date specified in Section 3.01 when the Contractor is to  
123 begin providing services under the terms and conditions of this Agreement.

124 **Commercial**

125 "Commercial" means a business activity including, but not limited to, retail sales, wholesale  
126 sales, services, research and development, government, education, non-profit, hospital,  
127 manufacturing, institutional and industrial operations, but excluding businesses conducted upon  
128 Residential Property which are permitted under applicable zoning regulations and are not the  
129 primary use of the property. Commercial Collection includes service provided to Multi-Family  
130 Dwelling Customers and Agency Facilities.

131 **Commercial Diversion Level**

132 "Commercial Diversion Level" means the sum of all Commercial Recyclable Materials Collected  
133 by Contractor divided by the sum of all Commercial materials Collected by Contractor. For the  
134 purposes of this definition, Recyclable Materials Collected shall include the sum of Targeted  
135 Recyclable Materials, Other Recyclable Materials, and Organic Materials Collected, without  
136 adjusting for Contamination. Materials Collected from Mixed Use Buildings shall be included in  
137 the calculation of the Commercial Diversion Level to the extent materials from such Customers  
138 are combined during Collection with materials from Commercial Premises.

139 **Commingle**

140 "Commingle" means to mix, mingle, or combine Targeted Recyclable Materials in a Collection  
141 Container.

142 **Community Event**

143 "Community Event" means Agency-sponsored or other community events that are one (1) or  
144 two (2) days in duration and have up to ten thousand (10,000) attendees per day. Community  
145 Events may include "large events" as defined in the Act (Public Resources Code Section  
146 42648).

147 **Compactor**

148 "Compactor" means a mechanical apparatus that compresses materials and/or the Container  
149 that holds the compressed materials. Compactors include Bin compactors of any size serviced  
150 by front-loading Collection vehicles and Drop Box compactors of any size serviced by Drop Box  
151 Collection vehicles.



152 **Complaint**

153 "Complaint" means written or orally communicated statements made by members of the public,  
154 Customers, Owners, or Occupants of properties served by Contractor, by officers, employees or  
155 agents of Agency or SBWMA alleging non-performance of, or deficiencies in Contractor's  
156 performance of, its duties under this Agreement, or a violation by Contractor of this Agreement.

157 **Construction and Demolition Debris or C&D**

158 "Construction and Demolition Debris" and "C&D" means materials resulting from construction,  
159 renovation, remodeling, repair, or demolition operations on any Residential, Commercial or  
160 other structure or pavement.

161 **Container**

162 "Container" means any receptacle used for storage of Solid Waste, Targeted Recyclable  
163 Materials, Organic Materials and other materials Collected pursuant to this Agreement including,  
164 but not limited to, metal or plastic cans, Carts, Bins, tubs, Kitchen Pails, and Drop Boxes.

165 **Container Relocation Service**

166 "Container Relocation Service" means service rendered by Contractor for any Customer that  
167 requires relocation of their Collection Container(s) each service day to a location that is  
168 serviceable by the Contractor's regular Collection vehicles, and that requires Contractor to  
169 dispatch a secondary vehicle to relocate the Customer's Collection Container(s) to a serviceable  
170 location.

171 **Contamination**

172 "Contamination" means (i) all materials other than those defined as Targeted Recyclable  
173 Materials that were Collected by Contractor with Single-Stream or Source Separated Targeted  
174 Recyclable Materials; (ii) all materials other than those defined as Plant Materials Collected by  
175 Contractor with Plant Materials; or (iii) all materials other than those defined as Organic  
176 Materials Collected by Contractor with Organic Materials.

177 **Contamination Level**

178 "Contamination Level" means the percentage of Contamination in the Targeted Recyclable  
179 Materials, Plant Materials, or Organic Materials Collected by Contractor, which shall be  
180 calculated as the Tonnage of Contaminated Material or residual divided by the Tonnage of all  
181 the specific material Collected.

182 **Contamination Measurement Procedure**

183 "Contamination Measurement Procedure" means the procedure the SBWMA will use to  
184 determine the Contamination Level of loads of Targeted Recyclable Materials, Plant Materials,  
185 or Organic Materials Collected by Contractor and delivered to the Designated Transfer and  
186 Processing Facility.

187 **Contractor**

188 "Contractor" means Recology San Mateo County.

189 **Contractor's Compensation**

190 "Contractor's Compensation" means the monetary compensation owed to Contractor in return  
191 for providing services in accordance with this Agreement as described in Article 11 and  
192 Attachment K.

193 **Contractor Pass-Through Costs**

194 "Contractor Pass-Through Costs" means regulatory agency fees, interest expense, Member  
195 Agency-specific changes to the Agreement, and Cap Carry Forward amounts, as described  
196 under the heading "Contractor Pass-Through Costs" in Table 1 of Attachment K.

197 **County**

198 "County" means the County of San Mateo.

199 **CSA-8**

200 "CSA-8" means County Service Area 8 (North Fair Oaks Area), which was formed in  
201 accordance with State Government Code Section 25210.1 to provide garbage collection  
202 services within its boundaries on November 21, 1972.

203  
204 **County Franchised Area**

205 "County Franchised Area" means the unincorporated area of the County of San Mateo that is  
206 located within the SBWMA service area and that is shown in Attachment T. The County  
207 Franchised Areas does not include CSA-8.

208 **Curbside**

209 "Curbside" means the location for Collection, where Collection Containers or loose materials are  
210 placed on the street or alley against the face of the curb, or, where no curb exists, placed not  
211 more than five (5) feet from the outside edge of the street or alley.

212 **Customer**

213 "Customer" means the Person to whom Contractor (or Agency if Agency bills directly) submits  
214 billing invoices for Collection services provided to a Premises. The Customer may be the  
215 Occupant or Owner of the Premises provided that the Owner of the Premises shall be  
216 responsible for payment of Collection services if an Occupant of the Premises fails to make  
217 such payment.

218 **Day**

219 "Day" means calendar day unless otherwise specified.

220 **Designated Transfer and Processing Facility**

221 "Designated Transfer and Processing Facility" means the Shoreway Recycling and Disposal  
222 Center or "SRDC" at 225 and 333 Shoreway Road, San Carlos, California, which is owned by  
223 SBWMA.

224 **Designated Waste**

225 "Designated Waste" means non-Hazardous Waste which may pose special Disposal problems  
226 because of its potential to contaminate the environment and which may be disposed of only in  
227 Class II Disposal Sites or Class III Disposal Sites pursuant to a variance issued by the California

228 Department of Health Services. Designated Waste consists of those substances classified as  
229 Designated Waste in California Code of Regulations Title 23, Section 2522.

230 **Discarded Material**

231 "Discarded Material" means Solid Waste, Targeted Recyclable Materials, and Organic Materials  
232 placed by a Generator in a Container and/or at a location that is designated for Collection  
233 pursuant to the Agency's Municipal Code. Discarded Material shall become the property of  
234 Contractor pursuant to California Public Resources Code Section 41950 until delivery to the  
235 Designated Transfer and Processing Facility.

236 **Disposal**

237 "Disposal" means the ultimate disposition of Solid Waste Collected at a Disposal Site.

238 **Designated Disposal Site**

239 "Designated Disposal Site" means the facility or facilities utilized for the landfill Disposal of Solid  
240 Waste Collected under the terms of this Agreement.

241 **Drop Box**

242 "Drop Box" means an open-top Container with a typical capacity of fifteen (15) to forty (40) cubic  
243 yards that is serviced by a Drop Box or roll-off Collection vehicle. Drop boxes that contain  
244 putrescible solid waste require a lid. Drop Boxes are also referred to as Debris Boxes.

245 **Effective Date**

246 "Effective Date" means the date identified in Section 3.01 when this Agreement becomes  
247 binding and enforceable.

248 **Electronic Waste (or E-Scrap)**

249 "Electronic Waste" or "E-Scrap" means "Covered Electronic Wastes" as defined in the Act  
250 (Section 42463 of Public Resources Code) in addition to discarded electronic equipment such  
251 as, but not limited to, television sets, computer monitors, central processing units (CPUs), laptop  
252 computers, and peripherals (e.g., external computer hard drives, computer keyboards, computer  
253 mice, and computer printers). E-Scrap does not include those items defined herein as Targeted  
254 Recyclable Materials.

255 **Environmental Laws**

256 "Environmental Laws" means all federal and State statutes, County, and Agency ordinances  
257 concerning public health, safety and the environment including, by way of example and not  
258 limitation, the Act, the Comprehensive Environmental Response, Compensation and Liability  
259 Act of 1980, 42 USC §9601 et seq.; the Resource Conservation and Recovery Act, 42 USC  
260 §6902 et seq.; the Federal Clean Water Act, 33 USC §1251 et seq.; the Toxic Substances  
261 Control Act, 15 USC §1601 et seq.; the Occupational Safety and Health Act, 29 USC §651 et  
262 seq.; the California Hazardous Waste Control Act, California Health and Safety Code §25100 et  
263 seq.; the California Toxic Substances Control Act, California Health and Safety Code §25300 et  
264 seq.; the Porter-Cologne Water Quality Control Act, California Water Code §13000 et seq.; the  
265 Safe Drinking Water and Toxic Enforcement Act, California Health and Safety Code §25249.5 et  
266 seq.; as currently in force or as hereafter amended, and all rules and regulations promulgated  
267 thereunder.

268 **Facility/Facilities**

269 "Facility/Facilities" means any plant or site, owned or leased and maintained, operated or used  
270 by Contractor for purposes of performing Contractor's obligations under this Agreement (e.g.,  
271 facilities for parking and maintaining vehicles, administration offices, and customer service  
272 offices, etc.). As of the Effective Date, Contractor's Facility(ies) are Shoreway Recycling and  
273 Disposal Center at 225 Shoreway Road, San Carlos, California.

274 **Fiscal Year**

275 "Fiscal Year" means the period commencing July 1 through June 30 each year.

276 **Food Scraps**

277 "Food Scraps" means a subset of Organic Materials including: (i) all kitchen and table food  
278 waste, and animal, or vegetable fruit, grain, dairy or fish waste that attends or results from the  
279 storage, preparation, cooking or handling of foodstuffs, with the exception of animal excrement,  
280 (ii) paper waste contaminated with putrescible material, and (iii) biodegradable BPI-certified<sup>d</sup>  
281 plastic food service ware (where BPI refers to the Biodegradable Products Institute and more  
282 information can be found at <http://www.bpiworld.org/science-of-composting>).

283 **Franchise Fee**

284 "Franchise Fee" means the fee paid by Contractor to Agency pursuant to Section 10.02.

285 **Generator**

286 "Generator" means any Person whose act or process produces Solid Waste, Targeted  
287 Recyclable Materials, or Organic Materials, or whose act first causes Solid Waste to become  
288 subject to regulation.

289 **Gross Revenue Billed**

290 "Gross Revenue Billed" means the total revenue recognized per generally accepted accounting  
291 principles by the Contractor for all services provided to Customers during the Rate Year in  
292 question. Revenues may be billed by the Contractor to Customers or may be billed by Agency  
293 to Customers.

294 **Guarantor**

295 "Guarantor" means Recology Inc.

296 **Guaranty**

297 "Guaranty" means the agreement to be executed by the Guarantor in the form of Attachment G.

298 **Hazardous Substance**

299 "Hazardous Substance" shall mean any of the following: (a) any substances defined, regulated  
300 or listed (directly or by reference) as "Hazardous Substances", "hazardous materials",  
301 "Hazardous Wastes", "toxic waste", "pollutant" or "toxic substances" or similarly identified as  
302 hazardous to human health or the environment, in or pursuant to (i) the Comprehensive  
303 Environmental Response, Compensation and Liability Act of 1980, 42 USC §9601 et  
304 seq.(CERCLA); (ii) the Hazardous Materials Transportation Act, 49 USC §1802, et seq.; (iii) the  
305 Resource Conservation and Recovery Act, 42 USC §6901 et seq.; (iv) the Clean Water Act, 33  
306 USC §1251 et seq.; (v) California Health and Safety Code §§25115-25117, 25249.8, 25281,

307 and 25316; (vi) the Clean Air Act, 42 USC §7901 et seq.; and (vii) California Water Code  
308 §13050; (b) any amendments, rules or regulations promulgated there under to such enumerated  
309 statutes or acts currently existing or hereafter enacted; and (c) any other hazardous or toxic  
310 substance, material, chemical, waste or pollutant identified as hazardous or toxic or regulated  
311 under any other applicable Federal, State or local Environmental Laws currently existing or  
312 hereinafter enacted, including, without limitation, friable asbestos, polychlorinated biphenyl's  
313 ("PCBs"), petroleum, natural gas and synthetic fuel products, and by-products.

#### 314 **Hazardous Waste**

315 "Hazardous Waste" means all substances defined as Hazardous Waste, acutely Hazardous  
316 Waste, or extremely Hazardous Waste by the State in Health and Safety Code §25110.02,  
317 §25115, and §25117 or in any future amendments to or recodifications of such statutes or  
318 identified and listed as Hazardous Waste by the US Environmental Protection Agency (EPA),  
319 pursuant to the Federal Resource Conservation and Recovery Act (42 USC §6901 et seq.), all  
320 future amendments thereto, and all rules and regulations promulgated there under.

#### 321 **Hold Time**

322 "Hold Time" means the amount of time per answered call that a Customer service agent (or  
323 agents) place a call on hold, plus the amount of time a call is left unanswered after Contractor's  
324 introductory voicemail message(s) is ended either by completion of the message(s) or by the  
325 Customer bypassing the message.

326

#### 327 **Holidays**

328 "Holidays" for the purposes of Collection service means New Year's Day and Christmas Day.  
329 Holidays for the purposes of local office operations means New Year's Day, Martin Luther King  
330 Jr. Day, President's Day, Memorial Day, Fourth of July, Labor Day, Veterans Day, Thanksgiving  
331 Day, and Christmas Day. When a Holiday falls on a Saturday, it may be observed on the Friday  
332 prior to the Holiday. When a Holiday falls on a Sunday may be observed on the Monday  
333 following the Holiday.

#### 334 **Holiday Collection Schedule**

335 "Holiday Collection Schedule" means the modified Collection service schedule due to a  
336 recognized Holiday for Collection service. If a Collection service Holiday falls on Monday,  
337 Tuesday, Wednesday, Thursday, or Friday, the service shall be provided the immediately  
338 following Day. When a Holiday falls on a Saturday, it may be observed on the Friday prior to the  
339 Holiday. When a Holiday falls on a Sunday, it may be observed on the Monday following the  
340 Holiday.

#### 341 **Holiday Trees**

342 "Holiday Trees" means trees targeted for diversion that were purchased and used in celebration  
343 of Christmas and other holidays in December and January.

#### 344 **Household Batteries**

345 "Household Batteries" means disposable or rechargeable dry cells (e.g., A, AA, AAA, B, C, D, 9-  
346 volt, button-type) commonly used as power sources for household or consumer products  
347 including, but not limited to, nickel-cadmium, nickel metal hydride, alkaline, mercury, mercuric  
348 oxide, silver oxide, zinc oxide, nickel-zinc, nickel iron, lithium, lithium ion, magnesium,  
349 manganese, and carbon-zinc batteries, but excluding automotive lead acid batteries.

350 **Household Hazardous Waste**

351 "Household Hazardous Waste" means Hazardous Waste generated at Residential Premises.  
352 Household Hazardous Waste does not include those items defined as Targeted Recyclable  
353 Materials.

354 **Including**

355 "Including" means including but not limited to.

356 **Infectious Waste**

357 "Infectious Waste" means biomedical waste generated at hospitals, public or private medical  
358 clinics, dental offices, research laboratories, pharmaceutical industries, blood banks, mortuaries,  
359 veterinary facilities, and other similar establishments that are identified in State Health and  
360 Safety Code Section 25117.5.

361 **Inquiry**

362 "Inquiry" means a written or orally communicated request for information, request for Collection  
363 services, or request for change in service level made by members of the public, Customers,  
364 Owners, or Occupants of properties served by Contractor, or by officers, employees or agents  
365 of Agency or SBWMA.

366 **Kitchen Pail**

367 "Kitchen Pail" means a receptacle suitable for the storage of Food Scraps that has a capacity of  
368 1.5 to 2.5 gallons, a wire or plastic handle, and a lid.

369 **Line of Business**

370 "Line of Business" means the individual types of Collection service provided by Contractor to  
371 each Service Sector, including Recyclable Materials Collection service, Organic Materials  
372 Collection service, and Solid Waste Collection service.

373 **Liquidated Damages**

374 "Liquidated Damages" means the amounts owed by Contractor to the Agency for failure to meet  
375 specific standards of performance as described in Section 14.07.

376 **Long Distance Service**

377 "Long Distance Service" means service rendered at a Premises each service day by Contractor  
378 in which route personnel manually push or pull a wheeled Container more than fifty (50) feet  
379 from its storage location to a serviceable location and then return the Container to its storage  
380 location.

381 **Major Appliances**

382 "Major Appliances" means any device including, but not limited to, washing machines, clothes  
383 dryer, hot water heaters, dehumidifiers, conventional ovens, microwave ovens, stoves,  
384 refrigerators, freezers, air-conditioners, trash compactors, and residential furnaces discarded by  
385 Customers. Major Appliances are commonly referred to as White Goods.

386 **Materials Recovery Facility (MRF)**

387 "Materials Recovery Facility" means a permitted facility where Solid Waste, Targeted  
388 Recyclable Materials, Organic Materials, and other materials are processed, sorted or  
389 separated for the purposes of recovering reusable or Targeted Recyclable Materials. For the  
390 purposes of this Agreement, Agency has designated the Shoreway Recycling and Disposal  
391 Center, located at 225 and 333 Shoreway Road, San Carlos, CA, owned by the SBWMA, as its  
392 Designated Transfer and Processing Facility.

393 **Measured Contamination Level**

394 "Measured Contamination Level" means the Contamination Level of the Targeted Recyclable  
395 Materials, Plant Materials, and Organic Materials delivered by Contractor to the Designated  
396 Transfer and Processing Facility determined in accordance with procedures contained in  
397 Attachment E.

398 **Member Agencies**

399 "Member Agencies" means the following jurisdictions: the cities of Belmont, Burlingame, East  
400 Palo Alto, Foster City, Menlo Park, Redwood City, San Carlos, and San Mateo; the towns of  
401 Atherton and Hillsborough; the County of San Mateo; and the West Bay Sanitary District.

402 **Member Agency Facilities**

403 "Member Agency Facilities" or "Agency Facilities" means any building, site, or open space,  
404 owned, or leased and maintained, operated or used by a Member Agency.

405 **Missed Pick-Up Collection Event**

406 "Missed Pick-Up Collection Event" means events whereby Contractor failed to Collect Solid  
407 Waste, Targeted Recyclable Materials, and Organic Materials on or before the Business Day  
408 following Contractor's receipt of the Missed Pick-Up Initial Complaint. The only exceptions to  
409 this definition include: Missed Pick-Up Initial Complaints for which Contractor: (i) documented in  
410 its Customer service system the Customer's failure to properly set out Container or that the  
411 Containers were blocked for Collection based on the route driver's report; and, (ii) coded the call  
412 for a recollection request or courtesy pick-up prior to receiving a Missed Pick-Up Initial  
413 Complaint.

414 **Missed Pick-Up Initial Complaint**

415 "Missed Pick-Up Initial Complaint" means Complaints received by Contractor, Agency, or  
416 SBWMA for missed pick-up of Solid Waste, Targeted Recyclable Materials, and Organic  
417 Materials with the exception of Missed Pick-Up Complaints for which Contractor: (i) documented  
418 in its Customer service system the Customer's failure to properly set out Container or that the  
419 Containers were blocked for Collection based on the route driver's report; and, (ii) coded the call  
420 for a recollection request or courtesy pick-up prior to receiving a Missed Pick-Up Complaint on  
421 that same Day.

422 **Mixed Use Building or Mixed Use**

423 "Mixed Use Building" or "Mixed Use" means a Premises containing five (5) or more individual  
424 Residential Premises (dwelling units) and one (1) or more Commercial units.

425 **Multi-Family, Multi-Family Dwelling, or MFD**

426 “Multi-Family,” “Multi-Family Dwelling”, or “MFD” means an individual Residential Premises in a  
427 building that contains five (5) or more individual Residential Premises.

428 **Multi-Family Residential Complex or Multi-Family Premises**

429 “Multi-Family Residential Complex” or “Multi-Family Premises” means the building(s) containing  
430 five (5) or more individual Residential Premises. Such Premises normally have centralized Solid  
431 Waste and Targeted Recyclable Materials Collection service for all units in the building and are  
432 billed to one address (typically the Owner or property manager).

433 **Net Revenue Billed**

434 “Net Revenue Billed” means the amount determined in accordance with Section 11.03.E of the  
435 Agreement.

436 **Occupant**

437 “Occupant” means a Person who occupies a Premises.

438 **On-Call Service**

439 “On-Call Service” means Collection service provided by Contractor that is not regularly  
440 scheduled or is scheduled more than twenty-four (24) hours in advance. On-Call Service is  
441 initiated by Customer or Owner by calling, emailing, or requesting the service in person at  
442 Contractor’s office.

443 **Operating Cost**

444 “Operating Cost” or “Cost of Operations” means those costs actually incurred by Contractor,  
445 reasonably necessary to perform under this Agreement, and not otherwise specifically excluded  
446 in this Agreement.

447 **Operating Ratio**

448 “Operating Ratio” means a factor used in the calculation of profit. Contractor’s profit is  
449 determined by applying the Operating Ratio of ninety and one-half percent (90.5%) to total  
450 annual Costs of Operation described in Attachment K.

451 **Operator**

452 “Operator” means the company contracted by the SBWMA to operate the Designated Transfer  
453 and Processing Facility.

454 **Organic Materials**

455 “Organic Materials” means those materials that will decompose and/or putrefy, and that the  
456 Agency permits, directs, or requires Generators to separate from Solid Waste and Targeted  
457 Recyclable Materials for Collection in specially designated Containers for Organic Materials  
458 Collection. Organic Materials include Plant Materials, Food Scraps, paper contaminated with  
459 Food Scraps, biodegradable plastic food service ware, pieces of unpainted and untreated wood,  
460 and pieces of unpainted and untreated wallboard. No Discarded Material shall be considered  
461 Organic Materials unless such material is separated from Solid Waste and Targeted Recyclable  
462 Material.



463 **Other Pass-Through Costs**

464 "Other Pass-Through Costs" means Member Agency Franchise Fees and other fees which are  
465 paid to each Member Agency, and fees paid by Contractor to SBWMA for processing and  
466 Disposal (including transfer) of materials delivered by Contractor to the Designated Transfer and  
467 Processing Facility.

468 **Other Recyclable Material**

469 "Other Recyclable Material" means a subset of Recyclable Materials that are Collected which  
470 include, but are not limited to: Household Batteries, Cell Phones, Used Motor Oil, Used Motor  
471 Oil Filters, Bulky Items that are Recycled, Major Appliances, E-Scrap, and U-Waste. The  
472 purpose of differentiating Other Recyclable Material is to describe a category used to calculate  
473 the Overall Diversion Level as specified in Attachment I.

474 **Overage**

475 "Overage" means the amount of Solid Waste placed in or adjacent to a Collection Container that  
476 is in excess of the Container capacity.

477 **Overall Diversion Level**

478 "Overall Diversion Level" means the sum of all Recyclable Materials Collected by Contractor  
479 divided by the sum of all materials Collected by Contractor in a Rate Year. For the purposes of  
480 this definition, Recyclable Materials Collected shall include the sum of Targeted Recyclable  
481 Materials, Other Recyclable Materials, and Organic Materials Collected, without adjusting for  
482 Contamination.

483 **Owner**

484 "Owner" means the Person holding legal title to the real property constituting the Premises to  
485 which Solid Waste, Targeted Recyclable Materials, and/or Organic Materials Collection service  
486 is provided.

487 **Party(ies)**

488 "Party(ies)" refers to the Agency and Contractor, individually or together.

489 **Pass-Through Cost**

490 "Pass-Through Cost" means a cost to which no element of overhead, administrative expense, or  
491 profit, is added, such that the specific amount of such cost is included without modification in the  
492 calculations or reports prepared in implementing this Agreement.

493 **Person**

494 "Person" means any individual, firm, company, association, organization, partnership,  
495 corporation, trust, joint venture, the United States, the State, the County, towns, cities, or special  
496 purpose districts.

497 **Plant Materials**

498 "Plant Materials" means a subset of Organic Materials consisting of grass cuttings, weeds,  
499 leaves, prunings, branches, dead plants, brush, tree trimmings, dead trees (not more than six  
500 (6) inches in diameter) and five (5) feet in length, and similar materials generated at Premises,  
501 separated and set out for Collection. Plant Materials does not include materials not normally

502 produced from gardens or landscape areas, such as, brick, rock, gravel, large quantities of dirt,  
503 concrete, sod, non-organic wastes, oil, and painted or treated wood products. Diseased plants  
504 and trees may be excluded from Plant Materials upon mutual consent of Agency and  
505 Contractor.

506 **Premises**

507 "Premises" means any land or building where Solid Waste, Recyclable Materials, or Organic  
508 Materials is generated or accumulated.

509 **Previous Contractor**

510 "Previous Contractor" means Allied Waste Services of San Mateo County, a division of Republic  
511 Services, Inc., which provided Collection services through December 31, 2010.

512 **Rates**

513 "Rates" means the monetary amounts to be charged a Customer by Contractor for providing  
514 Collection of Solid Waste, Recyclable Materials, Organic Materials, and other materials.

515 **Rate Year**

516 "Rate Year" means the twelve-month (12-month) period, commencing January 1 of one year  
517 and concluding December 31 of the same year, for which Contractor's Compensation is  
518 calculated. For purposes of this Agreement, Rate Years are numbered consecutively starting  
519 with Rate Period Eleven (January 1, 2021 to December 31, 2021), thus reflecting a continuation  
520 of Rate Years One through Ten from the 2009 Franchise Agreement.  
521

522 **Recycling**

523 "Recycling" means the process of sorting, cleansing, treating and reconstituting materials that  
524 would otherwise be Disposed of at a landfill for the purpose of returning such materials to the  
525 economy in the form of raw materials for new, reused or reconstituted products.

526 **Recycling Blitz**

527 "Recycling Blitz" means a Contractor outreach campaign, undertaken pursuant to Section 7.09,  
528 to implement or enhance Recycling or Organics Collection service at Commercial, Mixed Use,  
529 and Multi-Family Dwelling Customers.

530 **Recycling Tote-Bag**

531 "Recycling Tote-Bag" means a durable, mesh plastic bag with handles and a carrying capacity  
532 of approximately eight (8) gallons distributed to Multi-Family Dwelling Residential Premises and  
533 Multi-Family Residential complexes for personal Recycling use.

534 **Recyclable Containers**

535 "Recyclable Containers" means food and beverage packaging receptacles including but not  
536 limited to packaging that has California Redemption Value.

537 **Recyclable Materials**

538 "Recyclable Materials" means Discarded Materials that can be re-used, remanufactured,  
539 reconstituted, or Recycled.

540 **Related Party Entity**

541 "Related Party Entity" means any Affiliate which has financial transactions with Contractor  
542 pertaining to this Agreement.

543 **Residential**

544 "Residential" means of, from, or pertaining to Single-Family Dwellings, Multi-Family Residential  
545 complexes, including single-family homes, apartments, condominiums, townhouse complexes,  
546 mobile home parks, cooperative apartments, and yacht harbors and marinas where residents  
547 live aboard boats.

548 **Residential Diversion Level**

549 "Residential Diversion Level" means the sum of all Residential Recyclable Materials Collected  
550 by Contractor divided by the sum of all Residential materials Collected by Contractor. For the  
551 purposes of this definition, Recyclable Materials Collected shall include the sum of Targeted  
552 Recyclable Materials, Other Recyclable Materials, and Organic Materials Collected, without  
553 adjusting for Contamination. Materials Collected from Mixed Use Buildings shall be included in  
554 the calculation of the Residential Diversion Level to the extent materials from such Customers  
555 are combined during Collection with materials from Residential Premises.

556 **Residential Premises**

557 "Residential Premises" means individual dwelling units such as Single-Family Dwelling units,  
558 Multi-Family Dwelling units (such as townhouses, apartments, and condominiums), mobile  
559 home park dwelling units, cooperative apartments, and dwelling units at yacht harbors and  
560 marinas where residents live aboard boats.

561 **Residential Property**

562 "Residential Property" means property used for residential purposes.

563 **Residential Recyclable Materials**

564 "Residential Recyclable Materials" means Targeted Recyclable Materials Collected from both  
565 Single-Family Dwelling Customers and Multi-Family Residential Complexes.

566 **Revenue Requirement**

567 "Revenue Requirement" means the total projected amount of revenue that must be included in  
568 determination of Agency's Rates to cover all costs associated with Contractor's Compensation,  
569 Contractor Pass-Through Costs, and Other Pass-Through Costs for a Rate Year.

570 **SB 1383**

571 "SB 1383" means the Short-lived Climate Pollutants: Methane Emissions: Dairy And Livestock:  
572 Organic Waste: Landfills Act of 2016 (Chapter 395, Statutes of 2016 [Lara, SB 1383]), also  
573 commonly referred to as "SB 1383", as amended, supplemented, superseded, and replaced  
574 from time to time. Of particular significance to the Collection services provided under the terms  
575 of this Agreement, SB 1383 establishes State-wide targets for the reduction of Organic  
576 Materials Disposal.

577 **SBWMA**

578 “SBWMA” means the South Bayside Waste Management Authority, which is a joint powers  
579 authority comprised of the Member Agencies.

580 **SBWMA Service Area**

581 “SBWMA Service Area” means the service area comprised of the SBWMA’s Member Agencies,  
582 which include the following: Town of Atherton, City of Belmont, City of Burlingame, City of East  
583 Palo Alto, City of Foster City, Town of Hillsborough, City of Menlo Park, City of Redwood City,  
584 City of San Carlos, City of San Mateo, sections of unincorporated San Mateo County, and West  
585 Bay Sanitary District.

586 **Service Area**

587 “Service Area” means the area within, and, if applicable, outside Agency’s jurisdictional  
588 boundaries with respect to which Agency exercises franchising authority for the Collection of  
589 Solid Waste, Targeted Recyclable Materials, Organic Materials, or other materials pursuant to  
590 this Agreement. The County of San Mateo Service Area (which includes CSA-8 and the County  
591 Franchised Area) is shown in the map that is part of Attachment T.

592 **Service Day**

593 “Service Day” means Monday through Sunday excluding Holidays specified in this Attachment A  
594 for the Collection services.

595 **Service Opportunity**

596 “Service Opportunity” means each individual opportunity the Contractor has to Collect Solid  
597 Waste, Targeted Recyclable Materials, and Organic Materials from a Customer’s Container  
598 which is equivalent to the required Single-Family, Multi-Family, and Commercial lifts. For  
599 example, for a Single-Family Customer with regular weekly service, Contractor has three (3)  
600 Service Opportunities per week – one (1) for Solid Waste Collection, one (1) for Targeted  
601 Recyclable Materials, and one (1) for Organic Materials.

602 **Service Sector**

603 “Service Sector” means Collection services for each of the following types of services: Single-  
604 Family; Multi-Family; Commercial; and Member Agency Facilities.

605 **Single-Family, Single-Family Dwelling, or SFD**

606 “Single-Family,” “Single-Family Dwelling,” or “SFD” means a Premises used as a Residential  
607 dwelling and includes each unit of a duplex, triplex, fourplex or townhouse condominium at  
608 which there are no more than four dwelling units where individual Solid Waste, Targeted  
609 Recyclable Materials, and Organics Materials Collection is provided separately to each dwelling  
610 unit.

611 **Single-Stream Targeted Recyclable Materials**

612 “Single-Stream Targeted Recyclable Materials” shall mean Targeted Recyclable Materials which  
613 have been Commingled by the Generator and placed in a Container for the purposes of  
614 Collection.

615 **Solid Waste**

616 “Solid Waste” means all putrescible and non-putrescible solid, semisolid, and liquid wastes, as  
617 defined in California Public Resources Code Section 40191. For the purposes of this  
618 Agreement, “Solid Waste” does not include abandoned vehicles and parts thereof, Hazardous  
619 Waste or low-level radioactive waste, medical waste, Source Separated Targeted Recyclable  
620 Materials, Source Separated Plant Materials, or Source Separated Organic Materials.

621 **Source Separated**

622 "Source Separated" means materials which otherwise would become Solid Waste, but have  
623 been segregated by the Generator, such as Targeted Recyclable Materials or Organic  
624 Materials, for the purpose of reuse, Recycling, or composting, to be Collected by Contractor or  
625 others.

626 **Special Handling Service**

627 “Special Handling Service” means the provision of Collection service to a SFD in the rear or side  
628 Premises. Customers eligible for this service include only those that submit documentation  
629 (e.g., a form signed by a doctor) of their inability to perform the generally applicable Curbside  
630 Collection set-out requirements.

631 **Specialty Recyclable or Reusable Material**

632 “Specialty Recyclable or Reusable Material” means Recyclable Materials that are not Targeted  
633 Recyclable Materials but that may be collected for purposes of Recycling by any Person  
634 operating in accordance with the Agency Municipal Code. Such Specialty Recyclable or  
635 Reusable Materials include, but are not limited to, scrap metal weighing more than ten (10)  
636 pounds, Construction and Demolition Debris, pallets, plastic film, and reusable furniture.

637 **Speed of Answer**

638 “Speed of Answer” means the amount of time before a call is answered once that call is queued  
639 upon completion of the introductory voicemail message(s) or Customer bypassing the  
640 message(s).

641 **Shoreway Recycling and Disposal Facility**

642 “Shoreway Recycling and Disposal Facility” means the Shoreway Recycling and Disposal  
643 Center at 225 and 333 Shoreway Road, San Carlos, California, which is owned by SBWMA.

644 **State**

645 “State” means the State of California.

646 **Subcontractor**

647 “Subcontractor” means a Person which has entered into a contract with the Contractor for the  
648 performance of work that is necessary for the Contractor’s fulfillment of its obligations under this  
649 Agreement.

650 **Targeted Recyclable Materials**

651 “Targeted Recyclable Materials” means a subset of Recyclable Materials that includes:  
652 newspaper (including inserts, coupons, and store advertisements); mixed paper (including office  
653 paper, computer paper, magazines, junk mail, catalogs, brown paper bags, paperboard, paper

654 egg cartons, telephone books, books, colored paper, construction paper, envelopes, legal pad  
655 backings, shoe boxes, cereal and other similar food boxes); chipboard; corrugated cardboard;  
656 paper milk cartons; glass containers of any color (including brown, blue, clear, and green);  
657 aluminum (including food and beverage containers, foil, small pieces of scrap metal); small  
658 pieces of scrap metal weighing less than ten (10) pounds and fitting into the Targeted  
659 Recyclable Materials Collection Container (excluding chain, cable, wire, banding, hand tools,  
660 and automotive parts); steel, tin or bi-metal containers; plastic containers (i.e., all plastic  
661 containers stamped with the Society for the Plastics Industry (SPI) code #1 through #7; and  
662 plastic containers that are not stamped but clearly can be identified as PET, HDPE,  
663 polypropylene). The list of "Targeted Recyclable Materials" may be modified as technology or  
664 commodity markets change during the term of the Agreement. Modifications to the list of  
665 "Targeted Recyclable Materials" shall be subject to mutual agreement between the SBWMA,  
666 Agency, and Contractor.

667 **Term**

668 "Term" shall have the meaning ascribed to it Section 3.02.

669 **Ton (or Tonnage)**

670 "Ton (or Tonnage)" means a unit of measure for weight equivalent to 2,000 pounds where each  
671 pound contains 16 ounces.

672 **Transfer Station**

673 "Transfer Station" means a Facility primarily used for the purpose of transferring Solid Waste  
674 from Collection vehicles to transfer vehicles (but which may include recovery operations) to  
675 more efficiently transport Solid Waste to the Disposal Site. For the purposes of this Agreement,  
676 Agency has designated the Shoreway Recycling and Disposal Center, located at 225 and 333  
677 Shoreway Road, San Carlos, CA, as its designated Transfer Station.

678 **Spills of Discarded Materials**

679 "Spills of Discarded Materials" means any Solid Waste, Targeted Recyclable Materials, or  
680 Organic Materials spilled or left at established Collection sites by Contractor after Collection,  
681 other than small particles of grass clippings and leaves of the size and volume that may be  
682 collected by regular street sweeping operations which may be left behind.

683 **Universal Waste (or U-Waste)**

684 "Universal Waste," or "U-Waste," means all wastes defined by Title 22, Subsections 66273.1  
685 through 66273.9 of the California Code of Regulations. These include, but are not limited to,  
686 batteries, fluorescent light bulbs, mercury switches, and Electronic Waste. U-Waste does not  
687 include those items defined herein as Targeted Recyclable Materials.

688 **Unpermitted Materials**

689 "Unpermitted Materials" mean wastes or other materials that the Designated Transfer and  
690 Processing Facility is not permitted to receive, including Hazardous Waste and Hazardous  
691 Substances.

692  
693  
694

695 **Used Motor Oil**

696 “Used Motor Oil” means used motor oil from automobiles and other light duty vehicles intended  
697 for personal use which is removed from cars at a Residential Premises and not as a part of a  
698 for-profit or other business activity.

699 **Used Motor Oil Filter**

700 “Used Motor Oil Filter” means a used motor oil filter from automobiles and other light duty  
701 vehicles intended for personal use which is removed from the vehicle at a Residential Premises  
702 and not as a part of a for-profit or other business activity.

703 **Venue**

704 “Venue” means a permanent facility that during any year seats or serves an average of more  
705 than 2,000 individuals per day of operation. Both people attending the event and those working  
706 at it, including volunteers, are included in this number.

707 **Waste Zero Specialists**

708 “Waste Zero Specialists” are the Contractor’s staff members responsible for recycling promotion  
709 directed primarily to Commercial and Multi-Family customers in the SBWMA Service Area.

710 **Weekly Collection Service**

711 “Weekly Collection Service” means Collection Service that is scheduled in advance from  
712 Monday through Friday and provided once-per-week on the same day or days each week.

713 **White Goods**

714 “White Goods” means Major Appliances.

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**ATTACHMENT B  
LIST OF AGENCY FACILITIES  
COUNTY FRANCHISED AREA**

Customer Name	Service Address	Size		# of Units	MON	TUE	WED	THU	FRI	SAT	SUN
HANDLEY ROCK PARK	666 HANDLEY TRL	96GAL	MSW	1			X				



**ATTACHMENT B  
LIST OF AGENCY FACILITIES  
NORTH FAIR OAKS**

Customer Name	Service Address	Size		# of Units	MON	TUE	WED	THU	FRI	SAT	SUN
CITY CAN - FAIR OAKS	3252 MIDDLEFIELD RD	32GAL	MSW	1	X		X		X		
CITY CAN - FAIR OAKS	EDISON WAY & 9TH AVE #.	32GAL	MSW	1		X					
FAIROAKS COMMUNITY CENTER	2500 MIDDLEFIELD RD	3YARD	MSW	1			X		X		
FAIROAKS COMMUNITY CENTER	2500 MIDDLEFIELD RD	1YARD	REC	1					X		
FAIROAKS COMMUNITY CENTER	2500 MIDDLEFIELD RD	96GAL	ORG	1					X		
FAIR OAKS COMMUNITY CENTER	2600 MIDDLEFIELD RD	6YARD	MSW	1	X	X	X	X	X	X	
FAIR OAKS COMMUNITY CENTER	2600 MIDDLEFIELD RD	6YARD	REC	1	X			X			
FAIR OAKS COMMUNITY CENTER	2600 MIDDLEFIELD RD	2YARD	ORG	1	X			X			
FRIENDSHIP PARK	2900 HUNTINGTON AVE	32GAL	MSW	2	X						
FRIENDSHIP PARK	2900 HUNTINGTON AVE	32GAL	REC	2	X						
FAIR OAKS FIRE DEPT	4101 FAIR OAKS AVE	64GAL	ORG	1			X				
FAIR OAKS FIRE DEPT	4101 FAIR OAKS AVE	64GAL	MSW	2			X				
FAIR OAKS FIRE DEPT	4101 FAIR OAKS AVE	64GAL	REC	1			X				
FAIR OAKS FIRE DEPT	4101 FAIR OAKS AVE	96GAL	REC	1			X				
NORTH FAIR OAKS COMMUNITY	3400 EDISON WAY #.	96GAL	MSW	1		X					
CITY CAN - FAIR OAKS	3227 MIDDLEFIELD RD #.	32GAL	MSW	1	X		X		X		
CITY CAN - FAIR OAKS	3391 MIDDLEFIELD RD	32GAL	MSW	1	X		X		X		
CITY CAN - FAIR OAKS	3255 MIDDLEFIELD RD #.	32GAL	MSW	1	X		X		X		
CITY CAN - FAIR OAKS	3255 MIDDLEFIELD RD #.	32GAL	REC	1	X		X		X		
CITY CAN - FAIR OAKS	3380 MIDDLEFIELD RD #.	32GAL	MSW	1	X		X		X		
CITY CAN - FAIR OAKS	3200 MIDDLEFIELD RD #.	32GAL	MSW	1	X		X		X		
CITY CAN - FAIR OAKS	3201 MIDDLEFIELD RD #.	32GAL	MSW	1	X		X		X		
CITY CAN - FAIR OAKS	3270 MIDDLEFIELD RD	32GAL	MSW	1	X		X		X		
COUNTY OF SAN MATEO	752 CHESTNUT ST	20YARD	AW	1		X					
COUNTY OF SAN MATEO	752 CHESTNUT ST	30YARD	MATT	1		X					
CITY CAN - FAIR OAKS	46 5TH AVE	64GAL	MSW	1	X		X		X		

**ATTACHMENT C**  
**COMMUNITY EVENTS**  
**AGENCY: COUNTY OF SAN MATEO**

**CSA-8**

Sheriff's Office Clean-Up  
NFO Community Clean-Up

**County Franchised Area**

Highlands 4th of July  
Palomar Park Pancake Breakfast

Attachment D  
Container Specifications  
County of San Mateo

Container Specifications - Carts				
<b>1.</b>	Material to be Collected	Color	Default Capacity	
	Solid Waste	Black	32 gallons	
	Targeted Recyclable Materials	Blue	64 gallons	
	Organic Materials	Green	96 gallons	
<b>2.</b>	Manufacturer.....	<u>Toter Inc.</u> (or equivalent)		
<b>3.</b>	Material of Construction.....	<u>LMPDE – Linear Medium Density Polyethylene</u>		
<b>4.</b>	Recycled Content (percentage).....	<u>Minimum of thirty percent (30%) post-consumer recycled content material</u>		
<b>5.</b>	Manufacturing Method (rotational molding, injection molding, other.).....	<u>Rotational molding for 32,64,and 96 gallon carts</u> <u>Injection molding for 20 gallon cart</u>		
	<b>Cart Size</b>	<b>20 gallons<sup>1</sup></b>	<b>32 gallons</b>	<b>64 gallons</b>
<b>6.</b>	Durability (in service years) .....	<u>10+</u>	<u>10+</u>	<u>10+</u>
<b>7.</b>	Cost of Each Container .....	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>
<b>8.</b>	Dimensions of Each Container (Length x Width x Height) .....	<u>24.25 x</u> <u>19.25 x</u> <u>38.50</u>	<u>24.25 x</u> <u>19.25 x</u> <u>38.50</u>	<u>31.75 x</u> <u>24.25 x</u> <u>41.75</u>
<b>9.</b>	Wheel Size (carts only) .....	<u>10"</u>	<u>10"</u>	<u>10"</u>
<b>1.</b>	Maximum Load Weight (lbs) .....	<u>60-74 lbs</u>	<u>112 lbs</u>	<u>224 lbs</u>
<b>10.</b>	Manufacturer's warranty (years)	<u>10</u>	<u>10</u>	<u>10</u>
<b>11.</b>	Labeling (list methods).....	<u>Hot Stamp on Body and/or Lid</u>		

<sup>1</sup> The 20-gallon Cart shall be a 32-gallon Cart with an insert to reduce the capacity from 32 gallons to 20 gallons. It will be manufactured by Toter.

Attachment D  
 Container Specifications  
 County of San Mateo

Container Specifications – Kitchen Pails	
1. Kitchen Pail (Food Waste) <input checked="" type="checkbox"/>	
2. Manufacturer.....	<u>Norseman Environmental Products</u> (or equivalent)
3. Material of Construction .....	<u>High Density Polyethylene</u>
4. Recycled Content (percentage).....	<u>Minimum of twenty percent (20%) post-consumer recycled content material</u>
5. Color .....	<u>Green body</u> <u>White lid</u> <u>White handle</u>
6. Durability (in service years) .....	<u>Five (5) years plus</u>
7. Cost of Each Kitchen Pail .....	<u>N/A</u>
8. Dimensions of Each Kitchen Pail (Length x Width x Height) ...	<u>12" x 8.6" x 8.6"</u>
9. Manufacturer's warranty .....	<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes    If Yes, Number of Years = five ( <u>5</u> )
10. Labeling (list methods).....	<u>Hot stamped on front</u> <u>and/or</u> <u>Label affixed to front or on lid</u>

Attachment D  
 Container Specifications  
 County of San Mateo

Container Specifications – Recycling Tote Bag	
1. Recycling Tote Bags .....	<input checked="" type="checkbox"/>
2. Manufacturer.....	<u>Multibag</u> (or equivalent)
3. Material of Construction .....	<u>Polypropylene</u>
4. Recycled Content (percentage) .....	<u>60% Recycled Polypropylene, 35% Virgin Polypropylene, 3% White pigment, and 2% Printing ink</u>
5. Color .....	<u>Available in any Pantone color</u>
6. Durability (in service years) .....	<u>5 – 10 Years</u>
7. Cost of Tote Bag.....	<u>N/A</u>
8. Dimensions of Recycling Tote Bag (Length x Width x Height)	<u>15 x 7 x 15 (inches)</u>
9. Manufacturer's warranty .....	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes    If Yes, Number of Years = _____
10. Labeling (list methods) .....	<u>Silkscreen</u>

Attachment D  
Container Specifications  
County of San Mateo

Container Specifications - Bins				
1. Material to be Collected.	Garbage	<input checked="" type="checkbox"/>	Color = Gray	
	Targeted Recyclables	<input checked="" type="checkbox"/>	Color = Blue	
	Organic Materials	<input checked="" type="checkbox"/>	Color = Green	
	C&D Materials	<input checked="" type="checkbox"/>	Color = TBD	
2. Manufacturer.....	<u>Consolidated Fabricators</u> (or equivalent)			
3. Material of Construction .....	<u>Steel</u>	Body	<u>HDPE Plastic</u>	Lid
4. Recycled Content (percentage).....	<u>30%</u>			
5. Manufacturing Method .....	<u>Welded (Body)</u>		<u>Molded (Lid)</u>	
6. New or Used (Agency authorization required).....	<input checked="" type="checkbox"/> New	<input checked="" type="checkbox"/> Used		
7. Date of Last Refurbished .....	_____			
<b>Container Size (cubic yards)</b>	<u>1</u> CY	<u>2</u> CY	<u>3</u> CY	<u>4</u> CY
8. Color .....	_____	_____	_____	_____
9. Durability (in service years) .....	<u>7+</u>	<u>7+</u>	<u>7+</u>	<u>7+</u>
10. Cost of Each Container.....	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>
11. Dimensions of Each Container (Length x Width x Height) .....	<u>72" x 24" x 28"</u>	<u>72" x 34.5" x 34.5"</u>	<u>72" x 41.5" x 41.5"</u>	<u>72" x 50.5" x 46"</u>
12. Wheel Size (if appropriate) .....	<u>6"</u>	<u>6"</u>	<u>6"</u>	<u>6"</u>
13. Maximum Load Weight (lbs) .....	<u>600</u>	<u>1,000</u>	<u>1,400</u>	<u>1,800</u>
14. Manufacturer's warranty (years)	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>
15. Labeling (list methods) .....	<u>Paint and decals</u>			

Attachment D  
Container Specifications  
County of San Mateo

Container Specifications – Bins				
<b>1. Material to be Collected.</b>	Garbage	<input checked="" type="checkbox"/>	Color = Gray	
	Targeted Recyclables	<input checked="" type="checkbox"/>	Color = Blue	
	Organic Materials	<input checked="" type="checkbox"/>	Color = Green	
	C&D Materials	<input checked="" type="checkbox"/>	Color = TBD	
<b>2. Manufacturer</b> .....	<u>Consolidated Fabricators</u> (or equivalent)			
<b>3. Material of Construction</b> .....	<u>Steel</u> Body	<u>HDPE Plastic</u> Lid		
<b>4. Recycled Content (percentage)</b> .....	<u>30%</u>			
<b>5. Manufacturing Method</b> .....	<u>Welded (Body)</u> <u>Molded (Lid)</u>			
<b>6. New or Used (Agency authorization required)</b> .....	<input checked="" type="checkbox"/> New		<input checked="" type="checkbox"/> Used	
<b>7. Date of Last Refurbished</b> .....	_____			
<b>Container Size</b>	<u>6</u> CY	<u>8</u> CY	<u>9</u> CY	<u>15</u> CY
<b>8. Color</b> .....	_____	_____	_____	_____
<b>9. Durability (in service years)</b> .....	<u>7+</u>	<u>7+</u>	<u>7+</u>	<u>7+</u>
<b>10. Cost of Each Container</b> .....	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>
<b>11. Dimensions of Each Container (Length x Width x Height)</b> .....	<u>72"x66"x50"</u>	<u>72" x 72" x 56"</u>	<u>8x12x34"</u>	<u>8x12x55"</u>
<b>12. Wheel Size (if appropriate)</b> .....	<u>n/a</u>	<u>n/a</u>	<u>10"</u>	<u>10"</u>
<b>13. Maximum Load Weight (lbs)</b> .....	<u>2,000</u>	<u>2,200</u>	<u>15,000</u>	<u>15,000</u>
<b>14. Manufacturer's warranty (years)</b>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>
<b>15. Labeling (list methods)</b> .....	<u>Paint and decals</u>			

N/A means "not applicable."

CY means "cubic yard."

TBD means "to be determined."

Attachment D  
Container Specifications  
County of San Mateo

Container Specifications – Drop Boxes				
1. Material to be Collected.	Garbage	<input checked="" type="checkbox"/>		
	Targeted Recyclables	<input checked="" type="checkbox"/>		
	Organic Materials	<input checked="" type="checkbox"/>		
	C&D Materials	<input checked="" type="checkbox"/>		
2. Manufacturer.....	<u>Consolidated Fabricators</u> (or equivalent)			
3. Material of Construction .....	<u>Steel Body</u>	Steel Lid		
4. Recycled Content (percentage).....	<u>30%</u>			
5. Manufacturing Method .....	<u>Welded</u>			
6. New or Used (Agency authorization required).....	<input checked="" type="checkbox"/> New	<input checked="" type="checkbox"/> Used		
7. Date of Last Refurbished .....				
<b>Container Size</b>	<u>20</u> CY	<u>30</u> CY	<u>40</u> CY	
8. Color .....	_____	_____	_____	
9. Durability (in service years) .....	±	±	±	
10. Cost of Each Container .....	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>
11. Dimensions of Each Container (Length x Width x Height).....	<u>8x18x49"</u>	<u>8x20x66"</u>	<u>8x22x80"</u>	
12. Wheel Size (if appropriate) .....	<u>10"</u>	<u>10"</u>	<u>10"</u>	
13. Maximum Load Weight (lbs) .....	<u>15,000</u>	<u>15,000</u>	<u>15,000</u>	
14. Manufacturer's warranty (years)	<u>1</u>	<u>1</u>	<u>1</u>	
15. Labeling (list methods) .....	<u>Paint and decals</u>			

N/A means "not applicable."



# Attachment E-1

## Contamination Measurement Methodology: Single Loads

This Attachment presents the methodology for quantifying the Contamination Level of single load(s) of Recyclable Materials Collected in the Service Area and delivered to the Designated Transfer and Processing Facility by Contractor.

This Attachment is organized into the following six (6) sections:

1. **Objectives**—describes the purpose of the methodology.
2. **Sampling rationale**—defines which loads will be sampled.
3. **Sampling allocation**—describes the number of samples required to provide a sufficient level of accuracy in findings.
4. **Test procedures**—describes sampling and sorting activities for each load.
5. **Sorting categories**—describes the sorting categories.
6. **Calculations**

Appendices 1 through 3 consist of:

1. *methodology checklist*
2. *sample data collection forms*
3. *equipment list*

### 1. Objectives

This methodology is designed to estimate the Contamination Level (as a percentage by weight of the entire load) in an individual load from five (5) inbound material types Collected in the Service Area. These material streams are listed below and described further in Section 3.

- Commercial Source Separated and Targeted Recyclable Materials
- Commercial Organic Materials
- Commercial Plant Materials
- Single-Family Targeted Recyclable Materials
- Single-Family Organic Materials

The methodology described herein is intended to produce consistent and statistically reliable estimates of the Contamination Level of individual loads from the above material streams. In addition, the methodology is designed to require the minimum necessary organizational time and financial investment.

### 2. Sampling rationale

Loads may be selected for sampling when observation of the load by SBWMA or Operator indicates that it may exceed the allowed Contamination Level. A statistical sampling process will be used to determine the Measured Contamination Level in individual loads.

### 3. Sampling allocation

Approximately five (5) samples, each weighing approximately one hundred and fifty (150) pounds, are required from an individual load in order to calculate the Measured Contamination Level with a sufficient level of accuracy for every material stream except Commercial Organic Materials. Because of the variability typically found in loads of Commercial Organic Materials,

## Attachment E-1 Contamination Measurement Methodology: Single Loads

approximately fifteen (15) samples of two hundred (200) pounds are required for sampling to achieve the specified level of accuracy.

The recommended numbers of samples are based on the following factors:

- 1) An analysis of the composition variability among samples that were sorted during waste characterization studies of similar waste streams and programs in other West Coast communities.
- 2) An agreement on the acceptable level of accuracy.

Table 1 indicates the statistical confidence intervals (error ranges) at the ninety percent (90%) confidence level that are expected to result from characterizing five (5) samples per load, or fifteen (15) samples per load in the case of Commercial Plant Materials.

**Table 1: Samples per Load and Results**

Material stream	Estimated sample weight	Number of samples	Expected statistical error range
Commercial Source-Separated and Targeted Recyclable Materials	150 lbs.	5	4%
Commercial Organic Materials	200 lbs.	15	7%
Commercial Plant Materials	150 lbs.	5	1%
Single-Family Targeted Recyclable Materials	150 lbs.	5	2%
Single-Family Organic Materials-	150 lbs.	5	1%

The error ranges shown above shall be interpreted as follows. When the calculation method described below provides the Measured Contamination Level of a load, the estimate will be expressed in terms of percent by weight of the entire load. The error range around the estimate reflects a percent by weight of the entire load. Thus, if the Measured Contamination Level for a given material stream is five percent (5%), plus or minus one percent (1%), then ninety percent (90%) confidence that the Contamination is between four percent (4%) and six percent (6%) of the entire load is achieved. The Parties agree that the actual Measured Contamination Level will be the sole determinant of the percentage of Contamination in a load, and of Contractor's compliance with the maximum contamination levels.

It is expected that a two (2) person crew can obtain, sort, and weigh five (5) samples in a five (5) to seven (7) hour period.

#### 4. Test procedures

Test procedures are broken down in to the following steps, which shall be used by SBWMA, or a third party designated by the SBWMA.

- Safety training and staff coordination
- Sampling and sorting area designation
- Sample selection
- Sample sorting

## Attachment E-1 Contamination Measurement Methodology: Single Loads

- Sample disposal
- Data management

Contractor or its representative shall have the right to be present at, observe, and photograph and video all aspects of the sampling process, including without limitation each of the steps listed above or described below.

Contractor shall not be responsible for any of the costs incurred in implementing the sampling process and procedures described in this Attachment E-1, other than costs incurred by Contractor in exercising its observation rights set forth in the preceding paragraph.

These steps are described in more detail following the definitions of roles. Each step is the responsibility of a specific person or group of people as follows:

- **sampling crew manager**—responsible for selecting samples, working with Operator and the *sampling crew*, quality control, and compliance with Facility regulations.
- **sampling crew**—responsible for sorting samples.
- **facility manager**—responsible for coordinating with the *sampling crew manager*.
- **tipping floor staff**—responsible for identifying loads potentially contaminated beyond the acceptable threshold, creating a designated sampling and sorting area, and ensuring segregation of selected loads in that area.
- **loader operator(s)**—responsible for segregating the selected load from other loads in the designated sampling and sorting area.

### **Safety training and staff coordination**

When the *sampling crew manager* and the *sampling crew* arrive at the Designated Transfer and Processing Facility they will participate in any required safety training and put on all required personal protective equipment (see the *equipment list* shown in Appendix 3). The *sampling crew manager* will also walk through the process of extracting samples from the designated load with both the *loader operator(s)* and the *tipping floor staff*.

### **Sampling and sorting area designation**

With the input of the *tipping floor staff* and the *loader operator(s)*, the *sampling crew manager* and *sampling crew* will set up in the designated sampling and sorting area near the tipping floor. The sorting area should be in a location near the load to be sampled and from which the loader can safely remove samples after sorting.

### **Sample selection**

Five (5) cells will be randomly selected for sampling using a random number generator for all material streams except commercial organics. Fifteen (15) cells will be selected for the commercial organics material stream.

The *sampling crew manager* will assist the *loader operator* in locating the appropriate cell for each sample using the sample cell map in Figure 1 below.

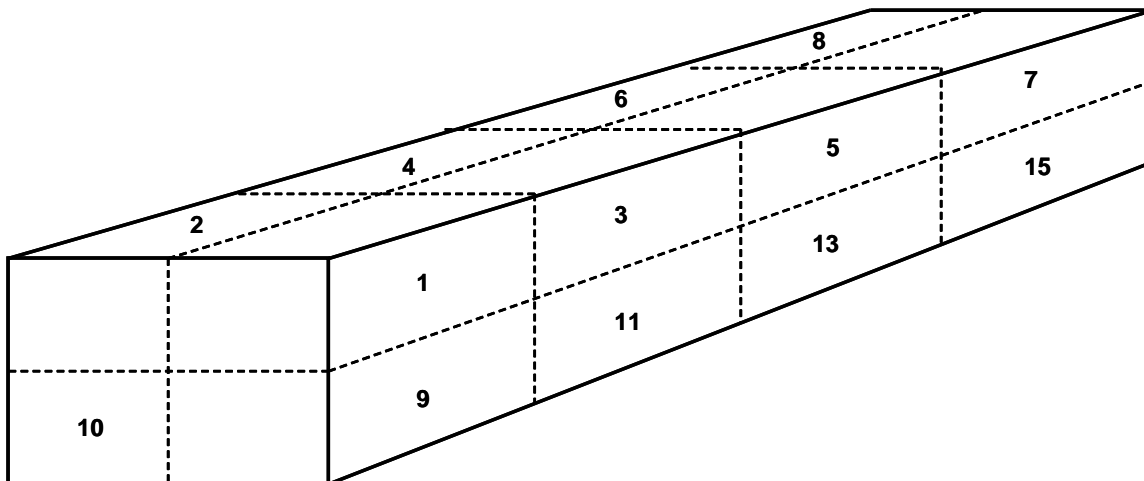
After the loader has extracted the material in the selected cell, the *sampling crew manager* will guide the loader to a designated tarp. Using visual cues the *sampling crew manager* will ensure the *loader operator(s)* deposits the proper quantity of material on the tarp. A shovel may be used to add material from the bottom of the cell to ensure the sample includes some heavy and small material that the loader bucket cannot collect.

## Attachment E-1 Contamination Measurement Methodology: Single Loads

Pulling the tarp is a basic test used to estimate sample weight.<sup>1</sup> If it is determined that a sample is too heavy it may be lightened by removing vertical slices from the sample. If it is determined that a sample is too light it may be increased by removing or adding more material. It is important to add or remove all material in the slice from the top to bottom, to ensure that both small, heavy, and loose materials and large, light, and bagged materials are added or removed.

Samples can be queued and stored on tarps until sorted but samples must be prevented from mixing with each other and with other material on the tipping floor. The *sampling crew manager* will place a unique sample placard on each sample for a photograph and, if the sample is not immediately sorted, for later identification. The placard is marked with a unique sample identification number and additional information (such as the date) used to identify loads in photographs and correlate load net weights with sample details. Each placard will be coded according to its corresponding materials stream. (e.g., 'RSS-1' indicates the first load of Residential single-stream recycling). Each load will be photographed individually with the sample placard visible and legible.

Figure 1: Sixteen (16) cell grid



Note: Cells 12, 14 and 16 are below cells 4, 6 and 8, respectively.

### **Sample sorting**

The sample identification number, as designated by the placard, will be recorded on the tally form (see Appendix 2 for an example of this form.) The sample will be moved into the designated sorting area. Next, the *sampling crew* will sort the Contamination materials, as defined in Appendix 1, out of the load and into sort containers. The *sampling crew* will then weigh the Contamination materials while the *sampling crew manager* records the weights on the tally form. The remainder of the load—all acceptable items—will be put into containers, weighed, and recorded on the tally form. The *sampling crew manager* is responsible for monitoring the homogeneity of material in each container and ensuring the accuracy of the

<sup>1</sup> Samples of Commercial Source-Separated and Targeted Recyclable Materials, Single-Family Targeted Recyclable Materials, and Commercial Plant Materials shall weigh between one hundred and twenty five (125) pounds and one hundred and seventy five (175) pounds. Samples of Commercial Organic Materials and Single-Family Organic Materials shall weigh between one hundred and seventy five (175) pounds and two hundred and twenty five (225) pounds.

## Attachment E-1 Contamination Measurement Methodology: Single Loads

sorting process. At the end of each sampling day the *sampling crew* will comply with any *tipping floor staff* directions regarding cleaning the designated sampling and sorting area and storing sampling and sorting supplies.

### **Sample disposal**

After the weight of all material in each sample is recorded on the tally sheet, the *sampling crew* will move the sorted material to a location where it is safe and convenient for the loader to remove.

### **Data management**

At the end of each sampling day, the *sampling crew manager* will review all forms for accuracy and completeness. Any issues shall be resolved immediately while the day's work is still fresh in the mind. To ensure the tally forms are not lost before inputting the data into an electronic form, copies shall be made of all completed forms and copies will be kept in a place separate from the originals. One copy of the forms will be mailed or hand delivered to the person inputting the data into an electronic form.

The appendices cover calculations, data collection forms, and an equipment list for this study.

## **5. Sorting categories**

All loads identified for sorting shall be sorted and weighed into the following two (2) categories:

- 1) Contamination
- 2) Targeted Recyclable Materials, Source-Separated Targeted Recyclable Materials, Organic Materials, or Plant Materials

## **6. Calculations**

Estimates of Contamination and Targeted Recyclable Materials, Source-Separated Targeted Recyclable Materials, Organic Materials, or Plant Materials will be calculated using a method that gives equal weighting or "importance" to each sample within a given stream. Confidence intervals (error ranges) will be calculated based on assumptions of normality in the composition estimates.

In the descriptions of calculation methods, the following variables will be used:

- $i$  denotes an individual sample.
- $j$  denotes the material type.
- $c_j$  is the weight of the material type  $j$  in a sample.
- $w$  is the weight of an entire sample.
- $r_j$  is the composition estimate for material  $j$  ( $r$  stands for *ratio*).
- $a$  denotes a region of the state ( $a$  stands for *area*).
- $s$  denotes a particular sector or subsector of the waste stream.
- $n$  denotes the number of samples in the particular group that is being analyzed at that step.

# Attachment E-1 Contamination Measurement Methodology: Single Loads

## ***Estimating the Composition***

The following method will be used to estimate the composition of waste belonging to the Commercial Source-Separated and Targeted Recyclable Materials, Commercial Organic Materials, Commercial Plant Materials, Single-Family Targeted Recyclable Materials, and Single-Family Organic Materials streams.

For a given stream, the composition estimate denoted by  $r_j$  represents the ratio of the component's weight to the total weight of all the samples in the stream. This estimate will be derived by summing each component's weight across all of the selected samples belonging to a given stream and dividing by the sum of the total weight of waste for all of the samples in that stream, as shown in the following equation:

$$r_j = \frac{\sum_i c_{ij}}{\sum_i w_i} \quad (1)$$

where:

- $c$  = weight of particular component
- $w$  = sum of all component weights
- for  $i = 1$  to  $n$ , where  $n$  = number of selected samples
- for  $j = 1$  to  $m$ , where  $m$  = number of components

For example, the following simplified scenario involves three samples. For the purposes of this example, only the weights of the component *carpet* are shown.

	Sample 1	Sample 2	Sample 3
Weight ( $c$ ) of carpet	5	3	4
Total Sample Weight ( $w$ )	80	70	90

$$r_{Carpet} = \frac{5 + 3 + 4}{80 + 70 + 90} = 0.05$$

To find the composition estimate for the component *carpet*, the weights for that material are added for all selected samples and divided by the total sample weights of those samples. The resulting composition is 0.05, or five percent (5%). In other words, five percent (5%) of the sampled material, by weight, is *carpet*. This finding is then projected onto the stratum being examined in this step of the analysis.

## Attachment E-1 Contamination Measurement Methodology: Single Loads

The confidence interval for this estimate will be derived in two (2) steps. First, the variance around the estimate will be calculated, accounting for the fact that the ratio included two (2) random variables (the component and total sample weights). The variance of the ratio estimator equation follows:

$$\text{Var}(r_j) \approx \left(\frac{1}{n}\right)\left(\frac{1}{\bar{w}^2}\right)\left(\frac{\sum_i (c_{ij} - r_j w_i)^2}{n-1}\right) \quad (2)$$

where:

$$\bar{w} = \frac{\sum_i w_i}{n} \quad (3)$$

(For more information regarding Equation 2, please refer to *Sampling Techniques, 3rd Edition* by William G. Cochran [John Wiley & Sons, Inc., 1977].)

Second, precision levels at the 90 percent (90%) confidence level will be calculated for a component's mean as follows:

$$r_j \pm (z\sqrt{\text{Var}(r_j)}) \quad (4)$$

where  $z$  = the value of the  $z$ -statistic (1.645) corresponding to a 90 percent (90%) confidence level.

# Attachment E-1

## Contamination Measurement Methodology: Single Loads

### Appendix 1: Methodology checklist

#### Roles and responsibilities

- **sampling crew manager**—responsible for selecting samples, working with Facility staff and the sampling crew, quality control, and compliance with Facility regulations.
- **sampling crew**—responsible for sorting samples.
- **facility manager**—responsible for coordinating with the sampling crew manager, SBWMA, and drivers.
- **tipping floor staff**—responsible for identifying loads potentially contaminated beyond the acceptable threshold, creating a designated sampling and sorting area, and ensuring segregation of selected loads in that area.
- **loader operator(s)**—responsible for segregating the selected load from other loads in the designated sampling and sorting area.

#### **Advanced preparation**

- Project manager:*
  - Contact *facility manager*
    - Ask *facility manager* to update the following employees with the sampling plan:
      - Loader operator(s)*
      - Tipping floor staff*
    - Request safety expectations
    - Schedule safety training
    - Ask if there are any circumstances that may affect the study (i.e., weather, animals, site construction, etc.)
  - Obtain safety gear (Appendix 3)
    - Check safety gear
  - Obtain sorting equipment (Appendix 3)
    - Check sorting equipment
  - Print tally sheets (Appendix 2)
    - Print on "Rite in the Rain" all-weather paper
- Sampling crew and sampling crew manager*
  - Review material list
  - Review data collection forms
  - Review unique site requirements

#### **Arrival at Facility**

- Sampling crew:*
  - Arrive at Facility ahead of schedule
  - Participate in any required safety training
  - Don safety gear
- Sampling crew manager:*
  - Arrive at Facility ahead of schedule
  - Reviews logistics and expectations with MRF manager
  - Participate in any required safety training
  - Don safety gear



## Attachment E-1 Contamination Measurement Methodology: Single Loads

- **Tipping floor coordination**
  - *Sampling crew manager:*
    - Designate a designated sampling/sorting area on each tipping floor (2) with input from tipping floor staff and loader operator(s), meeting the following criteria:
      - *Loader operator(s)* can visually communicate with sampling crew
      - *Loader operator(s)* can safely remove sorted loads
      - Approximately twenty (20) feet by twenty (20) feet
    - Explain and walkthrough the sampling process with both the *tipping floor staff* and the *loader operator(s)*
      - Explain that samples must be dumped in a clean area, separate from other loads (called a designated dumping area)
      - Explain that the *sampling crew manager* is responsible for identifying the portion of the load that the *loader operator(s)* will sample
      - Explain the appropriate samples size. Samples of Commercial Source-Separated and Targeted Recyclable Materials, Single-Family Targeted Recyclable Materials, and Commercial Plant Materials shall weigh between one hundred and twenty five (125) pounds and one hundred and seventy five (175) pounds. Samples of Commercial Organic Materials and Single-Family Organic Materials shall weigh between one hundred and seventy five (175) pounds and two hundred and twenty five (225) pounds.
      - Explain that the *sampling crew manager* will be responsible for guiding the *loader operator(s)* to the appropriate tarpaulin
  - *Sampling crew:*
    - Set up designated sampling sorting area
      - Sorting table
      - Baskets
      - Digital scale(s)
- **Sample collection**
  - *Tipping floor staff:*
  - *Sampling crew manager:*
    - Direct *loader operator(s)* to pre-selected sampling cell
    - Direct *loader operator(s)* to designated tarpaulin
    - Signal *loader operator(s)* with tipping instructions
    - Pull tarp to test for appropriate sample weight
    - Place placard in the load
    - Photograph load
      - Placard should be visible and legible
    - Wrap and segregate load until ready to sort
  - *Loader operator(s):*
    - Pinch/scoop sample, as directed by the *sampling crew manager*
    - Tip sample on designated tarpaulin, as directed by the *sampling crew manager*
  - *Sampling crew:*
    - May assist *sampling crew manager* at any point
- **Sample sorting**
  - *Sampling crew:*

## Attachment E-1 Contamination Measurement Methodology: Single Loads

- Move the sample into the designated sampling/sorting area
- Sort the sample
  - Sort Contamination materials into designated baskets
- Assist the *sampling crew manager* with weighing the baskets
- Assist the *sampling crew manager* with weighing the remainder material
- Sampling crew manager:**
  - Record the sample ID onto the tally sheet
  - Assist the *sampling crew* in moving the sample into the designated sampling/sorting area
  - Sort the sample
    - Sort all Contamination material into designated baskets
  - Weigh baskets containing Contamination materials, and record weights on the tally sheet
    - Ensure homogeneity of materials
  - Weigh remainder material and record weights on the tally sheet
    - Ensure all Contamination materials are removed
- Sample disposal**
  - Sampling crew manager* and *sampling crew*:
    - Dispose of all materials in a designated disposal area
  - Loader operator(s)*:
    - Remove disposed materials when it is safe and convenient
- Data management**
  - Sampling crew manager*:
    - Review all forms for accuracy and completeness
      - Tally sheet(s)
  - Project manager*:
    - Check all forms for accuracy and completeness
      - Tally sheet(s)
    - Copy all data forms
      - Store copies separate from the originals
    - Download pictures from camera
    - Provide copies of data for electronic input
    - Ensure data entry is checked for accuracy

Attachment E-1  
Contamination Measurement Methodology: Single Loads

**Appendix 2: Data collection forms**

Appendix consists of copies of each of the following two (2) data collection forms:

- sampling placard
- tally sheet

**Figure 2: Example Sampling placard**


Date: \_\_\_\_\_  
Jurisdiction: \_\_\_\_\_

**RSS - 1**

**Cell 13**

# Attachment E-1 Contamination Measurement Methodology: Single Loads

**Figure 3: Example Tally sheet**

South Bayside Waste Management Authority: Contamination Sampling						
<b>CONTAMINANTS</b>	Container 1				DATE: <input style="width: 80px;" type="text"/>	SAMPLE ID: <input style="width: 80px;" type="text"/>
	Container 2					
	Container 3				SAMPLING POPULATION: <input style="width: 80px;" type="text"/>	SAMPLE WEIGHT: <input style="width: 80px;" type="text"/>
	Container 4					
	Container 5				TIME: <input style="width: 80px;" type="text"/>	TRUCK NO.: <input style="width: 80px;" type="text"/>
	Container 6					
	Container 7				LOAD NO.: <input style="width: 80px;" type="text"/>	CELL NO.: <input style="width: 80px;" type="text"/>
	Container 8					
	Container 9					
	Container 10					
<b>ACCEPTABLE</b>	Container 1				<b>NOTES:</b>          	
	Container 2					
	Container 3					
	Container 4					
	Container 5					
	Container 6					
	Container 7					
	Container 8					
	Container 9					
	Container 10					

# Attachment E-1

## Contamination Measurement Methodology: Single Loads

### Appendix 3: Equipment list

Appendix 3 provides a list of equipment necessary for all sampling and sorting activities. Extra safety equipment should be available to ensure the safety of observers or others at the sorting site.

#### Sorting equipment:

- Approximately twenty (20) identical sorting containers (e.g. laundry baskets or five (5) gallon buckets)
- square point shovels
- rakes
- push brooms
- digital scale, battery powered (weigh up to two hundred (200) pounds, accurate to one-tenth (1/10) of a pound)
- fifteen (15) to twenty (20) ten (10) foot by twelve (12) foot or similar size tarps
- clipboards
- data collection forms printed on Rite in the Rain paper
- permanent markers
- mechanical pencils
- tape measures
- utility knives, scissors
- duct tape
- ten (10) to fifteen (15) Carts
- ten (10) to fifteen (15) plastic receptacles
- four (4) metal eight (8) foot by twelve (12) foot tables
- one (1) metal work desk with drawer
- erasable placards and markers
- digital camera with extra flash card
- moisture probe
- six (6) special pallets with solid tops
- three (3) six cubic yard Bins
- three (3) three cubic yard Bins

#### Safety equipment:

- dust masks (N-95 or better)
- safety glasses
- hearing protection
- steel-toed work boots
- puncture resistant gloves
- glove liners (latex or nitrile)
- leather work gloves
- reflective safety vests (Brite Lime)
- hard hats
- safety/medical kit
- fire extinguisher
- disinfecting soap, paper towels, antiseptic towels
- water
- rubber aprons or Tyvek protective garments

**ATTACHMENT E-2  
RESERVED**

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**ATTACHMENT F  
FAITHFUL PERFORMANCE BOND**

KNOW ALL PERSONS BY THESE PRESENTS, that RECOLOGY SAN MATEO COUNTY, hereinafter called the PRINCIPAL, and

\_\_\_\_\_,  
a corporation duly organized under the laws of the State of \_\_\_\_\_,  
having its principal place of business at \_\_\_\_\_,  
in the State of \_\_\_\_\_, and authorized to do business as an admitted surety insurer in the State of California, regulated by the California Insurance Commissioner and with a financial condition and record of service satisfactory to the County of San Mateo, hereinafter called the SURETY, are held and firmly bound to the County of San Mateo, a political subdivision of the State of California, hereinafter called the OBLIGEE, in the sum of \_\_\_\_\_ Dollars (\$ \_\_\_\_\_) lawful money of the United States, for the payment of which, well and truly to be made, we bind ourselves, our heirs, executors, administrators and successors, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH THAT:

WHEREAS, the PRINCIPAL has entered into a Contract with the OBLIGEE for Recyclable Materials, Organic Materials, and Solid Waste Collection Services ("Contract") and said PRINCIPAL is required under the terms of said Contract to furnish a bond of faithful performance of said Contract.

NOW, THEREFORE, if the PRINCIPAL shall well and truly perform and fulfill all of the undertakings, covenants, terms and agreements of said Contract, and any modification thereto made as therein provided, at the time and in the manner therein specified, then this obligation shall become null and void, otherwise it shall be and remain in full force and virtue.

The SURETY, for value received, hereby agrees that no change, extension of time, alteration or addition to the terms of the Contract or to the work to be performed thereunder, or the specifications incorporated therein shall impair or affect its obligations on this bond, and it hereby waives notice of any such change, extension of time, alteration or addition to the terms of the Contract or to the work or to the specifications.

PROVIDED, however, that the SURETY shall not be liable (1) as respects to any obligations related to said Contract occurring after two (2) years from the date of this Bond, unless this Bond is extended, or (2) with respect to PRINCIPAL'S obligation to procure a replacement performance bond, as provided for in Section 13.03 of the Contract. This Bond may be extended beyond \_\_\_\_\_, 2021 in the sole discretion of the SURETY by means of a continuation certificate in form and substance satisfactory to OBLIGEE signed at least ninety (90) days prior to \_\_\_\_\_, 2021.

In the event suit is brought upon this Bond by the OBLIGEE and the OBLIGEE is the prevailing party, the SURETY shall pay, in addition to the sums set forth above, all costs incurred by the OBLIGEE in such suit, including reasonable attorneys' fees to be fixed by the court.



**ATTACHMENT F  
FAITHFUL PERFORMANCE BOND**

IN WITNESS WHEREOF, the Principal and Surety have executed this instrument as of this \_\_\_\_ day of \_\_\_\_\_, 2020.

RECOLOGY SAN MATEO COUNTY  
(PRINCIPAL)

By: \_\_\_\_\_  
Mark R. Lomele  
Executive Vice President & CFO

\_\_\_\_\_  
(SURETY)

By: \_\_\_\_\_  
Attorney-In-Fact

Name: \_\_\_\_\_

\* \* \*

**Note: To be considered complete, both the principal and surety must sign this performance bond. In addition, the surety's signature must be acknowledged by a notary public and a copy of the surety's power of attorney must be attached.**

**CONTINUATION CERTIFICATION**

In consideration of the premium charged,

\_\_\_\_\_ hereby continues in force:

Bond #: \_\_\_\_\_

Dated: \_\_\_\_\_

**ATTACHMENT F  
FAITHFUL PERFORMANCE BOND**

In the amount of: \_\_\_\_\_

on behalf of the County of San Mateo, for the period:

Beginning: \_\_\_\_\_

And Ending: \_\_\_\_\_ subject to all terms and conditions of said Bond, PROVIDED that the liability of: \_\_\_\_\_  
(NAME OF SURETY)

shall not exceed in the aggregate the amount above written, whether the loss shall have occurred during the term of said bond or during any continuation or continuations thereof, or partly during said term and partly during any continuation or continuations thereof.

Signed and Sealed: \_\_\_\_\_ (date)

By: \_\_\_\_\_  
Attorney-In-Fact

[ACKNOWLEDGEMENT]

**Note: To be considered complete, both the principal and surety must sign this performance bond. In addition, the surety's signature must be acknowledged by a notary public and a copy of the surety's power of attorney must be attached.**

## ATTACHMENT G GUARANTY

THIS GUARANTY (the "Guaranty") is given as of the \_\_\_\_ day of \_\_\_\_\_, 2017, by RECOLOGY INC. ("Guarantor"), to the County of San Mateo, a public agency ("Agency").

THIS GUARANTY is made with reference to the following facts and circumstances:

A. Recology San Mateo County ("Contractor") is a corporation organized under the laws of the State of California, all of the issued and outstanding stock of which is owned by Guarantor.

B. Guarantor is a corporation organized under the laws of the State of California.

C. Contractor and Agency have negotiated an Amended and Restated Agreement for Solid Waste, Recyclable Materials, and Organic Materials Collection ("Agreement"), under which Contractor is to provide specified services to Agency. A copy of this Agreement is attached hereto and incorporated herein by this reference.

D. It is a requirement of the Agreement, and a condition to Agency's entering into the Agreement, that Guarantor guaranty Contractor's performance of the Agreement.

E. Guarantor is providing this Guaranty to induce Agency to enter into the Agreement.

NOW, THEREFORE, in consideration of the foregoing, Guarantor agrees as follows:

**1. Guaranty of the Agreement.** Guarantor hereby irrevocably and unconditionally guarantees to Agency the complete and timely performance, satisfaction and observation by Contractor of each and every term and condition of the Agreement which Contractor is required to perform, satisfy or observe. In the event that Contractor fails to perform, satisfy or observe any of the terms or conditions of the Agreement, Guarantor will promptly and fully perform, satisfy or observe them in the place of the Contractor. Guarantor hereby guarantees prompt payment to Agency of each and every sum due from Contractor to Agency under the Agreement, as and when due from time to time, and the prompt performance of every other task and duty to be performed by the Contractor under the Agreement.

**2. Guarantor's Obligations Are Absolute.** The obligations of the Guarantor hereunder are direct, immediate, absolute, continuing, unconditional and unlimited and, with respect to any payment obligation of Contractor under the Agreement, shall constitute a guarantee of payment and not of collection, and are not conditional upon the genuineness, validity, regularity or enforceability of the Agreement.

**3. Waivers and Subordination.** The Guarantor shall have no right to terminate this Guaranty or to be released, relieved, exonerated or discharged from its obligations under it for any reason whatsoever, including, without limitation: (1) the insolvency, bankruptcy, reorganization or cessation of existence of the Contractor; (2) any amendment, modification or waiver of any provision of the Agreement or the extension of its Term; (3) the actual or purported rejection of the Agreement by a trustee in bankruptcy, or any limitation on any claim in bankruptcy resulting from the actual or purported termination of the Agreement; (4) any waiver, extension, release or modification with respect to any of the obligations of the Agreement guaranteed hereunder or the impairment or suspension of any of Agency's rights or remedies

## ATTACHMENT G GUARANTY

against Contractor; or (5) any merger or consolidation of the Contractor with any other organization, or any sale, lease or transfer of any or all the assets of the Contractor.

The Guarantor hereby waives any and all rights, benefits and defenses under California Civil Code Sections 2809, 2815, 2819, 2845, 2849 and 2850, and all other rights permitted to be waived by Section 2856(a) including, without limitation, the right to require Agency to (a) proceed against Contractor, (b) proceed against or exhaust any security or collateral Agency may hold now or hereafter hold, or (c) pursue any other right or remedy for Guarantor's benefit, and agree that Agency may proceed against Guarantor for the obligations guaranteed herein without taking any action against Contractor or any other guarantor or pledgor and without proceeding against or exhausting any security or collateral Agency may hold now or hereafter hold. Agency may unqualifiedly exercise in its sole discretion any or all rights and remedies available to it against Contractor or any other guarantor or pledgor without impairing Agency's rights and remedies in enforcing this Guarantee.

The Guarantor hereby waives and agrees to waive at any future time at the request of Agency, to the extent now or then permitted by applicable law, any and all rights which the Guarantor may have or which at any time hereafter may be conferred upon it, by statute, regulation or otherwise, to avoid any of its obligations under, or to terminate, cancel, quit or surrender this Guaranty. Without limiting the generality of the foregoing, it is agreed that the occurrence of any one or more of the following shall not affect the liability of the Guarantor hereunder: (a) at any time or from time to time, without notice to the Guarantor, the time for Contractor's performance of or compliance with any of its obligations under the Agreement is extended, or such performance or compliance is waived; (b) the Agreement is modified or amended in any respect; (c) any other indemnification with respect to Contractor's obligations under the Agreement or any security therefor is released or exchanged in whole or in part or otherwise dealt with; (d) any assignment of the Agreement is effected which does not require Agency's approval; or (e) any termination or suspension of the Agreement arising by reason of a default by Contractor.

The Guarantor hereby expressly waives diligence, presentment, demand for payment or performance, protest and all notices whatsoever, including, but not limited to, notices of non-payment or non-performance, notices of protest, notices of any breach or default, and notices of acceptance of this Guaranty. If all or any portion of the obligations guaranteed hereunder are paid or performed, Guarantor's obligations hereunder shall continue and remain in full force and effect in the event that all or any part of such payment or performance is avoided or recovered directly or indirectly from Agency as a preference, fraudulent transfer or otherwise, irrespective of (a) any notice of revocation given by Guarantor or Contractor prior to such avoidance or recovery, or (b) payment in full of any obligations then outstanding.

The Guarantor expressly subordinates and waives its rights to subrogation, reimbursement, contribution or indemnity with respect to performance by Guarantor of the obligations of Contractor guaranteed hereby, until such time as Agency receives payment or performance in full of all such obligations.

**4. Term.** This Guaranty is not limited to any period of time, but shall continue in full force and effect until all of the terms and conditions of the Agreement have been fully performed by Contractor, and Guarantor shall remain fully responsible under this Guaranty without regard to the acceptance by Agency of any performance bond or other collateral to assure the

## ATTACHMENT G GUARANTY

performance of Contractor's obligations under the Agreement. Guarantor shall not be released of its obligations hereunder so long as there is any claim by Agency against Contractor arising out of the Agreement based on Contractor's failure to perform which has not been settled or discharged.

**5. No Waivers by Agency.** No delay on the part of Agency in exercising any rights under this Guaranty or failure to exercise such rights shall operate as a waiver of such rights. No notice to or demand on Guarantor shall be a waiver of any obligation of Guarantor or right of Agency to take other or further action without notice or demand. No modification or waiver by Agency of any of the provisions of this Guaranty shall be effective unless it is in writing and signed by Agency and by Guarantor, nor shall any waiver by Agency be effective except in the specific instance or matter for which it is given.

**6. Attorney's Fees.** In addition to the amounts guaranteed under this Guaranty, Guarantor agrees to pay actual attorney's fees and all other costs and expenses incurred by Agency in enforcing this Guaranty, or in any action or proceeding arising out of or relating to this Guaranty, including any action instituted to determine the respective rights and obligations of the parties hereunder.

**7. Governing Law; Jurisdiction.** This Guaranty is and shall be deemed to be a contract entered into in and pursuant to the laws of the State of California and shall be governed and construed in accordance with the laws of California without regard to its conflicts of laws rules for all purposes, including, but not limited to, matters of construction, validity and performance. Guarantor agrees that any action brought by Agency to enforce this Guaranty may be brought in any court of the State of California and Guarantor consents to personal jurisdiction over it by such courts. Guarantor appoints the following person as its agent for service of process in California:

Michael J. Sangiacomo  
Recology Inc.  
50 California Street, 24th Floor  
San Francisco, CA 94111

**8. Severability.** If any portion of this Guaranty is held to be invalid or unenforceable, such invalidity shall have no effect upon the remaining portions of this Guaranty, which shall be severable and continue in full force and effect.

**9. Binding on Successors.** This Guaranty shall inure to the benefit of Agency and its successors and shall be binding upon Guarantor and its successors, including a successor entity formed by a merger or consolidation, a transferee of substantially all of its assets, and its shareholders in the event of its dissolution or insolvency.

**10. Authority.** Guarantor represents and warrants that it has the corporate power to give this guaranty, that its execution of this Guaranty has been authorized by all necessary action under its Articles of Incorporation and by-laws, and that the person signing this Guaranty on its behalf has authority to do so.

**11. Notices.** Notice shall be given in writing, deposited in the U.S. mail, registered or certified, first class postage prepaid, addressed as follows:

**ATTACHMENT G  
GUARANTY**

To Agency: Director, Office of Sustainability  
455 County Center 4<sup>th</sup> Floor CMO-102  
Redwood City, CA 94063

With a copy to Agency's Attorney at the same address.

To Guarantor: Recology Inc.  
50 California Street, 24th Floor  
San Francisco, CA 94111  
Attention: Legal Department

The parties may change the address to which notice is to be sent by giving the other party notice of the change as provided in this Section.

IN WITNESS WHEREOF, Guarantor has executed this Guaranty on the day and year first above written.

RECOLOGY INC.

By: \_\_\_\_\_  
Michael J. Sangiacomo  
President and Chief Executive Officer

By: \_\_\_\_\_  
Cary Chen  
Corporate Secretary

# **ATTACHMENT H DELINQUENT PAYMENT POLICY**

## **Delinquent Payment**

Single-Family Residential Customers will be considered delinquent sixty (60) Days after start of the quarter in which Collection services are provided by Contractor and Multi-Family Dwelling and Commercial Customers will be considered delinquent thirty (30) Days after payment is due to Contractor.

## **Commercial Accounts**

Contractor may discontinue service to any Commercial account, except for the services the properties have been billed for on the property tax bill, if payment is not received within thirty (30) Days after the account becomes delinquent. Contractor must provide all delinquent accounts with two written notices of its intent to discontinue service at least thirty (30) Days prior to such discontinuance. Agency shall allow Contractor to collect a premium fee to initiate service at a discontinued account in an amount not to exceed 10% of the balance due and payment of outstanding balance for Commercial customers.

## **Single Family and Multi Family Dwelling Accounts**

Contractor may assess a late fee, at a Rate not to exceed twenty five percent (25%) of the unpaid balance of Single-Family Residential Customers Bills, and at a Rate not to exceed ten percent (10%) of the unpaid balance for Multi-Family Residential Customers, monthly if payment is not received by Contractor within thirty (30) Days after the account becomes delinquent. Contractor must provide all delinquent accounts with written notice of its intent to assess late fees at least fifteen (15) Days prior to such assessment.

# ATTACHMENT I

## PERFORMANCE INCENTIVES AND DISINCENTIVES

Performance incentives (in the form of increased compensation to Contractor) will be awarded for excellent performance on aspects of Solid Waste diversion and Customer service as specified in this Attachment. Any performance incentive for achieving or surpassing the performance standards specified herein shall be added to Contractor's Compensation during the Rate Year immediately following the calculation and award of the performance incentive. Performance disincentives will be assessed for substandard performance on aspects of Solid Waste diversion, Collection service delivery, and Customer service as specified in this Attachment. Any performance disincentives for performance falling below standards as specified herein shall be subtracted from Contractor's Compensation during the Rate Year immediately following the calculation and assessment of the performance disincentive.

### 1. GENERAL

Agency shall provide an incentive payment to Contractor for exceeding the following two (2) performance standards:

- Overall Diversion Level
- Average Speed of Answer

Agency shall assess a disincentive payment to Contractor for not meeting the following five (5) performance standards:

- Minimum Single-Family Diversion Level
- Minimum Commercial Diversion Level
- Commercial or Single-Family Missed Pick-Up Collection Events
- Average Speed of Answer
- Ninety (90) Second Maximum Hold Time

Table 1 provides a summary of the incentives and disincentives, which is described in detail in Sections 2 through 5 of this Attachment. Section 6 of this Attachment describes the incentive and disincentive payment procedures.

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# ATTACHMENT I PERFORMANCE INCENTIVES AND DISINCENTIVES

**Summary of Incentives/Disincentives**

<b>TABLE 1</b>			
Performance Incentive and Disincentive	Disincentive Payment Threshold	Incentive Payment Threshold	Performance Incentive/Disincentive Payment Amount
<b>Annual Diversion Level</b>			
Overall Diversion Level	Not applicable	Level > Average level for the prior five (5) Rate Years as further described in Section 2 of this Attachment	Incentive payment = \$70.00 per Ton
Minimum Single-Family Diversion Level	Level < Average level for the prior five (5) Rate Years as further described in Section 2 of this Attachment	Not applicable	Disincentive payment = \$70.00 per Ton
Minimum Commercial Diversion Level	Level < Average level for the prior five (5) Rate Years as further described in Section 2 of this Attachment	Not applicable	Disincentive payment = \$70.00 per Ton
<b>Commercial or Single-Family Missed Pick-Up Collection Events</b>	Actual > 0	Not applicable	Disincentive payment = \$50.00 per Missed Pick-Up Collection Event
<b>Average Speed of Answer</b>	Actual > 30 seconds	Actual < 15 seconds	Incentive or disincentive payment = \$500 per second above or below the threshold
<b>Ninety (90) Second Maximum Hold Time</b>	Actual < 100% of all calls received are answered in ninety (90) seconds or less	Not applicable	Disincentive payment = \$5.00 per number of calls exceeding the threshold

## 2. DIVERSION LEVELS

### Definition of Calculated Diversion Level

The Single-Family, Commercial, and Overall Diversion Levels achieved shall be calculated based on the methodology shown in the following example:

# ATTACHMENT I PERFORMANCE INCENTIVES AND DISINCENTIVES

## TABLE 2

Service Sector	Material Type	Annual Tons Collected	Calculated Diversion Level
<b>Single-Family</b>			
	Targeted Recyclable Materials	35,000	
	Other Recyclable Materials	3,000	
	Organic Materials	<u>51,000</u>	
	Total Materials for Diversion	89,000	
	Solid Waste	<u>80,000</u>	
	Total Materials Collected	169,000	
	<b>Calculated Single-Family Diversion Level</b>		<b>52.7%</b>
<b>Multi-Family</b>			
	Targeted Recyclable Materials	8,000	
	Other Recyclable Materials	1,000	
	Organic Materials	6,000	
	Plant Materials	<u>1,000</u>	
	Total Materials for Diversion	16,000	
	Solid Waste	<u>30,000</u>	
	Total Materials Collected	46,000	
	<b>Calculated Diversion Level</b>		<b>34.8%</b>
<b>Commercial</b>			
	Targeted Recyclable Materials	28,000	
	Other Recyclable Materials	2,000	
	Organic Materials	13,000	
	Plant Materials	<u>5,000</u>	
	Total Materials for Diversion	48,000	
	Solid Waste	<u>147,000</u>	
	Total Materials Collected	195,000	
	<b>Calculated Diversion Level</b>		<b>24.6%</b>
<b>Agency Facilities</b>			
	Targeted Recyclable Materials	2,000	
	Other Recyclable Materials	500	
	Organic Materials	500	
	Plant Materials	<u>200</u>	
	Total Materials for Diversion	3,200	
	Solid Waste	<u>9,000</u>	
	Total Materials Collected	12,200	
	<b>Calculated Diversion Level</b>		<b>26.2%</b>
<b>Commercial (includes Multi-Family, Commercial, and Agency Facilities)</b>			
	Targeted Recyclable Materials	38,000	
	Other Recyclable Materials	3,500	
	Organic Materials	19,500	
	Plant Materials	<u>6,200</u>	
	Total Materials for Diversion	67,200	
	Solid Waste	<u>186,000</u>	
	Total Materials Collected	253,200	
	<b>Calculated Commercial Diversion Level</b>		<b>26.5%</b>
<b>Overall (includes Single-Family, Multi-Family, Commercial, and Agency Facilities)</b>			
	Targeted Recyclable Materials	73,000	
	Other Recyclable Materials	6,500	
	Organic Materials	70,500	
	Plant Materials	<u>6,200</u>	
	Total Materials for Diversion	156,200	
	Solid Waste	<u>266,000</u>	
	Total Materials Collected	422,200	
	<b>Calculated Overall Diversion Level</b>		<b>37.0%</b>

# ATTACHMENT I

## PERFORMANCE INCENTIVES AND DISINCENTIVES

### Exceptional Diversion Level Performance

Contractor shall receive an incentive payment if the calculated Overall Diversion Level achieved by Contractor in any given Rate Year exceeds the arithmetic average of the calculated Overall Diversion Levels for the five (5) Rate Years prior to the Rate Year under consideration. The incentive payment for Rate Year Eleven (2021) shall equal seventy dollars (\$70.00) per Ton for each Ton over that threshold. In subsequent Rate Years, the per-Ton incentive payment amount shall be adjusted by the Annual Index Change in the CPI-U, which is described in Attachment K.

For example, when assessing the potential for an incentive payment for completed Rate Year Sixteen, the Rate Year Sixteen Overall Diversion Level shall be compared to the average of the calculated Overall Diversion Level for Rate Years Eleven, Twelve, Thirteen, Fourteen, and Fifteen.

Continuing the example, if the calculated Overall Diversion Levels for Rate Years Eleven through Fifteen were 36.5%, 36.7%, 36.8%, 36.9% and 37.1%, respectively, then the arithmetic average over such five (5) Rate Year period would be 36.8%. This is the threshold that Contractor would need to exceed in Rate Year Sixteen to earn an incentive payment.

If in Rate Year Sixteen the Contractor Collected the Tonnages set forth in Table 2 above, then the amount of the performance incentive would be calculated as follows:

Total Tons of material actually Collected:	422,200
Tons of Recyclable Material* required to be Collected to meet threshold:	155,370 (= 422,200 x 0.368)
Tons of Recyclable Material* actually Collected:	156,200
Amount by which Contractor exceeded threshold:	830 (= 156,200 – 155,370)
Incentive payment:	\$58,100 (= 830 x \$70.00)**

\* For purposes of this calculation, Recyclable Materials Collected shall include the sum of Targeted Recyclable Materials, Other Recyclable Materials, and Organic Materials Collected, without adjusting for Contamination pursuant to the definition of "Overall Diversion Level" in Attachment A.

\*\* For simplicity purposes, \$70 per Ton has been used in this calculation; however, it is the amount for Rate Year Eleven (2021). The amount for Rate Year Sixteen would equal \$70 per Ton adjusted annually by the Annual Index Change in the CPI-U.

### Minimum Diversion Level Requirements

#### Minimum Single-Family Diversion Level

Contractor shall be assessed a Disincentive Payment if the calculated Single-Family Diversion Level in any given Rate Year is less than the arithmetic average of the calculated Single-Family Diversion Levels for the five (5) Rate Years prior to the Rate Year under consideration. The disincentive payment for Rate Year Eleven (2021) shall equal seventy dollars (\$70.00) per Ton for each Ton under that arithmetic average). In subsequent Rate

# ATTACHMENT I

## PERFORMANCE INCENTIVES AND DISINCENTIVES

Years, the per-Ton incentive payment amount shall be adjusted by the Annual Index Change in the CPI-U, which is described in Attachment K.

### Minimum Commercial Diversion Level

Contractor shall be assessed a Disincentive Payment if the calculated Commercial Diversion Level in any given Rate Year is less than the arithmetic average of the calculated Commercial Diversion Levels for the five (5) Rate Years prior to the Rate Year under consideration. The disincentive payment for Rate Year Eleven (2021) shall equal seventy dollars (\$70.00) per Ton for each Ton under that arithmetic average. In subsequent Rate Years, the per-Ton incentive payment amount shall be adjusted by the Annual Index Change in the CPI-U, which is described in Attachment K.

### **3. COMMERCIAL OR SINGLE-FAMILY MISSED PICK-UP COLLECTION EVENTS**

Contractor shall be assessed a disincentive payment for the actual number of Commercial or Single-Family Missed Pick-Up Collection Events for Agency that occur during each month. The disincentive payment for Rate Year Eleven (2021) shall equal fifty dollars (\$50.00) per Commercial or Single-Family Missed Pick-Up Collection Event. In subsequent Rate Years, the disincentive payment amount shall be adjusted by the Annual Index Change in the CPI-U, which is described in Attachment K. Disincentive payments for Missed Pick-Up Collection Events will be based on the following example:

Actual number of Commercial or Single-Family Missed Pick-Up Collection Events = 87

Allowable threshold of Commercial or Single-Family Missed Pick-Up Collection Events = 0

Example disincentive payment calculation:  $87 \times \$50 = \$4,350$

### **4. AVERAGE SPEED OF ANSWER AT CUSTOMER SERVICE CENTER**

#### **Exceptionally Fast Average Speed of Answer**

Contractor shall receive an incentive payment if the actual Average Speed of Answer is less than fifteen (15) seconds each month. The incentive payment for Rate Year Eleven (2021) shall equal five hundred dollars (\$500.00) per second for each second below the Average Speed of Answer Standard. In subsequent Rate Years, the incentive payment amount shall be adjusted by the Annual Index Change in the CPI-U, which is described in Attachment K. The incentive payment shall be calculated based on the following example:

Actual Average Speed of Answer = 14 seconds

Average Speed of Answer Standard = 15 seconds

Incentive payment is required if the Actual Average < 15 seconds

Example incentive payment calculation:  $15 - 14 = 1 \text{ second} \times \$500.00 = \$500.00$

If the actual Average Speed of Answer is equal to or greater than fifteen (15) seconds each month, no incentive payment will be provided.

# ATTACHMENT I

## PERFORMANCE INCENTIVES AND DISINCENTIVES

### Maximum Average Speed of Answer

Contractor shall be assessed a disincentive payment if the Average Speed of Answer is greater than or equal to thirty (30) seconds each month. The disincentive payment for Rate Year Eleven (2021) shall equal five hundred dollars (\$500.00) per second for each second greater than or equal to the Average Speed of Answer Standard. In subsequent Rate Years, the disincentive payment amount shall be adjusted by the Annual Index Change in the CPI-U, which is described in Attachment K. If Contractor fails to achieve the maximum Average Speed of Answer, the Agency shall assess a disincentive payment based on the following example:

Actual Average Speed of Answer = 47 seconds

Average Speed of Answer Standard = 30 seconds

Disincentive payment is required if the Actual Average > 30 seconds

Example disincentive payment calculation:  $47 - 30 = 17$  seconds  $\times$  \$500.00 = \$8,500

If the actual Average Speed of Answer is equal to or greater than fifteen (15) seconds and less than thirty (30) seconds each month, neither incentives or disincentives shall be applied.

### 5. NINETY SECOND (90) MAXIMUM HOLD TIME

The maximum Hold Time shall be ninety (90) seconds. A disincentive payment shall apply if the percentage of calls exceeding this ninety (90) second threshold in a given quarter exceeds five percent (5%) of the calls received in that quarter. Quarters shall be calendar quarters (e.g., the first quarter of the Rate Year includes January, February, and March). The disincentive payment for Rate Year Eleven (2021) shall equal five dollars (\$5.00) per call above the ninety (90) second Hold Time in a given quarter that exceeds five percent (5%) of the calls received in that quarter. In subsequent Rate Years, the disincentive payment amount shall be adjusted by the Annual Index Change in the CPI-U, which is described in Attachment K. If Contractor fails to achieve this performance standard, the Agency shall assess a disincentive payment based on the following example:

Total number of calls received in quarter = 19,380

5% of total number of calls received in quarter =  $19,380 \times 0.05 = 969$

Actual number of calls in quarter exceeding 90 second Hold Time = 1,281

Number of calls exceeding 90 second Hold Time in excess of 5% threshold =  $1,281 - 969 = 312$

Example disincentive payment calculation:  $312 \times \$5.00 = \$1,560$

### 6. INCENTIVE/DISINCENTIVE PAYMENT PROCEDURES

A. **Record Keeping.** In accordance with Article 9, records shall be maintained by Contractor for Agency in a manner that adequately demonstrates and documents Contractor's performance in accordance with this Agreement. The records shall be

# ATTACHMENT I

## PERFORMANCE INCENTIVES AND DISINCENTIVES

sufficient for Agency and SBWMA to determine Contractor's compliance with the specified performance standards.

- B. Determination of Achievement of Performance Standards.** In accordance with the requirements of Sections 9.06, 9.07, and 11.07.E, Contractor shall provide with its quarterly and annual reports, a report that identifies compliance with the performance standards listed in this Attachment and calculation of the performance incentive payments and disincentive assessments due.

Performance incentives and disincentives for Overall Diversion Level, minimum Single-Family Diversion Level, minimum Commercial Diversion Level, Average Speed of Answer, and ninety (90) second maximum Hold Time shall be calculated in aggregate for the SBWMA Service Area and Agency's share shall be proportional based on the Tons of Solid Waste Collected in the previous Rate Year by Contractor. Performance disincentives for Single-Family Missed Pick-Up Collection Events shall be calculated separately for each Agency.

The incentives and disincentives that will be calculated monthly include:

- Commercial or Single-Family Missed Pick-Up Collection Events
- Average Speed of Answer
- Ninety (90) Second Maximum Hold Time

The incentives and disincentives that will be calculated annually include:

- Overall Diversion Level
- Minimum Single Family Diversion
- Minimum Commercial Diversion Level

- C. Amount.** The incentive and disincentive payment amounts shall be determined in accordance with the formulas presented in Sections 2 through 5 of this Attachment I. Notwithstanding any other provision of this Agreement, except for Commercial or Single-Family Missed Pick-Up Collection Events, on an annual basis, the maximum disincentive payments by Contractor shall not exceed one hundred thousand dollars (\$100,000) in total for all Member Agencies, and the maximum incentive payments to Contractor shall not exceed one hundred thousand dollars (\$100,000) in total for all Member Agencies.

- D. Timing of Payment.** Payments related to performance incentives and disincentives that are calculated monthly and annually are to be included in Contractor's annual Application for adjustment to Contractor's Compensation. Contractor's Compensation for the next Rate Year will be increased or decreased by the net amount of performance incentive payments and disincentive assessments calculated. If performance incentive or disincentives payments are due for performance in the last two (2) Rate Years, the amount shall not be reflected in an adjustment to Contractor's Compensation. Instead, payments shall be made directly by the Agency to the Contractor for incentive payments or directly by the Contractor to the Agency for disincentive payments. Such payments shall be made within thirty (30) days of the determination of the amount due. The SBWMA will review Contractor's calculations

## ATTACHMENT I PERFORMANCE INCENTIVES AND DISINCENTIVES

of incentives and disincentive payments and underlying data for accuracy, will confer with Member Agencies to confirm data as to each Member Agency, and will meet with Contractor to resolve any errors or inconsistencies.

- E. **Disputes by Contractor.** Contractor may, within ten (10) calendar days after receiving the Agency's or SBWMA's written notice containing Agency's or SBWMA's revised determination of incentive and disincentive payments, provide written notice to Agency and SBWMA of any disagreement with Agency's or SBWMA's determination. Contractor may present evidence in writing to support its position. Agency and SBWMA shall review Contractor's submission and within ten (10) calendar days shall schedule a meeting with Contractor to discuss Contractor's concerns. The decision of Agency or SBWMA shall be final.

## **Attachment J Liquidated Damages**

The following table lists the events that constitute breaches of the Agreement's standard of performance warranting the imposition of Liquidated Damages; the acceptable performance level; the definition of the Complaint, incident, or event; the method by which occurrences will principally be tracked (by Contractor or Agency), and the amount of Liquidated Damages for failure to meet the contractually-required standard of performance.

Contractor is required to maintain records of Customer Complaints which show for each Complaint: date and time received; name, address and telephone number of caller; nature of Complaint (e.g., missed pick-up, excessive noise, property damage, etc.); name of employee receiving Complaint; action taken by Contractor to respond to Complaint; and date Complaint was resolved.

Contractor shall submit to Agency with its quarterly report a Liquidated Damages report which summarizes the number of Complaints in each category and computes the amount (if any) of Liquidated Damages accrued by month during the preceding quarter. If Agency requests, Contractor shall also provide a printout of the full records for the quarter.

The Liquidated Damage amounts specified in this Attachment are effective for Rate Year Eleven (2021). In subsequent Rate Years, the Liquidated Damage amounts shall be adjusted by the Annual Index Change in the CPI-U, which is described in Attachment K.

*{Remainder of page intentionally blank}*



**TABLE 1**

	<b>Event of Non-Performance</b>	<b>Acceptable Performance Level</b>	<b>Definition of Complaint, Incident, or Event</b>	<b>Tracking Method</b>	<b>Liquidated Damage Amount</b>
	<b>COLLECTION QUALITY</b>				
1.	Collection Quality Complaint (includes Solid Waste, Recyclable Materials and Organic Materials Collection service)	Number of "Collection quality Complaints" is less than or equal to thirty (30) per month for each of the following three categories (i.e., A, B and C) for the SBWMA Service Area. Table 2 provides the proportional distribution of the total monthly allowance to all Member Agencies.	"Collection quality Complaints" shall include all Complaints received regarding events described under Items 1A through 1C herein.	Contractor shall print a report on a monthly basis from its Customer service system listing the total number of Complaints coded for each category (Items 1A through 1C) for the Agency	\$150 per Complaint received above the acceptable performance level
	A. Unauthorized Collection Hours (includes: Solid Waste, Recyclable Materials and Organic Materials Collection service)	See above	Each Complaint that Contractor has performed Collection services outside of hours authorized in Section 8.01.A.	See above	See above
	B. Inadequate Care of or Damage to Private Property	See above	Each Complaint that Contractor has not closed a Customer's gate, has crossed planted areas, or has damaged private property (including damage of private vehicles) pursuant to Section 8.02.H.	See above	See above

TABLE 1					
	Event of Non-Performance	Acceptable Performance Level	Definition of Complaint, Incident, or Event	Tracking Method	Liquidated Damage Amount
	C. Failure to Resolve Property Damage Claims	See above	Each Complaint of Contractor's failure to resolve claims of damage to property within thirty (30) calendar days of the date the Complaint of damage was reported pursuant to Section 8.02.H.	See above	See above
2.	Failure to Provide New Service or Initiate Change in Service	Number of "Failures to Provide New Service or Initiate Change in Service" is less than or equal to sixty (60) each month for the SBWMA Service Area. Table 2 provides the proportional distribution of the total monthly allowance to all Member Agencies.	Each Complaint of Contractor's failure to provide new service or change an existing service level within five (5) Business Days of receiving the request pursuant to Section 8.02.C.	Contractor shall print a report on a monthly basis from its Customer service system listing the total number of Complaints coded to this category for the Agency.	\$100 per Complaint received above the acceptable performance level
3.	Improper Container Placement Complaints	The number of "Improper Container Placement Complaints" shall be less than or equal to 500 per month for the SBWMA Service Area. Table 2 provides the proportional distribution of the total monthly allowance to all Member Agencies.	Each Complaint of Contractor's failure to return empty Containers to original location (or alternate location if original location was not safe with regard to pedestrian and vehicular traffic), and each Complaint of failure to place Containers in an upright position with lids closed pursuant to Section 8.02.B.1, provided that Contractor shall not be responsible for placement of Containers that are moved due to wind, rain or other inclement weather conditions, third parties or other factors outside Contractor's reasonable control.	Contractor shall print a report on a monthly basis from its Customer service system listing the total number of Complaints coded to this category for the Agency.	\$50 per Complaint above the acceptable performance level

TABLE 1					
	Event of Non-Performance	Acceptable Performance Level	Definition of Complaint, Incident, or Event	Tracking Method	Liquidated Damage Amount
4.	Failure to Effectively Distribute Non-Collection Notices	The number of non-collection notices that Contractor distributes is at least 50% of all Container set-outs that require a non-collection notice based on the presence of contamination.	An event is a Container set-out that contains contamination but was not provided a non-collection notice.	Contractor shall provide a report on a monthly basis that contains information on Contractor's use of non-collection notices.	\$25 per event
5.	Excessive Noise Complaints	The number of "excessive noise Complaints" shall be less than or equal to sixty (60) per month for the SBWMA Service Area. Table 2 provides the proportional distribution of the total monthly allowance to all Member Agencies.	Each Complaint of excessive noise reportedly related to Contractor's Collection operations pursuant to Section 8.02.J.	Contractor shall print a report on a monthly basis from its Customer service system listing the total number of Complaints coded to this category for the Agency.	\$50 per Complaint above the acceptable performance level
6.	Unacceptable Employee Behavior	No incidents or Complaints in this category are acceptable; therefore, any Complaint of this nature shall be considered unacceptable.	Each Complaint of reportedly discourteous, rude, or inappropriate behavior by Collection vehicle personnel, Customer service personnel, or other employees of Contractor pursuant to Section 8.06.J.	Contractor shall print a report on a monthly basis from its Customer service system listing the total number of Complaints coded to this category for the Agency.	\$250 per Complaint

TABLE 1					
	Event of Non-Performance	Acceptable Performance Level	Definition of Complaint, Incident, or Event	Tracking Method	Liquidated Damage Amount
7.	A. Complaints of Spills of Discarded Materials	The number of "Complaints of spills of Discarded Materials" shall be less than or equal to one-hundred and twenty (120) per month for the SBWMA Service Area. Table 2 provides the proportional distribution of the total monthly allowance to all Member Agencies.	Each Complaint of litter, or spills of Solid Waste, Recyclable Materials, or Organic Materials near Containers or on public streets and Contractor's failure to pick up or clean up such material immediately pursuant to Section 8.02.I.	Contractor shall print a report on a monthly basis from its Customer service system listing the total number of Complaints coded to this category for the Agency.	\$50 per Complaint above the acceptable performance level
	B. Complaints of Failure to Clean Up Spills of Discarded Materials	See above	Each Complaint of Contractor failing to clean up Solid Waste, Recyclable Materials, or Organic Materials that were littered on public property pursuant to Section 8.02.I.	See above	See above
8.	Spills of Vehicle Fluids	No incidents or Complaints in this category are acceptable; therefore, any Complaint of this nature shall be considered unacceptable.	Each Complaint of unreasonable leaks or spills of hydraulic fluids, fuel, motor oil, and other motor vehicle fluids and liquids from the Collection vehicle on public streets pursuant to Section 8.02.I.	Contractor shall print a report on a monthly basis from its Customer service system listing the total number of Complaints coded to this category for the Agency.	\$500 per Complaint

TABLE 1					
	Event of Non-Performance	Acceptable Performance Level	Definition of Complaint, Incident, or Event	Tracking Method	Liquidated Damage Amount
9.	Untimely Scheduling of Bulky Item Collections	No incidents or Complaints in this category are acceptable; therefore, any Complaint of this nature shall be considered unacceptable.	Each failure to schedule and perform a Bulky Item Collection within ten (10) Business Days of Customer's request subject to exceptions described in Section 5.05.H of the Agreement.	Contractor shall print a report on a monthly basis from its Customer service system listing the total number of Complaints coded to this category for the Agency; and, shall document all Bulky Item Collections including date of Customer's request and actual date of service, and, upon request shall provide reports for the Agency's review.	\$100 per incident

TABLE 1					
	Event of Non-Performance	Acceptable Performance Level	Definition of Complaint, Incident, or Event	Tracking Method	Liquidated Damage Amount
10.	Abandoned Waste	No incidents or Complaints in this category are acceptable; therefore, any Complaint of this nature shall be considered unacceptable.	Each failure to Collect abandoned waste within one (1) Business Day after notice provided in accordance with Section 5.09.A, unless such failure resulted from the volume of requests exceeding the maximum of thirty (30) scheduled events per day set forth in Section 5.09.A..	Contractor shall print a report on a monthly basis from its Customer service system listing the total number of Complaints coded to this category for the Agency; and, shall document all Abandoned Waste Collections including date of notice and actual date of service, and, upon request shall provide reports for the Agency's review.	\$100 per incident
	<b>Customer Service Quality</b>				
1.	Untimely Resolution of Complaints and Inquiries	No failures or Complaints in this category are acceptable; therefore, any Complaint of this nature shall be considered unacceptable.	Each failure to resolve or remedy a Complaint or Inquiry within ten (10) Business Days of receipt of Complaint or Inquiry pursuant to Section 7.02.D, with the exception of missed pick-ups which are addressed in Attachment I or other service related events that have Liquidated Damages associated with them.	Contractor shall document all Complaints and Inquiries including the date of response pursuant to Section 7.02.D, and, upon request, shall provide detailed reports for the Agency's review.	\$100 per incident

TABLE 1					
	Event of Non-Performance	Acceptable Performance Level	Definition of Complaint, Incident, or Event	Tracking Method	Liquidated Damage Amount
Reporting					
1.	Late Submittal of Reports, Application, Proposal, or Other Submittals	Report, application or proposal shall be submitted on the date or in accordance with the timeframe specified in this Agreement.	For each day Contractor fails to submit: (i) reports in the timeframe specified in Article 9, (ii) Application for determination of Contractor's Compensation in the timeframe specified in Article 11; (iii) proposal requested by Agency for change in service in the timeframe specified in Article 9; and (iv) other submittals required by this Agreement in the timeframe specified in this Agreement.	Contractor's submittal dates shall be recorded and compared to the submittal requirements of the Agreement	\$250 per day for each day report is overdue
2.	Submittal- of Inaccurate Report, Application, Proposal, or Other Submittals and Correspondence	Report, application, proposal or correspondence submitted does not contain inaccurate, misleading or erroneous data and information.	For each day Contractor fails to submit corrections or restatements rectifying the inaccurate, misleading or erroneous data and information contained in reports, applications, proposals or correspondence submitted to Agency or SBWMA commencing with the third (3 <sup>rd</sup> ) Business Day after receiving notification from Agency or SBWMA of Contractor having submitted inaccurate, misleading or erroneous data and information.	The data and information contained in Contractor's submittal shall be recorded and verified for accuracy by Agency or SBWMA.	\$250 per day for each day inaccurate or erroneous information is not corrected by Contractor commencing with the third (3 <sup>rd</sup> ) Business Day after receiving notification from Agency or SBWMA of Contractor having submitted inaccurate, misleading or erroneous data and information

TABLE 1					
	Event of Non-Performance	Acceptable Performance Level	Definition of Complaint, Incident, or Event	Tracking Method	Liquidated Damage Amount
3.	Failure to Perform and Report on Billing Review	Reports on billing reviews are submitted on time.	Failure to conduct Billing reviews and report on the findings of the review pursuant to Section 7.01.F.	Contractor's submittal dates shall be recorded and compared to the submittal requirements of the Agreement	\$250 per day for each day report is overdue
<b>Other</b>					
1.	Disposal of Diversion Program Materials	Contractor does not Dispose of Recyclable Materials or Organic Materials Collected.	For each Ton of Recyclable Materials or Organic Materials Disposed of without written approval of the Agency pursuant to Section 8.02.D.	Alleged incidents shall be investigated by Agency	\$175 per Ton Disposed for Recyclables  \$100 per Ton Disposed for Organics
2.	Use of Unauthorized Facilities	Each Ton of material shall be delivered to the Designated Transfer and Processing Site.	For each Ton of Solid Waste, Recyclable Materials or Organic Materials that is not delivered to the Designated Transfer and Processing Facility pursuant to Section 6.01.	Alleged incidents shall be investigated by Agency	\$175 per Ton Delivered to unauthorized facility for Recyclables  \$100 per Ton Delivered to unauthorized facility for Organics and Solid Waste



**Table 2: Monthly Allowances for Each Member Agency for Select Collection Quality Standards**

Member Agency	Monthly Percentage Threshold*	Collection Quality Performance Standard Number				
		1A, 1B, 1C	2	3	5	7.A
Atherton	2.48%	1	1	12	1	3
Belmont	7.15%	2	4	36	4	9
Burlingame	7.01%	2	4	35	4	8
Hillsborough	3.89%	1	2	19	2	5
EPA	4.44%	1	3	22	3	5
Foster City	7.15%	2	4	36	4	9
Menlo Park	8.35%	3	5	42	5	10
Redwood City	18.41%	5	12	92	12	22
San Carlos	9.08%	3	5	45	5	11
San Mateo	21.61%	6	14	108	14	26
North Fair Oaks (CSA-8)	2.77%	1	2	14	2	3
WBSD	2.34%	1	1	12	1	3
Unincorporated County	5.32%	2	3	27	3	6
Total Acceptable Performance Level	100.00%	30	60	500	60	120

\* Monthly percentage threshold was calculated based on total monthly SFD Service Opportunities as of March 2017.

Note: County Franchised Area is listed as Unincorporated County in this Table

**Attachment K**  
**Contractor's Compensation**  
**and**  
**Rate Setting Process**

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**ATTACHMENT K  
CONTRACTOR'S COMPENSATION AND RATE SETTING PROCESS**

**1. Introduction**

As provided in Article 11 of the Agreement, Member Agencies expect the SBWMA, of which they are all members, to provide substantial assistance in administering the annual review of Contractor's Compensation and the integration of that review with Member Agencies' adjustment of Rates and Charges billed to Customers for Contractor's services.

This Attachment describes the process for adjusting Contractor's Compensation, Rates, and Charges for Rate Year Eleven (2021) and each year thereafter. Note that Contractor's Compensation and Rate setting process for Rate Years One (2010) through Ten (2020) is described in the 2009 Franchise Agreement, as amended by Section 11.02.F of the Agreement.

This Attachment presents definitions of terms specifically related to this Attachment (Section 2); describes Contractor's accountability regarding Contractor's Compensation assumptions (Section 3); the procedures by which specific elements of Contractor's Compensation will be adjusted annually (Section 4); the procedure by which Agency may elect to stabilize Rates by carrying forward a portion of Contractor's Compensation (Section 5); the format and content of Contractor's annual Application for adjustments in Contractor's Compensation (Section 5); the actions to be taken by SBWMA in reviewing that Application (Section 6); allocating Contractor's Compensation among Member Agencies (Section 7); an explanation of Pass-Through Costs (Section 8); reconciling the revenue earned by Contractor each Rate Year with the approved Contractor's Compensation for that Rate Year (Section 9); preparing and reviewing reports to Member Agencies with recommendations for adjustments in each Member Agency's Rates (Section 10); a discussion of Performance Incentives and Disincentives (Section 11); and the role of each Member Agency in establishing Rates and the Rate structure (Section 12).

SBWMA and Contractor may agree to modifications in the procedures and schedules in this Attachment in order to adapt them to changed circumstances or to improve their efficiency and timeliness. Before implementing any such modifications, SBWMA will provide at least thirty (30) Days prior written notice to all Member Agencies. The notice will include an explanation of the reason(s) for the proposed modification(s) and the section(s) of this Attachment that would be affected by the proposed modification(s).

**2. Definitions**

The following terms are defined for the purposes of this Attachment K. Other terms that are capitalized that are not otherwise defined in this Attachment or in Attachment A of the Agreement are defined by reference to the line items as they appear in projected 2021 Contractor's Compensation in Attachment N.

- A. **"Annual Index Change"** means the average CPI value for the 12-month period ending April of the then-current Rate Year minus the average CPI value for 12-month period ending April of the most-recently-completed Rate Year, divided by the average CPI value for the 12-month period ending April of the most-recently completed Rate Year. The Annual Index Change shall be rounded to the nearest thousandth. The Annual Index Change may be a positive or negative value, which results in increases or decreases when costs are adjusted pursuant to Section 4.

For example, if the Contractor is preparing its Application for Contractor's Compensation to be effective for Rate Year Twelve (2022), the Annual Index Change for CPI-U shall be calculated as

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follows: [(Average CPI-U for May 2020 through April 2021) – (Average CPI-U for May 2019 through April 2020)] / (Average CPI-U for May 2019 through April 2020).

- B. **"CPI-U"** means the All Urban Consumers Index (CPI-U) compiled and published by the U.S. Department of Labor, Bureau of Labor Statistics or its successor agency, using the following parameters.

CPI-U Parameters:

Area – San Francisco-Oakland-San Jose Metropolitan Area  
Item – All Items  
Base Period – Current 1982-84=100  
Not seasonally adjusted  
Periodicity – Bi-monthly  
Series ID – CUURA422SA0

- C. **"CPI-U-Motor Fuel"** is the index that shall be used to adjust diesel fuel costs and means All Urban Consumers Index for Motor Fuel compiled and published by the U. S. Department of Labor, Bureau of Labor Statistics or its successor agency, using the following parameters:

CPI-U-Motor Fuel Parameters:

Area – San Francisco-Oakland-San Jose Metropolitan Area  
Item – Motor Fuel  
Base Period – Current 1982-84=100  
Not seasonally adjusted  
Periodicity – Monthly  
Series ID – CUURA422SETB

- D. **"CPI-W-Wages"** means the Consumer Price Index, Urban Wage Earners and Clerical Workers compiled and published by the U.S. Department of Labor, Bureau of Labor Statistics or its successor agency, using the following parameters.

CPI-W Parameters:

Area – San Francisco-Oakland-San Jose Metropolitan Area  
Item – All Items  
Base Period – Current 1982-84=100  
Not seasonally adjusted  
Periodicity – Bi-monthly  
Series ID – CWURA422SA0

- E. **"CPI-W-Medical"** means the Consumer Price Index, Urban Wage Earners and Clerical Workers, Medical Care, compiled and published by the U.S. Department of Labor, Bureau of Labor Statistics or its successor agency, using the following parameters.

CPI-W-Medical Parameters:

Area – San Francisco-Oakland-San Jose Metropolitan Area  
Item – Medical Care  
Base Period – Current 1982-84=100  
Not seasonally adjusted

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Periodicity – Bi-monthly  
Series ID – CWURA422SAM

- F. **“Compensation Adjustment Factor”** means the amount of change in the Contractor’s Compensation for the then-current Rate Year compared to the coming Rate Year.
- G. **“Potential Cap Carry Forward”** means the amount of Member Agency’s share of Contractor’s Compensation for the coming Rate Year that Member Agency may elect to defer (carry forward) to the subsequent Rate Year, which is calculated as provided in Section 5.
- H. **“Cap Carry Forward”** means the amount that Member Agency actually elects to defer (carry forward) from the coming Rate Year to the subsequent Rate Year pursuant to Section 5, which shall be included in Member Agency’s share of Contractor’s Compensation as an adjustment for such subsequent Rate Year.
- I. **“Direct Cost”** means those costs directly attributable to the provision of Collection services including, but not limited to, costs for Collection vehicle personnel and related benefits, payroll taxes, and workers compensation insurance; Collection vehicle fuel; and other direct costs.
- J. **“Indirect Cost”** means those costs not directly attributable to provision of Collection service, which costs are aggregated into an overhead cost pool(s). Indirect costs include, but are not limited to, costs for general and administrative, general operations, vehicle maintenance, and container maintenance costs.

### **3. Contractor Accountability for Proposal Assumptions**

The method of adjusting Contractor’s Compensation holds Contractor accountable for several projections and assumptions on which its projected 2021 costs were based, and which are incorporated into the baseline costs shown on Attachment N, including: proposed technology, route productivity, Single-Family Container placement assumptions, and Customer recycling/organics participation rates, as follows:

- **Proposed Technology** – No additional adjustments shall be made to Contractor’s Compensation if the technology proposed by Contractor does not achieve the intended results or productivity. (If a Change in Law requires consideration of new or alternative technology or if the Parties mutually agree to consider a change in technology, cost impacts related to the change in technology will be addressed under the applicable provisions of the Agreement).
- **Route Productivity** – The assumptions regarding route productivity directly impact costs related to labor, route hours, vehicles, fuel use, and vehicle maintenance. No adjustments to Contractor’s Compensation will be made for differences between route productivity levels assumed in Attachment N and actual route productivity.
- **Customer Recycling and Organic Program Participation Levels** – Contractor’s estimate of the number of Single-Family Dwelling, Multi-Family, and Commercial Customers that will be provided Targeted Recyclable Materials and Organic Materials Collection Service is incorporated into the baseline costs shown on Attachment N. No adjustments to Contractor’s Compensation will be made for differences between estimated and actual participation levels

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with the exception of adjustments for changes in service level pursuant to Section 4 of this Attachment.

#### **4. Adjustments to Contractor's Compensation**

The annual process for adjusting Contractor's Compensation is summarized in Table 1. Column One of the table describes the adjustment of Contractor's projected 2021 costs shown on Attachment N to establish Rate Year Eleven (2021) Contractor's Compensation; Column Two describes annual adjustments to determine Contractor's Compensation for Rate Year Twelve (2022) and each year thereafter. When determining the Contractor's Compensation for the coming Rate Year, separate cost adjustment calculations shall be performed for the following Service Sectors and Lines of Business, which shall encompass all portions of Contractor's Compensation:

- Single-family Solid Waste
- Single-family Targeted Recyclable Materials (including Household Batteries, Cell Phones, Used Motor Oil, and Used Motor Oil Filters)
- Single-family Organic Materials including Holiday Trees
- Single-family Bulky Item Materials (two On-Call Bulky Collection events)
- Multi-Family and Commercial Cart and Bin Solid Waste
- Multi-Family and Commercial Cart and Bin Targeted Recyclable Materials
- Multi-Family and Commercial Cart and Bin Organic Materials including Holiday Trees
- Multi-Family and Commercial Drop Box
- Multi-Family Bulky Item Materials (two On-Call Bulky Collection events)
- Agency Facilities Cart and Bin Solid Waste
- Agency Facilities Cart and Bin Targeted Recyclable Materials
- Agency Facilities Cart and Bin Organic Materials
- Agency Facilities Drop Box
- Agency Facilities Venues and Events

The total Contractor's Compensation shall equal the sum of Contractor's Compensation for each of the above Lines of Business. For purposes of Attachment K, "Multi-Family and Commercial" shall be considered one Service Sector.

Table 1 describes the process for adjusting costs for service level changes (in addition to other adjustments to costs). The Parties agree that service level changes shall not be made for Contractor's Compensation for Single-family and Multi-Family Bulky Item Materials (two On-Call Bulky Collection events) as long as Contractor is subject to the average daily limit of one hundred fifty (150) Bulky Item Collection service events, as set forth in Section 5.05.H of the Agreement.

All other adjustments described in Table 1 shall be applicable to the above Service Sectors and Lines of Business. Adjustments for changes in service levels for the above Service Sectors and Lines of Business may also occur in accordance with Section 15.12 of the Agreement.

If Contractor's Compensation is adjusted under the 2009 Franchise Agreement after Rate Year Six (2016) but before Rate Year Eleven (2021) due to a Change in Law or Customer migration under Sections 11.05.A.3 or 11.05.A.4 of the 2009 Franchise Agreement, or an Agency-directed change under Section 15.12 of the 2009 Franchise Agreement, then Contractor's Compensation for Rate Year Eleven (2021) shall be equitably adjusted to give effect to the change.

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**5. Possible Carry Forward of Annual Compensation Adjustments Above 5%**

If Agency's share of Contractor's Compensation for the coming Rate Year (expressed in dollars) exceeds Agency's share of Contractor's Compensation for the current Rate Year (expressed in dollars) by more than five percent (5%), calculated as provided below, then Agency may elect to defer (carry forward) the excess to the subsequent Rate Year in accordance with this Section. The purpose of the carry forward mechanism is to smooth Rate adjustments, not to reduce the amount of compensation to which Contractor is entitled.

Agency's deferral right shall apply only to increases in Contractor's Compensation resulting from application of the methodology set forth in this Attachment K, excluding any Agency-specific costs. The following cost items shall not be subject to deferral or included in deferral calculations:

- Any costs listed in Table 1 under the line items "Contract Changes to Specific Agencies" or "Incentives/Disincentives Payments";
- Cost increases under other Sections of the Agreement including, but not limited to, those resulting from Agency-directed changes (Section 15.12) or Changes in Law (Section 11.05); and,
- Increases in costs that are not part of Contractor's Compensation including, but not limited to, Franchise Fees or other Agency fees, or processing and Disposal fees paid by Contractor to SBWMA.

Agency's share of Contractor's Compensation for a given Rate Year (expressed in dollars), adjusted as necessary to comply with the foregoing requirements, shall be referred to herein as "Adjusted Contractor's Compensation." Adjusted Contractor's Compensation for a given Rate Year includes any Cap Carry Forward from the previous Rate Year.

In each of its Applications to establish Rates for Rate Years Twelve (2022) onward, Contractor shall include its calculation of: (A) Adjusted Contractor's Compensation for the coming Rate Year, (B) Adjusted Contractor's Compensation for the current Rate Year, (C) the difference between the two (calculation:  $C = A - B$ ), and (D) the amount, if any, by which such difference exceeds five percent (5%) of Adjusted Contractor's Compensation for the current Rate Year (calculation:  $D = C - (B \times 0.05)$ ) (the "Potential Cap Carry Forward"). If the calculation of the Potential Cap Carry Forward results in a negative value, the Potential Cap Carry Forward shall equal zero.

SBWMA shall confirm or correct Contractor's calculations and include such amounts, for each Member Agency, in its reports on Contractor's Application.

Agency may elect to carry forward any amount provided that the amount is less than or equal to the Potential Cap Carry Forward. If Agency elects to defer some or all of the Potential Cap Carry Forward, then:

1. Contractor's Compensation for the coming Rate Year shall be deemed reduced by such amount, for purposes of Agency's obligation to adjust Rates under Section 13 below; and,
2. Contractor's Compensation for the subsequent Rate Year shall be increased by such amount (which shall be the "Cap Carry Forward") in the Contractor's Compensation and Rate setting process for such subsequent Rate Year).

Agency may not defer any amounts in the final Rate Year of the Term. All Contractor's Compensation due to Contractor that was carried forward and not previously compensated to Contractor shall be reflected in the Contractor's Compensation for the final Rate Year of the Term, so that no Cap Carry Forward is calculated or applied for recovery beyond the final Rate Year of the Term. For purposes of



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this Attachment K, the final Rate Year of the Term means Rate Year Twenty-Five (2035), or, if the Term is extended under Section 3.03.A of the Agreement, the last Rate Year of the mutually agreed Term. If the Term is extended for up to twelve (12) months under Section 3.03.B of the Agreement, no amounts may be deferred from or to that extension period.

If the amount of the Potential Cap Carry Forward is greater than ten percent (10%) of Adjusted Contractor's Compensation for the current Rate Year, the Parties shall meet and confer to discuss the Agency's plan to reduce the amount of the Cap Carry Forward with the goal of eliminating the Cap Carry Forward in the coming Rate Years.

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**Table 1: Contractor’s Compensation Adjustment Methodology**

Cost	Adjustment to 2021 Projected 2021 Costs for Rate Year Eleven (2021) Contractor’s Compensation	Annual Adjustment to Contractor’s Compensation for Rate Years Twelve to Twenty-Five (2022 - 2035)
<b>ANNUAL COST OF OPERATIONS</b>		
A. Direct Labor-Related Costs for Collection Vehicle Route Personnel Represented Through Collective Bargaining Agreements (CBA).	<ul style="list-style-type: none"> <li>Adjust projected 2021 Direct Labor-Related Costs to reflect service level changes from April 2016 to April 2020 by 100% of the average service level change in accounts, lifts, or pulls as described in the following bullet.</li> <li>The service level adjustment shall be based on the change in the rolling three-year average number of Solid Waste accounts in the SBWMA Service Area and shall be calculated using the following formula: Adjusted 2021 Direct Labor-Related Costs = Projected 2021 Direct Labor-Related Costs per Attachment N x [ 1 + 75% x (((Sum of number of Solid Waste accounts as of April 2018 + April 2019 + April 2020) - (Sum of number of Solid Waste accounts as of April 2014 + April 2015 + April 2016)) / (Sum of number of Solid Waste accounts as of April 2014 + April 2015 + April 2016))]. For Commercial lines of business, lifts shall be used rather than accounts; and, for Drop Box lines of business, pulls shall be used rather than accounts.</li> <li>Because Contractor is subject to the average daily limit of one hundred fifty (150) Bulky Item Collection service events, as set forth in Section 5.05.H of the Agreement, no service level adjustments shall be applied to the following Service Sectors and Lines of Business: Single-family Bulky Item Materials (two On-Call Bulky Collection events) and Multi-Family Bulky Item Materials (two On-Call Bulky Collection events).</li> </ul>	<p>Step One:</p> <ul style="list-style-type: none"> <li>Direct Wages for CBAs: Annually adjust Wage costs by 100% of the Annual Index Change using the CPI-W-Wages.</li> <li>Benefits for CBAs: Annually adjust Health Benefit costs by 100% of the Annual Index Change using CPI-W-Medical.</li> <li>Payroll taxes: Annually adjust direct labor-related payroll tax expense based on the effective tax rate of 8.1%. The effective tax rate shall be applied to the adjusted direct wages for CBAs to calculate payroll tax expense. When the Federal and/or State employer payroll tax rates or limits are changed, Contractor shall submit to SBWMA a new effective payroll tax rate for review and approval (not to be unreasonably withheld). If approved, the new payroll tax rates shall be used to calculate payroll tax expense for the Rate Year affected by the change(s).</li> <li>Workers Compensation Insurance: Annually adjust worker’s compensation costs by 100% of the Annual Index Change in the CPI-W-Wages.</li> </ul> <p>Step Two:</p> <ul style="list-style-type: none"> <li>Annually adjust wages, benefits, payroll taxes, and workers compensation insurance costs to reflect service level changes by adjusting wage and benefit costs by 100% of the average service level change in accounts, lifts, and pulls as described in Table 2.</li> </ul>

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<b>Cost</b>	<b>Adjustment to 2021 Projected 2021 Costs for Rate Year Eleven (2021) Contractor's Compensation</b>	<b>Annual Adjustment to Contractor's Compensation for Rate Years Twelve to Twenty-Five (2022 - 2035)</b>
B. Direct Fuel Costs for All Contractor Vehicles including Collection Vehicles, Support Vehicles, and Supervisor's Vehicles	<ul style="list-style-type: none"> <li>Step One: Adjust 2021 projected Direct Fuel costs to reflect the change in the CPI-U-Motor Fuel from April 2016 to April 2020 using the following formula: Adjusted 2021 Direct Fuel cost = Projected 2021 Direct Fuel cost x [ 1 + (((Average CPI for May 2019 through April 2020) – (Average CPI for May 2015 through October 2016)) / (Average CPI for May 2015 through April 2016)) ].</li> <li>Step Two: Adjust Direct Fuel Cost amount calculated in Step One to reflect service level changes using the method described in Row A above for Rate Year Eleven (2021) Direct-Labor Related Costs.</li> </ul>	<ul style="list-style-type: none"> <li>Step One: Annually adjust direct fuel costs by 100% of the Annual Index Change for the CPI-U-Motor Fuel.</li> <li>Step Two: Annually adjust direct fuel costs to reflect service level changes by adjusting costs by 100% of the average service level change in accounts, lifts, and pulls as described in Table 2.</li> </ul>
C. Other Direct Costs for Collection Services	<ul style="list-style-type: none"> <li>Adjust Other Direct Costs to reflect service level changes by using the method described in Row A above for Rate Year Eleven (2021) Direct-Labor Related Costs.</li> </ul>	<ul style="list-style-type: none"> <li>Step One: Annually adjust Other Direct Costs by 100% of the Annual Index Change using CPI-U.</li> <li>Step Two: Annually adjust Other Direct Costs to reflect service level changes by adjusting costs by 100% of the average service level change in accounts, lifts, and pulls as described in Table 2.</li> </ul>

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<p>D. Depreciation for All Contractor Vehicles including Collection Vehicles, Support Vehicles, and Supervisor’s Vehicles</p>	<p>The annual depreciation amount shall equal \$3,056,022, which is the projected amount for 2021 as specified in Attachment N.</p>	<ul style="list-style-type: none"> <li>• A vehicle equipment replacement schedule prepared by the Contractor is included in Attachment N. It shows the timing of anticipated vehicle purchases, estimated vehicle acquisition costs, and estimated annual depreciation and interest expenses for Rate Years Eleven (2021) through Twenty-Five (2035). In preparing this schedule, Contractor estimated vehicle acquisition costs in 2017 dollars and escalated the amounts annually by two percent (2%) as reflected in the equipment replacement schedule.</li> <li>• For Rate Years Twelve (2022) through Sixteen (2026), the annual depreciation amount shall be equal to the projected amount for 2021 specified in Attachment N.</li> <li>• After completion of the new vehicle acquisitions in accordance with the equipment replacement schedule in Attachment N, the vehicle depreciation amount shall be adjusted to reflect actual vehicle acquisition costs in a manner that remaining undepreciated costs shall be depreciated evenly over the remaining Rate Years of the Agreement. The recalculation of the annual vehicle depreciation amount to be effective for Rate Years Seventeen (2027) through Twenty-Five (2035) shall be included in the Application submitted in 2026 for Rate Year Seventeen (2027) Contractor’s Compensation. The recalculation of vehicle depreciation expense shall be as follows:             <ul style="list-style-type: none"> <li>- “Annual Depreciation Cost Difference” = Actual cost of vehicles less projected vehicle costs of \$48,724,246, divided by 9 years.</li> <li>- The annual vehicle depreciation amount specified in Attachment N (\$3,056,022) shall be adjusted by 50% of the Annual Depreciation Cost Difference; however, the adjustment, whether positive or negative, shall not exceed \$350,000. Thus, the annual vehicle depreciation expense shall not be less than \$2,706,022 or greater than \$3,406,022. This adjusted depreciation amount shall be allocated to each Member Agency based on the</li> </ul> </li> </ul>
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Cost	Adjustment to 2021 Projected 2021 Costs for Rate Year Eleven (2021) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Twelve to Twenty-Five (2022 - 2035)
		<p>percentage of projected 2021 total depreciation for all Member Agencies that was allocated to each Member Agency as shown in Attachment N. The allocated depreciation amount shall be included in Contractor's Compensation for Rate Years Seventeen (2027) through Twenty-Five (2035).</p> <ul style="list-style-type: none"> <li>- Contractor shall not be compensated for any additional vehicle depreciation beyond \$3,406,022 per year.</li> </ul>
E. Depreciation - Containers	<ul style="list-style-type: none"> <li>• Contractor projected its Container replacement needs and costs and related depreciation for Rate Years Eleven (2021) through Twenty-Five (2035), which are specified in Attachment N for 2021. This amount (\$1,178,150) shall be the fixed annual Container Depreciation Costs for Rate Years Eleven (2021) through Twenty-Five (2035).</li> <li>• These depreciation amounts shall not be adjusted annually unless new Containers are purchased beyond the replacement quantities estimated by Contractor, subject to Agency or SBWMA approval (which shall not to be unreasonably withheld). If additional Containers are purchased, the depreciation expense shall be based on ten (10) year period or other period agreed upon by the Parties.</li> </ul>	<ul style="list-style-type: none"> <li>• Same method as shown for Rate Year Eleven (2021).</li> </ul>
F. Allocated Indirect Costs (e.g., General and Administrative, Operations, Vehicle Maintenance, and Container Maintenance costs including all non-route personnel CBA and non-CBA labor) excluding Allocated Depreciation and Interest	The annual Allocated Indirect Costs amount shall equal \$17,429,667, which is the projected amount for Rate Year Eleven (2021) as specified in Attachment N.	<ul style="list-style-type: none"> <li>• Step One: Annually adjust Allocated Indirect Costs by 100% of the Annual Index Change using CPI-U.</li> <li>• Step Two: Annually adjust Allocated Indirect Costs to reflect service level changes by adjusting (increasing or decreasing) costs by 65% of the average service level change in accounts, lifts, and pulls as described in Table 2.</li> </ul>

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Cost	Adjustment to 2021 Projected 2021 Costs for Rate Year Eleven (2021) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Twelve to Twenty-Five (2022 - 2035)
G. Total Allocated Indirect Depreciation Costs (e.g., depreciation costs related to General and Administrative, Operations, Vehicle Maintenance, and Container Maintenance services)	<ul style="list-style-type: none"> <li>Contractor projected its equipment acquisition needs, costs, and depreciation expense related to indirect services for Rate Years Eleven (2021) through Twenty-Five (2035). The depreciation expenses is the Allocated Indirect Depreciation Cost of \$117,650, which is specified in Attachment N for 2021.</li> </ul>	<ul style="list-style-type: none"> <li>The annual Allocated Indirect Depreciation Costs for Rate Years Twelve (2022) through Twenty-Five (2035) shall be fixed and shall equal the Rate Year Eleven (2021) amount of \$117,650.</li> <li>These depreciation amounts shall not be adjusted during the Term unless new equipment is purchased subject to SBWMA approval (which shall not to be unreasonably withheld). If additional equipment is purchased, the depreciation expense shall be based on ten (10) year period or other period agreed upon by the SBWMA and Contractor.</li> </ul>
<b>Total Annual Cost of Operations</b>	<ul style="list-style-type: none"> <li>Calculated as the sum of the cost components adjusted as described above.</li> </ul>	<ul style="list-style-type: none"> <li>Calculated as the sum of the cost components adjusted as described above.</li> </ul>
<b>PROFIT</b>		
<b>Profit</b>	<ul style="list-style-type: none"> <li>Calculate Profit using the following formula: <math>[(\text{Total Cost of Operations for the coming Rate Period}) / 90.5\%] - (\text{Total Cost of Operations for the coming Rate Period})</math>.</li> <li>The operating ratio is fixed for the Term of the Agreement at ninety and one-half percent (90.5%).</li> </ul>	<ul style="list-style-type: none"> <li>Same method as shown for Rate Year Eleven (2021).</li> </ul>
<b>CONTRACTOR PASS-THROUGH COSTS</b>		

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Cost	Adjustment to 2021 Projected 2021 Costs for Rate Year Eleven (2021) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Twelve to Twenty-Five (2022 - 2035)
A. Regulatory Agency Fees	<ul style="list-style-type: none"> <li>Any non-operating fees (excluding fines, penalties, late fees) paid by Contractor (e.g., to U.S. Department of Transportation, Bay Area Air Quality Management District, Local Enforcement Agency, Bay Area Water Quality Control Board, California Highway Patrol). No regulatory agency fees were applicable when Contractor projected 2021 Contractor's Compensation; therefore, the 2021 amount shown in Attachment N is zero. If new regulatory agency fees become effective during the Term, the amount of the fees included in Contractor's Compensation shall be determined through a special compensation review for change in law pursuant to Section 11.05 of the Agreement.</li> </ul>	<ul style="list-style-type: none"> <li>Same method as shown for Rate Year Eleven (2021).</li> </ul>
B. Interest Expense for Containers and All Contractor Vehicles including Collection Vehicles, Support Vehicles, and Supervisor's Vehicles (which are separately identified on the Equipment Replacement Schedule in Attachment N)	<ul style="list-style-type: none"> <li>The annual interest expense shall be equal to the projected interest expense for 2021 specified in Attachment N, which is \$1,145,186. This interest expense for the Contractor vehicles is \$982,006 and for Containers is \$163,180.</li> </ul>	<ul style="list-style-type: none"> <li>For Rate Years Twelve (2022) through Sixteen (2026), the annual Interest Expense for Rate Years Twelve (2022) through Twenty-Five (2035) shall be fixed and shall equal the Rate Year Eleven (2021) amount of \$1,145,186, which includes interest expense for the Contractor vehicles of \$982,006 and for Containers of \$163,180.</li> <li>After completion of the new vehicle acquisitions in accordance with the equipment replacement schedule in Attachment N, the interest amount shall be adjusted to reflect interest expense related to actual vehicle acquisition costs. The recalculation of the annual vehicle interest expense to be effective for Rate Years Seventeen (2027) through Twenty-Five (2035) shall be included in the Application submitted in 2026 for Rate Year Seventeen (2027) Contractor's Compensation.</li> </ul>
C. Contract Changes to Specific Agencies	{Note: This line item is included to address any Agency-specific costs and annual adjustment thereof (e.g., billing, street sweeping, etc.). Agency and Contractor to negotiate relevant compensation adjustment language, if applicable.}	<ul style="list-style-type: none"> <li>{Note: This line item is included to address any Agency-specific costs and annual adjustment thereof (e.g., billing, street sweeping, etc.). Agency and Contractor to negotiate relevant compensation adjustment language, if applicable.}</li> </ul>

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Cost	Adjustment to 2021 Projected 2021 Costs for Rate Year Eleven (2021) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Twelve to Twenty-Five (2022 - 2035)
<p>D. Cap Carry Forward</p> <p>The Cap Carry Forward methodology is described in Section 5 above. A hypothetical example of the Cap Carry Forward is provided in Table 3.</p>	<ul style="list-style-type: none"> <li>The Cap Carry Forward shall not be applicable in Rate Year Eleven (2021)</li> </ul>	<ul style="list-style-type: none"> <li>For Rate Year Twelve (2022), the Cap Carry Forward shall equal zero because Adjusted Contractor's Compensation shall not be capped in Rate Year Eleven (2021), and therefore no amount may be carried forward.</li> <li>For Rate Year Thirteen (2023) onward, the Cap Carry Forward shall equal the amount, if any, calculated for the preceding (i.e. then-current) Rate Year and elected by Agency to be carried forward, as provided in Section 5 above.</li> </ul>
<b>Total Contractor Pass-Through Costs</b>	<ul style="list-style-type: none"> <li>Calculated as the sum of the Contractor Pass-Through Costs.</li> </ul>	<ul style="list-style-type: none"> <li>Same method as shown for Rate Year Eleven (2021).</li> </ul>
<b>CONTRACTOR'S COMPENSATION</b>	<ul style="list-style-type: none"> <li>Calculated as the sum of Total Annual Cost of Operations, Profit, and Contractor's Pass-Through Costs.</li> </ul>	<ul style="list-style-type: none"> <li>Same method as shown for Rate Year Eleven (2021).</li> </ul>
<b>OTHER ADJUSTMENTS</b>		
Incentives/Disincentives Payments	<ul style="list-style-type: none"> <li>Amount varies annually based on actuals pursuant to Section 12 of Attachment K.</li> </ul>	<ul style="list-style-type: none"> <li>Same method as shown for Rate Year Eleven (2021).</li> </ul>
<b>CONTRACTOR'S COMPENSATION (Adjusted)</b>	<ul style="list-style-type: none"> <li>Calculated as the sum of the Contractor's Compensation and Other Adjustments</li> </ul>	<ul style="list-style-type: none"> <li>Same method as shown for Rate Year Eleven (2021).</li> </ul>



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**Table 2: Service Level Adjustment Methodology  
for Rate Years Twelve to Twenty-Five (2022 - 2035)  
{Note: The table below replaces the current Table 2 in its entirety}**

<b>Accounts (Single-Family Dwelling accounts for Solid Waste Collection)</b>
<ul style="list-style-type: none"> <li>• Adjustment shall be based on the annual percent change in the rolling three-year average number of Solid Waste accounts in the SBWMA Service Area, where the annual percent change shall be calculated using the following formula: <math>((\text{Average of Solid Waste accounts as of April 30 of the then-current Rate Year and the two most-recently completed Rate Years}) - (\text{Average of Solid Waste accounts as of April 30 of the three most-recently completed Rate Years})) / (\text{Average of Solid Waste accounts as of April 30 of the three most-recently completed Rate Years})</math>. The annual percent change calculated using the above formula is referred to herein as the "average service level change".</li> </ul> <p>For example, if the Contractor is preparing its Application in Rate Year Eleven (2021) for Contractor's Compensation to be effective for Rate Year Twelve (2022), the average service level change shall be calculated as follows: <math>((\text{Average of Solid Waste accounts as of April 30, 2021} + \text{as of April 30, 2020} + \text{as of April 30, 2019}) - (\text{Average of the Solid Waste accounts as of April 30, 2020} + \text{as of April 30, 2019} + \text{as of April 30, 2018})) / ((\text{Average of the Solid Waste accounts as of April 30, 2020} + \text{as of April 30, 2019} + \text{as of April 30, 2018}))</math>. The value of the applicable cost item for Rate Year Eleven (2021) would be multiplied by (1 + the average service level change) to determine the value of such cost item for Rate Year Twelve (2022), assuming the cost item is to be adjusted by 100% of the average service level change. If Table 1 states that the cost item is to be adjusted by 65% of the average service level change (as is the case for Allocated Indirect Costs), then the value of the applicable cost item for Rate Year Eleven (2021) would be multiplied by <math>(1 + (0.65 \times (\text{the average service level change})))</math> to determine the value of such cost item for Rate Year Twelve (2022).</p>
<b>Lifts for Carts and Bins (Multi-Family and Commercial, and Agency Facilities Bin and Cart lifts for Solid Waste, Recyclable Materials, and Organic Materials Collection)</b>
<ul style="list-style-type: none"> <li>• Same method as described above, but using the average service level change in the number of lifts during a 4 week period in April, rather than the number of accounts as of April 30.</li> <li>• Calculations shall be separately performed for Solid Waste, Recyclable Materials, and Organic Materials Collection lifts, separately for Multi-Family and Commercial lifts and Agency Facilities lifts.</li> </ul>
<b>Pulls for Drop Boxes (Multi-Family and Commercial, and Agency Facilities Drop Box and Compactor pulls for Solid Waste, Recyclable Materials, and Organic Materials Collection)</b>
<ul style="list-style-type: none"> <li>• Same method as described above, but using the average service level change in the number of pulls during the 12 month period ending April 30, rather than the number of accounts as of April 30.</li> <li>• Calculations shall be combined for Solid Waste, Recyclable Materials, and Organic Materials Collection pulls, but shall be performed separately for Multi-Family and Commercial pulls and Agency Facilities pulls.</li> </ul>

Note: Service level adjustments may be positive or negative values, which shall result in increases or decreases when costs are adjusted pursuant to Section 4.

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**Table 3: Example Compensation Cap Methodology**

CPI + Growth Percentage for Example City of Example	4.5% 2023	6.2% 2024	5.8% 2025	5.0% 2026	3.5% 2027	2.4% 2028	2.3% 2029
<b>Annual Cost of Operations</b>							
Direct Labor-Related Costs							
Wages for CBAs	1,731,660	1,839,023	1,945,687	2,042,971	2,114,475	2,165,222	2,215,023
Benefits for CBAs	804,714	854,606	904,173	949,382	982,610	1,006,193	1,029,335
Payroll Taxes	144,074	153,007	161,881	169,975	175,924	180,147	184,290
Workers Compensation Insurance	123,375	131,024	138,624	145,555	150,649	154,265	157,813
<b>Total Direct Labor Related-Costs</b>	<b>2,803,823</b>	<b>2,977,660</b>	<b>3,150,365</b>	<b>3,307,883</b>	<b>3,423,659</b>	<b>3,505,826</b>	<b>3,586,460</b>
Direct Fuel Costs	187,237	198,846	210,379	220,898	228,630	234,117	239,501
Other Direct Costs	244,805	259,983	275,062	288,815	298,924	306,098	313,138
Depreciation							
- Collection Vehicles	254,669	254,669	254,669	254,669	254,669	254,669	254,669
- Containers	98,179	98,179	98,179	98,179	98,179	98,179	98,179
<b>Total Depreciation</b>	<b>352,848</b>	<b>352,848</b>	<b>352,848</b>	<b>352,848</b>	<b>352,848</b>	<b>352,848</b>	<b>352,848</b>
Lease (Yr 1 principal only) for Collection Equipment							
Allocated Indirect Costs							
General and Administrative Operations	997,138	1,058,960	1,120,380	1,176,399	1,217,573	1,246,795	1,275,471
Vehicle Maintenance	104,966	111,474	117,940	123,837	128,171	131,247	134,266
Container Maintenance	297,057	315,475	333,772	350,461	362,727	371,433	379,975
Container Maintenance	175,509	186,390	197,201	207,061	214,308	219,451	224,499
<b>Total Allocated Indirect Costs</b>	<b>1,574,670</b>	<b>1,672,299</b>	<b>1,769,293</b>	<b>1,857,757</b>	<b>1,922,779</b>	<b>1,968,926</b>	<b>2,014,211</b>
<b>Total Allocated Indirect Depreciation Costs</b>	<b>9,804</b>	<b>9,804</b>	<b>9,804</b>	<b>9,804</b>	<b>9,804</b>	<b>9,804</b>	<b>9,804</b>
<b>Total Annual Cost of Operations</b>	<b>5,173,187</b>	<b>5,471,441</b>	<b>5,767,750</b>	<b>6,038,005</b>	<b>6,236,643</b>	<b>6,377,618</b>	<b>6,515,963</b>
<b>Profit</b>	<b>543,042</b>	<b>574,350</b>	<b>605,454</b>	<b>633,824</b>	<b>654,675</b>	<b>669,474</b>	<b>683,996</b>
<b>Operating Ratio</b>	<b>90.5%</b>	<b>90.5%</b>	<b>90.5%</b>	<b>90.5%</b>	<b>90.5%</b>	<b>90.5%</b>	<b>90.5%</b>
<b>Total Operating Costs</b>	<b>5,716,229</b>	<b>6,045,791</b>	<b>6,373,205</b>	<b>6,671,829</b>	<b>6,891,318</b>	<b>7,047,092</b>	<b>7,199,959</b>
<b>Contractor Pass-Through Costs</b>							
Interest Expense	95,432	95,432	95,432	95,432	95,432	95,432	95,432
ADD: Prior Year Compensation Cap Reductions	-	-	38,978	100,259	139,796	62,435	-
Contract Changes to Specific Agencies	-	-	-	-	-	-	-
<b>Total Contractor Pass-Through Costs</b>	<b>95,432</b>	<b>95,432</b>	<b>134,411</b>	<b>195,691</b>	<b>235,228</b>	<b>157,867</b>	<b>95,432</b>
<b>BASE CONTRACTOR'S COMPENSATION</b>	<b>5,811,661</b>	<b>6,141,223</b>	<b>6,507,615</b>	<b>6,867,520</b>	<b>7,126,546</b>	<b>7,204,959</b>	<b>7,295,391</b>
<b>CONTRACTOR'S COMPENSATION CAP (5%)</b>	<b>5,861,902</b>	<b>6,102,244</b>	<b>6,407,357</b>	<b>6,727,724</b>	<b>7,064,111</b>	<b>7,417,316</b>	<b>7,565,207</b>
Adjustment for 5% Cap	-	(38,978)	(100,259)	(139,796)	(62,435)	-	-
<b>ADJUSTED CONTRACTORS COMPENSATION</b>	<b>5,811,661</b>	<b>6,102,244</b>	<b>6,407,357</b>	<b>6,727,724</b>	<b>7,064,111</b>	<b>7,204,959</b>	<b>7,295,391</b>
<b>% CHANGE IN CONTRACTOR COMPENSATION</b>	<b>4.10%</b>	<b>5.00%</b>	<b>5.00%</b>	<b>5.00%</b>	<b>5.00%</b>	<b>1.99%</b>	<b>1.26%</b>

Note: All amounts presented in \$ per year with the exception of percentages as noted.

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**6. Application for Contractor's Compensation Adjustment**

Contractor is required to submit an Application for Contractor's Compensation Adjustment (Application) annually by June 15 for determination of Contractor's Compensation for the following Rate Year commencing with its Application for Rate Year Eleven (2021) Contractor's Compensation, which is due June 15, 2020. This Section describes the content of the Application.

A. Reporting of Operational Information

Operational information shall be reported in total as well as disaggregated by each Line of Business, by Service Sector, and by Member Agency. The information shall be submitted on forms provided by Contractor and approved by SBWMA. Operational information to be provided includes, but is not limited to, the following:

- Tonnage Collected by Line of Business;
- Number of accounts by Line of Business and account type (i.e., Container size, Collection frequency, and material type);
- Number of accounts, lifts, and pulls needed to perform the average service level adjustment calculations (described in Section 4);
- Number of Containers in service by Line of Business;
- Set-out rates by Line of Business;
- Number of routes and annual route hours by Line of Business;
- Number and type of vehicles by Line of Business;
- Annual route labor hours by Line of Business; and,
- Roster of all personnel by category including direct, indirect, and general and administrative (G&A).

B. Audited Financial Statements

Financial statements (balance sheet, income and expense statement) for the operations covered by this Agreement for Contractor's immediately preceding fiscal year (October 1 – September 30) shall be submitted with the Application. The financial statements shall be accompanied by a report of an independent Certified Public Accountant licensed by the California Board of Public Accountancy stating that (i) it has audited the financial statements in accordance with auditing standards generally accepted in the United States, and (ii) in its opinion the financial statements present fairly, in all material respects, the financial position of Contractor as of September 30 of the year under review and of the immediately preceding year, and the changes in its financial position for the years then ended in conformity with United States generally accepted accounting principles.

The Certified Public Accountant's report shall also contain a separate statement identifying the amounts of audited revenue and expense that are attributable to the last nine months of the Contractor's fiscal year (January - September 30).

In addition, Contractor shall submit financial statements covering the last three months of the preceding calendar year (October 1 - December 30) and a compiled twelve (12) month statement covering the preceding calendar year. These statements shall be accompanied by

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a report of the independent Certified Public Accountant stating that it has conducted a review of the statements in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants and that contains the elements described in AICPA Professional Standards, section AR 100.

C. Preparation of Management Representation Letter

The Application shall include a management representation letter signed by the President of Contractor, which states that:

- Management accepts responsibility for the accuracy and completeness of the Application;
- The Application is based on the Contractor's Compensation adjustment procedures described in Article 11, this Attachment K (including Tables 1 and 2), and on the forms approved by the SBWMA; and,
- All significant information and supporting documents relevant to the Contractor's Compensation adjustment process are available for review by SBWMA.

D. Calculation of Contractor's Compensation for the Coming Rate Year

The Application shall include a calculation of Contractor's Compensation for the coming Rate Year (i) in total for the SBWMA Service Area, (ii) in total for each Member Agency, and by Service Sector and Lines of Business specified in Section 4 for each Member Agency. The calculations shall show the adjustments to each cost line item and shall be performed in accordance with the methodology described in Section 4 of this Attachment.

For the Application submitted in 2026 for Rate Year Seventeen (2027), Contractor shall include detailed calculations of the vehicle depreciation and interest expense adjustments to be effective for Rate Years Seventeen (2027) through Twenty-Five (2035) that reflect changes for actual vehicle acquisition costs (which were acquired in accordance with the equipment replacement schedule in Attachment N) compared to projected costs presented in Attachment N. In addition to the detailed calculations, Contractor shall provide supporting documentation such as, but not limited to: vehicle specifications, acquisition costs for all vehicles, date vehicles were placed into service, and interest rate.

E. Supporting Documentation

Contractor shall make available to SBWMA and each Member Agency, upon request, supporting documentation and summary reports for all calculations, assumptions, and data used in the calculation of the Contractor's Compensation for the coming Rate Year. Supporting documents and reports requested may include:

- General Ledger
- Revenue and Accounts Receivable Ledgers
- Collective Bargaining Agreements
- Solid Waste Transfer Tickets
- Weight tickets for all C&D Materials, Recyclable Materials, Inert Materials, and Organic Materials
- Customer billing information and service levels

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- Copies of Bureau of Labor Statistics Index Data
- Other information requested by SBWMA or Agency

**7. SBWMA Review of Application**

Agency delegates to SBWMA the authority to conduct the review of the Application. SBWMA will review the Application and supporting documentation to determine that it has been prepared in a manner consistent with the Agreement, including this Attachment. SBWMA may request and Contractor shall provide any missing information necessary to complete the Application. Agency may participate in meetings with SBWMA and Contractor to discuss the Application.

**A. Preliminary Review**

SBWMA shall determine if the Application is complete and ready for analysis.

1. Completeness and Mathematical Accuracy of Application. SBWMA shall determine if:
  - a. All required forms and financial statements are included;
  - b. All forms are completed correctly and data and indexes tie to correct source; and
  - c. All calculations are mathematically correct.

If the Application is incomplete or contains arithmetic errors, SBWMA will notify Contractor and Contractor will promptly provide missing information and corrected calculations.

2. Verification of Supporting Documents and Schedules. Various documents are to be included in the Application to support the requested adjustment in Contractor's Compensation. Any supporting information SBWMA finds to have been omitted shall be promptly be provided by Contractor.
3. Contractor Notification. SBWMA will notify Contractor when it has determined that the Application is complete.

**B. Review of Application**

The Contractor's Compensation review process is intended to allow SBWMA to determine whether the Application is consistent with the Agreement and accurately calculates Contractor's Compensation for the coming Rate Year. SBWMA shall take the following steps during its review of the Application.

1. Review of Contractor's Compensation Calculations. SBWMA shall review Contractor's Compensation adjustment calculations to verify that the calculations are performed in accordance with Article 11 and relevant attachments including this Attachment. SBWMA shall notify Contractor of any apparent errors or discrepancies in the calculation of Contractor's Compensation which it identifies.
2. Review of Revenue Projection for Following Year. SBWMA shall review Contractor's projection of Gross Revenue Billed. Any unusual trends will be identified and explanations obtained from the Contractor.
3. Determine Prior Year Revenue Surplus/Shortfall. SBWMA will review the Contractor's Revenue Reconciliation calculations submitted in March in light of audited financial statements.

**ATTACHMENT K  
CONTRACTOR'S COMPENSATION AND RATE SETTING PROCESS**

**8. Allocation of Contractor's Compensation Among Member Agencies**

Contractor allocated projected 2021 Contractor's Compensation among the Member Agencies using the methodology described in the 2009 Franchise Agreement (Attachment K, subsection 6.B) and as illustrated in Attachment N. The Contractor's allocation of projected 2021 Contractor's Compensation was based on April-May 2016 operating statistics compiled by Contractor including those from the annual route audit described in Section 7.12, including route labor hours per year, route hours per year, number of accounts, service stops, Bin and Cart lifts, Drop Box pulls, Tonnage, and number of Containers, reported separately for each Member Agency. Route labor hours and route hours included hours related to on and off route time, collection time, and hauling time to deliver materials to the Designated Transfer and Processing Facility. Contractor compiled the operating statistics based on the 2016 annual route audit or best available information.

The Parties agree that the projected 2021 Contractor's Compensation for each Member Agency (which is presented in Attachment N by Service Sector and Lines of Business specified in Section 4) shall be used as the basis for determining each Member Agency's share of adjusted 2021 Contractor's Compensation for Rate Year Eleven (2021), and each Member Agency's share of Contractor's Compensation for all subsequent Rate Years. Cost allocations shall not be adjusted during the Term of the Agreement, with the exception of allocation of adjusted vehicle depreciation and interest costs for Rate Year Seventeen (2027) as described further in Section 4 of this Attachment. Agency's share of Contractor's Compensation shall be adjusted independently from others using the methodology in this Attachment K, adjusting for changes in cost indices and Agency service levels.

**9. Pass-Through Costs**

Pass-Through Costs are costs which are included in the Revenue Requirement and Gross Revenue Billed on which no profit is paid to Contractor. Pass-Through Costs are divided into two groups:

- 1) Contractor Pass-Through Costs, which consist of regulatory agency fees, interest expense, Member Agency-specific changes to the Agreement, and Cap Carry Forward amounts, as described under the heading "Contractor Pass-Through Costs" in Table 1 above.
- 2) Other Pass-Through Costs, which consist of Member Agency Franchise Fees and other fees which are paid to each Member Agency, and fees paid by Contractor to SBWMA for processing and Disposal (including transfer) of materials delivered by Contractor to the Designated Transfer and Processing Facility.

Other Pass-Through Costs are not part of Contractor's Compensation, but are included in the Revenue Requirement (see Section 13 below). As part of SBWMA's report on Contractor's Application (see Section 11 below), SBWMA shall estimate the total amount of Other Pass-Through Costs and the portion thereof attributable to each Member Agency. Estimated Franchise Fees and other fees are calculated separately for each Member Agency, and therefore do not need to be allocated.

SBWMA will estimate total payments by Contractor to SBWMA for processing and Disposal fees, based on total Tonnages of Solid Waste, Recyclable Materials, and Organic Materials projected to be delivered to the Designated Transfer and Processing Facility for the coming Rate Year. Such fees shall be allocated

**ATTACHMENT K  
CONTRACTOR'S COMPENSATION AND RATE SETTING PROCESS**

to each Member Agency based on total Tonnages of each type of material projected to be delivered to the Designated Transfer and Processing Facility from each Member Agency.

**10. Revenue Reconciliation of Gross Revenue Billed to Approved Contractor's Compensation for Most-Recently Completed Year**

Annually, Contractor's Net Revenue Billed for the most-recently completed Rate Year will be reconciled to the Contractor's Compensation approved for the most-recently completed Rate Year. The difference will be added to or subtracted from Contractors' Compensation for the coming Rate Year.

Contractor shall report the Revenue Reconciliation annually by March 31 of each year (in a format to be approved by SBWMA), commencing in 2020 so that it can be included with the Application for Rate Year Eleven (2021) Contractor's Compensation, which is due June 15, 2020. The report shall include the following:

- a. Statement of Gross Revenue Billed for the most-recently completed Rate Year for each Member Agency, by Service Sector and Lines of Business specified in Section 4.
- b. Statement of Other Pass-Through Costs by Member Agency by Service Sectors and Lines of Business specified in Section 4.
- c. Statement of Revenues Billed attributable to additional services defined in Attachment Q by Member Agency with adjustment for Backyard Collection Service pursuant to Section 11.03 of the Agreement.

Subtracting the sum of items b and c from a, yields Net Revenue Billed. [The calculation is:  $a - (b + c) =$  Net Revenue Billed.] Net Revenue Billed is compared to the approved Contractor's Compensation and the surplus, or shortfall, is determined. The reconciliation shall be performed separately for each Member Agency, resulting in a surplus or shortfall for each Member Agency.

The amounts described in items a, b and c for the most-recently completed Rate Year must be included in the audited financial statement due by June 15. Any variance between the March 31 data and the final audited data must be explained and the Revenue Reconciliation report revised accordingly. The audited data will be considered in calculating the adjustment to Contractor's Compensation for the following Rate Year.

Payment(s) made by Contractor to SBWMA under Section 6.02 of the Agreement for transportation, Disposal and supplemental processing of Contaminated loads shall not be subtracted from Gross Revenue Billed.

The revenue reconciliation process will not be carried out during the last Rate Year of the Term; however, notwithstanding the foregoing or any other provision of this Agreement, if Agency fails to set Rates in the final Rate Year of the Term so that Contractor is fully reimbursed for all Cap Carry Forwards elected by Agency, as is required by Section 5 and Section 13 of this Attachment K, then a final revenue reconciliation shall be conducted as provided in this paragraph. The process shall follow the above procedure and the procedure for preparation, review and approval of SBWMA staff reports set forth below. If the revenue reconciliation demonstrates that Contractor has been overcompensated for Agency's Cap Carry Forwards through the Rates set by Agency, Contractor shall pay the surplus to Agency. If the revenue reconciliation demonstrates that Contractor has been undercompensated for Agency's Cap Carry Forwards through the Rates set by Agency, Agency shall pay the shortfall to

**ATTACHMENT K**  
**CONTRACTOR'S COMPENSATION AND RATE SETTING PROCESS**

Contractor. The Parties and SBWMA shall use best efforts to finalize the revenue reconciliation process and effect any payments within one (1) year after the end of the Term.

**11. Preparation and Review of Reports**

SBWMA staff will prepare a report on its review of the Application. The report will contain SBWMA staff findings on each of the following components of the Application.

- Contractor's Annual Costs of Operation
- Contractor's Pass-Through Costs
- Calculated Profit
- Revenue surplus or shortfall for the most-recently completed Rate Year, based on the Revenue Reconciliation described in Section 10
- Other Pass-Through Costs, including Contractor payments to SBWMA for processing and Disposal and to Agency for Franchise Fees and other fees
- Total Revenue Requirement for Contractor for the coming Rate Year
- Recommended overall percentage change in each Member Agency's Rates
- Discussion of issues for consideration by Member Agencies, including unresolved disagreements, if any, that Contractor has with the report's findings and recommendations
- Adjusted Attachment Q Charges for the coming Rate Year

Annually in January of each Rate Year, SBWMA provides a report preparation timeline that is reviewed and approved by the Contractor. In accordance with the timeline (on or about before September 1 of each year), SBWMA staff will provide a draft of its report to Contractor and to each Member Agency for review and shall consider all comments received within ten (10) Business Days after the draft report is released. Agency will be responsible to include in its comments any special or intermittent Agency specific costs that should be included in Contractor's Revenue Requirement for the next year. SBWMA staff will submit the final report to the SBWMA Board of Directors for consideration at a regular or special meeting held at a date specified in the timeline (which may be on or before September 30).

Upon approval by the SBWMA Board, the report will be distributed to each Member Agency, in accordance with the timeline (on or before October 1).

**12. Performance Incentives and Disincentives for Contractor's Performance**

Contractor performance will be monitored against established and quantifiable standards in the areas of Diversion, Collection Performance, and Customer Service. Incentives have been designed to reward Contractor for outstanding levels of performance with regard to Diversion and Average Hold Time for Customer service calls. Disincentives (in the form of reduced compensation to Contractor) may be assessed for substandard performance related to: diversion level attained (i.e., Single-Family and Commercial sectors), Missed Pick-Up Collection Events, Average Hold Time, and Calls Answered in Ninety (90) Seconds.

The Performance Incentives and Disincentives are detailed in Attachment I. Payment related to Performance Incentives and Disincentives shall be included in Contractor's Application. Contractor's



**ATTACHMENT K  
CONTRACTOR'S COMPENSATION AND RATE SETTING PROCESS**

Compensation for the coming Rate Year will be increased or decreased by the net amount of Performance Incentive payments and Disincentive assessments calculated.

**13. Rate Setting**

Member Agencies shall review their Collection Rates and Attachment Q Charges for additional services, annually (or as frequently as they determine necessary) and adjust them in amount and with an effective date sufficient to achieve the Revenue Requirement projected for that year in the SBWMA report. The Revenue Requirement consists of: (i) the Agency's share of Contractor's Compensation; (ii) an adjustment to reflect a revenue shortfall or surplus for the most-recently completed Rate Year; (iii) Other Pass-Through Costs including, but not limited to, Franchise Fees and others fees and payments to SBWMA for processing and Disposal; and, (iv) Performance Incentive and Disincentive payments due, if any.

Annually, Agency shall adjust Contractor's Charges specified in Attachment Q for additional services for 100% in the Annual Index Change for the CPI-U.

**ATTACHMENT L  
RESERVED**

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## **Attachment M**

### **Agency's Franchise Fees and Other Fees**

#### **FRANCHISE FEE**

In consideration of the exclusive franchise granted to Contractor by this Agreement, and to reimburse Agency for costs incurred in administering this Agreement, Contractor shall pay to Agency an annual Franchise Fee of 5% of Gross Billed Revenues.

Attachment N  
Total Contractor's Compensation By Member Agency

# Attachment N

SBWMA COLLECTION AGREEMENT

Attachment N: Form A & B

**Contractor's Compensation**

**CONTRACTOR'S TOTAL COMPENSATION - DETAIL**

**TOTAL SBWMA**

	Proposed Compensation - 2021	Single Family Dwelling	MFD & Commercial	Member Agency Facilities	Total Service Sectors
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	19,343,478	10,688,629	8,441,352	213,497	19,343,478
Benefits for CBAs	8,989,037	5,094,383	3,794,848	99,806	8,989,037
Payroll Taxes	1,609,377	889,294	702,320	17,763	1,609,377
Workers Compensation Insurance	1,378,158	761,530	601,419	15,210	1,378,158
Total Direct Labor Related-Costs	31,320,051	17,433,836	13,539,939	346,276	31,320,051
Direct Fuel Costs	2,091,532	1,217,685	846,740	27,107	2,091,532
Other Direct Costs	2,894,742	1,621,306	1,222,303	51,133	2,894,742
Depreciation					
- Collection Vehicles	3,056,022	1,784,658	1,163,316	108,048	3,056,022
- Containers	1,178,150	876,951	301,199	-	1,178,150
Total Depreciation	4,234,172	2,661,609	1,464,516	108,048	4,234,172
Allocated Indirect Costs					
General and Administrative	9,456,605	5,487,883	3,718,016	250,706	9,456,605
Operations	1,928,415	1,119,103	758,187	51,125	1,928,415
Vehicle Maintenance	3,685,656	2,138,871	1,449,075	97,711	3,685,656
Container Maintenance	1,358,991	788,653	534,310	36,029	1,358,991
Total Allocated Indirect Costs	16,429,667	9,534,510	6,459,587	435,570	16,429,667
Total Allocated Indirect Depreciation Costs	117,650	68,238	45,884	3,528	117,650
<b>Total Annual Cost of Operations</b>	<b>57,087,814</b>	<b>32,537,183</b>	<b>23,578,969</b>	<b>971,663</b>	<b>57,087,814</b>
<b>Profit</b>	<b>5,992,644</b>	<b>3,415,505</b>	<b>2,475,140</b>	<b>101,998</b>	<b>5,992,644</b>
<b>Operating Ratio</b>	90.5%				
<b>Total Operating Costs</b>	<b>63,080,458</b>	<b>35,952,688</b>	<b>26,054,109</b>	<b>1,073,660</b>	<b>63,080,458</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense <sup>1</sup>	1,145,186	652,756	469,526	22,904	1,145,186
<b>Total Contractor Pass-Through Costs</b>	<b>1,145,186</b>	<b>652,756</b>	<b>469,526</b>	<b>22,904</b>	<b>1,145,186</b>
<b>BASE CONTRACTOR'S COMPENSATION</b>	<b>64,225,644</b>	<b>36,605,444</b>	<b>26,523,635</b>	<b>1,096,564</b>	<b>64,225,644</b>

<sup>1</sup> Interest expense excludes interest on bin container purchases.

**TOTAL CONTRACTOR'S COMPENSATION BY MEMBER AGENCY**

Proposed Compensation 2021

BASE COLLECTION COSTS	2021 Costs													
	2021 Projected Total	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorp S.M. County
<b>Annual Cost of Operations</b>														
Direct Labor-Related Costs														
Wages for CBAs	\$19,343,478	\$494,498	\$1,256,552	\$1,953,017	\$781,591	\$1,164,855	\$621,506	\$1,938,079	\$611,182	\$3,438,223	\$1,690,035	\$4,345,145	\$323,991	\$724,805
Benefits for CBAs	\$8,989,037	\$232,423	\$584,394	\$893,674	\$365,959	\$539,670	\$293,343	\$893,507	\$286,606	\$1,600,910	\$782,766	\$2,020,403	\$152,570	\$342,812
Payroll Taxes	\$1,609,377	\$41,142	\$104,545	\$162,491	\$65,028	\$96,916	\$51,709	\$161,248	\$50,850	\$286,060	\$140,611	\$361,516	\$26,956	\$60,304
Workers Compensation Insurance	\$1,378,158	\$35,231	\$89,525	\$139,145	\$55,686	\$82,992	\$44,280	\$138,082	\$43,545	\$244,962	\$120,410	\$309,577	\$23,083	\$51,640
Total Direct Labor Related-Costs	\$31,320,051	\$803,295	\$2,035,016	\$3,148,328	\$1,268,265	\$1,884,434	\$1,010,838	\$3,130,916	\$992,183	\$5,570,154	\$2,733,821	\$7,036,642	\$526,600	\$1,179,560
Direct Fuel Costs	\$2,091,532	\$58,260	\$132,595	\$194,552	\$88,906	\$126,958	\$73,999	\$221,729	\$65,153	\$369,209	\$190,123	\$451,915	\$37,057	\$81,077
Other Direct Costs	\$2,894,742	\$77,717	\$183,886	\$277,712	\$121,818	\$175,274	\$98,312	\$309,014	\$89,142	\$511,702	\$262,850	\$628,805	\$49,718	\$108,791
Depreciation														
- Collection Vehicles	\$3,056,022	\$87,984	\$193,109	\$286,736	\$127,419	\$184,198	\$110,471	\$332,013	\$92,641	\$535,114	\$280,194	\$652,936	\$54,173	\$119,033
- Containers	\$1,178,150	\$36,671	\$77,090	\$102,553	\$52,636	\$73,460	\$37,043	\$113,697	\$36,566	\$209,708	\$105,767	\$258,681	\$22,873	\$51,406
Total Depreciation	\$4,234,172	124,655	270,198	389,289	180,055	257,658	147,514	445,710	129,207	744,823	385,960	911,617	77,046	170,439
Allocated Indirect Costs														
General and Administrative	\$9,456,605	\$147,775	\$580,446	\$891,820	\$465,831	\$585,320	\$221,524	\$985,912	\$278,558	\$1,765,927	\$898,901	\$2,129,965	\$148,491	\$356,136
Operations	\$1,928,415	\$57,092	\$122,058	\$188,494	\$78,967	\$119,502	\$70,740	\$210,877	\$55,200	\$330,481	\$177,843	\$408,578	\$34,487	\$74,096
Vehicle Maintenance	\$3,685,656	\$109,117	\$233,281	\$360,256	\$150,924	\$228,397	\$135,202	\$403,036	\$105,500	\$631,627	\$339,900	\$780,888	\$65,913	\$141,614
Container Maintenance	\$1,358,991	\$32,288	\$84,436	\$128,796	\$63,993	\$87,764	\$33,804	\$148,940	\$39,159	\$242,090	\$123,731	\$302,615	\$21,729	\$49,647
Total Allocated Indirect Costs	\$16,429,667	\$346,272	\$1,020,221	\$1,569,366	\$759,715	\$1,020,982	\$461,270	\$1,748,765	\$478,418	\$2,970,124	\$1,540,374	\$3,622,046	\$270,620	\$621,493
Total Allocated Indirect Depreciation Costs	\$117,650	\$3,466	\$7,409	\$11,716	\$4,851	\$7,246	\$4,301	\$12,848	\$3,323	\$20,229	\$10,754	\$24,916	\$2,084	\$4,508
Annual Implementation Cost Amortization	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	\$57,087,814	\$1,413,665	\$3,649,327	\$5,590,961	\$2,423,609	\$3,472,553	\$1,796,233	\$5,868,981	\$1,757,425	\$10,186,241	\$5,123,883	\$12,675,941	\$963,126	\$2,165,868
<b>Profit</b>	\$5,992,644	\$148,396	\$383,078	\$586,897	\$254,412	\$364,522	\$188,555	\$616,081	\$184,481	\$1,069,274	\$537,866	\$1,330,624	\$101,102	\$227,356
<b>Operating Ratio</b>	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%
<b>Total Operating Cost</b>	\$63,080,458	\$1,562,061	\$4,032,405	\$6,177,858	\$2,678,021	\$3,837,075	\$1,984,788	\$6,485,062	\$1,941,906	\$11,255,515	\$5,661,749	\$14,006,565	\$1,064,228	\$2,393,224
<b>Contractor Pass-Through Costs</b>														
Interest Expense <sup>1</sup>	\$1,145,186	\$31,098	\$72,732	\$108,271	\$48,509	\$70,556	\$36,431	\$123,263	\$35,298	\$202,557	\$105,128	\$248,574	\$19,617	\$43,153
<b>BASE CONTRACTOR'S COMPENSATION</b>	<b>\$64,225,644</b>	<b>\$1,593,158</b>	<b>\$4,105,137</b>	<b>\$6,286,129</b>	<b>\$2,726,530</b>	<b>\$3,907,631</b>	<b>\$2,021,219</b>	<b>\$6,608,325</b>	<b>\$1,977,205</b>	<b>\$11,458,072</b>	<b>\$5,766,877</b>	<b>\$14,255,139</b>	<b>\$1,083,844</b>	<b>\$2,436,377</b>

<sup>1</sup> Interest expense excludes interest on bin container purchases.

SBWMA COLLECTION AGREEMENT

Proposed Compensation

2021

**D. Town of Atherton Allocated Costs - SFD**

Statistics Used for Year 2021 Cost Allocation Only					Total
City # of accounts	2,346	2,344	2,327	483	2,346
SBWMA # of accounts	94,580	94,372	90,725	29,504	94,580
City # of accounts %	2.5%	2.5%	2.6%	1.6%	2.5%
City Total Route Labor hours year	1,438.26	1,738.85	2,673.28	213.50	6,064
SBWMA Total Route Labor hours year	46,232.55	42,856.20	39,114.12	13,045.24	141,248
City Total Route Labor hours year %	3.1%	4.1%	6.8%	1.6%	4.3%
City # of route hours/year	1,360.19	1,504.51	2,318.34	213.50	5,397
SBWMA # of route hours/year	42,847.89	38,380.04	34,949.16	13,045.24	129,222
City Total Route Labor hours year %	3.2%	3.9%	6.6%	1.6%	4.2%
City Total Containers in Service	2,546	2,623	6,427	483	12,079
SBWMA Total Containers in Service	96,806	96,284	99,941	29,504	322,535
City Total Containers in Service %	2.6%	2.7%	6.4%	1.6%	3.7%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$120,654	\$129,580	\$185,865	\$14,682	\$450,780
Benefits for CBAs	\$55,741	\$62,477	\$87,499	\$7,897	\$213,614
Payroll Taxes	\$10,038	\$10,781	\$15,464	\$1,222	\$37,505
Workers Compensation Insurance	<u>\$8,596</u>	<u>\$9,232</u>	<u>\$13,242</u>	<u>\$1,046</u>	<u>\$32,116</u>
Total Direct Labor Related-Costs	\$195,030	\$212,070	\$302,069	\$24,847	\$734,015
Direct Fuel Costs	\$12,994	\$16,396	\$23,064	\$694	\$53,148
Other Direct Costs	\$17,113	\$21,593	\$30,752	\$1,110	\$70,568
Depreciation - Collection Vehicles	\$19,395	\$22,469	\$37,242	\$639	\$79,746
Depreciation - Containers	\$7,060	\$7,535	\$21,344	\$0	\$35,939
Depreciation for Collection Equipment	\$26,455	\$30,004	\$58,586	\$639	\$115,685
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$43,998	\$45,781	\$46,115	\$1,195	\$137,088
Operations	\$11,483	\$14,734	\$24,321	\$244	\$50,781
Vehicle Maintenance	\$21,946	\$28,160	\$46,483	\$466	\$97,054
Container Maintenance	\$6,704	\$7,216	\$16,616	\$172	<u>\$30,707</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$84,130	\$95,891	\$133,534	\$2,076	\$315,631
Total Allocated Indirect Depreciation Costs (Form 9)	\$693	\$892	\$1,509	\$15	\$3,109
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$336,415</b>	<b>\$376,846</b>	<b>\$549,515</b>	<b>\$29,380</b>	<b>\$1,292,156</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$35,314</b>	<b>\$39,558</b>	<b>\$57,684</b>	<b>\$3,084</b>	<b>\$135,641</b>
90.5000000%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$371,729</b>	<b>\$416,404</b>	<b>\$607,199</b>	<b>\$32,464</b>	<b>\$1,427,797</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$6,488	\$7,359	\$14,368	\$157	\$28,372
<b>Total Contractor Pass-Through Costs</b>	<b>\$6,488</b>	<b>\$7,359</b>	<b>\$14,368</b>	<b>\$157</b>	<b>\$28,372</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$378,217</b>	<b>\$423,762</b>	<b>\$621,568</b>	<b>\$32,621</b>	<b>\$1,456,168</b>

Service Level Statistics Used for Future Service Level Cost Adjustments				
	Accounts	Accounts	Accounts	
2014	2,340	2,340	2,340	
2015	2,347	2,347	2,347	
2016	2,346	2,346	2,346	
<b>Rolling Three-Year Average</b>	<b>2,344</b>	<b>2,344</b>	<b>2,344</b>	



**D. Town of Atherton Allocated Costs - SFD**

Step 1: Index Based Adjustments				
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$120,654	\$129,580	\$185,865	\$14,682	\$450,780
Benefits for CBAs	\$55,741	\$62,477	\$87,499	\$7,897	\$213,614
Payroll Taxes	\$10,038	\$10,781	\$15,464	\$1,222	\$37,505
Workers Compensation Insurance	<u>\$8,596</u>	<u>\$9,232</u>	<u>\$13,242</u>	<u>\$1,046</u>	<u>\$32,116</u>
Total Direct Labor Related-Costs	\$195,030	\$212,070	\$302,069	\$24,847	\$734,015
Direct Fuel Costs	\$12,994	\$16,396	\$23,064	\$694	\$53,148
Other Direct Costs	\$17,113	\$21,593	\$30,752	\$1,110	\$70,568
Depreciation - Collection Vehicles	\$19,395	\$22,469	\$37,242	\$639	\$79,746
Depreciation - Containers	\$7,060	\$7,535	\$21,344	\$0	\$35,939
Depreciation for Collection Equipment	\$26,455	\$30,004	\$58,586	\$639	\$115,685
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$43,998	\$45,781	\$46,115	\$1,195	\$137,088
Operations	\$11,483	\$14,734	\$24,321	\$244	\$50,781
Vehicle Maintenance	\$21,946	\$28,160	\$46,483	\$466	\$97,054
Container Maintenance	\$6,704	\$7,216	\$16,616	\$172	<u>\$30,707</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$84,130	\$95,891	\$133,534	\$2,076	\$315,631
Total Allocated Indirect Depreciation Costs (Form 9)	\$693	\$892	\$1,509	\$15	\$3,109
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$336,415</b>	<b>\$376,846</b>	<b>\$549,515</b>	<b>\$29,380</b>	<b>\$1,292,156</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$35,314</b>	<b>\$39,558</b>	<b>\$57,684</b>	<b>\$3,084</b>	<b>\$135,641</b>
	<b>90.5%</b>				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$371,729</b>	<b>\$416,404</b>	<b>\$607,199</b>	<b>\$32,464</b>	<b>\$1,427,797</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$6,488	\$7,359	\$14,368	\$157	\$28,372
<b>Total Contractor Pass-Through Costs</b>	<b>\$6,488</b>	<b>\$7,359</b>	<b>\$14,368</b>	<b>\$157</b>	<b>\$28,372</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$378,217</b>	<b>\$423,762</b>	<b>\$621,568</b>	<b>\$32,621</b>	<b>\$1,456,168</b>

**D. Town of Atherton Allocated Costs - SFD**

Step 2: Service Level Adjustments				
	Accounts	Accounts	Accounts	
2014	2,340	2,340	2,340	
2015	2,347	2,347	2,347	
2016	2,346	2,346	2,346	
<b>Prior Year Rolling Three-Year Average</b>	<b>2,344</b>	<b>2,344</b>	<b>2,344</b>	
	Accounts	Accounts	Accounts	
2014	2,340	2,340	2,340	
2015	2,347	2,347	2,347	
2016	2,346	2,346	2,346	
<b>Current Year Rolling Three-Year Average</b>	<b>2,344</b>	<b>2,344</b>	<b>2,344</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$120,654	\$129,580	\$185,865	\$14,682	\$450,780
Benefits for CBAs	\$55,741	\$62,477	\$87,499	\$7,897	\$213,614
Payroll Taxes	\$10,038	\$10,781	\$15,464	\$1,222	\$37,505
Workers Compensation Insurance	\$8,596	\$9,232	\$13,242	\$1,046	\$32,116
<b>Total Direct Labor Related-Costs</b>	<b>\$195,030</b>	<b>\$212,070</b>	<b>\$302,069</b>	<b>\$24,847</b>	<b>\$734,015</b>
Direct Fuel Costs	\$12,994	\$16,396	\$23,064	\$694	\$53,148
Other Direct Costs	\$17,113	\$21,593	\$30,752	\$1,110	\$70,568
Depreciation - Collection Vehicles	\$19,395	\$22,469	\$37,242	\$639	\$79,746
Depreciation - Containers	\$7,060	\$7,535	\$21,344	\$0	\$35,939
Depreciation for Collection Equipment	\$26,455	\$30,004	\$58,586	\$639	\$115,685
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$43,998	\$45,781	\$46,115	\$1,195	\$137,088
Operations	\$11,483	\$14,734	\$24,321	\$244	\$50,781
Vehicle Maintenance	\$21,946	\$28,160	\$46,483	\$466	\$97,054
Container Maintenance	\$6,704	\$7,216	\$16,616	\$172	\$30,707
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$84,130</b>	<b>\$95,891</b>	<b>\$133,534</b>	<b>\$2,076</b>	<b>\$315,631</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$693	\$892	\$1,509	\$15	\$3,109
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$336,415</b>	<b>\$376,846</b>	<b>\$549,515</b>	<b>\$29,380</b>	<b>\$1,292,156</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$35,314</b>	<b>\$39,558</b>	<b>\$57,684</b>	<b>\$3,084</b>	<b>\$135,641</b>
<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$371,729</b>	<b>\$416,404</b>	<b>\$607,199</b>	<b>\$32,464</b>	<b>\$1,427,797</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$6,488	\$7,359	\$14,368	\$157	\$28,372
<b>Total Contractor Pass-Through Costs</b>	<b>\$6,488</b>	<b>\$7,359</b>	<b>\$14,368</b>	<b>\$157</b>	<b>\$28,372</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$378,217</b>	<b>\$423,762</b>	<b>\$621,568</b>	<b>\$32,621</b>	<b>\$1,456,168</b>

**D. Town of Atherton Allocated Costs - MFD & Commercial**

Statistics Used for Year 2021 Cost Allocation Only						Total
City # of Accounts	11	13	8	0	483	32
SBWMA # Accounts	10,332	10,210	1,712	195	29,504	22,449
City # of Accounts %	0.1%	0.1%	0.5%	0.0%	1.6%	0.1%
City Total Route Labor hours year	187.94	102.67	102.07	0.00	213.50	393
SBWMA Total Route Labor hours year	47,871.85	27,111.92	6,356.65	6,167.11	13,045.24	87,508
City Total Route Labor hours year %	0.4%	0.4%	1.6%	0.0%	1.6%	0.4%
City # of route hours/year	139.72	98.61	98.59	0.00	213.50	337
SBWMA # of route hours/year	31,307.08	25,241.12	6,046.06	6,167.11	13,045.24	68,761
City # of route hours/year %	0.4%	0.4%	1.6%	0.0%	1.6%	0.5%
City Total Containers in Service	14	43	9	0	483	66
SBWMA Total Containers in Service	17,258	19,703	2,059	333	29,504	39,353
City Total Containers in Service %	0.1%	0.2%	0.4%	0.0%	1.6%	0.2%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$19,953	\$7,654	\$11,277	\$0	\$2,367	\$41,249
Benefits for CBAs	\$9,514	\$3,428	\$3,549	\$0	\$1,164	\$17,655
Payroll Taxes	\$1,660	\$637	\$938	\$0	\$197	\$3,432
Workers Compensation Insurance	<u>\$1,422</u>	<u>\$545</u>	<u>\$803</u>	<u>\$0</u>	<u>\$169</u>	<u>\$2,939</u>
Total Direct Labor Related-Costs	\$32,548	\$12,264	\$16,567	\$0	\$3,896	\$65,275
Direct Fuel Costs	\$2,164	\$798	\$1,540	\$0	\$257	\$4,760
Other Direct Costs	\$2,978	\$1,285	\$1,868	\$0	\$354	\$6,486
Depreciation - Collection Vehicles	\$2,667	\$1,198	\$2,748	\$0	\$245	\$6,859
Depreciation - Containers	\$98	\$199	\$374	\$0	\$61	\$732
Depreciation for Collection Equipment	\$2,765	\$1,397	\$3,122	\$0	\$306	\$7,591
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$1,002	\$1,268	\$5,484	\$0	\$491	\$8,245
Operations	\$856	\$793	\$3,902	\$0	\$100	\$5,652
Vehicle Maintenance	\$1,637	\$1,516	\$7,458	\$0	\$191	\$10,802
Container Maintenance	<u>\$110</u>	<u>\$312</u>	<u>\$737</u>	<u>\$0</u>	<u>\$71</u>	<u>\$1,230</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$3,605	\$3,889	\$17,582	\$0	\$853	\$25,929
Total Allocated Indirect Depreciation Costs (Form 9)	\$54	\$49	\$203	\$0	\$6	\$312
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$44,114</b>	<b>\$19,682</b>	<b>\$40,883</b>	<b>\$0</b>	<b>\$5,673</b>	<b>\$110,353</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$4,630.73</b>	<b>\$2,066</b>	<b>\$4,292</b>	<b>\$0</b>	<b>\$596</b>	<b>\$11,584</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$48,745</b>	<b>\$21,749</b>	<b>\$45,175</b>	<b>\$0</b>	<b>\$6,269</b>	<b>\$121,937</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$886	\$448	\$1,001	\$0	\$98	\$2,434
<b>Total Contractor Pass-Through Costs</b>	<b>\$886</b>	<b>\$448</b>	<b>\$1,001</b>	<b>\$0</b>	<b>\$98</b>	<b>\$2,434</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$49,631</b>	<b>\$22,197</b>	<b>\$46,176</b>	<b>\$0</b>	<b>\$6,367</b>	<b>\$124,371</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	1,560	2,964	728	0	
2015	1,560	3,068	1,040	0	
2016	1,456	3,120	1,248	0	
<b>Rolling Three-Year Average</b>	<b>1,525</b>	<b>3,051</b>	<b>1,005</b>	<b>-</b>	

**D. Town of Atherton Allocated Costs - MFD & Commercial**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$19,953	\$7,654	\$11,277	\$0	\$2,367	\$41,249
Benefits for CBAs	\$9,514	\$3,428	\$3,549	\$0	\$1,164	\$17,655
Payroll Taxes	\$1,660	\$637	\$938	\$0	\$197	\$3,432
Workers Compensation Insurance	\$1,422	\$545	\$803	\$0	\$169	\$2,939
Total Direct Labor Related-Costs	\$32,548	\$12,264	\$16,567	\$0	\$3,896	\$65,275
Direct Fuel Costs	\$2,164	\$798	\$1,540	\$0	\$257	\$4,760
Other Direct Costs	\$2,978	\$1,285	\$1,868	\$0	\$354	\$6,486
Depreciation - Collection Vehicles	\$2,667	\$1,198	\$2,748	\$0	\$245	\$6,859
Depreciation - Containers	\$98	\$199	\$374	\$0	\$61	\$732
Depreciation for Collection Equipment	\$2,765	\$1,397	\$3,122	\$0	\$306	\$7,591
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$1,002	\$1,268	\$5,484	\$0	\$491	\$8,245
Operations	\$856	\$793	\$3,902	\$0	\$100	\$5,652
Vehicle Maintenance	\$1,637	\$1,516	\$7,458	\$0	\$191	\$10,802
Container Maintenance	\$110	\$312	\$737	\$0	\$71	\$1,230
Total Allocated Indirect Costs excluding Depreciation and Interest	\$3,605	\$3,889	\$17,582	\$0	\$853	\$25,929
Total Allocated Indirect Depreciation Costs (Form 9)	\$54	\$49	\$203	\$0	\$6	\$312
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$44,114</b>	<b>\$19,682</b>	<b>\$40,883</b>	<b>\$0</b>	<b>\$5,673</b>	<b>\$110,353</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$4,631</b>	<b>\$2,066</b>	<b>\$4,292</b>	<b>\$0</b>	<b>\$596</b>	<b>\$11,584</b>
	90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$48,745</b>	<b>\$21,749</b>	<b>\$45,175</b>	<b>\$0</b>	<b>\$6,269</b>	<b>\$121,937</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$886	\$448	\$1,001	\$0	\$98	\$2,434
<b>Total Contractor Pass-Through Costs</b>	<b>\$886</b>	<b>\$448</b>	<b>\$1,001</b>	<b>\$0</b>	<b>\$98</b>	<b>\$2,434</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$49,631</b>	<b>\$22,197</b>	<b>\$46,176</b>	<b>\$0</b>	<b>\$6,367</b>	<b>\$124,371</b>

**D. Town of Atherton Allocated Costs - MFD & Commercial**

Step 2: Service Level Adjustments						
	Lifts	Lifts	Lifts	Hauls		
2014	1,560	2,964	728		0	
2015	1,560	3,068	1,040		0	
2016	1,456	3,120	1,248		0	
<b>Prior Year Rolling Three-Year Average</b>	<b>1,525</b>	<b>3,051</b>	<b>1,005</b>		-	
	Lifts	Lifts	Lifts	Hauls		
2014	1,560	2,964	728		0	
2015	1,560	3,068	1,040		0	
2016	1,456	3,120	1,248		0	
<b>Current Year Rolling Three-Year Average</b>	<b>1,525</b>	<b>3,051</b>	<b>1,005</b>		-	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%		1	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%		1	1

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$19,953	\$7,654	\$11,277	\$0	\$2,367	\$41,249
Benefits for CBAs	\$9,514	\$3,428	\$3,549	\$0	\$1,164	\$17,655
Payroll Taxes	\$1,660	\$637	\$938	\$0	\$197	\$3,432
Workers Compensation Insurance	\$1,422	\$545	\$803	\$0	\$169	\$2,939
<b>Total Direct Labor Related-Costs</b>	<b>\$32,548</b>	<b>\$12,264</b>	<b>\$16,567</b>	<b>\$0</b>	<b>\$3,896</b>	<b>\$65,275</b>
Direct Fuel Costs	\$2,164	\$798	\$1,540	\$0	\$257	\$4,760
Other Direct Costs	\$2,978	\$1,285	\$1,868	\$0	\$354	\$6,486
Depreciation - Collection Vehicles	\$2,667	\$1,198	\$2,748	\$0	\$245	\$6,859
Depreciation - Containers	\$98	\$199	\$374	\$0	\$61	\$732
Depreciation for Collection Equipment	\$2,765	\$1,397	\$3,122	\$0	\$306	\$7,591
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative Operations	\$1,002	\$1,268	\$5,484	\$0	\$491	\$8,245
Vehicle Maintenance	\$856	\$793	\$3,902	\$0	\$100	\$5,652
Container Maintenance	\$1,637	\$1,516	\$7,458	\$0	\$191	\$10,802
	\$110	\$312	\$737	\$0	\$71	\$1,230
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$3,605</b>	<b>\$3,889</b>	<b>\$17,582</b>	<b>\$0</b>	<b>\$853</b>	<b>\$25,929</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$54	\$49	\$203	\$0	\$6	\$312
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$44,114</b>	<b>\$19,682</b>	<b>\$40,883</b>	<b>\$0</b>	<b>\$5,673</b>	<b>\$110,353</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$4,631</b>	<b>\$2,066</b>	<b>\$4,292</b>	<b>\$0</b>	<b>\$596</b>	<b>\$11,584</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$48,745</b>	<b>\$21,749</b>	<b>\$45,175</b>	<b>\$0</b>	<b>\$6,269</b>	<b>\$121,937</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$886	\$448	\$1,001	\$0	\$98	\$2,434
<b>Total Contractor Pass-Through Costs</b>	<b>\$886</b>	<b>\$448</b>	<b>\$1,001</b>	<b>\$0</b>	<b>\$98</b>	<b>\$2,434</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$49,631</b>	<b>\$22,197</b>	<b>\$46,176</b>	<b>\$0</b>	<b>\$6,367</b>	<b>\$124,371</b>

SBWMA COLLECTION AGREEMENT

Proposed Compensation

2021

**D. Town of Atherton Allocated Costs - Agency Facilities**

Statistics Used for Year 2021 Cost Allocation Only					Totals
City # of Lifts per year	858	390	936		2,346
SBWMA # Lifts per year (Accounts for Venues/Events)	242,307	16,744	65,039		94,580
City # of Lifts per year %	0.4%	2.3%	1.4%		2.5%
City Total Route Labor hours year	46.23	2.15	17.44	48.25	114.07
SBWMA Total Route Labor hours year	4,706.39	236.00	993.06		5,935.45
City Total Route Labor hours year	1.0%	0.9%	1.8%		1.9%
City # of route hours/year	31.16	2.15	16.83		114.07
SBWMA # of route hours/year	2,599.51	224.16	939.57		5,935.45
City # of route hours/year %	1.2%	1.0%	1.8%		1.9%
City # of Containers	13	7	18		2,546
SBWMA # of Containers	842	256	528		96,806
City # of Containers %	1.5%	2.7%	3.4%		2.6%
	41%	2%	15%	42%	

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$942	\$44	\$355	\$983	\$145	\$2,469
Benefits for CBAs	\$440	\$20	\$166	\$460	\$68	\$1,154
Payroll Taxes	\$78	\$4	\$30	\$82	\$12	\$205
Workers Compensation Insurance	\$67	\$3	\$25	\$70	\$10	\$176
<b>Total Direct Labor Related-Costs</b>	<b>\$1,528</b>	<b>\$71</b>	<b>\$576</b>	<b>\$1,594</b>	<b>\$235</b>	<b>\$4,004</b>
Direct Fuel Costs	\$135	\$6	\$51	\$141	\$18	\$352
Other Direct Costs	\$255	\$12	\$96	\$266	\$35	\$663
Depreciation - Collection Vehicles	\$535	\$25	\$202	\$558	\$60	\$1,380
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$535	\$25	\$202	\$558	\$60	\$1,380
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$846	\$39	\$319	\$883	\$354	\$2,442
Operations	\$254	\$12	\$96	\$265	\$32	\$659
Vehicle Maintenance	\$486	\$23	\$183	\$507	\$62	\$1,260
Container Maintenance (using lifts for Agency Costs)	\$122	\$6	\$46	\$127	\$51	\$351
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$1,708</b>	<b>\$79</b>	<b>\$644</b>	<b>\$1,783</b>	<b>\$498</b>	<b>\$4,712</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$17	\$1	\$7	\$18	\$2	\$45
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$4,178</b>	<b>\$194</b>	<b>\$1,576</b>	<b>\$4,360</b>	<b>\$848</b>	<b>\$11,156</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$439</b>	<b>\$20</b>	<b>\$165</b>	<b>\$458</b>	<b>\$89</b>	<b>\$1,171</b>
<b>90.5%</b>						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$4,616</b>	<b>\$215</b>	<b>\$1,741</b>	<b>\$4,818</b>	<b>\$937</b>	<b>\$12,327</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$113	\$5	\$43	\$118	\$13	\$292
<b>Total Contractor Pass-Through Costs</b>	<b>\$113</b>	<b>\$5</b>	<b>\$43</b>	<b>\$118</b>	<b>\$13</b>	<b>\$292</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$4,729</b>	<b>\$220</b>	<b>\$1,784</b>	<b>\$4,937</b>	<b>\$949</b>	<b>\$12,619</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	728	312	780	41	
2015	832	364	780	53	
2016	858	390	936	40	
<b>Rolling Three-Year Average</b>	<b>806</b>	<b>355</b>	<b>832</b>	<b>45</b>	

**D. Town of Atherton Allocated Costs - Agency Facilities**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$942	\$44	\$355	\$983	\$145	\$2,469
Benefits for CBAs	\$440	\$20	\$166	\$460	\$68	\$1,154
Payroll Taxes	\$78	\$4	\$30	\$82	\$12	\$205
Workers Compensation Insurance	\$67	\$3	\$25	\$70	\$10	\$176
Total Direct Labor Related-Costs	\$1,528	\$71	\$576	\$1,594	\$235	\$4,004
Direct Fuel Costs	\$135	\$6	\$51	\$141	\$18	\$352
Other Direct Costs	\$255	\$12	\$96	\$266	\$35	\$663
Depreciation - Collection Vehicles	\$535	\$25	\$202	\$558	\$60	\$1,380
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$535	\$25	\$202	\$558	\$60	\$1,380
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$846	\$39	\$319	\$883	\$354	\$2,442
Operations	\$254	\$12	\$96	\$265	\$32	\$659
Vehicle Maintenance	\$486	\$23	\$183	\$507	\$62	\$1,260
Container Maintenance (using lifts for Agency Costs)	\$122	\$6	\$46	\$127	\$51	\$351
Total Allocated Indirect Costs excluding Depreciation and Interest	\$1,708	\$79	\$644	\$1,783	\$498	\$4,712
Total Allocated Indirect Depreciation Costs (Form 9)	\$17	\$1	\$7	\$18	\$2	\$45
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$4,178</b>	<b>\$194</b>	<b>\$1,576</b>	<b>\$4,360</b>	<b>\$848</b>	<b>\$11,156</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$439</b>	<b>\$20</b>	<b>\$165</b>	<b>\$458</b>	<b>\$89</b>	<b>\$1,171</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$4,616</b>	<b>\$215</b>	<b>\$1,741</b>	<b>\$4,818</b>	<b>\$937</b>	<b>\$12,327</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$113	\$5	\$43	\$118	\$13	\$292
<b>Total Contractor Pass-Through Costs</b>	<b>\$113</b>	<b>\$5</b>	<b>\$43</b>	<b>\$118</b>	<b>\$13</b>	<b>\$292</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$4,729</b>	<b>\$220</b>	<b>\$1,784</b>	<b>\$4,937</b>	<b>\$950</b>	<b>\$12,619</b>

**D. Town of Atherton Allocated Costs - Agency Facilities**

Step 2: Service Level Adjustments						
	Lifts	Lifts	Lifts	Hauls		
2014	728	312	780	41		
2015	832	364	780	53		
2016	858	390	936	40		
<b>Prior Year Rolling Three-Year Average</b>	<b>806</b>	<b>355</b>	<b>832</b>	<b>45</b>		
2014	728	312	780	41		
2015	832	364	780	53		
2016	858	390	936	40		
<b>Current Year Rolling Three-Year Average</b>	<b>806</b>	<b>355</b>	<b>832</b>	<b>45</b>		
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%		1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%		1

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$942	\$44	\$355	\$983	\$145	\$2,469
Benefits for CBAs	\$440	\$20	\$166	\$460	\$68	\$1,154
Payroll Taxes	\$78	\$4	\$30	\$82	\$12	\$205
Workers Compensation Insurance	\$67	\$3	\$25	\$70	\$10	\$176
<b>Total Direct Labor Related-Costs</b>	<b>\$1,528</b>	<b>\$71</b>	<b>\$576</b>	<b>\$1,594</b>	<b>\$235</b>	<b>\$4,004</b>
Direct Fuel Costs	\$135	\$6	\$51	\$141	\$18	\$352
Other Direct Costs	\$255	\$12	\$96	\$266	\$35	\$663
Depreciation - Collection Vehicles	\$535	\$25	\$202	\$558	\$60	\$1,380
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$535	\$25	\$202	\$558	\$60	\$1,380
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$846	\$39	\$319	\$883	\$354	\$2,442
Operations	\$254	\$12	\$96	\$265	\$32	\$659
Vehicle Maintenance	\$486	\$23	\$183	\$507	\$62	\$1,260
Container Maintenance (using lifts for Agency Costs)	\$122	\$6	\$46	\$127	\$51	\$351
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$1,708</b>	<b>\$79</b>	<b>\$644</b>	<b>\$1,783</b>	<b>\$498</b>	<b>\$4,712</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$17	\$1	\$7	\$18	\$2	\$45
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$4,178</b>	<b>\$194</b>	<b>\$1,576</b>	<b>\$4,360</b>	<b>\$848</b>	<b>\$11,156</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$439</b>	<b>\$20</b>	<b>\$165</b>	<b>\$458</b>	<b>\$89</b>	<b>\$1,171</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$4,616</b>	<b>\$215</b>	<b>\$1,741</b>	<b>\$4,818</b>	<b>\$937</b>	<b>\$12,327</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$113	\$5	\$43	\$118	\$13	\$292
<b>Total Contractor Pass-Through Costs</b>	<b>\$113</b>	<b>\$5</b>	<b>\$43</b>	<b>\$118</b>	<b>\$13</b>	<b>\$292</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$4,729</b>	<b>\$220</b>	<b>\$1,784</b>	<b>\$4,937</b>	<b>\$949</b>	<b>\$12,619</b>



**D. City of Belmont Allocated Costs - SFD**

Statistics Used for Year 2021 Cost Allocation Only					Total
City # of accounts	6,765	6,760	6,548	2,092	6,765
SBWMA # of accounts	94,580	94,372	90,725	29,504	94,580
City # of accounts %	7.2%	7.2%	7.2%	7.1%	7.2%
City Total Route Labor hours year	2,939.79	2,617.44	2,510.23	925.16	8,993
SBWMA Total Route Labor hours year	46,232.55	42,856.20	39,114.12	13,045.24	141,248
City Total Route Labor hours year %	6.4%	6.1%	6.4%	7.1%	6.4%
City # of route hours/year	2,670.48	2,379.36	2,185.18	925.16	8,160
SBWMA # of route hours/year	42,847.89	38,380.04	34,949.16	13,045.24	129,222
City Total Route Labor hours year %	6.2%	6.2%	6.3%	7.1%	6.3%
City Total Containers in Service	6,793	6,802	6,774	2,092	22,461
SBWMA Total Containers in Service	96,806	96,284	99,941	29,504	322,535
City Total Containers in Service %	7.0%	7.1%	6.8%	7.1%	7.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$246,615	\$195,052	\$174,528	\$63,622	\$679,818
Benefits for CBAs	\$113,935	\$94,045	\$82,162	\$34,220	\$324,362
Payroll Taxes	\$20,518	\$16,228	\$14,521	\$5,293	\$56,561
Workers Compensation Insurance	<u>\$17,571</u>	<u>\$13,897</u>	<u>\$12,434</u>	<u>\$4,533</u>	<u>\$48,435</u>
Total Direct Labor Related-Costs	\$398,639	\$319,222	\$283,645	\$107,668	\$1,109,175
Direct Fuel Costs	\$25,512	\$25,930	\$21,739	\$3,006	\$76,188
Other Direct Costs	\$33,598	\$34,149	\$28,986	\$4,808	\$101,541
Depreciation - Collection Vehicles	\$38,078	\$35,535	\$35,103	\$2,771	\$111,487
Depreciation - Containers	\$18,838	\$19,540	\$22,496	\$0	\$60,874
Depreciation for Collection Equipment	\$56,916	\$55,075	\$57,600	\$2,771	\$172,361
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$126,873	\$132,029	\$129,764	\$5,175	\$393,842
Operations	\$22,544	\$23,302	\$22,924	\$1,056	\$69,825
Vehicle Maintenance	\$43,086	\$44,535	\$43,813	\$2,017	\$133,452
Container Maintenance	\$17,887	\$18,712	\$17,513	\$744	<u>\$54,856</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$210,391	\$218,579	\$214,014	\$8,992	\$651,975
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,361	\$1,410	\$1,422	\$65	\$4,258
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$726,415</b>	<b>\$654,365</b>	<b>\$607,406</b>	<b>\$127,310</b>	<b>\$2,115,497</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$76,254</b>	<b>\$68,690</b>	<b>\$63,761</b>	<b>\$13,364</b>	<b>\$222,069</b>
	<b>90.5%</b>				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$802,669</b>	<b>\$723,055</b>	<b>\$671,167</b>	<b>\$140,674</b>	<b>\$2,337,566</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$13,958	\$13,507	\$14,126	\$680	\$42,271
<b>Total Contractor Pass-Through Costs</b>	<b>\$13,958</b>	<b>\$13,507</b>	<b>\$14,126</b>	<b>\$680</b>	<b>\$42,271</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$816,627</b>	<b>\$736,563</b>	<b>\$685,293</b>	<b>\$141,354</b>	<b>\$2,379,837</b>

Service Level Statistics Used for Future Service Level Cost Adjustments				
	Accounts	Accounts	Accounts	
2014	6,759	6,759	6,759	
2015	6,789	6,789	6,789	
2016	6,765	6,765	6,765	
<b>Rolling Three-Year Average</b>	<b>6,771</b>	<b>6,771</b>	<b>6,771</b>	

**D. City of Belmont Allocated Costs - SFD**

Step 1: Index Based Adjustments				
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$246,615	\$195,052	\$174,528	\$63,622	\$679,818
Benefits for CBAs	\$113,935	\$94,045	\$82,162	\$34,220	\$324,362
Payroll Taxes	\$20,518	\$16,228	\$14,521	\$5,293	\$56,561
Workers Compensation Insurance	<u>\$17,571</u>	<u>\$13,897</u>	<u>\$12,434</u>	<u>\$4,533</u>	<u>\$48,435</u>
Total Direct Labor Related-Costs	\$398,639	\$319,222	\$283,645	\$107,668	\$1,109,175
Direct Fuel Costs	\$25,512	\$25,930	\$21,739	\$3,006	\$76,188
Other Direct Costs	\$33,598	\$34,149	\$28,986	\$4,808	\$101,541
Depreciation - Collection Vehicles	\$38,078	\$35,535	\$35,103	\$2,771	\$111,487
Depreciation - Containers	\$18,838	\$19,540	\$22,496	\$0	\$60,874
Depreciation for Collection Equipment	\$56,916	\$55,075	\$57,600	\$2,771	\$172,361
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$126,873	\$132,029	\$129,764	\$5,175	\$393,842
Operations	\$22,544	\$23,302	\$22,924	\$1,056	\$69,825
Vehicle Maintenance	\$43,086	\$44,535	\$43,813	\$2,017	\$133,452
Container Maintenance	\$17,887	\$18,712	\$17,513	\$744	<u>\$54,856</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$210,391	\$218,579	\$214,014	\$8,992	\$651,975
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,361	\$1,410	\$1,422	\$65	\$4,258
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$726,415</b>	<b>\$654,365</b>	<b>\$607,406</b>	<b>\$127,310</b>	<b>\$2,115,497</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$76,254</b>	<b>\$68,690</b>	<b>\$63,761</b>	<b>\$13,364</b>	<b>\$222,069</b>
	<b>90.5%</b>				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$802,669</b>	<b>\$723,055</b>	<b>\$671,167</b>	<b>\$140,674</b>	<b>\$2,337,566</b>
Contractor Pass-Through Costs					
Interest Expense	\$13,958	\$13,507	\$14,126	\$680	\$42,271
<b>Total Contractor Pass-Through Costs</b>	<u>\$13,958</u>	<u>\$13,507</u>	<u>\$14,126</u>	<u>\$680</u>	<u>\$42,271</u>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$816,627</b>	<b>\$736,563</b>	<b>\$685,293</b>	<b>\$141,354</b>	<b>\$2,379,837</b>

**City of Belmont Allocated Costs - SFD**

Step 2: Service Level Adjustments				
	Accounts	Accounts	Accounts	
2014	6,759	6,759	6,759	
2015	6,789	6,789	6,789	
2016	6,765	6,765	6,765	
<b>Prior Year Rolling Three-Year Average</b>	<b>6,771</b>	<b>6,771</b>	<b>6,771</b>	
	Accounts	Accounts	Accounts	
2014	6,759	6,759	6,759	
2015	6,789	6,789	6,789	
2016	6,765	6,765	6,765	
<b>Current Year Rolling Three-Year Average</b>	<b>6,771</b>	<b>6,771</b>	<b>6,771</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$246,615	\$195,052	\$174,528	\$63,622	\$679,818
Benefits for CBAs	\$113,935	\$94,045	\$82,162	\$34,220	\$324,362
Payroll Taxes	\$20,518	\$16,228	\$14,521	\$5,293	\$56,561
Workers Compensation Insurance	<u>\$17,571</u>	<u>\$13,897</u>	<u>\$12,434</u>	<u>\$4,533</u>	<u>\$48,435</u>
Total Direct Labor Related-Costs	\$398,639	\$319,222	\$283,645	\$107,668	\$1,109,175
Direct Fuel Costs	\$25,512	\$25,930	\$21,739	\$3,006	\$76,188
Other Direct Costs	\$33,598	\$34,149	\$28,986	\$4,808	\$101,541
Depreciation - Collection Vehicles	\$38,078	\$35,535	\$35,103	\$2,771	\$111,487
Depreciation - Containers	\$18,838	\$19,540	\$22,496	\$0	\$60,874
Depreciation for Collection Equipment	\$56,916	\$55,075	\$57,600	\$2,771	\$172,361
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$126,873	\$132,029	\$129,764	\$5,175	\$393,842
Operations	\$22,544	\$23,302	\$22,924	\$1,056	\$69,825
Vehicle Maintenance	\$43,086	\$44,535	\$43,813	\$2,017	\$133,452
Container Maintenance	\$17,887	\$18,712	\$17,513	\$744	<u>\$54,856</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$210,391	\$218,579	\$214,014	\$8,992	\$651,975
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,361	\$1,410	\$1,422	\$65	\$4,258
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$726,415</b>	<b>\$654,365</b>	<b>\$607,406</b>	<b>\$127,310</b>	<b>\$2,115,497</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$76,254</b>	<b>\$68,690</b>	<b>\$63,761</b>	<b>\$13,364</b>	<b>\$222,069</b>
	<b>90.5%</b>				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$802,669</b>	<b>\$723,055</b>	<b>\$671,167</b>	<b>\$140,674</b>	<b>\$2,337,566</b>
Contractor Pass-Through Costs					
Interest Expense	\$13,958	\$13,507	\$14,126	\$680	\$42,271
<b>Total Contractor Pass-Through Costs</b>	<u><b>\$13,958</b></u>	<u><b>\$13,507</b></u>	<u><b>\$14,126</b></u>	<u><b>\$680</b></u>	<u><b>\$42,271</b></u>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$816,627</b>	<b>\$736,563</b>	<b>\$685,293</b>	<b>\$141,354</b>	<b>\$2,379,837</b>

**D. City of Belmont Allocated Costs - MFD & Commercial**

Statistics Used for Year 2021 Cost Allocation Only						Total
City # of Accounts	441	454	86	8	2,092	989
SBWMA # Accounts	10,332	10,210	1,712	195	29,504	22,449
City # of Accounts %	4.3%	4.4%	5.0%	4.1%	7.1%	4.4%
City Total Route Labor hours year	3,048.77	2,204.05	428.63	267.13	925.16	5,949
SBWMA Total Route Labor hours year	47,871.85	27,111.92	6,356.65	6,167.11	13,045.24	87,508
City Total Route Labor hours year %	6.4%	8.1%	6.7%	4.3%	7.1%	6.8%
City # of route hours/year	1,838.44	2,126.44	401.91	267.13	925.16	4,634
SBWMA # of route hours/year	31,307.08	25,241.12	6,046.06	6,167.11	13,045.24	68,761
City # of route hours/year %	5.9%	8.4%	6.6%	4.3%	7.1%	6.7%
City Total Containers in Service	781	1,081	132	8	2,092	2,002
SBWMA Total Containers in Service	17,258	19,703	2,059	333	29,504	39,353
City Total Containers in Service %	4.5%	5.5%	6.4%	2.4%	7.1%	5.1%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$323,670	\$164,305	\$47,355	\$21,271	\$10,255	\$566,857
Benefits for CBAs	\$154,332	\$73,594	\$14,904	\$7,541	\$5,044	\$255,415
Payroll Taxes	\$26,929	\$13,670	\$3,940	\$1,770	\$853	\$47,162
Workers Compensation Insurance	<u>\$23,060</u>	<u>\$11,706</u>	<u>\$3,374</u>	<u>\$1,515</u>	<u>\$731</u>	<u>\$40,387</u>
<b>Total Direct Labor Related-Costs</b>	<b>\$527,993</b>	<b>\$263,275</b>	<b>\$69,572</b>	<b>\$32,098</b>	<b>\$16,883</b>	<b>\$909,821</b>
Direct Fuel Costs	\$28,476	\$17,217	\$6,278	\$2,048	\$1,115	\$55,134
Other Direct Costs	\$39,191	\$27,715	\$7,617	\$3,886	\$1,535	\$79,943
Depreciation - Collection Vehicles	\$35,090	\$25,843	\$11,204	\$3,270	\$1,062	\$76,468
Depreciation - Containers	\$5,466	\$4,996	\$5,489	\$0	\$265	\$16,216
Depreciation for Collection Equipment	\$40,556	\$30,839	\$16,692	\$3,270	\$1,327	\$92,684
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$40,163	\$44,271	\$58,952	\$23,708	\$2,128	\$169,222
Operations	\$11,268	\$17,104	\$15,908	\$5,104	\$434	\$49,819
Vehicle Maintenance	\$21,536	\$32,690	\$30,405	\$9,756	\$829	\$95,215
Container Maintenance	<u>\$6,120</u>	<u>\$7,850</u>	<u>\$10,812</u>	<u>\$1,095</u>	<u>\$306</u>	<u>\$27,082</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$79,087	\$101,914	\$116,077	\$40,563	\$3,697	\$341,338
Total Allocated Indirect Depreciation Costs (Form 9)	\$710	\$1,050	\$829	\$367	\$26	\$2,983
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$716,012</b>	<b>\$442,010</b>	<b>\$217,065</b>	<b>\$82,233</b>	<b>\$24,583</b>	<b>\$1,481,903</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$75,161.51</b>	<b>\$46,399</b>	<b>\$22,786</b>	<b>\$8,632</b>	<b>\$2,581</b>	<b>\$155,559</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$791,174</b>	<b>\$488,409</b>	<b>\$239,851</b>	<b>\$90,865</b>	<b>\$27,163</b>	<b>\$1,637,462</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$12,851	\$9,772	\$5,289	\$1,036	\$420	\$29,368
<b>Total Contractor Pass-Through Costs</b>	<b>\$12,851</b>	<b>\$9,772</b>	<b>\$5,289</b>	<b>\$1,036</b>	<b>\$420</b>	<b>\$29,368</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$804,025</b>	<b>\$498,181</b>	<b>\$245,140</b>	<b>\$91,901</b>	<b>\$27,584</b>	<b>\$1,666,830</b>

Service Level Statistics Used for Future Service Level Cost Adjustments				
	Lifts	Lifts	Lifts	Hauls
2014	65,793	74,958	5,902	155
2015	61,243	79,612	8,385	160
2016	60,359	81,965	10,192	146
<b>Rolling Three-Year Average</b>	<b>62,465</b>	<b>78,845</b>	<b>8,160</b>	<b>154</b>

**D. City of Belmont Allocated Costs - MFD & Commercial**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$323,670	\$164,305	\$47,355	\$21,271	\$10,255	\$566,857
Benefits for CBAs	\$154,332	\$73,594	\$14,904	\$7,541	\$5,044	\$255,415
Payroll Taxes	\$26,929	\$13,670	\$3,940	\$1,770	\$853	\$47,162
Workers Compensation Insurance	\$23,060	\$11,706	\$3,374	\$1,515	\$731	\$40,387
Total Direct Labor Related-Costs	\$527,993	\$263,275	\$69,572	\$32,098	\$16,883	\$909,821
Direct Fuel Costs	\$28,476	\$17,217	\$6,278	\$2,048	\$1,115	\$55,134
Other Direct Costs	\$39,191	\$27,715	\$7,617	\$3,886	\$1,535	\$79,943
Depreciation - Collection Vehicles	\$35,090	\$25,843	\$11,204	\$3,270	\$1,062	\$76,468
Depreciation - Containers	\$5,466	\$4,996	\$5,489	\$0	\$265	\$16,216
Depreciation for Collection Equipment	\$40,556	\$30,839	\$16,692	\$3,270	\$1,327	\$92,684
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$40,163	\$44,271	\$58,952	\$23,708	\$2,128	\$169,222
Operations	\$11,268	\$17,104	\$15,908	\$5,104	\$434	\$49,819
Vehicle Maintenance	\$21,536	\$32,690	\$30,405	\$9,756	\$829	\$95,215
Container Maintenance	\$6,120	\$7,850	\$10,812	\$1,995	\$306	\$27,082
Total Allocated Indirect Costs excluding Depreciation and Interest	\$79,087	\$101,914	\$116,077	\$40,563	\$3,697	\$341,338
Total Allocated Indirect Depreciation Costs (Form 9)	\$710	\$1,050	\$829	\$367	\$26	\$2,983
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$716,012</b>	<b>\$442,010</b>	<b>\$217,065</b>	<b>\$82,233</b>	<b>\$24,583</b>	<b>\$1,481,903</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$75,162</b>	<b>\$46,399</b>	<b>\$22,786</b>	<b>\$8,632</b>	<b>\$2,581</b>	<b>\$155,559</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$791,174</b>	<b>\$488,409</b>	<b>\$239,851</b>	<b>\$90,865</b>	<b>\$27,163</b>	<b>\$1,637,462</b>
Contractor Pass-Through Costs						
Interest Expense	\$12,851	\$9,772	\$5,289	\$1,036	\$420	\$29,368
<b>Total Contractor Pass-Through Costs</b>	<b>\$12,851</b>	<b>\$9,772</b>	<b>\$5,289</b>	<b>\$1,036</b>	<b>\$420</b>	<b>\$29,368</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$804,025</b>	<b>\$498,181</b>	<b>\$245,140</b>	<b>\$91,901</b>	<b>\$27,584</b>	<b>\$1,666,830</b>

**D. City of Belmont Allocated Costs - MFD & Commercial**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	65,793	74,958	5,902	155	
2015	61,243	79,612	8,385	160	
2016	60,359	81,965	10,192	146	
<b>Prior Year Rolling Three-Year Average</b>	<b>62,465</b>	<b>78,845</b>	<b>8,160</b>	<b>154</b>	
	Lifts	Lifts	Lifts	Hauls	
2014	65,793	74,958	5,902	155	
2015	61,243	79,612	8,385	160	
2016	60,359	81,965	10,192	146	
<b>Current Year Rolling Three-Year Average</b>	<b>62,465</b>	<b>78,845</b>	<b>8,160</b>	<b>154</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$323,670	\$164,305	\$47,355	\$21,271	\$10,255	\$566,857
Benefits for CBAs	\$154,332	\$73,594	\$14,904	\$7,541	\$5,044	\$255,415
Payroll Taxes	\$26,929	\$13,670	\$3,940	\$1,770	\$853	\$47,162
Workers Compensation Insurance	\$23,060	\$11,706	\$3,374	\$1,515	\$731	\$40,387
Total Direct Labor Related-Costs	\$527,993	\$263,275	\$69,572	\$32,098	\$16,883	\$909,821
Direct Fuel Costs	\$28,476	\$17,217	\$6,278	\$2,048	\$1,115	\$55,134
Other Direct Costs	\$39,191	\$27,715	\$7,617	\$3,886	\$1,535	\$79,943
Depreciation - Collection Vehicles	\$35,090	\$25,843	\$11,204	\$3,270	\$1,062	\$76,468
Depreciation - Containers	\$5,466	\$4,996	\$5,489	\$0	\$265	\$16,216
Depreciation for Collection Equipment	\$40,556	\$30,839	\$16,692	\$3,270	\$1,327	\$92,684
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$40,163	\$44,271	\$58,952	\$23,708	\$2,128	\$169,222
Operations	\$11,268	\$17,104	\$15,908	\$5,104	\$434	\$49,819
Vehicle Maintenance	\$21,536	\$32,690	\$30,405	\$9,756	\$829	\$95,215
Container Maintenance	\$6,120	\$7,850	\$10,812	\$1,995	\$306	\$27,082
Total Allocated Indirect Costs excluding Depreciation and Interest	\$79,087	\$101,914	\$116,077	\$40,563	\$3,697	\$341,338
Total Allocated Indirect Depreciation Costs (Form 9)	\$710	\$1,050	\$829	\$367	\$26	\$2,983
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$716,012</b>	<b>\$442,010</b>	<b>\$217,065</b>	<b>\$82,233</b>	<b>\$24,583</b>	<b>\$1,481,903</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$75,162</b>	<b>\$46,399</b>	<b>\$22,786</b>	<b>\$8,632</b>	<b>\$2,581</b>	<b>\$155,559</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$791,174</b>	<b>\$488,409</b>	<b>\$239,851</b>	<b>\$90,865</b>	<b>\$27,163</b>	<b>\$1,637,462</b>
Contractor Pass-Through Costs						
Interest Expense	\$12,851	\$9,772	\$5,289	\$1,036	\$420	\$29,368
<b>Total Contractor Pass-Through Costs</b>	<b>\$12,851</b>	<b>\$9,772</b>	<b>\$5,289</b>	<b>\$1,036</b>	<b>\$420</b>	<b>\$29,368</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$804,025</b>	<b>\$498,181</b>	<b>\$245,140</b>	<b>\$91,901</b>	<b>\$27,584</b>	<b>\$1,666,830</b>

**D. City of Belmont Allocated Costs - Agency Facilities**

Statistics Used for Year 2021 Cost Allocation Only					Totals
City # of Lifts per year	6,604	4,004	5,148	6,765	15,756.00
SBWMA # Lifts per year (Accounts for Venues/Events)	242,307	16,744	65,039	94,580	
City # of Lifts per year %	2.7%	23.9%	7.9%	7.2%	
City Total Route Labor hours year	123.51	23.52	71.02	73.10	218.05
SBWMA Total Route Labor hours year	4,706.39	236.00	993.06	5,935.45	
City Total Route Labor hours year	2.6%	10.0%	7.2%	4.9%	
City # of route hours/year	72.30	22.93	64.95	291.15	160.18
SBWMA # of route hours/year	2,599.51	224.16	939.57	5,935.45	
City # of route hours/year %	2.8%	10.2%	6.9%	4.9%	
City # of Containers	82	57	100	6,793	239.00
SBWMA # of Containers	842	256	528	96,806	
City # of Containers %	9.7%	22.3%	18.9%	7.0%	
	42%	8%	24%	25%	

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
<b>Direct Labor-Related Costs</b>						
Wages for CBAs	\$3,987	\$759	\$2,293	\$2,360	\$479	\$9,878
Benefits for CBAs	\$1,864	\$355	\$1,072	\$1,103	\$224	\$4,618
Payroll Taxes	\$332	\$63	\$191	\$196	\$40	\$822
Workers Compensation Insurance	\$284	\$54	\$163	\$168	\$34	\$704
<b>Total Direct Labor Related-Costs</b>	<b>\$6,467</b>	<b>\$1,231</b>	<b>\$3,718</b>	<b>\$3,827</b>	<b>\$777</b>	<b>\$16,021</b>
<b>Direct Fuel Costs</b>	\$514	\$98	\$296	\$304	\$61	\$1,273
<b>Other Direct Costs</b>	\$970	\$185	\$558	\$574	\$115	\$2,402
Depreciation - Collection Vehicles	\$2,102	\$400	\$1,209	\$1,244	\$198	\$5,153
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$2,102	\$400	\$1,209	\$1,244	\$198	\$5,153
Lease	\$0	\$0	\$0	\$0	\$0	\$0
<b>Allocated Indirect Costs excluding Depreciation and Interest (Form 9)</b>						
General and Administrative (using lifts for Agency Costs)	\$6,941	\$1,322	\$3,991	\$4,108	\$1,020	\$17,382
Operations	\$979	\$186	\$563	\$579	\$107	\$2,414
Vehicle Maintenance	\$1,871	\$356	\$1,076	\$1,107	\$204	\$4,614
Container Maintenance (using lifts for Agency Costs)	\$998	\$190	\$574	\$590	\$147	\$2,498
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$10,788</b>	<b>\$2,054</b>	<b>\$6,203</b>	<b>\$6,385</b>	<b>\$1,477</b>	<b>\$26,909</b>
<b>Total Allocated Indirect Depreciation Costs (Form 9)</b>	\$69	\$13	\$39	\$41	\$6	\$168
<b>Annual Implementation Cost Amortization (Form A)</b>	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$20,910</b>	<b>\$3,982</b>	<b>\$12,024</b>	<b>\$12,376</b>	<b>\$2,635</b>	<b>\$51,926</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$2,195</b>	<b>\$418</b>	<b>\$1,262</b>	<b>\$1,299</b>	<b>\$277</b>	<b>\$5,451</b>
<b>90.5%</b>						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$23,105</b>	<b>\$4,400</b>	<b>\$13,286</b>	<b>\$13,675</b>	<b>\$2,911</b>	<b>\$57,377</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$446	\$85	\$256	\$264	\$42	\$1,092
<b>Total Contractor Pass-Through Costs</b>	<b>\$446</b>	<b>\$85</b>	<b>\$256</b>	<b>\$264</b>	<b>\$42</b>	<b>\$1,092</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$23,551</b>	<b>\$4,485</b>	<b>\$13,542</b>	<b>\$13,939</b>	<b>\$2,953</b>	<b>\$58,469</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	4,784	3,380	3,640	65	
2015	5,408	3,640	4,160	64	
2016	6,604	4,004	5,148	74	
<b>Rolling Three-Year Average</b>	<b>5,599</b>	<b>3,675</b>	<b>4,316</b>	<b>68</b>	

**D. City of Belmont Allocated Costs - Agency Facilities**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$3,987	\$759	\$2,293	\$2,360	\$479	\$9,878
Benefits for CBAs	\$1,864	\$355	\$1,072	\$1,103	\$224	\$4,618
Payroll Taxes	\$332	\$63	\$191	\$196	\$40	\$822
Workers Compensation Insurance	\$284	\$54	\$163	\$168	\$34	\$704
<b>Total Direct Labor Related-Costs</b>	<b>\$6,467</b>	<b>\$1,231</b>	<b>\$3,718</b>	<b>\$3,827</b>	<b>\$777</b>	<b>\$16,021</b>
Direct Fuel Costs	\$514	\$98	\$296	\$304	\$61	\$1,273
Other Direct Costs	\$970	\$185	\$558	\$574	\$115	\$2,402
Depreciation - Collection Vehicles	\$2,102	\$400	\$1,209	\$1,244	\$198	\$5,153
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$2,102	\$400	\$1,209	\$1,244	\$198	\$5,153
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$6,941	\$1,322	\$3,991	\$4,108	\$1,020	\$17,382
Operations	\$979	\$186	\$563	\$579	\$107	\$2,414
Vehicle Maintenance	\$1,871	\$356	\$1,076	\$1,107	\$204	\$4,614
Container Maintenance (using lifts for Agency Costs)	\$998	\$190	\$574	\$590	\$147	\$2,498
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$10,788</b>	<b>\$2,054</b>	<b>\$6,203</b>	<b>\$6,385</b>	<b>\$1,477</b>	<b>\$26,909</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$69	\$13	\$39	\$41	\$6	\$168
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$20,910</b>	<b>\$3,982</b>	<b>\$12,024</b>	<b>\$12,376</b>	<b>\$2,635</b>	<b>\$51,926</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$2,195</b>	<b>\$418</b>	<b>\$1,262</b>	<b>\$1,299</b>	<b>\$277</b>	<b>\$5,451</b>
<b>90.5%</b>						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$23,105</b>	<b>\$4,400</b>	<b>\$13,286</b>	<b>\$13,675</b>	<b>\$2,911</b>	<b>\$57,377</b>
Contractor Pass-Through Costs						
Interest Expense	\$446	\$85	\$256	\$264	\$42	\$1,092
<b>Total Contractor Pass-Through Costs</b>	<b>\$446</b>	<b>\$85</b>	<b>\$256</b>	<b>\$264</b>	<b>\$42</b>	<b>\$1,092</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$23,551</b>	<b>\$4,485</b>	<b>\$13,542</b>	<b>\$13,939</b>	<b>\$2,953</b>	<b>\$58,469</b>



**D. City of Belmont Allocated Costs - Agency Facilities**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	4,784	3,380	3,640	65	
2015	5,408	3,640	4,160	64	
2016	6,604	4,004	5,148	74	
<b>Prior Year Rolling Three-Year Average</b>	<b>5,599</b>	<b>3,675</b>	<b>4,316</b>	<b>68</b>	
	Lifts	Lifts	Lifts	Hauls	
2014	4,784	3,380	3,640	65	
2015	5,408	3,640	4,160	64	
2016	6,604	4,004	5,148	74	
<b>Current Year Rolling Three-Year Average</b>	<b>5,599</b>	<b>3,675</b>	<b>4,316</b>	<b>68</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$3,987	\$759	\$2,293	\$2,360	\$479	\$9,878
Benefits for CBAs	\$1,864	\$355	\$1,072	\$1,103	\$224	\$4,618
Payroll Taxes	\$332	\$63	\$191	\$196	\$40	\$822
Workers Compensation Insurance	\$284	\$54	\$163	\$168	\$34	\$704
Total Direct Labor Related-Costs	\$6,467	\$1,231	\$3,718	\$3,827	\$777	\$16,021
Direct Fuel Costs	\$514	\$98	\$296	\$304	\$61	\$1,273
Other Direct Costs	\$970	\$185	\$558	\$574	\$115	\$2,402
Depreciation - Collection Vehicles	\$2,102	\$400	\$1,209	\$1,244	\$198	\$5,153
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$2,102	\$400	\$1,209	\$1,244	\$198	\$5,153
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$6,941	\$1,322	\$3,991	\$4,108	\$1,020	\$17,382
Operations	\$979	\$186	\$563	\$579	\$107	\$2,414
Vehicle Maintenance	\$1,871	\$356	\$1,076	\$1,107	\$204	\$4,614
Container Maintenance (using lifts for Agency Costs)	\$998	\$190	\$574	\$590	\$147	\$2,498
Total Allocated Indirect Costs excluding Depreciation and Interest	\$10,788	\$2,054	\$6,203	\$6,385	\$1,477	\$26,909
Total Allocated Indirect Depreciation Costs (Form 9)	\$69	\$13	\$39	\$41	\$6	\$168
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$20,910</b>	<b>\$3,982</b>	<b>\$12,024</b>	<b>\$12,376</b>	<b>\$2,635</b>	<b>\$51,926</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$2,195</b>	<b>\$418</b>	<b>\$1,262</b>	<b>\$1,299</b>	<b>\$277</b>	<b>\$5,451</b>
<b>90.5%</b>						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$23,105</b>	<b>\$4,400</b>	<b>\$13,286</b>	<b>\$13,675</b>	<b>\$2,911</b>	<b>\$57,377</b>
Contractor Pass-Through Costs						
Interest Expense	\$446	\$85	\$256	\$264	\$42	\$1,092
<b>Total Contractor Pass-Through Costs</b>	<b>\$446</b>	<b>\$85</b>	<b>\$256</b>	<b>\$264</b>	<b>\$42</b>	<b>\$1,092</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$23,551</b>	<b>\$4,485</b>	<b>\$13,542</b>	<b>\$13,939</b>	<b>\$2,953</b>	<b>\$58,469</b>

**D. City of Burlingame Allocated Costs - SFD**

Statistics Used for Year 2021 Cost Allocation Only					Total
City # of accounts	6,626	6,612	6,526	2,018	6,626.00
SBWMA # of accounts	94,580	94,372	90,725	29,504	94,580.00
City # of accounts %	7.0%	7.0%	7.2%	6.8%	7.0%
City Total Route Labor hours year	3,016.64	2,425.28	2,694.59	892.31	9,028.82
SBWMA Total Route Labor hours year	46,232.55	42,856.20	39,114.12	13,045.24	141,248.11
City Total Route Labor hours year %	6.5%	5.7%	6.9%	6.8%	6.4%
City # of route hours/year	2,798.65	2,166.28	2,233.00	892.31	8,090.24
SBWMA # of route hours/year	42,847.89	38,380.04	34,949.16	13,045.24	129,222.33
City Total Route Labor hours year %	6.5%	5.6%	6.4%	6.8%	6.3%
City Total Containers in Service	6,697	6,719	6,699	2,018	22,133.00
SBWMA Total Containers in Service	96,806	96,284	99,941	29,504	322,535.00
City Total Containers in Service %	6.9%	7.0%	6.7%	6.8%	6.9%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$253,062	\$180,733	\$187,346	\$61,363	\$682,504
Benefits for CBAs	\$116,913	\$87,141	\$88,196	\$33,005	\$325,255
Payroll Taxes	\$21,055	\$15,037	\$15,587	\$5,105	\$56,784
Workers Compensation Insurance	<u>\$18,030</u>	<u>\$12,876</u>	<u>\$13,348</u>	<u>\$4,372</u>	<u>\$48,626</u>
Total Direct Labor Related-Costs	\$409,060	\$295,787	\$304,477	\$103,845	\$1,113,170
Direct Fuel Costs	\$26,736	\$23,608	\$22,215	\$2,900	\$75,459
Other Direct Costs	\$35,210	\$31,091	\$29,620	\$4,637	\$100,559
Depreciation - Collection Vehicles	\$39,905	\$32,353	\$35,872	\$2,672	\$110,802
Depreciation - Containers	\$18,572	\$19,301	\$22,247	\$0	\$60,120
Depreciation for Collection Equipment	\$58,477	\$51,654	\$58,119	\$2,672	\$170,923
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$124,266	\$129,139	\$129,328	\$4,992	\$387,726
Operations	\$23,626	\$21,215	\$23,426	\$1,018	\$69,284
Vehicle Maintenance	\$45,154	\$40,547	\$44,772	\$1,946	\$132,419
Container Maintenance	\$17,634	\$18,484	\$17,319	\$717	\$54,155
Total Allocated Indirect Costs excluding Depreciation and Interest	\$210,681	\$209,385	\$214,844	\$8,674	\$643,583
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,426	\$1,284	\$1,453	\$62	\$4,226
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$741,590</b>	<b>\$612,809</b>	<b>\$630,729</b>	<b>\$122,791</b>	<b>\$2,107,919</b>
Profit (insert Operating Ratio below)	\$77,846	\$64,328	\$66,209	\$12,890	\$221,273
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$819,437</b>	<b>\$677,137</b>	<b>\$696,938</b>	<b>\$135,680</b>	<b>\$2,329,192</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$14,341	\$12,668	\$14,254	\$655	\$41,919
<b>Total Contractor Pass-Through Costs</b>	<b>\$14,341</b>	<b>\$12,668</b>	<b>\$14,254</b>	<b>\$655</b>	<b>\$41,919</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$833,778</b>	<b>\$689,805</b>	<b>\$711,192</b>	<b>\$136,336</b>	<b>\$2,371,111</b>

Service Level Statistics Used for Future Service Level Cost Adjustments			
	Accounts	Accounts	Accounts
2014	6,604	6,604	6,604
2015	6,608	6,608	6,608
2016	6,626	6,626	6,626
<b>Rolling Three-Year Average</b>	<b>6,613</b>	<b>6,613</b>	<b>6,613</b>

**D. City of Burlingame Allocated Costs - SFD**

Step 1: Index Based Adjustments				
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$253,062	\$180,733	\$187,346	\$61,363	\$682,504
Benefits for CBAs	\$116,913	\$87,141	\$88,196	\$33,005	\$325,255
Payroll Taxes	\$21,055	\$15,037	\$15,587	\$5,105	\$56,784
Workers Compensation Insurance	\$18,030	\$12,876	\$13,348	\$4,372	\$48,626
Total Direct Labor Related-Costs	\$409,060	\$295,787	\$304,477	\$103,845	\$1,113,170
Direct Fuel Costs	\$26,736	\$23,608	\$22,215	\$2,900	\$75,459
Other Direct Costs	\$35,210	\$31,091	\$29,620	\$4,637	\$100,559
Depreciation - Collection Vehicles	\$39,905	\$32,353	\$35,872	\$2,672	\$110,802
Depreciation - Containers	\$18,572	\$19,301	\$22,247	\$0	\$60,120
Depreciation for Collection Equipment	\$58,477	\$51,654	\$58,119	\$2,672	\$170,923
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$124,266	\$129,139	\$129,328	\$4,992	\$387,726
Operations	\$23,626	\$21,215	\$23,426	\$1,018	\$69,284
Vehicle Maintenance	\$45,154	\$40,547	\$44,772	\$1,946	\$132,419
Container Maintenance	\$17,634	\$18,484	\$17,319	\$717	\$54,155
Total Allocated Indirect Costs excluding Depreciation and Interest	\$210,681	\$209,385	\$214,844	\$8,674	\$643,583
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,426	\$1,284	\$1,453	\$62	\$4,226
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$741,590</b>	<b>\$612,809</b>	<b>\$630,729</b>	<b>\$122,791</b>	<b>\$2,107,919</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$77,846</b>	<b>\$64,328</b>	<b>\$66,209</b>	<b>\$12,890</b>	<b>\$221,273</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$819,437</b>	<b>\$677,137</b>	<b>\$696,938</b>	<b>\$135,680</b>	<b>\$2,329,192</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$14,341	\$12,668	\$14,254	\$655	\$41,919
<b>Total Contractor Pass-Through Costs</b>	<b>\$14,341</b>	<b>\$12,668</b>	<b>\$14,254</b>	<b>\$655</b>	<b>\$41,919</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$833,778</b>	<b>\$689,805</b>	<b>\$711,192</b>	<b>\$136,336</b>	<b>\$2,371,111</b>

**D. City of Burlingame Allocated Costs - SFD**

Step 2: Service Level Adjustments				
	Accounts	Accounts	Accounts	
2014	6,604	6,604	6,604	
2015	6,608	6,608	6,608	
2016	6,626	6,626	6,626	
<b>Prior Year Rolling Three-Year Average</b>	<b>6,613</b>	<b>6,613</b>	<b>6,613</b>	
	Accounts	Accounts	Accounts	
2014	6,604	6,604	6,604	
2015	6,608	6,608	6,608	
2016	6,626	6,626	6,626	
<b>Current Year Rolling Three-Year Average</b>	<b>6,613</b>	<b>6,613</b>	<b>6,613</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$253,062	\$180,733	\$187,346	\$61,363	\$682,504
Benefits for CBAs	\$116,913	\$87,141	\$88,196	\$33,005	\$325,255
Payroll Taxes	\$21,055	\$15,037	\$15,587	\$5,105	\$56,784
Workers Compensation Insurance	\$18,030	\$12,876	\$13,348	\$4,372	\$48,626
Total Direct Labor Related-Costs	\$409,060	\$295,787	\$304,477	\$103,845	\$1,113,170
Direct Fuel Costs	\$26,736	\$23,608	\$22,215	\$2,900	\$75,459
Other Direct Costs	\$35,210	\$31,091	\$29,620	\$4,637	\$100,559
Depreciation - Collection Vehicles	\$39,905	\$32,353	\$35,872	\$2,672	\$110,802
Depreciation - Containers	\$18,572	\$19,301	\$22,247	\$0	\$60,120
Depreciation for Collection Equipment	\$58,477	\$51,654	\$58,119	\$2,672	\$170,923
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$124,266	\$129,139	\$129,328	\$4,992	\$387,726
Operations	\$23,626	\$21,215	\$23,426	\$1,018	\$69,284
Vehicle Maintenance	\$45,154	\$40,547	\$44,772	\$1,946	\$132,419
Container Maintenance	\$17,634	\$18,484	\$17,319	\$717	\$54,155
Total Allocated Indirect Costs excluding Depreciation and Interest	\$210,681	\$209,385	\$214,844	\$8,674	\$643,583
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,426	\$1,284	\$1,453	\$62	\$4,226
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$741,590</b>	<b>\$612,809</b>	<b>\$630,729</b>	<b>\$122,791</b>	<b>\$2,107,919</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$77,846</b>	<b>\$64,328</b>	<b>\$66,209</b>	<b>\$12,890</b>	<b>\$221,273</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$819,437</b>	<b>\$677,137</b>	<b>\$696,938</b>	<b>\$135,680</b>	<b>\$2,329,192</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$14,341	\$12,668	\$14,254	\$655	\$41,919
<b>Total Contractor Pass-Through Costs</b>	<b>\$14,341</b>	<b>\$12,668</b>	<b>\$14,254</b>	<b>\$655</b>	<b>\$41,919</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$833,778</b>	<b>\$689,805</b>	<b>\$711,192</b>	<b>\$136,336</b>	<b>\$2,371,111</b>

**D. City of Burlingame Allocated Costs - MFD & Commercial**

Statistics Used for Year 2021 Cost Allocation Only						Total
City # of Accounts	1,382	1,388	221	20	2,018	3,011.00
SBWMA # Accounts	10,332.00	10,210.00	1,712.00	195.00	29,504.00	22,449.00
City # of Accounts %	13.4%	13.6%	12.9%	10.3%	6.8%	13.4%
City Total Route Labor hours year	6,865.99	3,795.01	739.45	1,617.92	892.31	13,018.37
SBWMA Total Route Labor hours year	47,871.85	27,111.92	6,356.65	6,167.11	13,045.24	87,507.53
City Total Route Labor hours year %	14.3%	14.0%	11.6%	26.2%	6.8%	14.9%
City # of route hours/year	4,061.34	3,411.82	699.76	1,617.92	892.31	9,790.84
SBWMA # of route hours/year	31,307.08	25,241.12	6,046.06	6,167.11	13,045.24	68,761.37
City # of route hours/year %	13.0%	13.5%	11.6%	26.2%	6.8%	14.2%
City Total Containers in Service	2,494	2,686	296	27	2,018	5,503.00
SBWMA Total Containers in Service	17,258.00	19,703.00	2,059.00	333.00	29,504.00	39,353.00
City Total Containers in Service %	14.5%	13.6%	14.4%	8.1%	6.8%	14.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
<b>Direct Labor-Related Costs</b>						
Wages for CBAs	\$728,923	\$282,906	\$81,694	\$128,834	\$9,891	\$1,232,248
Benefits for CBAs	\$347,565	\$126,717	\$25,711	\$45,673	\$4,865	\$550,531
Payroll Taxes	\$60,646	\$23,538	\$6,797	\$10,719	\$823	\$102,523
Workers Compensation Insurance	\$51,933	\$20,156	\$5,821	\$9,178	\$705	\$87,793
<b>Total Direct Labor Related-Costs</b>	<b>\$1,189,067</b>	<b>\$453,317</b>	<b>\$120,023</b>	<b>\$194,404</b>	<b>\$16,283</b>	<b>\$1,973,094</b>
<b>Direct Fuel Costs</b>	\$62,907	\$27,624	\$10,931	\$12,405	\$1,076	\$114,942
<b>Other Direct Costs</b>	\$86,577	\$44,468	\$13,262	\$23,537	\$1,480	\$169,324
Depreciation - Collection Vehicles	\$77,518	\$41,464	\$19,506	\$19,806	\$1,024	\$159,319
Depreciation - Containers	\$17,456	\$12,413	\$12,308	\$0	\$256	\$42,433
Depreciation for Collection Equipment	\$94,974	\$53,878	\$31,814	\$19,806	\$1,280	\$201,752
Lease	\$0	\$0	\$0	\$0	\$0	\$0
<b>Allocated Indirect Costs excluding Depreciation and Interest (Form 9)</b>						
General and Administrative	\$125,863	\$135,347	\$151,492	\$59,270	\$2,052	\$474,026
Operations	\$24,892	\$27,443	\$27,698	\$30,916	\$419	\$111,367
Vehicle Maintenance	\$47,575	\$52,450	\$52,937	\$59,087	\$800	\$212,849
Container Maintenance	\$19,542	\$19,505	\$24,245	\$6,734	\$295	\$70,320
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$217,873</b>	<b>\$234,745</b>	<b>\$256,372</b>	<b>\$156,007</b>	<b>\$3,566</b>	<b>\$868,562</b>
<b>Total Allocated Indirect Depreciation Costs (Form 9)</b>	<b>\$1,569</b>	<b>\$1,685</b>	<b>\$1,443</b>	<b>\$2,224</b>	<b>\$26</b>	<b>\$6,947</b>
<b>Annual Implementation Cost Amortization (Form A)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Annual Cost of Operations</b>	<b>\$1,652,966</b>	<b>\$815,716</b>	<b>\$433,845</b>	<b>\$408,384</b>	<b>\$23,710</b>	<b>\$3,334,621</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$173,515.79</b>	<b>\$85,628</b>	<b>\$45,542</b>	<b>\$42,869</b>	<b>\$2,489</b>	<b>\$350,043</b>
<b>90.5%</b>						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,826,482</b>	<b>\$901,344</b>	<b>\$479,386</b>	<b>\$451,253</b>	<b>\$26,199</b>	<b>\$3,684,664</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$29,577	\$16,779	\$9,908	\$6,168	\$399	\$62,830
<b>Total Contractor Pass-Through Costs</b>	<b>\$29,577</b>	<b>\$16,779</b>	<b>\$9,908</b>	<b>\$6,168</b>	<b>\$399</b>	<b>\$62,830</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,856,059</b>	<b>\$918,122</b>	<b>\$489,294</b>	<b>\$457,421</b>	<b>\$26,598</b>	<b>\$3,747,494</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	200,356	201,591	29,575	1,486	
2015	200,746	212,459	31,772	1,420	
2016	195,507	212,953	35,698	1,590	
<b>Rolling Three-Year Average</b>	<b>198,870</b>	<b>209,001</b>	<b>32,348</b>	<b>1,499</b>	

**D. City of Burlingame Allocated Costs - MFD & Commercial**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$728,923	\$282,906	\$81,694	\$128,834	\$9,891	\$1,232,248
Benefits for CBAs	\$347,565	\$126,717	\$25,711	\$45,673	\$4,865	\$550,531
Payroll Taxes	\$60,646	\$23,538	\$6,797	\$10,719	\$823	\$102,523
Workers Compensation Insurance	\$31,933	\$20,156	\$5,821	\$9,178	\$705	\$87,793
Total Direct Labor Related-Costs	\$1,189,067	\$453,317	\$120,023	\$194,404	\$16,283	\$1,973,094
Direct Fuel Costs	\$62,907	\$27,624	\$10,931	\$12,405	\$1,076	\$114,942
Other Direct Costs	\$86,577	\$44,468	\$13,262	\$23,537	\$1,480	\$169,324
Depreciation - Collection Vehicles	\$77,518	\$41,464	\$19,506	\$19,806	\$1,024	\$159,319
Depreciation - Containers	\$17,456	\$12,413	\$12,308	\$0	\$256	\$42,433
Depreciation for Collection Equipment	\$94,974	\$53,878	\$31,814	\$19,806	\$1,280	\$201,752
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$125,863	\$135,347	\$151,492	\$59,270	\$2,052	\$474,026
Operations	\$24,892	\$27,443	\$27,698	\$30,916	\$419	\$111,367
Vehicle Maintenance	\$47,575	\$52,450	\$52,937	\$59,087	\$800	\$212,849
Container Maintenance	\$19,542	\$19,505	\$24,245	\$6,734	\$295	\$70,320
Total Allocated Indirect Costs excluding Depreciation and Interest	\$217,873	\$234,745	\$256,372	\$156,007	\$3,566	\$868,562
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,569	\$1,685	\$1,443	\$2,224	\$26	\$6,947
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,652,966</b>	<b>\$815,716</b>	<b>\$433,845</b>	<b>\$408,384</b>	<b>\$23,710</b>	<b>\$3,334,621</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$173,516</b>	<b>\$85,628</b>	<b>\$45,542</b>	<b>\$42,869</b>	<b>\$2,489</b>	<b>\$350,043</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,826,482</b>	<b>\$901,344</b>	<b>\$479,386</b>	<b>\$451,253</b>	<b>\$26,199</b>	<b>\$3,684,664</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$29,577	\$16,779	\$9,908	\$6,168	\$399	\$62,830
<b>Total Contractor Pass-Through Costs</b>	<b>\$29,577</b>	<b>\$16,779</b>	<b>\$9,908</b>	<b>\$6,168</b>	<b>\$399</b>	<b>\$62,830</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,856,059</b>	<b>\$918,122</b>	<b>\$489,294</b>	<b>\$457,421</b>	<b>\$26,598</b>	<b>\$3,747,494</b>

**D. City of Burlingame Allocated Costs - MFD & Commercial**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	200,356	201,591	29,575	1,486	
2015	200,746	212,459	31,772	1,420	
2016	195,507	212,953	35,698	1,590	
<b>Prior Year Rolling Three-Year Average</b>	<b>198,870</b>	<b>209,001</b>	<b>32,348</b>	<b>1,499</b>	
	Lifts	Lifts	Lifts	Hauls	
2014	200,356	201,591	29,575	1,486	
2015	200,746	212,459	31,772	1,420	
2016	195,507	212,953	35,698	1,590	
<b>Current Year Rolling Three-Year Average</b>	<b>198,870</b>	<b>209,001</b>	<b>32,348</b>	<b>1,499</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$728,923	\$282,906	\$81,694	\$128,834	\$9,891	\$1,232,248
Benefits for CBAs	\$347,565	\$126,717	\$25,711	\$45,673	\$4,865	\$550,531
Payroll Taxes	\$60,646	\$23,538	\$6,797	\$10,719	\$823	\$102,523
Workers Compensation Insurance	\$51,933	\$20,156	\$5,821	\$9,178	\$705	\$87,793
Total Direct Labor Related-Costs	\$1,189,067	\$453,317	\$120,023	\$194,404	\$16,283	\$1,973,094
Direct Fuel Costs	\$62,907	\$27,624	\$10,931	\$12,405	\$1,076	\$114,942
Other Direct Costs	\$86,577	\$44,468	\$13,262	\$23,537	\$1,480	\$169,324
Depreciation - Collection Vehicles	\$77,518	\$41,464	\$19,506	\$19,806	\$1,024	\$159,319
Depreciation - Containers	\$17,456	\$12,413	\$12,308	\$0	\$256	\$42,433
Depreciation for Collection Equipment	\$94,974	\$53,878	\$31,814	\$19,806	\$1,280	\$201,752
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$125,863	\$135,347	\$151,492	\$59,270	\$2,052	\$474,026
Operations	\$24,892	\$27,443	\$27,698	\$30,916	\$419	\$111,367
Vehicle Maintenance	\$47,575	\$52,450	\$52,937	\$59,087	\$800	\$212,849
Container Maintenance	\$19,542	\$19,505	\$24,245	\$6,734	\$295	\$70,320
Total Allocated Indirect Costs excluding Depreciation and Interest	\$217,873	\$234,745	\$256,372	\$156,007	\$3,566	\$868,562
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,569	\$1,685	\$1,443	\$2,224	\$26	\$6,947
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,652,966</b>	<b>\$815,716</b>	<b>\$433,845</b>	<b>\$408,384</b>	<b>\$23,710</b>	<b>\$3,334,621</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$173,516</b>	<b>\$85,628</b>	<b>\$45,542</b>	<b>\$42,869</b>	<b>\$2,489</b>	<b>\$350,043</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,826,482</b>	<b>\$901,344</b>	<b>\$479,386</b>	<b>\$451,253</b>	<b>\$26,199</b>	<b>\$3,684,664</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$29,577	\$16,779	\$9,908	\$6,168	\$399	\$62,830
<b>Total Contractor Pass-Through Costs</b>	<b>\$29,577</b>	<b>\$16,779</b>	<b>\$9,908</b>	<b>\$6,168</b>	<b>\$399</b>	<b>\$62,830</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,856,059</b>	<b>\$918,122</b>	<b>\$489,294</b>	<b>\$457,421</b>	<b>\$26,598</b>	<b>\$3,747,494</b>

**D. City of Burlingame Allocated Costs - Agency Facilities**

Statistics Used for Year 2021 Cost Allocation Only					Totals
City # of Lifts per year	37,284	1,144	4,680	6,626	43,108.00
SBWMA # Lifts per year (Accounts for Venues/Events)	242,307	16,744	65,039	94,580	
City # of Lifts per year %	15.4%	6.8%	7.2%	7.0%	
City Total Route Labor hours year	1,121.36	21.82	66.42	395.39	1,604.99
SBWMA Total Route Labor hours year	4,706.39	236.00	993.06	5,935.45	1,209.60
City Total Route Labor hours year %	23.8%	9.2%	6.7%	27.0%	
City # of route hours/year	504.88	20.69	62.05	1,604.99	587.62
SBWMA # of route hours/year	2,599.51	224.16	939.57	5,935.45	
City # of route hours/year %	19.4%	9.2%	6.6%	27.0%	
City # of Containers	17	13	22	6,697	52.00
SBWMA # of Containers	842	256	528	96,806	
City # of Containers %	2.0%	5.1%	4.2%	6.9%	
	70%	1%	4%	25%	

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
<b>Direct Labor-Related Costs</b>						
Wages for CBAs	\$24,878	\$484	\$1,474	\$8,772	\$2,657	\$38,265
Benefits for CBAs	\$11,630	\$226	\$689	\$4,101	\$1,242	\$17,888
Payroll Taxes	\$2,070	\$40	\$123	\$730	\$221	\$3,184
Workers Compensation Insurance	\$1,772	\$34	\$105	\$625	\$189	\$2,726
<b>Total Direct Labor Related-Costs</b>	<b>\$40,351</b>	<b>\$785</b>	<b>\$2,390</b>	<b>\$14,228</b>	<b>\$4,310</b>	<b>\$62,063</b>
<b>Direct Fuel Costs</b>	\$2,664	\$52	\$158	\$939	\$337	\$4,151
<b>Other Direct Costs</b>	\$5,025	\$98	\$298	\$1,772	\$636	\$7,829
Depreciation - Collection Vehicles	\$10,839	\$211	\$642	\$3,822	\$1,101	\$16,615
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$10,839	\$211	\$642	\$3,822	\$1,101	\$16,615
Lease	\$0	\$0	\$0	\$0	\$0	\$0
<b>Allocated Indirect Costs excluding Depreciation and Interest (Form 9)</b>						
General and Administrative (using lifts for Agency Costs)	\$20,310	\$395	\$1,203	\$7,161	\$999	\$30,069
Operations	\$5,065	\$99	\$300	\$1,786	\$592	\$7,842
Vehicle Maintenance	\$9,681	\$188	\$573	\$3,413	\$1,132	\$14,988
Container Maintenance (using lifts for Agency Costs)	\$2,919	\$57	\$173	\$1,029	\$144	\$4,321
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$37,975</b>	<b>\$739</b>	<b>\$2,249</b>	<b>\$13,390</b>	<b>\$2,867</b>	<b>\$57,220</b>
<b>Total Allocated Indirect Depreciation Costs (Form 9)</b>	\$354	\$7	\$21	\$125	\$36	\$542
<b>Annual Implementation Cost Amortization (Form A)</b>	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$97,208</b>	<b>\$1,892</b>	<b>\$5,758</b>	<b>\$34,276</b>	<b>\$9,288</b>	<b>\$148,421</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$10,204</b>	<b>\$199</b>	<b>\$604</b>	<b>\$3,598</b>	<b>\$975</b>	<b>\$15,580</b>
	90.5%					
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$107,412</b>	<b>\$2,090</b>	<b>\$6,362</b>	<b>\$37,874</b>	<b>\$10,263</b>	<b>\$164,001</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$2,298	\$45	\$136	\$810	\$233	\$3,522
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,298</b>	<b>\$45</b>	<b>\$136</b>	<b>\$810</b>	<b>\$233</b>	<b>\$3,522</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$109,710</b>	<b>\$2,135</b>	<b>\$6,498</b>	<b>\$38,684</b>	<b>\$10,496</b>	<b>\$167,523</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	33,488	884	1,976	297	
2015	37,258	988	2,210	400	
2016	37,284	1,144	4,680	401	
<b>Rolling Three-Year Average</b>	<b>36,010</b>	<b>1,005</b>	<b>2,955</b>	<b>366</b>	



**D. City of Burlingame Allocated Costs - Agency Facilities**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$24,878	\$484	\$1,474	\$8,772	\$2,657	\$38,265
Benefits for CBAs	\$11,630	\$226	\$689	\$4,101	\$1,242	\$17,888
Payroll Taxes	\$2,070	\$40	\$123	\$730	\$221	\$3,184
Workers Compensation Insurance	\$1,772	\$34	\$105	\$625	\$189	\$2,726
<b>Total Direct Labor Related-Costs</b>	<b>\$40,351</b>	<b>\$785</b>	<b>\$2,390</b>	<b>\$14,228</b>	<b>\$4,310</b>	<b>\$62,063</b>
Direct Fuel Costs	\$2,664	\$52	\$158	\$939	\$337	\$4,151
Other Direct Costs	\$5,025	\$98	\$298	\$1,772	\$636	\$7,829
Depreciation - Collection Vehicles	\$10,839	\$211	\$642	\$3,822	\$1,101	\$16,615
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$10,839	\$211	\$642	\$3,822	\$1,101	\$16,615
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
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Operations	\$5,065	\$99	\$300	\$1,786	\$592	\$7,842
Vehicle Maintenance	\$9,681	\$188	\$573	\$3,413	\$1,132	\$14,988
Container Maintenance (using lifts for Agency Costs)	\$2,919	\$57	\$173	\$1,029	\$144	\$4,321
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$37,975</b>	<b>\$739</b>	<b>\$2,249</b>	<b>\$13,390</b>	<b>\$2,867</b>	<b>\$57,220</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$354	\$7	\$21	\$125	\$36	\$542
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$97,208</b>	<b>\$1,892</b>	<b>\$5,758</b>	<b>\$34,276</b>	<b>\$9,288</b>	<b>\$148,421</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$10,204</b>	<b>\$199</b>	<b>\$604</b>	<b>\$3,598</b>	<b>\$975</b>	<b>\$15,580</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$107,412</b>	<b>\$2,090</b>	<b>\$6,362</b>	<b>\$37,874</b>	<b>\$10,263</b>	<b>\$164,001</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$2,298	\$45	\$136	\$810	\$233	\$3,522
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,298</b>	<b>\$45</b>	<b>\$136</b>	<b>\$810</b>	<b>\$233</b>	<b>\$3,522</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$109,710</b>	<b>\$2,135</b>	<b>\$6,498</b>	<b>\$38,684</b>	<b>\$10,496</b>	<b>\$167,523</b>

**D. City of Burlingame Allocated Costs - Agency Facilities**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	33,488	884	1,976	297	
2015	37,258	988	2,210	400	
2016	37,284	1,144	4,680	401	
<b>Prior Year Rolling Three-Year Average</b>	<b>36,010</b>	<b>1,005</b>	<b>2,955</b>	<b>366</b>	
	Lifts	Lifts	Lifts	Hauls	
2014	33,488	884	1,976	297	
2015	37,258	988	2,210	400	
2016	37,284	1,144	4,680	401	
<b>Current Year Rolling Three-Year Average</b>	<b>36,010</b>	<b>1,005</b>	<b>2,955</b>	<b>366</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$24,878	\$484	\$1,474	\$8,772	\$2,657	\$38,265
Benefits for CBAs	\$11,630	\$226	\$689	\$4,101	\$1,242	\$17,888
Payroll Taxes	\$2,070	\$40	\$123	\$730	\$221	\$3,184
Workers Compensation Insurance	\$1,772	\$34	\$105	\$625	\$189	\$2,726
<b>Total Direct Labor Related-Costs</b>	<b>\$40,351</b>	<b>\$785</b>	<b>\$2,390</b>	<b>\$14,228</b>	<b>\$4,310</b>	<b>\$62,063</b>
Direct Fuel Costs	\$2,664	\$52	\$158	\$939	\$337	\$4,151
Other Direct Costs	\$5,025	\$98	\$298	\$1,772	\$636	\$7,829
Depreciation - Collection Vehicles	\$10,839	\$211	\$642	\$3,822	\$1,101	\$16,615
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$10,839	\$211	\$642	\$3,822	\$1,101	\$16,615
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$20,310	\$395	\$1,203	\$7,161	\$999	\$30,069
Operations	\$5,065	\$99	\$300	\$1,786	\$592	\$7,842
Vehicle Maintenance	\$9,681	\$188	\$573	\$3,413	\$1,132	\$14,988
Container Maintenance (using lifts for Agency Costs)	\$2,919	\$57	\$173	\$1,029	\$144	\$4,321
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$37,975</b>	<b>\$739</b>	<b>\$2,249</b>	<b>\$13,390</b>	<b>\$2,867</b>	<b>\$57,220</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$354	\$7	\$21	\$125	\$36	\$542
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$97,208</b>	<b>\$1,892</b>	<b>\$5,758</b>	<b>\$34,276</b>	<b>\$9,288</b>	<b>\$148,421</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$10,204</b>	<b>\$199</b>	<b>\$604</b>	<b>\$3,598</b>	<b>\$975</b>	<b>\$15,580</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$107,412</b>	<b>\$2,090</b>	<b>\$6,362</b>	<b>\$37,874</b>	<b>\$10,263</b>	<b>\$164,001</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$2,298	\$45	\$136	\$810	\$233	\$3,522
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,298</b>	<b>\$45</b>	<b>\$136</b>	<b>\$810</b>	<b>\$233</b>	<b>\$3,522</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$109,710</b>	<b>\$2,135</b>	<b>\$6,498</b>	<b>\$38,684</b>	<b>\$10,496</b>	<b>\$167,523</b>

**D. City of East Palo Alto Allocated Costs - SFD**

Statistics Used for Year 2021 Cost Allocation Only					Total
City # of accounts	4,186	4,164	4,151	1,647	4,186
SBWMA # of accounts	94,580	94,372	90,725	29,504	94,580
City # of accounts %	4.4%	4.4%	4.6%	5.6%	4.4%
City Total Route Labor hours year	2,436.39	1,872.18	1,956.01	728.08	6,993
SBWMA Total Route Labor hours year	46,232.55	42,856.20	39,114.12	13,045.24	141,248
City Total Route Labor hours year %	5.3%	4.4%	5.0%	5.6%	5.0%
City # of route hours/year	2,180.18	1,655.79	1,842.89	728.08	6,407
SBWMA # of route hours/year	42,847.89	38,380.04	34,949.16	13,045.24	129,222
City Total Route Labor hours year %	5.1%	4.3%	5.3%	5.6%	5.0%
City Total Containers in Service	4,222	4,176	4,207	1,647	14,252
SBWMA Total Containers in Service	96,806	96,284	99,941	29,504	322,535
City Total Containers in Service %	4.4%	4.3%	4.2%	5.6%	4.4%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$204,385	\$139,515	\$135,995	\$50,069	\$529,965
Benefits for CBAs	\$94,425	\$67,268	\$64,022	\$26,930	\$252,645
Payroll Taxes	\$17,005	\$11,608	\$11,315	\$4,166	\$44,093
Workers Compensation Insurance	<u>\$14,562</u>	<u>\$9,940</u>	<u>\$9,689</u>	<u>\$3,567</u>	<u>\$37,758</u>
Total Direct Labor Related-Costs	\$330,377	\$228,331	\$221,021	\$84,732	\$864,461
Direct Fuel Costs	\$20,828	\$18,045	\$18,334	\$2,366	\$59,573
Other Direct Costs	\$27,429	\$23,764	\$24,446	\$3,784	\$79,423
Depreciation - Collection Vehicles	\$31,087	\$24,729	\$29,605	\$2,181	\$87,601
Depreciation - Containers	\$11,708	\$11,996	\$13,971	\$0	\$37,676
Depreciation for Collection Equipment	\$42,795	\$36,725	\$43,576	\$2,181	\$125,277
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$78,506	\$81,327	\$82,262	\$4,075	\$246,169
Operations	\$18,405	\$16,216	\$19,333	\$831	\$54,784
Vehicle Maintenance	\$35,176	\$30,992	\$36,950	\$1,588	\$104,705
Container Maintenance	\$11,117	\$11,488	\$10,876	\$586	<u>\$34,067</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$143,203	\$140,023	\$149,421	\$7,079	\$439,726
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,111	\$981	\$1,199	\$51	\$3,343
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$565,744</b>	<b>\$447,869</b>	<b>\$457,997</b>	<b>\$100,192</b>	<b>\$1,571,802</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$59,387</b>	<b>\$47,014</b>	<b>\$48,077</b>	<b>\$10,517</b>	<b>\$164,996</b>
	<b>90.5%</b>				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$625,131</b>	<b>\$494,883</b>	<b>\$506,074</b>	<b>\$110,710</b>	<b>\$1,736,798</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$10,495	\$9,007	\$10,687	\$535	\$30,724
<b>Total Contractor Pass-Through Costs</b>	<b>\$10,495</b>	<b>\$9,007</b>	<b>\$10,687</b>	<b>\$535</b>	<b>\$30,724</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$635,626</b>	<b>\$503,890</b>	<b>\$516,761</b>	<b>\$111,244</b>	<b>\$1,767,522</b>

Service Level Statistics Used for Future Service Level Cost Adjustments			
	Accounts	Accounts	Accounts
2014	4,155	4,155	4,155
2015	4,164	4,164	4,164
2016	4,186	4,186	4,186
<b>Rolling Three-Year Average</b>	<b>4,168</b>	<b>4,168</b>	<b>4,168</b>

**D. City of East Palo Alto Allocated Costs - SFD**

Step 1: Index Based Adjustments				
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$204,385	\$139,515	\$135,995	\$50,069	\$529,965
Benefits for CBAs	\$94,425	\$67,268	\$64,022	\$26,930	\$252,645
Payroll Taxes	\$17,005	\$11,608	\$11,315	\$4,166	\$44,093
Workers Compensation Insurance	\$14,562	\$9,940	\$9,689	\$3,567	\$37,758
<b>Total Direct Labor Related-Costs</b>	<b>\$330,377</b>	<b>\$228,331</b>	<b>\$221,021</b>	<b>\$84,732</b>	<b>\$864,461</b>
Direct Fuel Costs	\$20,828	\$18,045	\$18,334	\$2,366	\$59,573
Other Direct Costs	\$27,429	\$23,764	\$24,446	\$3,784	\$79,423
Depreciation - Collection Vehicles	\$31,087	\$24,729	\$29,605	\$2,181	\$87,601
Depreciation - Containers	\$11,708	\$11,996	\$13,971	\$0	\$37,676
Depreciation for Collection Equipment	\$42,795	\$36,725	\$43,576	\$2,181	\$125,277
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$78,506	\$81,327	\$82,262	\$4,075	\$246,169
Operations	\$18,405	\$16,216	\$19,333	\$831	\$54,784
Vehicle Maintenance	\$35,176	\$30,592	\$36,950	\$1,588	\$104,705
Container Maintenance	\$11,117	\$11,488	\$10,876	\$586	\$34,067
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$143,203</b>	<b>\$140,023</b>	<b>\$149,421</b>	<b>\$7,079</b>	<b>\$439,726</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,111	\$981	\$1,199	\$51	\$3,343
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$565,744</b>	<b>\$447,869</b>	<b>\$457,997</b>	<b>\$100,192</b>	<b>\$1,571,802</b>
Profit (insert Operating Ratio below)	\$59,387	\$47,014	\$48,077	\$10,517	\$164,996
	90.5%				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$625,131</b>	<b>\$494,883</b>	<b>\$506,074</b>	<b>\$110,710</b>	<b>\$1,736,798</b>
Contractor Pass-Through Costs					
Interest Expense	\$10,495	\$9,007	\$10,687	\$535	\$30,724
<b>Total Contractor Pass-Through Costs</b>	<b>\$10,495</b>	<b>\$9,007</b>	<b>\$10,687</b>	<b>\$535</b>	<b>\$30,724</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$635,626</b>	<b>\$503,890</b>	<b>\$516,761</b>	<b>\$111,244</b>	<b>\$1,767,522</b>

**D. City of East Palo Alto Allocated Costs - SFD**

Step 2: Service Level Adjustments				
	Accounts	Accounts	Accounts	
2014	4,155	4,155	4,155	
2015	4,164	4,164	4,164	
2016	4,186	4,186	4,186	
<b>Prior Year Rolling Three-Year Average</b>	<b>4,168</b>	<b>4,168</b>	<b>4,168</b>	
	Accounts	Accounts	Accounts	
2014	4,155	4,155	4,155	
2015	4,164	4,164	4,164	
2016	4,186	4,186	4,186	
<b>Current Year Rolling Three-Year Average</b>	<b>4,168</b>	<b>4,168</b>	<b>4,168</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$204,385	\$139,515	\$135,995	\$50,069	\$529,965
Benefits for CBAs	\$94,425	\$67,268	\$64,022	\$26,930	\$252,645
Payroll Taxes	\$17,005	\$11,608	\$11,315	\$4,166	\$44,093
Workers Compensation Insurance	\$14,562	\$9,940	\$9,689	\$3,567	\$37,758
Total Direct Labor Related-Costs	\$330,377	\$228,331	\$221,021	\$84,732	\$864,461
Direct Fuel Costs	\$20,828	\$18,045	\$18,334	\$2,366	\$59,573
Other Direct Costs	\$27,429	\$23,764	\$24,446	\$3,784	\$79,423
Depreciation - Collection Vehicles	\$31,087	\$24,729	\$29,605	\$2,181	\$87,601
Depreciation - Containers	\$11,708	\$11,996	\$13,971	\$0	\$37,676
Depreciation for Collection Equipment	\$42,795	\$36,725	\$43,576	\$2,181	\$125,277
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$78,506	\$81,327	\$82,262	\$4,075	\$246,169
Operations	\$18,405	\$16,216	\$19,333	\$831	\$54,784
Vehicle Maintenance	\$35,176	\$30,992	\$36,950	\$1,588	\$104,705
Container Maintenance	\$11,117	\$11,488	\$10,876	\$586	\$34,067
Total Allocated Indirect Costs excluding Depreciation and Interest	\$143,203	\$140,023	\$149,421	\$7,079	\$439,726
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,111	\$981	\$1,199	\$51	\$3,343
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$565,744</b>	<b>\$447,869</b>	<b>\$457,997</b>	<b>\$100,192</b>	<b>\$1,571,802</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$59,387</b>	<b>\$47,014</b>	<b>\$48,077</b>	<b>\$10,517</b>	<b>\$164,996</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$625,131</b>	<b>\$494,883</b>	<b>\$506,074</b>	<b>\$110,710</b>	<b>\$1,736,798</b>
Contractor Pass-Through Costs					
Interest Expense	\$10,495	\$9,007	\$10,687	\$535	\$30,724
<b>Total Contractor Pass-Through Costs</b>	<b>\$10,495</b>	<b>\$9,007</b>	<b>\$10,687</b>	<b>\$535</b>	<b>\$30,724</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$635,626</b>	<b>\$503,890</b>	<b>\$516,761</b>	<b>\$111,244</b>	<b>\$1,767,522</b>

**D. City of East Palo Alto Allocated Costs - MFD & Commercial**

Statistics Used for Year 2021 Cost Allocation Only						Total
City # of Accounts	354	359	164	12	1,647	889
SBWMA # Accounts	10,332	10,210	1,712	195	29,504	22,449
City # of Accounts %	3.4%	3.3%	9.6%	6.2%	5.6%	4.0%
City Total Route Labor hours year	1,493.05	592.90	146.11	295.96	728.08	2,528
SBWMA Total Route Labor hours year	47,871.85	27,111.92	6,356.65	6,167.11	13,045.24	87,508
City Total Route Labor hours year %	3.1%	2.2%	2.3%	4.8%	5.6%	2.9%
City # of route hours/year	1,234.06	573.29	140.97	295.96	728.08	2,244
SBWMA # of route hours/year	31,307.08	25,241.12	6,046.06	6,167.11	13,045.24	68,761
City # of route hours/year %	3.9%	2.3%	2.3%	4.8%	5.6%	3.3%
City Total Containers in Service	578	715	178	20	1,647	1,491
SBWMA Total Containers in Service	17,258	19,703	2,059	333	29,504	39,353
City Total Containers in Service %	3.3%	3.6%	8.6%	6.0%	5.6%	3.8%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$158,509	\$44,199	\$16,142	\$23,567	\$8,071	\$250,487
Benefits for CBAs	\$75,580	\$19,797	\$5,080	\$8,355	\$3,969	\$112,782
Payroll Taxes	\$13,188	\$3,677	\$1,343	\$1,961	\$671	\$20,841
Workers Compensation Insurance	\$11,293	\$3,149	\$1,150	\$1,679	\$575	\$17,846
<b>Total Direct Labor Related-Costs</b>	<b>\$258,570</b>	<b>\$70,822</b>	<b>\$23,716</b>	<b>\$35,562</b>	<b>\$13,286</b>	<b>\$401,956</b>
Direct Fuel Costs	\$19,115	\$4,642	\$2,202	\$2,269	\$878	\$29,105
Other Direct Costs	\$26,307	\$7,472	\$2,672	\$4,306	\$1,208	\$41,964
Depreciation - Collection Vehicles	\$23,554	\$6,967	\$3,930	\$3,623	\$836	\$38,910
Depreciation - Containers	\$4,046	\$3,304	\$7,401	\$0	\$209	\$14,960
Depreciation for Collection Equipment	\$27,600	\$10,272	\$11,331	\$3,623	\$1,044	\$53,870
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$32,240	\$35,007	\$112,420	\$35,562	\$1,675	\$216,904
Operations	\$7,564	\$4,611	\$5,580	\$5,655	\$342	\$23,752
Vehicle Maintenance	\$14,456	\$8,813	\$10,664	\$10,809	\$653	\$45,395
Container Maintenance	\$4,529	\$5,192	\$14,580	\$4,988	\$241	\$29,529
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$58,789</b>	<b>\$53,623</b>	<b>\$143,244</b>	<b>\$57,014</b>	<b>\$2,910</b>	<b>\$315,580</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$477	\$283	\$291	\$407	\$21	\$1,478
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$390,856</b>	<b>\$147,114</b>	<b>\$183,455</b>	<b>\$103,180</b>	<b>\$19,347</b>	<b>\$843,952</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$41,029.09</b>	<b>\$15,443</b>	<b>\$19,258</b>	<b>\$10,831</b>	<b>\$2,031</b>	<b>\$88,592</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$431,885</b>	<b>\$162,557</b>	<b>\$202,712</b>	<b>\$114,011</b>	<b>\$21,378</b>	<b>\$932,544</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$9,013	\$3,354	\$3,700	\$1,183	\$341	\$17,592
<b>Total Contractor Pass-Through Costs</b>	<b>\$9,013</b>	<b>\$3,354</b>	<b>\$3,700</b>	<b>\$1,183</b>	<b>\$341</b>	<b>\$17,592</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$440,898</b>	<b>\$165,912</b>	<b>\$206,413</b>	<b>\$115,194</b>	<b>\$21,719</b>	<b>\$950,136</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	45,032	43,511	9,412	197	
2015	43,784	47,593	9,464	179	
2016	44,382	47,853	10,010	197	
<b>Rolling Three-Year Average</b>	<b>44,399</b>	<b>46,319</b>	<b>9,629</b>	<b>191</b>	

**D. City of East Palo Alto Allocated Costs - MFD & Commercial**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$158,509	\$44,199	\$16,142	\$23,567	\$8,071	\$250,487
Benefits for CBAs	\$75,580	\$19,797	\$5,080	\$8,355	\$3,969	\$112,782
Payroll Taxes	\$13,188	\$3,677	\$1,343	\$1,961	\$671	\$20,841
Workers Compensation Insurance	\$11,293	\$3,149	\$1,150	\$1,679	\$575	\$17,846
Total Direct Labor Related-Costs	\$258,570	\$70,822	\$23,716	\$35,562	\$13,286	\$401,956
Direct Fuel Costs	\$19,115	\$4,642	\$2,202	\$2,269	\$878	\$29,105
Other Direct Costs	\$26,307	\$7,472	\$2,672	\$4,306	\$1,208	\$41,964
Depreciation - Collection Vehicles	\$23,554	\$6,967	\$3,930	\$3,623	\$836	\$38,910
Depreciation - Containers	\$4,046	\$3,304	\$7,401	\$0	\$209	\$14,960
Depreciation for Collection Equipment	\$27,600	\$10,272	\$11,331	\$3,623	\$1,044	\$53,870
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$32,240	\$35,007	\$112,420	\$35,562	\$1,675	\$216,904
Operations	\$7,564	\$4,611	\$5,580	\$5,655	\$342	\$23,752
Vehicle Maintenance	\$14,456	\$8,813	\$10,664	\$10,809	\$653	\$45,395
Container Maintenance	\$4,529	\$5,192	\$14,580	\$4,988	\$241	\$29,529
Total Allocated Indirect Costs excluding Depreciation and Interest	\$58,789	\$53,623	\$143,244	\$57,014	\$2,910	\$315,580
Total Allocated Indirect Depreciation Costs (Form 9)	\$477	\$283	\$291	\$407	\$21	\$1,478
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$390,856</b>	<b>\$147,114</b>	<b>\$183,455</b>	<b>\$103,180</b>	<b>\$19,347</b>	<b>\$843,952</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$41,029</b>	<b>\$15,443</b>	<b>\$19,258</b>	<b>\$10,831</b>	<b>\$2,031</b>	<b>\$88,592</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$431,885</b>	<b>\$162,557</b>	<b>\$202,712</b>	<b>\$114,011</b>	<b>\$21,378</b>	<b>\$932,544</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$9,013	\$3,354	\$3,700	\$1,183	\$341	\$17,592
<b>Total Contractor Pass-Through Costs</b>	<b>\$9,013</b>	<b>\$3,354</b>	<b>\$3,700</b>	<b>\$1,183</b>	<b>\$341</b>	<b>\$17,592</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$440,898</b>	<b>\$165,912</b>	<b>\$206,413</b>	<b>\$115,194</b>	<b>\$21,719</b>	<b>\$950,136</b>

**D. City of East Palo Alto Allocated Costs - MFD & Commercial**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	45,032	43,511	9,412	197	
2015	43,784	47,593	9,464	179	
2016	44,382	47,853	10,010	197	
<b>Prior Year Rolling Three-Year Average</b>	<b>44,399</b>	<b>46,319</b>	<b>9,629</b>	<b>191</b>	
2014	45,032	43,511	9,412	197	
2015	43,784	47,593	9,464	179	
2016	44,382	47,853	10,010	197	
<b>Current Year Rolling Three-Year Average</b>	<b>44,399</b>	<b>46,319</b>	<b>9,629</b>	<b>191</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$158,509	\$44,199	\$16,142	\$23,567	\$8,071	\$250,487
Benefits for CBAs	\$75,580	\$19,797	\$5,080	\$8,355	\$3,969	\$112,782
Payroll Taxes	\$13,188	\$3,677	\$1,343	\$1,961	\$671	\$20,841
Workers Compensation Insurance	\$11,293	\$3,149	\$1,150	\$1,679	\$575	\$17,846
Total Direct Labor Related-Costs	\$258,570	\$70,822	\$23,716	\$35,562	\$13,286	\$401,956
Direct Fuel Costs	\$19,115	\$4,642	\$2,202	\$2,269	\$878	\$29,105
Other Direct Costs	\$26,307	\$7,472	\$2,672	\$4,306	\$1,208	\$41,964
Depreciation - Collection Vehicles	\$23,554	\$6,967	\$3,930	\$3,623	\$836	\$38,910
Depreciation - Containers	\$4,046	\$3,304	\$7,401	\$0	\$209	\$14,960
Depreciation for Collection Equipment	\$27,600	\$10,272	\$11,331	\$3,623	\$1,044	\$53,870
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$32,240	\$35,007	\$112,420	\$35,562	\$1,675	\$216,904
Operations	\$7,564	\$4,611	\$5,580	\$5,655	\$342	\$23,752
Vehicle Maintenance	\$14,456	\$8,813	\$10,664	\$10,809	\$653	\$45,395
Container Maintenance	\$4,529	\$5,192	\$14,580	\$4,988	\$241	\$29,529
Total Allocated Indirect Costs excluding Depreciation and Interest	\$58,789	\$53,623	\$143,244	\$57,014	\$2,910	\$315,580
Total Allocated Indirect Depreciation Costs (Form 9)	\$477	\$283	\$291	\$407	\$21	\$1,478
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$390,856</b>	<b>\$147,114</b>	<b>\$183,455</b>	<b>\$103,180</b>	<b>\$19,347</b>	<b>\$843,952</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$41,029</b>	<b>\$15,443</b>	<b>\$19,258</b>	<b>\$10,831</b>	<b>\$2,031</b>	<b>\$88,592</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$431,885</b>	<b>\$162,557</b>	<b>\$202,712</b>	<b>\$114,011</b>	<b>\$21,378</b>	<b>\$932,544</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$9,013	\$3,354	\$3,700	\$1,183	\$341	\$17,592
<b>Total Contractor Pass-Through Costs</b>	<b>\$9,013</b>	<b>\$3,354</b>	<b>\$3,700</b>	<b>\$1,183</b>	<b>\$341</b>	<b>\$17,592</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$440,898</b>	<b>\$165,912</b>	<b>\$206,413</b>	<b>\$115,194</b>	<b>\$21,719</b>	<b>\$950,136</b>



**D. City of East Palo Alto Allocated Costs - Agency Facilities**

Statistics Used for Year 2021 Cost Allocation Only					Totals
City # of Lifts per year	2,548	0	676	4,186	3,224.00
SBWMA # of Lifts per year (Accounts for Venues/Events)	242,307	16,744	65,039	94,580	
City # of Lifts per year %	1.1%	0.0%	1.0%	4.4%	
City Total Route Labor hours year	32.83	0.00	3.76	110.91	36.59
SBWMA Total Route Labor hours year	4,706.39	236.00	993.06	5,935.45	
City Total Route Labor hours year %	0.7%	0.0%	0.4%	2.5%	
City # of route hours/year	31.77	0.00	3.61	147.50	35.38
SBWMA # of route hours/year	2,599.51	224.16	939.57	5,935.45	
City # of route hours/year %	1.2%	0.0%	0.4%	2.5%	
City # of Containers	7	0	10	4,222	17.00
SBWMA # of Containers	842	256	528	96,806	
City # of Containers %	0.8%	0.0%	1.9%	4.4%	
	22%	0%	3%	75%	

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$236	\$0	\$27	\$796	\$80	\$1,139
Benefits for CBAs	\$110	\$0	\$13	\$372	\$38	\$533
Payroll Taxes	\$20	\$0	\$2	\$66	\$7	\$95
Workers Compensation Insurance	\$17	\$0	\$2	\$57	\$6	\$81
<b>Total Direct Labor Related-Costs</b>	<b>\$382</b>	<b>\$0</b>	<b>\$44</b>	<b>\$1,291</b>	<b>\$130</b>	<b>\$1,848</b>
Direct Fuel Costs	\$49	\$0	\$6	\$164	\$10	\$229
Other Direct Costs	\$92	\$0	\$11	\$310	\$19	\$431
Depreciation - Collection Vehicles	\$195	\$0	\$22	\$658	\$33	\$909
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$195	\$0	\$22	\$658	\$33	\$909
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$473	\$0	\$54	\$1,600	\$631	\$2,758
Operations	\$92	\$0	\$11	\$311	\$18	\$431
Vehicle Maintenance	\$176	\$0	\$20	\$594	\$34	\$824
Container Maintenance (using lifts for Agency Costs)	\$68	\$0	\$8	\$230	\$91	\$396
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$809</b>	<b>\$0</b>	<b>\$93</b>	<b>\$2,734</b>	<b>\$774</b>	<b>\$4,409</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$6	\$0	\$1	\$21	\$1	\$30
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,533</b>	<b>\$0</b>	<b>\$176</b>	<b>\$5,179</b>	<b>\$968</b>	<b>\$7,855</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$161</b>	<b>\$0</b>	<b>\$18</b>	<b>\$544</b>	<b>\$102</b>	<b>\$825</b>
	90.5%					
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$1,694</b>	<b>\$0</b>	<b>\$194</b>	<b>\$5,722</b>	<b>\$1,070</b>	<b>\$8,680</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$41	\$0	\$5	\$140	\$7	\$193
<b>Total Contractor Pass-Through Costs</b>	<b>\$41</b>	<b>\$0</b>	<b>\$5</b>	<b>\$140</b>	<b>\$7</b>	<b>\$193</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,735</b>	<b>\$0</b>	<b>\$199</b>	<b>\$5,862</b>	<b>\$1,077</b>	<b>\$8,872</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	2,392	52	572	80	
2015	2,496	0	520	103	
2016	2,548	0	676	125	
<b>Rolling Three-Year Average</b>	<b>2,479</b>	<b>17</b>	<b>589</b>	<b>103</b>	

**D. City of East Palo Alto Allocated Costs - Agency Facilities**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$236	\$0	\$27	\$796	\$80	\$1,139
Benefits for CBAs	\$110	\$0	\$13	\$372	\$38	\$533
Payroll Taxes	\$20	\$0	\$2	\$66	\$7	\$95
Workers Compensation Insurance	\$17	\$0	\$2	\$57	\$6	\$81
<b>Total Direct Labor Related-Costs</b>	<b>\$382</b>	<b>\$0</b>	<b>\$44</b>	<b>\$1,291</b>	<b>\$130</b>	<b>\$1,848</b>
Direct Fuel Costs	\$49	\$0	\$6	\$164	\$10	\$229
Other Direct Costs	\$92	\$0	\$11	\$310	\$19	\$431
Depreciation - Collection Vehicles	\$195	\$0	\$22	\$658	\$33	\$909
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$195	\$0	\$22	\$658	\$33	\$909
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$473	\$0	\$54	\$1,600	\$631	\$2,758
Operations	\$92	\$0	\$11	\$311	\$18	\$431
Vehicle Maintenance	\$176	\$0	\$20	\$594	\$34	\$824
Container Maintenance (using lifts for Agency Costs)	\$68	\$0	\$8	\$230	\$91	\$396
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$809</b>	<b>\$0</b>	<b>\$93</b>	<b>\$2,734</b>	<b>\$774</b>	<b>\$4,409</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$6	\$0	\$1	\$21	\$1	\$30
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,533</b>	<b>\$0</b>	<b>\$176</b>	<b>\$5,179</b>	<b>\$968</b>	<b>\$7,855</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$161</b>	<b>\$0</b>	<b>\$18</b>	<b>\$544</b>	<b>\$102</b>	<b>\$825</b>
<b>90.5%</b>						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$1,694</b>	<b>\$0</b>	<b>\$194</b>	<b>\$5,722</b>	<b>\$1,070</b>	<b>\$8,680</b>
Contractor Pass-Through Costs						
Interest Expense	\$41	\$0	\$5	\$140	\$7	\$193
<b>Total Contractor Pass-Through Costs</b>	<b>\$41</b>	<b>\$0</b>	<b>\$5</b>	<b>\$140</b>	<b>\$7</b>	<b>\$193</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,735</b>	<b>\$0</b>	<b>\$199</b>	<b>\$5,862</b>	<b>\$1,077</b>	<b>\$8,872</b>

**D. City of East Palo Alto Allocated Costs - Agency Facilities**

Step 2: Service Level Adjustments						
	Lifts	Lifts	Lifts	Lifts	Hauls	
2014	2,392	52	572	80		
2015	2,496	0	520	103		
2016	2,548	0	676	125		
<b>Prior Year Rolling Three-Year Average</b>	<b>2,479</b>	<b>17</b>	<b>589</b>	<b>103</b>		
2014	2,392	52	572	80		
2015	2,496	0	520	103		
2016	2,548	0	676	125		
<b>Current Year Rolling Three-Year Average</b>	<b>2,479</b>	<b>17</b>	<b>589</b>	<b>103</b>		
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%		1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%		1

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$236	\$0	\$27	\$796	\$80	\$1,139
Benefits for CBAs	\$110	\$0	\$13	\$372	\$38	\$533
Payroll Taxes	\$20	\$0	\$2	\$66	\$7	\$95
Workers Compensation Insurance	\$17	\$0	\$2	\$57	\$6	\$81
Total Direct Labor Related-Costs	\$382	\$0	\$44	\$1,291	\$130	\$1,848
Direct Fuel Costs	\$49	\$0	\$6	\$164	\$10	\$229
Other Direct Costs	\$92	\$0	\$11	\$310	\$19	\$431
Depreciation - Collection Vehicles	\$195	\$0	\$22	\$658	\$33	\$909
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$195	\$0	\$22	\$658	\$33	\$909
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$473	\$0	\$54	\$1,600	\$631	\$2,758
Operations	\$92	\$0	\$11	\$311	\$18	\$431
Vehicle Maintenance	\$176	\$0	\$20	\$594	\$34	\$824
Container Maintenance (using lifts for Agency Costs)	\$68	\$0	\$8	\$230	\$91	\$396
Total Allocated Indirect Costs excluding Depreciation and Interest	\$809	\$0	\$93	\$2,734	\$774	\$4,409
Total Allocated Indirect Depreciation Costs (Form 9)	\$6	\$0	\$1	\$21	\$1	\$30
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,533</b>	<b>\$0</b>	<b>\$176</b>	<b>\$5,179</b>	<b>\$968</b>	<b>\$7,855</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$161</b>	<b>\$0</b>	<b>\$18</b>	<b>\$544</b>	<b>\$102</b>	<b>\$825</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$1,694</b>	<b>\$0</b>	<b>\$194</b>	<b>\$5,722</b>	<b>\$1,070</b>	<b>\$8,680</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$41	\$0	\$5	\$140	\$7	\$193
<b>Total Contractor Pass-Through Costs</b>	<b>\$41</b>	<b>\$0</b>	<b>\$5</b>	<b>\$140</b>	<b>\$7</b>	<b>\$193</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,735</b>	<b>\$0</b>	<b>\$199</b>	<b>\$5,862</b>	<b>\$1,077</b>	<b>\$8,872</b>

**D. City of Foster City Allocated Costs - SFD**

Statistics Used for Year 2021 Cost Allocation Only					Total
City # of accounts	6,760	6,738	5,618	1,907	6,760.00
SBWMA # of accounts	94,580	94,372	90,725	29,504	94,580.00
City # of accounts %	7.1%	7.1%	6.2%	6.5%	7.1%
City Total Route Labor hours year	2,949.75	3,073.43	2,149.07	843.04	9,015.29
SBWMA Total Route Labor hours year	46,232.55	42,856.20	39,114.12	13,045.24	141,248.11
City Total Route Labor hours year %	6.4%	7.2%	5.5%	6.5%	6.4%
City # of route hours/year	2,695.82	2,547.04	1,858.94	843.04	7,944.84
SBWMA # of route hours/year	42,847.89	38,380.04	34,949.16	13,045.24	129,222.33
City Total Route Labor hours year %	6.3%	6.6%	5.3%	6.5%	6.1%
City Total Containers in Service	6,774	6,749	5,640	1,907	21,070.00
SBWMA Total Containers in Service	96,806	96,284	99,941	29,504	322,535.00
City Total Containers in Service %	7.0%	7.0%	5.6%	6.5%	6.5%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$247,450	\$229,033	\$149,418	\$57,975	\$683,876
Benefits for CBAs	\$114,321	\$110,429	\$70,341	\$31,182	\$326,273
Payroll Taxes	\$20,588	\$19,056	\$12,432	\$4,824	\$56,899
Workers Compensation Insurance	\$17,630	\$16,318	\$10,645	\$4,131	\$48,724
<b>Total Direct Labor Related-Costs</b>	<b>\$399,990</b>	<b>\$374,835</b>	<b>\$242,836</b>	<b>\$98,111</b>	<b>\$1,115,772</b>
Direct Fuel Costs	\$25,754	\$27,758	\$18,494	\$2,740	\$74,745
Other Direct Costs					
Depreciation - Collection Vehicles	\$33,917	\$36,556	\$24,659	\$4,381	\$99,512
Depreciation - Containers	\$38,439	\$38,040	\$29,863	\$2,525	\$108,866
Depreciation for Collection Equipment	\$18,785	\$19,388	\$18,730	\$0	\$56,903
Lease	\$57,224	\$57,427	\$48,593	\$2,525	\$165,769
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$126,779	\$131,600	\$111,334	\$4,718	\$374,431
Operations	\$22,758	\$24,944	\$19,501	\$962	\$68,165
Vehicle Maintenance	\$43,495	\$47,673	\$37,272	\$1,838	\$130,279
Container Maintenance	\$17,837	\$18,567	\$14,581	\$678	\$51,663
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$210,869</b>	<b>\$222,784</b>	<b>\$182,688</b>	<b>\$8,196</b>	<b>\$624,537</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,374	\$1,509	\$1,210	\$59	\$4,152
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$729,127</b>	<b>\$720,869</b>	<b>\$518,479</b>	<b>\$116,012</b>	<b>\$2,084,487</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$76,538</b>	<b>\$75,671</b>	<b>\$54,426</b>	<b>\$12,178</b>	<b>\$218,814</b>
	90.5%				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$805,666</b>	<b>\$796,540</b>	<b>\$572,905</b>	<b>\$128,190</b>	<b>\$2,303,301</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$14,034	\$14,084	\$11,917	\$619	\$40,655
<b>Total Contractor Pass-Through Costs</b>	<b>\$14,034</b>	<b>\$14,084</b>	<b>\$11,917</b>	<b>\$619</b>	<b>\$40,655</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$819,700</b>	<b>\$810,624</b>	<b>\$584,822</b>	<b>\$128,809</b>	<b>\$2,343,955</b>

Service Level Statistics Used for Future Service Level Cost Adjustments				
	Accounts	Accounts	Accounts	
2014	6,747	6,747	6,747	
2015	6,787	6,787	6,787	
2016	6,760	6,760	6,760	
<b>Rolling Three-Year Average</b>	<b>6,765</b>	<b>6,765</b>	<b>6,765</b>	

**D. City of Foster City Allocated Costs - SFD**

Step 1: Index Based Adjustments				
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$247,450	\$229,033	\$149,418	\$57,975	\$683,876
Benefits for CBAs	\$114,321	\$110,429	\$70,341	\$31,182	\$326,273
Payroll Taxes	\$20,588	\$19,056	\$12,432	\$4,824	\$56,899
Workers Compensation Insurance	\$17,630	\$16,318	\$10,645	\$4,131	\$48,724
<b>Total Direct Labor Related-Costs</b>	<b>\$399,990</b>	<b>\$374,835</b>	<b>\$242,836</b>	<b>\$98,111</b>	<b>\$1,115,772</b>
Direct Fuel Costs	\$25,754	\$27,758	\$18,494	\$2,740	\$74,745
Other Direct Costs	\$33,917	\$36,556	\$24,659	\$4,381	\$99,512
Depreciation - Collection Vehicles	\$38,439	\$38,040	\$29,863	\$2,525	\$108,866
Depreciation - Containers	\$18,785	\$19,388	\$18,730	\$0	\$56,903
Depreciation for Collection Equipment	\$57,224	\$57,427	\$48,593	\$2,525	\$165,769
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$126,779	\$131,600	\$111,334	\$4,718	\$374,431
Operations	\$22,758	\$24,944	\$19,501	\$962	\$68,165
Vehicle Maintenance	\$43,495	\$47,673	\$37,272	\$1,838	\$130,279
Container Maintenance	\$17,837	\$18,567	\$14,581	\$678	\$51,663
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$210,869</b>	<b>\$222,784</b>	<b>\$182,688</b>	<b>\$8,196</b>	<b>\$624,537</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,374	\$1,509	\$1,210	\$59	\$4,152
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$729,127</b>	<b>\$720,869</b>	<b>\$518,479</b>	<b>\$116,012</b>	<b>\$2,084,487</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$76,538</b>	<b>\$75,671</b>	<b>\$54,426</b>	<b>\$12,178</b>	<b>\$218,814</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$805,666</b>	<b>\$796,540</b>	<b>\$572,905</b>	<b>\$128,190</b>	<b>\$2,303,301</b>
Contractor Pass-Through Costs					
Interest Expense	\$14,034	\$14,084	\$11,917	\$619	\$40,655
<b>Total Contractor Pass-Through Costs</b>	<b>\$14,034</b>	<b>\$14,084</b>	<b>\$11,917</b>	<b>\$619</b>	<b>\$40,655</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$819,700</b>	<b>\$810,624</b>	<b>\$584,822</b>	<b>\$128,809</b>	<b>\$2,343,955</b>

**D. City of Foster City Allocated Costs - SFD**

Step 2: Service Level Adjustments				
	Accounts	Accounts	Accounts	
2014	6,747	6,747	6,747	
2015	6,787	6,787	6,787	
2016	6,760	6,760	6,760	
<b>Prior Year Rolling Three-Year Average</b>	<b>6,765</b>	<b>6,765</b>	<b>6,765</b>	
	Accounts	Accounts	Accounts	
2014	6,747	6,747	6,747	
2015	6,787	6,787	6,787	
2016	6,760	6,760	6,760	
<b>Current Year Rolling Three-Year Average</b>	<b>6,765</b>	<b>6,765</b>	<b>6,765</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$247,450	\$229,033	\$149,418	\$57,975	\$683,876
Benefits for CBAs	\$114,321	\$110,429	\$70,341	\$31,182	\$326,273
Payroll Taxes	\$20,588	\$19,056	\$12,432	\$4,824	\$56,899
Workers Compensation Insurance	\$17,630	\$16,318	\$10,645	\$4,131	\$48,724
Total Direct Labor Related-Costs	\$399,990	\$374,835	\$242,836	\$98,111	\$1,115,772
Direct Fuel Costs	\$25,754	\$27,758	\$18,494	\$2,740	\$74,745
Other Direct Costs	\$33,917	\$36,556	\$24,659	\$4,381	\$99,512
Depreciation - Collection Vehicles	\$38,439	\$38,040	\$29,863	\$2,525	\$108,866
Depreciation - Containers	\$18,785	\$19,388	\$18,730	\$0	\$56,903
Depreciation for Collection Equipment	\$57,224	\$57,427	\$48,593	\$2,525	\$165,769
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$126,779	\$131,600	\$111,334	\$4,718	\$374,431
Operations	\$22,758	\$24,944	\$19,501	\$962	\$68,165
Vehicle Maintenance	\$43,495	\$47,673	\$37,272	\$1,838	\$130,279
Container Maintenance	\$17,837	\$18,567	\$14,581	\$678	\$51,663
Total Allocated Indirect Costs excluding Depreciation and Interest	\$210,869	\$222,784	\$182,688	\$8,196	\$624,537
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,374	\$1,509	\$1,210	\$59	\$4,152
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$729,127</b>	<b>\$720,869</b>	<b>\$518,479</b>	<b>\$116,012</b>	<b>\$2,084,487</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$76,538</b>	<b>\$75,671</b>	<b>\$54,426</b>	<b>\$12,178</b>	<b>\$218,814</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$805,666</b>	<b>\$796,540</b>	<b>\$572,905</b>	<b>\$128,190</b>	<b>\$2,303,301</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$14,034	\$14,084	\$11,917	\$619	\$40,655
<b>Total Contractor Pass-Through Costs</b>	<b>\$14,034</b>	<b>\$14,084</b>	<b>\$11,917</b>	<b>\$619</b>	<b>\$40,655</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$819,700</b>	<b>\$810,624</b>	<b>\$584,822</b>	<b>\$128,809</b>	<b>\$2,343,955</b>

**D. City of Foster City Allocated Costs - MFD & Commercial**

	Statistics Used for Year 2021 Cost Allocation Only					Total
	2014	2015	2016	2017	2018	
City # of Accounts	824	833	76	18	1,907	1,151.00
SBWMA # Accounts	10,332	10,210	1,712	195	29,504	22,449.00
City # of Accounts %	5.1%	5.2%	4.4%	9.2%	6.5%	5.1%
City Total Route Labor hours year	2,408.95	1,680.39	480.82	389.21	843.04	4,959.37
SBWMA Total Route Labor hours year	47,871.85	27,111.92	6,356.65	6,167.11	13,045.24	87,507.53
City Total Route Labor hours year %	5.0%	6.2%	7.6%	6.3%	6.5%	5.7%
City # of route hours/year	1,760.52	1,577.64	456.69	389.21	843.04	4,184.06
SBWMA # of route hours/year	31,307.08	25,241.12	6,046.06	6,167.11	13,045.24	68,761.37
City # of route hours/year %	5.6%	6.3%	7.6%	6.3%	6.5%	6.1%
City Total Containers in Service	767	1,235	126	40	1,907	2,168.00
SBWMA Total Containers in Service	17,258.00	19,703.00	2,059.00	333.00	29,504.00	39,353.00
City Total Containers in Service %	4.4%	6.3%	6.1%	12.0%	6.5%	5.5%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$255,744	\$125,268	\$53,121	\$30,992	\$9,345	\$474,470
Benefits for CBAs	\$121,944	\$56,109	\$16,718	\$10,987	\$4,596	\$210,355
Payroll Taxes	\$21,278	\$10,422	\$4,420	\$2,579	\$777	\$39,476
Workers Compensation Insurance	\$18,221	\$8,925	\$3,785	\$2,208	\$666	\$33,805
<b>Total Direct Labor Related-Costs</b>	<b>\$417,187</b>	<b>\$200,724</b>	<b>\$78,044</b>	<b>\$46,766</b>	<b>\$15,384</b>	<b>\$758,105</b>
Direct Fuel Costs	\$27,269	\$12,773	\$7,134	\$2,984	\$1,016	\$51,177
Other Direct Costs	\$37,530	\$20,562	\$8,655	\$5,662	\$1,399	\$73,807
Depreciation - Collection Vehicles	\$33,603	\$19,173	\$12,731	\$4,765	\$968	\$71,239
Depreciation - Containers	\$5,368	\$5,708	\$5,239	\$0	\$241	\$16,557
Depreciation for Collection Equipment	\$38,971	\$24,881	\$17,970	\$4,765	\$1,209	\$87,795
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$47,722	\$51,974	\$52,097	\$53,343	\$1,940	\$207,076
Operations	\$10,790	\$12,690	\$18,077	\$7,437	\$395	\$49,389
Vehicle Maintenance	\$20,623	\$24,253	\$34,549	\$14,214	\$756	\$94,395
Container Maintenance	\$6,010	\$8,968	\$10,320	\$9,976	\$279	\$35,553
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$85,146</b>	<b>\$97,885</b>	<b>\$115,043</b>	<b>\$84,970</b>	<b>\$3,370</b>	<b>\$386,413</b>
<b>Total Allocated Indirect Depreciation Costs (Form 9)</b>	<b>\$680</b>	<b>\$779</b>	<b>\$942</b>	<b>\$535</b>	<b>\$24</b>	<b>\$2,960</b>
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$606,783</b>	<b>\$357,604</b>	<b>\$227,787</b>	<b>\$145,682</b>	<b>\$22,402</b>	<b>\$1,360,258</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$63,695.41</b>	<b>\$37,539</b>	<b>\$23,911</b>	<b>\$15,293</b>	<b>\$2,352</b>	<b>\$142,789</b>
<b>90.5%</b>						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$670,478</b>	<b>\$395,143</b>	<b>\$251,698</b>	<b>\$160,975</b>	<b>\$24,753</b>	<b>\$1,503,047</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$12,888	\$8,228	\$5,943	\$1,576	\$400	\$29,034
<b>Total Contractor Pass-Through Costs</b>	<b>\$12,888</b>	<b>\$8,228</b>	<b>\$5,943</b>	<b>\$1,576</b>	<b>\$400</b>	<b>\$29,034</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$683,366</b>	<b>\$403,371</b>	<b>\$257,641</b>	<b>\$162,551</b>	<b>\$25,153</b>	<b>\$1,532,081</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	79,404	93,925	12,428	395	
2015	78,533	98,761	14,833	431	
2016	77,493	101,881	17,030	318	
<b>Rolling Three-Year Average</b>	<b>78,477</b>	<b>98,189</b>	<b>14,764</b>	<b>381</b>	

**D. City of Foster City Allocated Costs - MFD & Commercial**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$255,744	\$125,268	\$53,121	\$30,992	\$9,345	\$474,470
Benefits for CBAs	\$121,944	\$56,109	\$16,718	\$10,987	\$4,596	\$210,355
Payroll Taxes	\$21,278	\$10,422	\$4,420	\$2,579	\$777	\$39,476
Workers Compensation Insurance	\$18,221	\$8,925	\$3,785	\$2,208	\$666	\$33,805
Total Direct Labor Related-Costs	\$417,187	\$200,724	\$78,044	\$46,766	\$15,384	\$758,105
Direct Fuel Costs	\$27,269	\$12,773	\$7,134	\$2,984	\$1,016	\$51,177
Other Direct Costs	\$37,530	\$20,562	\$8,655	\$5,662	\$1,399	\$73,807
Depreciation - Collection Vehicles	\$33,603	\$19,173	\$12,731	\$4,765	\$968	\$71,239
Depreciation - Containers	\$5,368	\$5,708	\$5,239	\$0	\$241	\$16,557
Depreciation for Collection Equipment	\$38,971	\$24,881	\$17,970	\$4,765	\$1,209	\$87,795
Lease	\$0	\$0	\$0	\$0	\$0	\$0
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Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$606,783</b>	<b>\$357,604</b>	<b>\$227,787</b>	<b>\$145,682</b>	<b>\$22,402</b>	<b>\$1,360,258</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$63,695</b>	<b>\$37,539</b>	<b>\$23,911</b>	<b>\$15,293</b>	<b>\$2,352</b>	<b>\$142,789</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$670,478</b>	<b>\$395,143</b>	<b>\$251,698</b>	<b>\$160,975</b>	<b>\$24,753</b>	<b>\$1,503,047</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$12,888	\$8,228	\$5,943	\$1,576	\$400	\$29,034
<b>Total Contractor Pass-Through Costs</b>	<b>\$12,888</b>	<b>\$8,228</b>	<b>\$5,943</b>	<b>\$1,576</b>	<b>\$400</b>	<b>\$29,034</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$683,366</b>	<b>\$403,371</b>	<b>\$257,641</b>	<b>\$162,551</b>	<b>\$25,153</b>	<b>\$1,532,081</b>



**D. City of Foster City Allocated Costs - MFD & Commercial**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	79,404	93,925	12,428	395	
2015	78,533	98,761	14,833	431	
2016	77,493	101,881	17,030	318	
<b>Prior Year Rolling Three-Year Average</b>	<b>78,477</b>	<b>98,189</b>	<b>14,764</b>	<b>381</b>	
	Lifts	Lifts	Lifts	Hauls	
2014	79,404	93,925	12,428	395	
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<b>Current Year Rolling Three-Year Average</b>	<b>78,477</b>	<b>98,189</b>	<b>14,764</b>	<b>381</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
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<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$255,744	\$125,268	\$53,121	\$30,992	\$9,345	\$474,470
Benefits for CBAs	\$121,944	\$56,109	\$16,718	\$10,987	\$4,596	\$210,355
Payroll Taxes	\$21,278	\$10,422	\$4,420	\$2,579	\$777	\$39,476
Workers Compensation Insurance	\$18,221	\$8,925	\$3,785	\$2,208	\$666	\$33,805
Total Direct Labor Related-Costs	\$417,187	\$200,724	\$78,044	\$46,766	\$15,384	\$758,105
Direct Fuel Costs	\$27,269	\$12,773	\$7,134	\$2,984	\$1,016	\$51,177
Other Direct Costs	\$37,530	\$20,562	\$8,655	\$5,662	\$1,399	\$73,807
Depreciation - Collection Vehicles	\$33,603	\$19,173	\$12,731	\$4,765	\$968	\$71,239
Depreciation - Containers	\$5,368	\$5,708	\$5,239	\$0	\$241	\$16,557
Depreciation for Collection Equipment	\$38,971	\$24,881	\$17,970	\$4,765	\$1,209	\$87,795
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$47,722	\$51,974	\$52,097	\$53,343	\$1,940	\$207,076
Operations	\$10,790	\$12,690	\$18,077	\$7,437	\$395	\$49,389
Vehicle Maintenance	\$20,623	\$24,253	\$34,549	\$14,214	\$756	\$94,395
Container Maintenance	\$6,010	\$8,968	\$10,320	\$9,976	\$279	\$35,553
Total Allocated Indirect Costs excluding Depreciation and Interest	\$85,146	\$97,885	\$115,043	\$84,970	\$3,370	\$386,413
Total Allocated Indirect Depreciation Costs (Form 9)	\$680	\$779	\$942	\$535	\$24	\$2,960
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$606,783</b>	<b>\$357,604</b>	<b>\$227,787</b>	<b>\$145,682</b>	<b>\$22,402</b>	<b>\$1,360,258</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$63,695</b>	<b>\$37,539</b>	<b>\$23,911</b>	<b>\$15,293</b>	<b>\$2,352</b>	<b>\$142,789</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$670,478</b>	<b>\$395,143</b>	<b>\$251,698</b>	<b>\$160,975</b>	<b>\$24,753</b>	<b>\$1,503,047</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$12,888	\$8,228	\$5,943	\$1,576	\$400	\$29,034
<b>Total Contractor Pass-Through Costs</b>	<b>\$12,888</b>	<b>\$8,228</b>	<b>\$5,943</b>	<b>\$1,576</b>	<b>\$400</b>	<b>\$29,034</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$683,366</b>	<b>\$403,371</b>	<b>\$257,641</b>	<b>\$162,551</b>	<b>\$25,153</b>	<b>\$1,532,081</b>

**D. City of Foster City Allocated Costs - Agency Facilities**

Statistics Used for Year 2021 Cost Allocation Only					Totals
City # of Lifts per year	1,924	416	936	6,760	3,276.00
SBWMA # Lifts per year (Accounts for Venues/Events)	242,307	16,744	65,039	94,580	
City # of Lifts per year %	0.8%	2.5%	1.4%	7.1%	
City Total Route Labor hours year	87.13	9.91	56.15	131.80	153.19
SBWMA Total Route Labor hours year	4,706.39	236.00	993.06	5,935.45	
City Total Route Labor hours year %	1.9%	4.2%	5.7%	4.8%	
City # of route hours/year	82.28	9.32	53.42	284.99	145.02
SBWMA # of route hours/year	2,599.51	224.16	939.57	5,935.45	
City # of route hours/year %	3.2%	4.2%	5.7%	4.8%	
City # of Containers	12	6	14	6,774	32.00
SBWMA # of Containers	842	256	528	96,806	
City # of Containers %	1.4%	2.3%	2.7%	7.0%	
	31%	3%	20%	46%	

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$1,887	\$215	\$1,216	\$2,854	\$337	\$6,509
Benefits for CBAs	\$882	\$100	\$568	\$1,334	\$157	\$3,043
Payroll Taxes	\$157	\$18	\$101	\$237	\$28	\$542
Workers Compensation Insurance	\$134	\$15	\$87	\$203	\$24	\$464
<b>Total Direct Labor Related-Costs</b>	<b>\$3,061</b>	<b>\$348</b>	<b>\$1,972</b>	<b>\$4,630</b>	<b>\$546</b>	<b>\$10,557</b>
Direct Fuel Costs	\$304	\$35	\$196	\$460	\$43	\$1,036
Other Direct Costs	\$573	\$65	\$369	\$867	\$81	\$1,955
Depreciation - Collection Vehicles	\$1,209	\$138	\$779	\$1,829	\$139	\$4,094
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$1,209	\$138	\$779	\$1,829	\$139	\$4,094
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$854	\$97	\$551	\$1,292	\$1,019	\$3,813
Operations	\$573	\$65	\$369	\$866	\$75	\$1,948
Vehicle Maintenance	\$1,094	\$124	\$705	\$1,655	\$143	\$3,723
Container Maintenance (using lifts for Agency Costs)	\$123	\$14	\$79	\$186	\$146	\$548
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$2,644</b>	<b>\$301</b>	<b>\$1,704</b>	<b>\$4,000</b>	<b>\$1,384</b>	<b>\$10,032</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$39	\$4	\$25	\$60	\$5	\$134
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$7,830</b>	<b>\$891</b>	<b>\$5,046</b>	<b>\$11,844</b>	<b>\$2,197</b>	<b>\$27,808</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$822</b>	<b>\$93</b>	<b>\$530</b>	<b>\$1,243</b>	<b>\$231</b>	<b>\$2,919</b>
	90.5%					
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$8,652</b>	<b>\$984</b>	<b>\$5,576</b>	<b>\$13,087</b>	<b>\$2,428</b>	<b>\$30,727</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$256	\$29	\$165	\$388	\$30	\$868
<b>Total Contractor Pass-Through Costs</b>	<b>\$256</b>	<b>\$29</b>	<b>\$165</b>	<b>\$388</b>	<b>\$30</b>	<b>\$868</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$8,908</b>	<b>\$1,013</b>	<b>\$5,741</b>	<b>\$13,475</b>	<b>\$2,457</b>	<b>\$31,595</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	1,807	403	923	124	
2015	2,067	455	1,079	122	
2016	1,924	416	936	120	
<b>Rolling Three-Year Average</b>	<b>1,933</b>	<b>425</b>	<b>979</b>	<b>122</b>	

**D. City of Foster City Allocated Costs - Agency Facilities**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$1,887	\$215	\$1,216	\$2,854	\$337	\$6,509
Benefits for CBAs	\$882	\$100	\$568	\$1,334	\$157	\$3,043
Payroll Taxes	\$157	\$18	\$101	\$237	\$28	\$542
Workers Compensation Insurance	\$134	\$15	\$87	\$203	\$24	\$464
<b>Total Direct Labor Related-Costs</b>	<b>\$3,061</b>	<b>\$348</b>	<b>\$1,972</b>	<b>\$4,630</b>	<b>\$546</b>	<b>\$10,557</b>
Direct Fuel Costs	\$304	\$35	\$196	\$460	\$43	\$1,036
Other Direct Costs	\$573	\$65	\$369	\$867	\$81	\$1,955
Depreciation - Collection Vehicles	\$1,209	\$138	\$779	\$1,829	\$139	\$4,094
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$1,209	\$138	\$779	\$1,829	\$139	\$4,094
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$854	\$97	\$551	\$1,292	\$1,019	\$3,813
Operations	\$573	\$65	\$369	\$866	\$75	\$1,948
Vehicle Maintenance	\$1,094	\$124	\$705	\$1,655	\$143	\$3,723
Container Maintenance (using lifts for Agency Costs)	\$123	\$14	\$79	\$186	\$146	\$548
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$2,644</b>	<b>\$301</b>	<b>\$1,704</b>	<b>\$4,000</b>	<b>\$1,384</b>	<b>\$10,032</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$39	\$4	\$25	\$60	\$5	\$134
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$7,830</b>	<b>\$891</b>	<b>\$5,046</b>	<b>\$11,844</b>	<b>\$2,197</b>	<b>\$27,808</b>
Profit (insert Operating Ratio below)	\$822	\$93	\$530	\$1,243	\$231	\$2,919
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$8,652</b>	<b>\$984</b>	<b>\$5,576</b>	<b>\$13,087</b>	<b>\$2,428</b>	<b>\$30,727</b>
Contractor Pass-Through Costs						
Interest Expense	\$256	\$29	\$165	\$388	\$30	\$868
<b>Total Contractor Pass-Through Costs</b>	<b>\$256</b>	<b>\$29</b>	<b>\$165</b>	<b>\$388</b>	<b>\$30</b>	<b>\$868</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$8,908</b>	<b>\$1,013</b>	<b>\$5,741</b>	<b>\$13,475</b>	<b>\$2,457</b>	<b>\$31,595</b>

**D. City of Foster City Allocated Costs - Agency Facilities**

Step 2: Service Level Adjustments						
	Lifts	Lifts	Lifts	Hauls		
2014	1,807	403	923	124		
2015	2,067	455	1,079	122		
2016	1,924	416	936	120		
<b>Prior Year Rolling Three-Year Average</b>	<b>1,933</b>	<b>425</b>	<b>979</b>	<b>122</b>		
	Lifts	Lifts	Lifts	Hauls		
2014	1,807	403	923	124		
2015	2,067	455	1,079	122		
2016	1,924	416	936	120		
<b>Current Year Rolling Three-Year Average</b>	<b>1,933</b>	<b>425</b>	<b>979</b>	<b>122</b>		
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%		1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%		1

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$1,887	\$215	\$1,216	\$2,854	\$337	\$6,509
Benefits for CBAs	\$882	\$100	\$568	\$1,334	\$157	\$3,043
Payroll Taxes	\$157	\$18	\$101	\$237	\$28	\$542
Workers Compensation Insurance	\$134	\$15	\$87	\$203	\$24	\$464
Total Direct Labor Related-Costs	\$3,061	\$348	\$1,972	\$4,630	\$546	\$10,557
Direct Fuel Costs	\$304	\$35	\$196	\$460	\$43	\$1,036
Other Direct Costs	\$573	\$65	\$369	\$867	\$81	\$1,955
Depreciation - Collection Vehicles	\$1,209	\$138	\$779	\$1,829	\$139	\$4,094
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$1,209	\$138	\$779	\$1,829	\$139	\$4,094
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$854	\$97	\$551	\$1,292	\$1,019	\$3,813
Operations	\$573	\$65	\$369	\$866	\$75	\$1,948
Vehicle Maintenance	\$1,094	\$124	\$705	\$1,655	\$143	\$3,723
Container Maintenance (using lifts for Agency Costs)	\$123	\$14	\$79	\$186	\$146	\$548
Total Allocated Indirect Costs excluding Depreciation and Interest	\$2,644	\$301	\$1,704	\$4,000	\$1,384	\$10,032
Total Allocated Indirect Depreciation Costs (Form 9)	\$39	\$4	\$25	\$60	\$5	\$134
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$7,830</b>	<b>\$891</b>	<b>\$5,046</b>	<b>\$11,844</b>	<b>\$2,197</b>	<b>\$27,808</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$822</b>	<b>\$93</b>	<b>\$530</b>	<b>\$1,243</b>	<b>\$231</b>	<b>\$2,919</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$8,652</b>	<b>\$984</b>	<b>\$5,576</b>	<b>\$13,087</b>	<b>\$2,428</b>	<b>\$30,727</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$256	\$29	\$165	\$388	\$30	\$868
<b>Total Contractor Pass-Through Costs</b>	<b>\$256</b>	<b>\$29</b>	<b>\$165</b>	<b>\$388</b>	<b>\$30</b>	<b>\$868</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$8,908</b>	<b>\$1,013</b>	<b>\$5,741</b>	<b>\$13,475</b>	<b>\$2,457</b>	<b>\$31,595</b>

**D. Town of Hillsborough Allocated Costs - SFD**

Statistics Used for Year 2021 Cost Allocation Only					Total
City # of accounts	3,671	3,631	3,588	792	3,671.00
SBWMA # of accounts	94,580	94,372	90,725	29,504	94,580.00
City # of accounts %	3.9%	3.8%	4.0%	2.7%	3.9%
City Total Route Labor hours year	2,511.18	2,485.23	2,607.63	350.35	7,954.39
SBWMA Total Route Labor hours year	46,232.55	42,856.20	39,114.12	13,045.24	141,248.11
City Total Route Labor hours year %	5.4%	5.8%	6.7%	2.7%	5.6%
City # of route hours/year	2,368.54	2,187.72	2,402.41	350.35	7,309.02
SBWMA # of route hours/year	42,847.89	38,380.04	34,949.16	13,045.24	129,222.33
City Total Route Labor hours year %	5.5%	5.7%	6.9%	2.7%	5.7%
City Total Containers in Service	3,809	3,763	4,519	792	12,883.00
SBWMA Total Containers in Service	96,806	96,284	99,941	29,504	322,535.00
City Total Containers in Service %	3.9%	3.9%	4.5%	2.7%	4.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$210,659	\$185,200	\$181,300	\$24,093	\$601,253
Benefits for CBAs	\$97,324	\$89,295	\$85,350	\$12,959	\$284,927
Payroll Taxes	\$17,527	\$15,409	\$15,084	\$2,005	\$50,024
Workers Compensation Insurance	\$15,009	\$13,195	\$12,917	\$1,717	\$42,837
<b>Total Direct Labor Related-Costs</b>	\$340,519	\$303,098	\$294,651	\$40,773	\$979,041
Direct Fuel Costs	\$22,627	\$23,842	\$23,900	\$1,138	\$71,508
Other Direct Costs	\$29,799	\$31,399	\$31,868	\$1,821	\$94,886
Depreciation - Collection Vehicles	\$33,772	\$32,673	\$38,593	\$1,049	\$106,088
Depreciation - Containers	\$10,563	\$10,810	\$15,008	\$0	\$36,380
Depreciation for Collection Equipment	\$44,335	\$43,483	\$53,601	\$1,049	\$142,468
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$68,847	\$70,917	\$71,105	\$1,959	\$212,828
Operations	\$19,995	\$21,425	\$25,203	\$400	\$67,022
Vehicle Maintenance	\$38,215	\$40,948	\$48,168	\$764	\$128,095
Container Maintenance	\$10,030	\$10,352	\$11,683	\$282	\$32,346
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	\$137,087	\$143,642	\$156,159	\$3,405	\$440,292
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,207	\$1,297	\$1,564	\$24	\$4,092
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$575,574</b>	<b>\$546,760</b>	<b>\$561,742</b>	<b>\$48,211</b>	<b>\$1,732,287</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$60,419</b>	<b>\$57,395</b>	<b>\$58,967</b>	<b>\$5,061</b>	<b>\$181,842</b>
	90.5%				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$635,993</b>	<b>\$604,155</b>	<b>\$620,709</b>	<b>\$53,272</b>	<b>\$1,914,129</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$10,873	\$10,664	\$13,145	\$257	\$34,940
<b>Total Contractor Pass-Through Costs</b>	<b>\$10,873</b>	<b>\$10,664</b>	<b>\$13,145</b>	<b>\$257</b>	<b>\$34,940</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$646,867</b>	<b>\$614,819</b>	<b>\$633,855</b>	<b>\$53,529</b>	<b>\$1,949,069</b>

Service Level Statistics Used for Future Service Level Cost Adjustments			
	Accounts	Accounts	Accounts
2014	3,646	3,646	3,646
2015	3,664	3,664	3,664
2016	3,671	3,671	3,671
<b>Rolling Three-Year Average</b>	<b>3,660</b>	<b>3,660</b>	<b>3,660</b>

**D. Town of Hillsborough Allocated Costs - SFD**

Step 1: Index Based Adjustments				
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$210,659	\$185,200	\$181,300	\$24,093	\$601,253
Benefits for CBAs	\$97,324	\$89,295	\$85,350	\$12,959	\$284,927
Payroll Taxes	\$17,527	\$15,409	\$15,084	\$2,005	\$50,024
Workers Compensation Insurance	\$15,009	\$13,195	\$12,917	\$1,717	\$42,837
<b>Total Direct Labor Related-Costs</b>	<b>\$340,519</b>	<b>\$303,098</b>	<b>\$294,651</b>	<b>\$40,773</b>	<b>\$979,041</b>
Direct Fuel Costs	\$22,627	\$23,842	\$23,900	\$1,138	\$71,508
Other Direct Costs	\$29,799	\$31,399	\$31,868	\$1,821	\$94,886
Depreciation - Collection Vehicles	\$33,772	\$32,673	\$38,593	\$1,049	\$106,088
Depreciation - Containers	\$10,563	\$10,810	\$15,008	\$0	\$36,380
Depreciation for Collection Equipment	\$44,335	\$43,483	\$53,601	\$1,049	\$142,468
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$68,847	\$70,917	\$71,105	\$1,959	\$212,828
Operations	\$19,995	\$21,425	\$25,203	\$400	\$67,022
Vehicle Maintenance	\$38,215	\$40,948	\$48,168	\$764	\$128,095
Container Maintenance	\$10,030	\$10,352	\$11,683	\$282	\$32,346
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$137,087</b>	<b>\$143,642</b>	<b>\$156,159</b>	<b>\$3,405</b>	<b>\$440,292</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,207	\$1,297	\$1,564	\$24	\$4,092
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$875,574</b>	<b>\$846,760</b>	<b>\$861,742</b>	<b>\$48,211</b>	<b>\$1,732,287</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$60,419</b>	<b>\$57,395</b>	<b>\$58,967</b>	<b>\$5,061</b>	<b>\$181,842</b>
	90.5%				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$635,993</b>	<b>\$604,155</b>	<b>\$620,709</b>	<b>\$53,272</b>	<b>\$1,914,129</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$10,873	\$10,664	\$13,145	\$257	\$34,940
<b>Total Contractor Pass-Through Costs</b>	<b>\$10,873</b>	<b>\$10,664</b>	<b>\$13,145</b>	<b>\$257</b>	<b>\$34,940</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$646,867</b>	<b>\$614,819</b>	<b>\$633,855</b>	<b>\$53,529</b>	<b>\$1,949,069</b>

**D. Town of Hillsborough Allocated Costs - SFD**

Step 2: Service Level Adjustments				
	Accounts	Accounts	Accounts	
2014	3,646	3,646	3,646	
2015	3,664	3,664	3,664	
2016	3,671	3,671	3,671	
<b>Prior Year Rolling Three-Year Average</b>	<b>3,660</b>	<b>3,660</b>	<b>3,660</b>	
	Accounts	Accounts	Accounts	
2014	3,646	3,646	3,646	
2015	3,664	3,664	3,664	
2016	3,671	3,671	3,671	
<b>Current Year Rolling Three-Year Average</b>	<b>3,660</b>	<b>3,660</b>	<b>3,660</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$210,659	\$185,200	\$181,300	\$24,093	\$601,253
Benefits for CBAs	\$97,324	\$89,295	\$85,350	\$12,959	\$284,927
Payroll Taxes	\$17,527	\$15,409	\$15,084	\$2,005	\$50,024
Workers Compensation Insurance	\$15,009	\$13,195	\$12,917	\$1,717	\$42,837
Total Direct Labor Related-Costs	\$340,519	\$303,098	\$294,651	\$40,773	\$979,041
Direct Fuel Costs	\$22,627	\$23,842	\$23,900	\$1,138	\$71,508
Other Direct Costs	\$29,799	\$31,399	\$31,868	\$1,821	\$94,886
Depreciation - Collection Vehicles	\$33,772	\$32,673	\$38,593	\$1,049	\$106,088
Depreciation - Containers	\$10,563	\$10,810	\$15,008	\$0	\$36,380
Depreciation for Collection Equipment	\$44,335	\$43,483	\$53,601	\$1,049	\$142,468
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$68,847	\$70,917	\$71,105	\$1,959	\$212,828
Operations	\$19,995	\$21,425	\$25,203	\$400	\$67,022
Vehicle Maintenance	\$38,215	\$40,948	\$48,168	\$764	\$128,095
Container Maintenance	\$10,030	\$10,352	\$11,683	\$282	\$32,346
Total Allocated Indirect Costs excluding Depreciation and Interest	\$137,087	\$143,642	\$156,159	\$3,405	\$440,292
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,207	\$1,297	\$1,564	\$24	\$4,092
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$575,574</b>	<b>\$546,760</b>	<b>\$561,742</b>	<b>\$48,211</b>	<b>\$1,732,287</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$60,419</b>	<b>\$57,395</b>	<b>\$58,967</b>	<b>\$5,061</b>	<b>\$181,842</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$635,993</b>	<b>\$604,155</b>	<b>\$620,709</b>	<b>\$53,272</b>	<b>\$1,914,129</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$10,873	\$10,664	\$13,145	\$257	\$34,940
<b>Total Contractor Pass-Through Costs</b>	<b>\$10,873</b>	<b>\$10,664</b>	<b>\$13,145</b>	<b>\$257</b>	<b>\$34,940</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$646,867</b>	<b>\$614,819</b>	<b>\$633,855</b>	<b>\$53,529</b>	<b>\$1,949,069</b>

SBWMA COLLECTION AGREEMENT

Proposed Compensation

2021

**D. Town of Hillsborough Allocated Costs - MFD & Commercial**

Statistics Used for Year 2021 Cost Allocation Only						Total
City # of Accounts	6	9	6	0	792	21.00
SBWMA # Accounts	10,332.00	10,210.00	1,712.00	195.00	29,504.00	22,449.00
City # of Accounts %	0.1%	0.1%	0.4%	0.0%	2.7%	0.1%
City Total Route Labor hours year	50.25	13.56	69.74	-	350.35	133.55
SBWMA Total Route Labor hours year	47,871.85	27,111.92	6,356.65	6,167.11	13,045.24	87,507.53
City Total Route Labor hours year %	0.1%	0.1%	1.1%	0.0%	2.7%	0.2%
City # of route hours/year	40.79	13.20	67.21	-	350.35	121.20
SBWMA # of route hours/year	31,307.08	25,241.12	6,046.06	6,167.11	13,045.24	68,761.37
City # of route hours/year %	0.1%	0.1%	1.1%	0.0%	2.7%	0.2%
City Total Containers in Service	9	27	9	0	792	45.00
SBWMA Total Containers in Service	17,258.00	19,703.00	2,059.00	333.00	29,504.00	39,353.00
City Total Containers in Service %	0.1%	0.1%	0.4%	0.0%	2.7%	0.1%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$5,335	\$1,011	\$7,705	\$0	\$3,884	\$17,934
Benefits for CBAs	\$2,544	\$453	\$2,425	\$0	\$1,910	\$7,331
Payroll Taxes	\$444	\$84	\$641	\$0	\$323	\$1,492
Workers Compensation Insurance	\$380	\$72	\$549	\$0	\$277	\$1,278
<b>Total Direct Labor Related-Costs</b>	<b>\$8,702</b>	<b>\$1,620</b>	<b>\$11,320</b>	<b>\$0</b>	<b>\$6,393</b>	<b>\$28,035</b>
Direct Fuel Costs	\$632	\$107	\$1,050	\$0	\$422	\$2,211
Other Direct Costs	\$870	\$172	\$1,274	\$0	\$581	\$2,897
Depreciation - Collection Vehicles	\$779	\$160	\$1,874	\$0	\$402	\$3,215
Depreciation - Containers	\$63	\$125	\$374	\$0	\$100	\$662
Depreciation for Collection Equipment	\$842	\$285	\$2,248	\$0	\$502	\$3,877
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$546	\$878	\$4,113	\$0	\$806	\$6,342
Operations	\$250	\$106	\$2,660	\$0	\$164	\$3,181
Vehicle Maintenance	\$478	\$203	\$5,084	\$0	\$314	\$6,079
Container Maintenance	\$71	\$196	\$737	\$0	\$116	\$1,120
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$1,345</b>	<b>\$1,383</b>	<b>\$12,595</b>	<b>\$0</b>	<b>\$1,400</b>	<b>\$16,722</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$16	\$7	\$139	\$0	\$10	\$171
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$12,406</b>	<b>\$3,573</b>	<b>\$28,625</b>	<b>\$0</b>	<b>\$9,309</b>	<b>\$53,913</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$1,302.27</b>	<b>\$375</b>	<b>\$3,005</b>	<b>\$0</b>	<b>\$977</b>	<b>\$5,659</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$13,708</b>	<b>\$3,948</b>	<b>\$31,629</b>	<b>\$0</b>	<b>\$10,286</b>	<b>\$59,572</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$270	\$91	\$721	\$0	\$161	\$1,243
<b>Total Contractor Pass-Through Costs</b>	<b>\$270</b>	<b>\$91</b>	<b>\$721</b>	<b>\$0</b>	<b>\$161</b>	<b>\$1,243</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$13,978</b>	<b>\$4,040</b>	<b>\$32,350</b>	<b>\$0</b>	<b>\$10,447</b>	<b>\$60,815</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	988	2,028	988	0	
2015	988	1,820	884	0	
2016	988	1,820	884	6	
<b>Rolling Three-Year Average</b>	<b>988</b>	<b>1,889</b>	<b>919</b>	<b>2</b>	



**D. Town of Hillsborough Allocated Costs - MFD & Commercial**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$5,335	\$1,011	\$7,705	\$0	\$3,884	\$17,934
Benefits for CBAs	\$2,544	\$453	\$2,425	\$0	\$1,910	\$7,331
Payroll Taxes	\$444	\$84	\$641	\$0	\$323	\$1,492
Workers Compensation Insurance	\$380	\$72	\$549	\$0	\$277	\$1,278
Total Direct Labor Related-Costs	\$8,702	\$1,620	\$11,320	\$0	\$6,393	\$28,035
Direct Fuel Costs	\$632	\$107	\$1,050	\$0	\$422	\$2,211
Other Direct Costs	\$870	\$172	\$1,274	\$0	\$581	\$2,897
Depreciation - Collection Vehicles	\$779	\$160	\$1,874	\$0	\$402	\$3,215
Depreciation - Containers	\$63	\$125	\$374	\$0	\$100	\$662
Depreciation for Collection Equipment	\$842	\$285	\$2,248	\$0	\$502	\$3,877
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$546	\$878	\$4,113	\$0	\$806	\$6,342
Operations	\$250	\$106	\$2,660	\$0	\$164	\$3,181
Vehicle Maintenance	\$478	\$203	\$5,084	\$0	\$314	\$6,079
Container Maintenance	\$71	\$196	\$737	\$0	\$116	\$1,120
Total Allocated Indirect Costs excluding Depreciation and Interest	\$1,345	\$1,383	\$12,595	\$0	\$1,400	\$16,722
Total Allocated Indirect Depreciation Costs (Form 9)	\$16	\$7	\$139	\$0	\$10	\$171
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$12,406</b>	<b>\$3,573</b>	<b>\$28,625</b>	<b>\$0</b>	<b>\$9,309</b>	<b>\$53,913</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$1,302</b>	<b>\$375</b>	<b>\$3,005</b>	<b>\$0</b>	<b>\$977</b>	<b>\$5,659</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$13,708</b>	<b>\$3,948</b>	<b>\$31,629</b>	<b>\$0</b>	<b>\$10,286</b>	<b>\$59,572</b>
Contractor Pass-Through Costs						
Interest Expense	\$270	\$91	\$721	\$0	\$161	\$1,243
<b>Total Contractor Pass-Through Costs</b>	<b>\$270</b>	<b>\$91</b>	<b>\$721</b>	<b>\$0</b>	<b>\$161</b>	<b>\$1,243</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$13,978</b>	<b>\$4,040</b>	<b>\$32,350</b>	<b>\$0</b>	<b>\$10,447</b>	<b>\$60,815</b>

**D. Town of Hillsborough Allocated Costs - MFD & Commercial**

Step 2: Service Level Adjustments						
	Lifts	Lifts	Lifts	Lifts	Hauls	
2014	988	2,028	988			0
2015	988	1,820	884			0
2016	988	1,820	884			6
<b>Prior Year Rolling Three-Year Average</b>	<b>988</b>	<b>1,889</b>	<b>919</b>			<b>2</b>
	Lifts	Lifts	Lifts	Lifts	Hauls	
2014	988	2,028	988			0
2015	988	1,820	884			0
2016	988	1,820	884			6
<b>Current Year Rolling Three-Year Average</b>	<b>988</b>	<b>1,889</b>	<b>919</b>			<b>2</b>
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%		100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%		100.0%	1

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$5,335	\$1,011	\$7,705	\$0	\$3,884	\$17,934
Benefits for CBAs	\$2,544	\$453	\$2,425	\$0	\$1,910	\$7,331
Payroll Taxes	\$444	\$84	\$641	\$0	\$323	\$1,492
Workers Compensation Insurance	\$380	\$72	\$549	\$0	\$277	\$1,278
Total Direct Labor Related-Costs	\$8,702	\$1,620	\$11,320	\$0	\$6,393	\$28,035
Direct Fuel Costs	\$632	\$107	\$1,050	\$0	\$422	\$2,211
Other Direct Costs	\$870	\$172	\$1,274	\$0	\$581	\$2,897
Depreciation - Collection Vehicles	\$779	\$160	\$1,874	\$0	\$402	\$3,215
Depreciation - Containers	\$63	\$125	\$374	\$0	\$100	\$662
Depreciation for Collection Equipment	\$842	\$285	\$2,248	\$0	\$502	\$3,877
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$546	\$878	\$4,113	\$0	\$806	\$6,342
Operations	\$250	\$106	\$2,660	\$0	\$164	\$3,181
Vehicle Maintenance	\$478	\$203	\$5,084	\$0	\$314	\$6,079
Container Maintenance	\$71	\$196	\$737	\$0	\$116	\$1,120
Total Allocated Indirect Costs excluding Depreciation and Interest	\$1,345	\$1,383	\$12,595	\$0	\$1,400	\$16,722
Total Allocated Indirect Depreciation Costs (Form 9)	\$16	\$7	\$139	\$0	\$10	\$171
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$12,406</b>	<b>\$3,573</b>	<b>\$28,625</b>	<b>\$0</b>	<b>\$9,309</b>	<b>\$53,913</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$1,302</b>	<b>\$375</b>	<b>\$3,005</b>	<b>\$0</b>	<b>\$977</b>	<b>\$5,659</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$13,708</b>	<b>\$3,948</b>	<b>\$31,629</b>	<b>\$0</b>	<b>\$10,286</b>	<b>\$59,572</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$270	\$91	\$721	\$0	\$161	\$1,243
<b>Total Contractor Pass-Through Costs</b>	<b>\$270</b>	<b>\$91</b>	<b>\$721</b>	<b>\$0</b>	<b>\$161</b>	<b>\$1,243</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$13,978</b>	<b>\$4,040</b>	<b>\$32,350</b>	<b>\$0</b>	<b>\$10,447</b>	<b>\$60,815</b>

**D. Town of Hillsborough Allocated Costs - Agency Facilities**

Statistics Used for Year 2021 Cost Allocation Only					Totals
City # of Lifts per year	416	468	728	3,671	1,612.00
SBWMA # Lifts per year (Accounts for Venues/Events)	242,307	16,744	65,039	94,580	
City # of Lifts per year %	0.2%	2.8%	1.1%	3.9%	
City Total Route Labor hours year	2.02	10.05	21.78	101.19	33.85
SBWMA Total Route Labor hours year	4,706.39	236.00	993.06	5,935.45	
City Total Route Labor hours year	0.0%	4.3%	2.2%	2.3%	
City # of route hours/year	0.91	9.35	19.11	135.04	29.37
SBWMA # of route hours/year	2,599.51	224.16	939.57	5,935.45	
City # of route hours/year %	0.0%	4.2%	2.0%	2.3%	
City # of Containers	5	9	14	3,809	28.00
SBWMA # of Containers	842	256	528	96,806	
City # of Containers %	0.6%	3.5%	2.7%	3.9%	
	1%	7%	16%	75%	

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$34	\$167	\$362	\$1,682	\$74	\$2,319
Benefits for CBAs	\$16	\$78	\$169	\$786	\$35	\$1,084
Payroll Taxes	\$3	\$14	\$30	\$140	\$6	\$193
Workers Compensation Insurance	\$2	\$12	\$26	\$120	\$5	\$165
<b>Total Direct Labor Related-Costs</b>	<b>\$54</b>	<b>\$271</b>	<b>\$587</b>	<b>\$2,728</b>	<b>\$121</b>	<b>\$3,762</b>
Direct Fuel Costs	\$4	\$20	\$44	\$203	\$9	\$281
Other Direct Costs	\$8	\$38	\$82	\$383	\$18	\$529
Depreciation - Collection Vehicles	\$17	\$85	\$184	\$853	\$31	\$1,169
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$17	\$85	\$184	\$853	\$31	\$1,169
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$27	\$134	\$290	\$1,348	\$553	\$2,353
Operations	\$8	\$39	\$84	\$390	\$17	\$537
Vehicle Maintenance	\$15	\$74	\$161	\$746	\$32	\$1,027
Container Maintenance (using lifts for Agency Costs)	\$4	\$19	\$42	\$194	\$80	\$338
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$53</b>	<b>\$266</b>	<b>\$576</b>	<b>\$2,678</b>	<b>\$681</b>	<b>\$4,255</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$1	\$3	\$6	\$28	\$1	\$38
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$137</b>	<b>\$683</b>	<b>\$1,480</b>	<b>\$6,874</b>	<b>\$861</b>	<b>\$10,034</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$14</b>	<b>\$72</b>	<b>\$155</b>	<b>\$722</b>	<b>\$90</b>	<b>\$1,053</b>
	90.5%					
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$152</b>	<b>\$754</b>	<b>\$1,635</b>	<b>\$7,595</b>	<b>\$951</b>	<b>\$11,087</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$4	\$18	\$39	\$181	\$7	\$248
<b>Total Contractor Pass-Through Costs</b>	<b>\$4</b>	<b>\$18</b>	<b>\$39</b>	<b>\$181</b>	<b>\$7</b>	<b>\$248</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$155</b>	<b>\$772</b>	<b>\$1,674</b>	<b>\$7,776</b>	<b>\$958</b>	<b>\$11,335</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	312	312	832	76	
2015	312	416	832	129	
2016	416	468	728	76	
<b>Rolling Three-Year Average</b>	<b>347</b>	<b>399</b>	<b>797</b>	<b>94</b>	

**D. Town of Hillsborough Allocated Costs - Agency Facilities**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$34	\$167	\$362	\$1,682	\$74	\$2,319
Benefits for CBAs	\$16	\$78	\$169	\$786	\$35	\$1,084
Payroll Taxes	\$3	\$14	\$30	\$140	\$6	\$193
Workers Compensation Insurance	\$2	\$12	\$26	\$120	\$5	\$165
<b>Total Direct Labor Related-Costs</b>	<b>\$54</b>	<b>\$271</b>	<b>\$587</b>	<b>\$2,728</b>	<b>\$121</b>	<b>\$3,762</b>
Direct Fuel Costs	\$4	\$20	\$44	\$203	\$9	\$281
Other Direct Costs	\$8	\$38	\$82	\$383	\$18	\$529
Depreciation - Collection Vehicles	\$17	\$85	\$184	\$853	\$31	\$1,169
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$17	\$85	\$184	\$853	\$31	\$1,169
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$27	\$134	\$290	\$1,348	\$553	\$2,353
Operations	\$8	\$39	\$84	\$390	\$17	\$537
Vehicle Maintenance	\$15	\$74	\$161	\$746	\$32	\$1,027
Container Maintenance (using lifts for Agency Costs)	\$4	\$19	\$42	\$194	\$80	\$338
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$53</b>	<b>\$266</b>	<b>\$576</b>	<b>\$2,678</b>	<b>\$681</b>	<b>\$4,255</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$1	\$3	\$6	\$28	\$1	\$38
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$137</b>	<b>\$683</b>	<b>\$1,480</b>	<b>\$6,874</b>	<b>\$861</b>	<b>\$10,034</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$14</b>	<b>\$72</b>	<b>\$155</b>	<b>\$722</b>	<b>\$90</b>	<b>\$1,053</b>
	90.5%					
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$152</b>	<b>\$754</b>	<b>\$1,635</b>	<b>\$7,595</b>	<b>\$951</b>	<b>\$11,087</b>
Contractor Pass-Through Costs						
Interest Expense	\$4	\$18	\$39	\$181	\$7	\$248
<b>Total Contractor Pass-Through Costs</b>	<b>\$4</b>	<b>\$18</b>	<b>\$39</b>	<b>\$181</b>	<b>\$7</b>	<b>\$248</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$155</b>	<b>\$772</b>	<b>\$1,674</b>	<b>\$7,776</b>	<b>\$958</b>	<b>\$11,335</b>

**D. Town of Hillsborough Allocated Costs - Agency Facilities**

Step 2: Service Level Adjustments						
	Lifts	Lifts	Lifts	Lifts	Hauls	
2014	312	312	312	832	76	
2015	312	416	312	832	129	
2016	416	468	468	728	76	
<b>Prior Year Rolling Three-Year Average</b>	<b>347</b>	<b>399</b>	<b>399</b>	<b>797</b>	<b>94</b>	
2014	312	312	312	832	76	
2015	312	416	312	832	129	
2016	416	468	468	728	76	
<b>Current Year Rolling Three-Year Average</b>	<b>347</b>	<b>399</b>	<b>399</b>	<b>797</b>	<b>94</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	100.0%	1

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$34	\$167	\$362	\$1,682	\$74	\$2,319
Benefits for CBAs	\$16	\$78	\$169	\$786	\$35	\$1,084
Payroll Taxes	\$3	\$14	\$30	\$140	\$6	\$193
Workers Compensation Insurance	\$2	\$12	\$26	\$120	\$5	\$165
Total Direct Labor Related-Costs	\$54	\$271	\$587	\$2,728	\$121	\$3,762
Direct Fuel Costs	\$4	\$20	\$44	\$203	\$9	\$281
Other Direct Costs	\$8	\$38	\$82	\$383	\$18	\$529
Depreciation - Collection Vehicles	\$17	\$85	\$184	\$853	\$31	\$1,169
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$17	\$85	\$184	\$853	\$31	\$1,169
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$27	\$134	\$290	\$1,348	\$553	\$2,353
Operations	\$8	\$39	\$84	\$390	\$17	\$537
Vehicle Maintenance	\$15	\$74	\$161	\$746	\$32	\$1,027
Container Maintenance (using lifts for Agency Costs)	\$4	\$19	\$42	\$194	\$80	\$338
Total Allocated Indirect Costs excluding Depreciation and Interest	\$53	\$266	\$576	\$2,678	\$681	\$4,255
Total Allocated Indirect Depreciation Costs (Form 9)	\$1	\$3	\$6	\$28	\$1	\$38
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$137</b>	<b>\$683</b>	<b>\$1,480</b>	<b>\$6,874</b>	<b>\$861</b>	<b>\$10,034</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$14</b>	<b>\$72</b>	<b>\$155</b>	<b>\$722</b>	<b>\$90</b>	<b>\$1,053</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$152</b>	<b>\$754</b>	<b>\$1,635</b>	<b>\$7,595</b>	<b>\$951</b>	<b>\$11,087</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$4	\$18	\$39	\$181	\$7	\$248
<b>Total Contractor Pass-Through Costs</b>	<b>\$4</b>	<b>\$18</b>	<b>\$39</b>	<b>\$181</b>	<b>\$7</b>	<b>\$248</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$155</b>	<b>\$772</b>	<b>\$1,674</b>	<b>\$7,776</b>	<b>\$958</b>	<b>\$11,335</b>

City of Menlo Park Allocated Costs - SFD

	Statistics Used for Year 2021 Cost Allocation Only				Total
City # of accounts	7,890	7,878	7,561	2,105	7,890
SBWMA # of accounts	94,580	94,372	90,725	29,504	94,580
City # of accounts %	8.3%	8.3%	8.3%	7.1%	8.3%
City Total Route Labor hours year	4,236.33	4,041.22	3,742.01	930.63	12,950
SBWMA Total Route Labor hours year	46,232.55	42,856.20	39,114.12	13,045.24	141,248
City Total Route Labor hours year %	9.2%	9.4%	9.6%	7.1%	9.2%
City # of route hours/year	3,976.98	3,677.19	3,334.46	930.63	11,919
SBWMA # of route hours/year	42,847.89	38,380.04	34,949.16	13,045.24	129,222
City Total Route Labor hours year %	9.3%	9.6%	9.5%	7.1%	9.2%
City Total Containers in Service	8,119	8,114	8,834	2,105	27,172
SBWMA Total Containers in Service	96,806	96,284	99,941	29,504	322,535
City Total Containers in Service %	8.4%	8.4%	8.8%	7.1%	8.4%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$355,380	\$301,153	\$260,170	\$63,998	\$980,702
Benefits for CBAs	\$164,184	\$145,202	\$122,479	\$34,422	\$466,287
Payroll Taxes	\$29,568	\$25,056	\$21,646	\$5,325	\$81,594
Workers Compensation Insurance	\$25,320	\$21,456	\$18,536	\$4,560	\$69,872
Total Direct Labor Related-Costs	\$574,451	\$492,867	\$422,831	\$108,305	\$1,598,455
Direct Fuel Costs	\$37,993	\$40,074	\$33,173	\$3,024	\$114,264
Other Direct Costs	\$50,035	\$52,776	\$44,231	\$4,837	\$151,878
Depreciation - Collection Vehicles	\$56,707	\$54,918	\$53,566	\$2,787	\$167,978
Depreciation - Containers	\$22,515	\$23,309	\$29,338	\$0	\$75,162
Depreciation for Collection Equipment	\$79,222	\$78,227	\$82,903	\$2,787	\$243,139
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$147,972	\$153,865	\$149,839	\$5,208	\$456,883
Operations	\$33,573	\$36,012	\$34,981	\$1,062	\$105,627
Vehicle Maintenance	\$64,166	\$68,827	\$66,856	\$2,029	\$201,878
Container Maintenance	\$21,379	\$22,322	\$22,838	\$748	\$67,287
Total Allocated Indirect Costs excluding Depreciation and Interest	\$267,090	\$281,025	\$274,514	\$9,047	\$831,676
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,027	\$2,179	\$2,170	\$65	\$6,441
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,010,817</b>	<b>\$947,148</b>	<b>\$859,823</b>	<b>\$128,065</b>	<b>\$2,945,853</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$106,108</b>	<b>\$99,424</b>	<b>\$90,258</b>	<b>\$13,443</b>	<b>\$309,233</b>
<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,116,925</b>	<b>\$1,046,573</b>	<b>\$950,081</b>	<b>\$141,508</b>	<b>\$3,255,087</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$19,429	\$19,185	\$20,332	\$684	\$59,630
<b>Total Contractor Pass-Through Costs</b>	<b>\$19,429</b>	<b>\$19,185</b>	<b>\$20,332</b>	<b>\$684</b>	<b>\$59,630</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,136,354</b>	<b>\$1,065,758</b>	<b>\$970,412</b>	<b>\$142,192</b>	<b>\$3,314,716</b>

Service Level Statistics Used for Future Service Level Cost Adjustments				
	Accounts	Accounts	Accounts	
2014	7,829	7,829	7,829	
2015	7,874	7,874	7,874	
2016	7,890	7,890	7,890	
<b>Rolling Three-Year Average</b>	<b>7,864</b>	<b>7,864</b>	<b>7,864</b>	

City of Menlo Park Allocated Costs - SFD

Step 1: Index Based Adjustments				
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$355,380	\$301,153	\$260,170	\$63,998	\$980,702
Benefits for CBAs	\$164,184	\$145,202	\$122,479	\$34,422	\$466,287
Payroll Taxes	\$29,568	\$25,056	\$21,646	\$5,325	\$81,594
Workers Compensation Insurance	\$25,320	\$21,456	\$18,536	\$4,560	\$69,872
Total Direct Labor Related-Costs	\$574,451	\$492,867	\$422,831	\$108,305	\$1,598,455
Direct Fuel Costs	\$37,993	\$40,074	\$33,173	\$3,024	\$114,264
Other Direct Costs	\$80,035	\$82,776	\$44,231	\$4,837	\$151,878
Depreciation - Collection Vehicles	\$56,707	\$54,918	\$53,566	\$2,787	\$167,978
Depreciation - Containers	\$22,515	\$23,309	\$29,338	\$0	\$75,162
Depreciation for Collection Equipment	\$79,222	\$78,227	\$82,903	\$2,787	\$243,139
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$147,972	\$153,865	\$149,839	\$5,208	\$456,883
Operations	\$33,573	\$36,012	\$34,981	\$1,062	\$105,627
Vehicle Maintenance	\$64,166	\$68,827	\$66,856	\$2,029	\$201,878
Container Maintenance	\$21,379	\$22,322	\$22,838	\$748	\$67,287
Total Allocated Indirect Costs excluding Depreciation and Interest	\$267,090	\$281,025	\$274,514	\$9,047	\$831,676
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,027	\$2,179	\$2,170	\$65	\$6,441
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,010,817</b>	<b>\$947,148</b>	<b>\$859,823</b>	<b>\$128,065</b>	<b>\$2,945,853</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$106,108</b>	<b>\$99,424</b>	<b>\$90,258</b>	<b>\$13,443</b>	<b>\$309,233</b>
<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,116,925</b>	<b>\$1,046,573</b>	<b>\$950,081</b>	<b>\$141,508</b>	<b>\$3,255,087</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$19,429	\$19,185	\$20,332	\$684	\$59,630
<b>Total Contractor Pass-Through Costs</b>	<b>\$19,429</b>	<b>\$19,185</b>	<b>\$20,332</b>	<b>\$684</b>	<b>\$59,630</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,136,354</b>	<b>\$1,065,758</b>	<b>\$970,413</b>	<b>\$142,192</b>	<b>\$3,314,716</b>

City of Menlo Park Allocated Costs - SFD

Step 2: Service Level Adjustments					
	Accounts	Accounts	Accounts		
2014	7,829	7,829	7,829		
2015	7,874	7,874	7,874		
2016	7,890	7,890	7,890		
<b>Prior Year Rolling Three-Year Average</b>	<b>7,864</b>	<b>7,864</b>	<b>7,864</b>		
	Accounts	Accounts	Accounts		
2014	7,829	7,829	7,829		
2015	7,874	7,874	7,874		
2016	7,890	7,890	7,890		
<b>Current Year Rolling Three-Year Average</b>	<b>7,864</b>	<b>7,864</b>	<b>7,864</b>		
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%		1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%		1

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$355,380	\$301,153	\$260,170	\$63,998	\$980,702
Benefits for CBAs	\$164,184	\$145,202	\$122,479	\$34,422	\$466,287
Payroll Taxes	\$29,568	\$25,056	\$21,646	\$5,325	\$81,594
Workers Compensation Insurance	\$25,320	\$21,456	\$18,536	\$4,560	\$69,872
Total Direct Labor Related-Costs	\$574,451	\$492,867	\$422,831	\$108,305	\$1,598,455
Direct Fuel Costs	\$37,993	\$40,074	\$33,173	\$3,024	\$114,264
Other Direct Costs	\$50,035	\$52,776	\$44,231	\$4,837	\$151,878
Depreciation - Collection Vehicles	\$56,707	\$54,918	\$53,566	\$2,787	\$167,978
Depreciation - Containers	\$22,515	\$23,309	\$29,338	\$0	\$75,162
Depreciation for Collection Equipment	\$79,222	\$78,227	\$82,903	\$2,787	\$243,139
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$147,972	\$153,865	\$149,839	\$5,208	\$456,883
Operations	\$33,573	\$36,012	\$34,981	\$1,062	\$105,627
Vehicle Maintenance	\$64,166	\$68,827	\$66,856	\$2,029	\$201,878
Container Maintenance	\$21,379	\$22,322	\$22,838	\$748	\$67,287
Total Allocated Indirect Costs excluding Depreciation and Interest	\$267,090	\$281,025	\$274,514	\$9,047	\$831,676
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,027	\$2,179	\$2,170	\$65	\$6,441
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,010,817</b>	<b>\$947,148</b>	<b>\$859,823</b>	<b>\$128,065</b>	<b>\$2,945,853</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$106,108</b>	<b>\$99,424</b>	<b>\$90,258</b>	<b>\$13,443</b>	<b>\$309,233</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,116,925</b>	<b>\$1,046,573</b>	<b>\$950,081</b>	<b>\$141,508</b>	<b>\$3,255,087</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$19,429	\$19,185	\$20,332	\$684	\$59,630
<b>Total Contractor Pass-Through Costs</b>	<b>\$19,429</b>	<b>\$19,185</b>	<b>\$20,332</b>	<b>\$684</b>	<b>\$59,630</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,136,354</b>	<b>\$1,065,758</b>	<b>\$970,412</b>	<b>\$142,192</b>	<b>\$3,314,716</b>



City of Menlo Park Allocated Costs - MFD & Commercial

	Statistics Used for Year 2021 Cost Allocation Only					Total
City # of Accounts	1,136	1,120	292	20	2,105	2,568
SBWMA # Accounts	10,332	10,210	1,712	195	29,504	22,449
City # of Accounts %	11.0%	11.0%	17.1%	10.3%	7.1%	11.4%
City Total Route Labor hours year	4,992.11	2,972.32	877.66	710.14	930.63	9,552
SBWMA Total Route Labor hours year	47,871.85	27,111.92	6,356.65	6,167.11	13,045.24	87,508
City Total Route Labor hours year %	10.4%	11.0%	13.8%	11.5%	7.1%	10.9%
City # of route hours/year	3,760.29	2,871.19	849.20	710.14	930.63	8,191
SBWMA # of route hours/year	31,307.08	25,241.12	6,046.06	6,167.11	13,045.24	68,761
City # of route hours/year %	12.0%	11.4%	14.0%	11.5%	7.1%	11.9%
City Total Containers in Service	2,011	2,122	346	56	2,105	4,535
SBWMA Total Containers in Service	17,258	19,703	2,059	333	29,504	39,353
City Total Containers in Service %	11.7%	10.8%	16.8%	16.8%	7.1%	11.5%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$529,984	\$221,577	\$96,963	\$56,548	\$10,316	\$915,388
Benefits for CBAs	\$252,707	\$99,247	\$30,517	\$20,047	\$5,074	\$407,591
Payroll Taxes	\$44,095	\$18,435	\$8,067	\$4,705	\$858	\$76,160
Workers Compensation Insurance	\$37,760	\$15,787	\$6,909	\$4,029	\$735	\$65,219
<b>Total Direct Labor Related-Costs</b>	<b>\$864,545</b>	<b>\$355,046</b>	<b>\$142,456</b>	<b>\$85,328</b>	<b>\$16,983</b>	<b>\$1,464,357</b>
Direct Fuel Costs	\$58,244	\$23,246	\$13,266	\$5,445	\$1,122	\$101,322
Other Direct Costs	\$80,160	\$37,421	\$16,094	\$10,331	\$1,544	\$145,549
Depreciation - Collection Vehicles	\$71,772	\$34,894	\$23,672	\$8,693	\$1,068	\$140,099
Depreciation - Containers	\$14,075	\$9,807	\$14,387	\$0	\$267	\$38,536
Depreciation for Collection Equipment	\$85,847	\$44,701	\$38,059	\$8,693	\$1,335	\$178,635
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$103,459	\$109,214	\$200,162	\$59,270	\$2,141	\$474,246
Operations	\$23,047	\$23,094	\$33,613	\$13,570	\$437	\$93,761
Vehicle Maintenance	\$44,049	\$44,139	\$64,242	\$25,935	\$834	\$179,199
Container Maintenance	\$15,757	\$15,409	\$28,340	\$13,966	\$308	\$73,780
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$186,312</b>	<b>\$191,856</b>	<b>\$326,357</b>	<b>\$112,740</b>	<b>\$3,720</b>	<b>\$820,986</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,453	\$1,418	\$1,751	\$976	\$27	\$5,625
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,276,560</b>	<b>\$653,689</b>	<b>\$537,983</b>	<b>\$223,514</b>	<b>\$24,729</b>	<b>\$2,716,475</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$134,003.51</b>	<b>\$68,619</b>	<b>\$56,473</b>	<b>\$23,463</b>	<b>\$2,596</b>	<b>\$285,155</b>
<b>90.5%</b>						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,410,563</b>	<b>\$722,308</b>	<b>\$594,456</b>	<b>\$246,977</b>	<b>\$27,325</b>	<b>\$3,001,629</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$28,142	\$14,654	\$12,476	\$2,850	\$438	\$58,559
<b>Total Contractor Pass-Through Costs</b>	<b>\$28,142</b>	<b>\$14,654</b>	<b>\$12,476</b>	<b>\$2,850</b>	<b>\$438</b>	<b>\$58,559</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,438,705</b>	<b>\$736,962</b>	<b>\$606,932</b>	<b>\$249,827</b>	<b>\$27,762</b>	<b>\$3,060,189</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	146,575	143,065	24,596	740	
2015	144,404	145,509	27,131	735	
2016	143,546	149,305	29,926	750	
<b>Rolling Three-Year Average</b>	<b>144,842</b>	<b>145,960</b>	<b>27,218</b>	<b>742</b>	

**City of Menlo Park Allocated Costs - MFD & Commercial**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$529,984	\$221,577	\$96,963	\$56,548	\$10,316	\$915,388
Benefits for CBAs	\$252,707	\$99,247	\$30,517	\$20,047	\$5,074	\$407,591
Payroll Taxes	\$44,095	\$18,435	\$8,067	\$4,705	\$858	\$76,160
Workers Compensation Insurance	\$37,760	\$15,787	\$6,909	\$4,029	\$735	\$65,219
Total Direct Labor Related-Costs	\$864,545	\$355,046	\$142,456	\$85,328	\$16,983	\$1,464,357
Direct Fuel Costs	\$58,244	\$23,246	\$13,266	\$5,445	\$1,122	\$101,322
Other Direct Costs	\$80,160	\$37,421	\$16,094	\$10,331	\$1,544	\$145,549
Depreciation - Collection Vehicles	\$71,772	\$34,894	\$23,672	\$8,693	\$1,068	\$140,099
Depreciation - Containers	\$14,075	\$9,807	\$14,387	\$0	\$267	\$38,536
Depreciation for Collection Equipment	\$85,847	\$44,701	\$38,059	\$8,693	\$1,335	\$178,635
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$103,459	\$109,214	\$200,162	\$59,270	\$2,141	\$474,246
Operations	\$23,047	\$23,094	\$33,613	\$13,570	\$437	\$93,761
Vehicle Maintenance	\$44,049	\$44,139	\$64,242	\$25,935	\$834	\$179,199
Container Maintenance	\$15,757	\$15,409	\$28,340	\$13,966	\$308	\$73,780
Total Allocated Indirect Costs excluding Depreciation and Interest	\$186,312	\$191,856	\$326,357	\$112,740	\$3,720	\$820,986
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,453	\$1,418	\$1,751	\$976	\$27	\$5,625
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,276,560</b>	<b>\$653,689</b>	<b>\$537,983</b>	<b>\$223,514</b>	<b>\$24,729</b>	<b>\$2,716,475</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$134,004</b>	<b>\$68,619</b>	<b>\$56,473</b>	<b>\$23,463</b>	<b>\$2,596</b>	<b>\$285,155</b>
<b>90.5%</b>						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,410,563</b>	<b>\$722,308</b>	<b>\$594,456</b>	<b>\$246,977</b>	<b>\$27,325</b>	<b>\$3,001,629</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$28,142	\$14,654	\$12,476	\$2,850	\$438	\$58,559
<b>Total Contractor Pass-Through Costs</b>	<b>\$28,142</b>	<b>\$14,654</b>	<b>\$12,476</b>	<b>\$2,850</b>	<b>\$438</b>	<b>\$58,559</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,438,705</b>	<b>\$736,962</b>	<b>\$606,932</b>	<b>\$249,827</b>	<b>\$27,762</b>	<b>\$3,060,189</b>

City of Menlo Park Allocated Costs - MFD & Commercial

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	146,575	143,065	24,596	740	
2015	144,404	145,509	27,131	735	
2016	143,546	149,305	29,926	750	
<b>Prior Year Rolling Three-Year Average</b>	<b>144,842</b>	<b>145,960</b>	<b>27,218</b>	<b>742</b>	
	Lifts	Lifts	Lifts	Hauls	
2014	146,575	143,065	24,596	740	
2015	144,404	145,509	27,131	735	
2016	143,546	149,305	29,926	750	
<b>Current Year Rolling Three-Year Average</b>	<b>144,842</b>	<b>145,960</b>	<b>27,218</b>	<b>742</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$529,984	\$221,577	\$96,963	\$56,548	\$10,316	\$915,388
Benefits for CBAs	\$252,707	\$99,247	\$30,517	\$20,047	\$5,074	\$407,591
Payroll Taxes	\$44,095	\$18,435	\$8,067	\$4,705	\$858	\$76,160
Workers Compensation Insurance	\$37,760	\$15,787	\$6,909	\$4,029	\$735	\$65,219
Total Direct Labor Related-Costs	\$864,545	\$355,046	\$142,456	\$85,328	\$16,983	\$1,464,357
Direct Fuel Costs	\$58,244	\$23,246	\$13,266	\$5,445	\$1,122	\$101,322
Other Direct Costs	\$80,160	\$37,421	\$16,094	\$10,331	\$1,544	\$145,549
Depreciation - Collection Vehicles	\$71,772	\$34,894	\$23,672	\$8,693	\$1,068	\$140,099
Depreciation - Containers	\$14,075	\$9,807	\$14,387	\$0	\$267	\$38,536
Depreciation for Collection Equipment	\$85,847	\$44,701	\$38,059	\$8,693	\$1,335	\$178,635
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$103,459	\$109,214	\$200,162	\$59,270	\$2,141	\$474,246
Operations	\$23,047	\$23,094	\$33,613	\$13,570	\$437	\$93,761
Vehicle Maintenance	\$44,049	\$44,139	\$64,242	\$25,935	\$834	\$179,199
Container Maintenance	\$15,757	\$15,409	\$28,340	\$13,966	\$308	\$73,780
Total Allocated Indirect Costs excluding Depreciation and Interest	\$186,312	\$191,856	\$326,357	\$112,740	\$3,720	\$820,986
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,453	\$1,418	\$1,751	\$976	\$27	\$5,625
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,276,560</b>	<b>\$653,689</b>	<b>\$537,983</b>	<b>\$223,514</b>	<b>\$24,729</b>	<b>\$2,716,475</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$134,004</b>	<b>\$68,619</b>	<b>\$56,473</b>	<b>\$23,463</b>	<b>\$2,596</b>	<b>\$285,155</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,410,563</b>	<b>\$722,308</b>	<b>\$594,456</b>	<b>\$246,977</b>	<b>\$27,325</b>	<b>\$3,001,629</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$28,142	\$14,654	\$12,476	\$2,850	\$438	\$58,559
<b>Total Contractor Pass-Through Costs</b>	<b>\$28,142</b>	<b>\$14,654</b>	<b>\$12,476</b>	<b>\$2,850</b>	<b>\$438</b>	<b>\$58,559</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,438,705</b>	<b>\$736,962</b>	<b>\$606,932</b>	<b>\$249,827</b>	<b>\$27,762</b>	<b>\$3,060,189</b>

City of Menlo Park Allocated Costs - Agency Facilities

Statistics Used for Year 2021 Cost Allocation Only					Totals
City # of Lifts per year	59,475	1,131	17,784	7,890	78,390.00
SBWMA # Lifts per year (Accounts for Venues/Events)	242,307	16,744	65,039	94,580	
City # of Lifts per year %	24.5%	6.8%	27.3%	8.3%	
City Total Route Labor hours year	829.10	22.75	303.55	194.82	1,350.22
SBWMA Total Route Labor hours year	4,706.39	236.00	993.06		5,935.45
City Total Route Labor hours year	17.6%	9.6%	30.6%	22.7%	
City # of route hours/year	583.95	22.60	290.76		1,350.22
SBWMA # of route hours/year	2,599.51	224.16	939.57		5,935.45
City # of route hours/year %	22.5%	10.1%	30.9%	22.7%	
City # of Containers	266	20	105		391.00
SBWMA # of Containers	842	256	528		96,806
City # of Containers (Lifts for example) %	31.6%	7.8%	19.9%	8.4%	
	61%	2%	22%	14%	

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$24,225	\$665	\$8,869	\$5,692	\$2,538	\$41,989
Benefits for CBAs	\$11,325	\$311	\$4,146	\$2,661	\$1,187	\$19,629
Payroll Taxes	\$2,016	\$55	\$738	\$474	\$211	\$3,494
Workers Compensation Insurance	\$1,726	\$47	\$632	\$406	\$181	\$2,991
<b>Total Direct Labor Related-Costs</b>	<b>\$39,291</b>	<b>\$1,078</b>	<b>\$14,385</b>	<b>\$9,232</b>	<b>\$4,117</b>	<b>\$68,104</b>
Direct Fuel Costs	\$3,574	\$98	\$1,308	\$840	\$322	\$6,142
Other Direct Costs	\$6,741	\$185	\$2,468	\$1,584	\$608	\$11,586
Depreciation - Collection Vehicles	\$14,052	\$386	\$5,145	\$3,302	\$1,052	\$23,936
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$14,052	\$386	\$5,145	\$3,302	\$1,052	\$23,936
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using Lifts for Agency Costs)	\$32,909	\$903	\$12,048	\$7,733	\$1,189	\$54,782
Operations	\$6,708	\$184	\$2,456	\$1,576	\$566	\$11,490
Vehicle Maintenance	\$12,820	\$352	\$4,694	\$3,012	\$1,082	\$21,959
Container Maintenance (using lifts for Agency Costs)	\$4,729	\$130	\$1,731	\$1,111	\$171	\$7,873
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$57,166</b>	<b>\$1,569</b>	<b>\$20,929</b>	<b>\$13,432</b>	<b>\$3,008</b>	<b>\$96,104</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$459	\$13	\$168	\$108	\$34	\$782
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$121,283</b>	<b>\$3,328</b>	<b>\$44,404</b>	<b>\$28,498</b>	<b>\$9,141</b>	<b>\$206,653</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$12,731</b>	<b>\$349</b>	<b>\$4,661</b>	<b>\$2,992</b>	<b>\$960</b>	<b>\$21,693</b>
<b>90.5%</b>						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$134,014</b>	<b>\$3,677</b>	<b>\$49,065</b>	<b>\$31,490</b>	<b>\$10,100</b>	<b>\$228,346</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$0	\$0	\$0	\$700	\$223	\$5,074
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,979</b>	<b>\$82</b>	<b>\$1,091</b>	<b>\$700</b>	<b>\$223</b>	<b>\$5,074</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$136,993</b>	<b>\$3,759</b>	<b>\$50,156</b>	<b>\$32,189</b>	<b>\$10,323</b>	<b>\$233,420</b>

Service Level Statistics Used for Future Service Level Cost Adjustments				
	Lifts	Lifts	Lifts	Hauls
2014	58,487	1,443	15,561	166
2015	57,486	1,196	14,196	179
2016	59,475	1,131	17,784	196
<b>Rolling Three-Year Average</b>	<b>58,483</b>	<b>1,257</b>	<b>15,847</b>	<b>180</b>

**City of Menlo Park Allocated Costs - Agency Facilities**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$24,225	\$665	\$8,869	\$5,692	\$2,538	\$41,989
Benefits for CBAs	\$11,325	\$311	\$4,146	\$2,661	\$1,187	\$19,629
Payroll Taxes	\$2,016	\$55	\$738	\$474	\$211	\$3,494
Workers Compensation Insurance	\$1,726	\$47	\$632	\$406	\$181	\$2,991
Total Direct Labor Related-Costs	\$39,291	\$1,078	\$14,385	\$9,232	\$4,117	\$68,104
Direct Fuel Costs	\$3,574	\$98	\$1,308	\$840	\$322	\$6,142
Other Direct Costs	\$6,741	\$185	\$2,468	\$1,584	\$608	\$11,586
Depreciation - Collection Vehicles	\$14,052	\$386	\$5,145	\$3,302	\$1,052	\$23,936
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$14,052	\$386	\$5,145	\$3,302	\$1,052	\$23,936
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$32,909	\$903	\$12,048	\$7,733	\$1,189	\$54,782
Operations	\$6,708	\$184	\$2,456	\$1,576	\$566	\$11,490
Vehicle Maintenance	\$12,820	\$352	\$4,694	\$3,012	\$1,082	\$21,959
Container Maintenance (using lifts for Agency Costs)	\$4,729	\$130	\$1,731	\$1,111	\$171	\$7,873
Total Allocated Indirect Costs excluding Depreciation and Interest	\$57,166	\$1,569	\$20,929	\$13,432	\$3,008	\$96,104
Total Allocated Indirect Depreciation Costs (Form 9)	\$459	\$13	\$168	\$108	\$34	\$782
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$121,283</b>	<b>\$3,328</b>	<b>\$44,404</b>	<b>\$28,498</b>	<b>\$9,141</b>	<b>\$206,653</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$12,731</b>	<b>\$349</b>	<b>\$4,661</b>	<b>\$2,992</b>	<b>\$960</b>	<b>\$21,693</b>
<b>90.5%</b>						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$134,014</b>	<b>\$3,677</b>	<b>\$49,065</b>	<b>\$31,490</b>	<b>\$10,100</b>	<b>\$228,346</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$2,979	\$82	\$1,091	\$700	\$223	\$5,074
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,979</b>	<b>\$82</b>	<b>\$1,091</b>	<b>\$700</b>	<b>\$223</b>	<b>\$5,074</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$136,993</b>	<b>\$3,759</b>	<b>\$50,156</b>	<b>\$32,189</b>	<b>\$10,323</b>	<b>\$233,420</b>

City of Menlo Park Allocated Costs - Agency Facilities

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	58,487	1,443	15,561	166	
2015	57,486	1,196	14,196	179	
2016	59,475	1,131	17,784	196	
<b>Prior Year Rolling Three-Year Average</b>	<b>58,483</b>	<b>1,257</b>	<b>15,847</b>	<b>180</b>	
	Lifts	Lifts	Lifts	Hauls	
2014	58,487	1,443	15,561	166	
2015	57,486	1,196	14,196	179	
2016	59,475	1,131	17,784	196	
<b>Current Year Rolling Three-Year Average</b>	<b>58,483</b>	<b>1,257</b>	<b>15,847</b>	<b>180</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$24,225	\$665	\$8,869	\$5,692	\$2,538	\$41,989
Benefits for CBAs	\$11,325	\$311	\$4,146	\$2,661	\$1,187	\$19,629
Payroll Taxes	\$2,016	\$55	\$738	\$474	\$211	\$3,494
Workers Compensation Insurance	\$1,726	\$47	\$632	\$406	\$181	\$2,991
Total Direct Labor Related-Costs	\$39,291	\$1,078	\$14,385	\$9,232	\$4,117	\$68,104
Direct Fuel Costs	\$3,574	\$98	\$1,308	\$840	\$322	\$6,142
Other Direct Costs	\$6,741	\$185	\$2,468	\$1,584	\$608	\$11,586
Depreciation - Collection Vehicles	\$14,052	\$386	\$5,145	\$3,302	\$1,052	\$23,936
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$14,052	\$386	\$5,145	\$3,302	\$1,052	\$23,936
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$32,909	\$903	\$12,048	\$7,733	\$1,189	\$54,782
Operations	\$6,708	\$184	\$2,456	\$1,576	\$566	\$11,490
Vehicle Maintenance	\$12,820	\$352	\$4,694	\$3,012	\$1,082	\$21,959
Container Maintenance (using lifts for Agency Costs)	\$4,729	\$130	\$1,731	\$1,111	\$171	\$7,873
Total Allocated Indirect Costs excluding Depreciation and Interest	\$57,166	\$1,569	\$20,929	\$13,432	\$3,008	\$96,104
Total Allocated Indirect Depreciation Costs (Form 9)	\$459	\$13	\$168	\$108	\$34	\$782
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$121,283</b>	<b>\$3,328</b>	<b>\$44,404</b>	<b>\$28,498</b>	<b>\$9,141</b>	<b>\$206,653</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$12,731</b>	<b>\$349</b>	<b>\$4,661</b>	<b>\$2,992</b>	<b>\$960</b>	<b>\$21,693</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$134,014</b>	<b>\$3,677</b>	<b>\$49,065</b>	<b>\$31,490</b>	<b>\$10,100</b>	<b>\$228,346</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$2,979	\$82	\$1,091	\$700	\$223	\$5,074
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,979</b>	<b>\$82</b>	<b>\$1,091</b>	<b>\$700</b>	<b>\$223</b>	<b>\$5,074</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$136,993</b>	<b>\$3,759</b>	<b>\$50,156</b>	<b>\$32,189</b>	<b>\$10,323</b>	<b>\$233,420</b>

**D. City of Redwood City Allocated Costs - SFD**

Statistics Used for Year 2021 Cost Allocation Only					Total
City # of accounts	17,405	17,380	16,465	5,448	17,405
SBWMA # of accounts	94,580	94,372	90,725	29,504	94,580
City # of accounts %	18.4%	18.4%	18.1%	18.5%	18.4%
City Total Route Labor hours year	7,858.44	7,813.61	5,854.88	2,408.69	23,936
SBWMA Total Route Labor hours year	46,232.55	42,856.20	39,114.12	13,045.24	141,248
City Total Route Labor hours year %	17.0%	18.2%	15.0%	18.5%	16.9%
City # of route hours/year	7,260.70	6,759.85	5,342.45	2,408.69	21,772
SBWMA # of route hours/year	42,847.89	38,380.04	34,949.16	13,045.24	129,222
City Total Route Labor hours year %	16.9%	17.6%	15.3%	18.5%	16.8%
City Total Containers in Service	18,158	17,919	17,372	5,448	58,897
SBWMA Total Containers in Service	96,806	96,284	99,941	29,504	322,535
City Total Containers in Service %	18.8%	18.6%	17.4%	18.5%	18.3%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$659,234	\$582,273	\$407,071	\$165,643	\$1,814,221
Benefits for CBAs	\$304,563	\$280,745	\$191,635	\$89,093	\$866,035
Payroll Taxes	\$54,848	\$48,445	\$33,868	\$13,781	\$150,943
Workers Compensation Insurance	\$46,969	\$41,484	\$29,002	\$11,801	\$129,257
<b>Total Direct Labor Related-Costs</b>	<b>\$1,065,614</b>	<b>\$952,948</b>	<b>\$661,577</b>	<b>\$280,318</b>	<b>\$2,960,456</b>
Direct Fuel Costs	\$69,363	\$73,669	\$53,150	\$7,827	\$204,009
Other Direct Costs	\$91,348	\$97,019	\$70,867	\$12,518	\$271,752
Depreciation - Collection Vehicles	\$103,528	\$100,957	\$85,823	\$7,214	\$297,522
Depreciation - Containers	\$50,355	\$51,475	\$57,692	\$0	\$159,522
Depreciation for Collection Equipment	\$153,883	\$152,432	\$143,515	\$7,214	\$457,044
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$326,419	\$339,448	\$326,293	\$13,478	\$1,005,638
Operations	\$61,294	\$66,201	\$56,046	\$2,748	\$186,288
Vehicle Maintenance	\$117,147	\$126,526	\$107,116	\$5,253	\$356,041
Container Maintenance	\$47,813	\$49,296	\$44,912	\$1,937	\$143,957
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$552,673</b>	<b>\$581,471</b>	<b>\$534,366</b>	<b>\$23,416</b>	<b>\$1,691,925</b>
<b>Total Allocated Indirect Depreciation Costs (Form 9)</b>	<b>\$3,700</b>	<b>\$4,006</b>	<b>\$3,477</b>	<b>\$168</b>	<b>\$11,352</b>
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,936,581</b>	<b>\$1,861,544</b>	<b>\$1,466,951</b>	<b>\$331,462</b>	<b>\$5,596,538</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$203,287</b>	<b>\$195,411</b>	<b>\$153,989</b>	<b>\$34,794</b>	<b>\$587,482</b>
	90.5%				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$2,139,868</b>	<b>\$2,056,955</b>	<b>\$1,620,940</b>	<b>\$366,256</b>	<b>\$6,184,019</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$37,740	\$37,384	\$35,197	\$1,769	\$112,089
<b>Total Contractor Pass-Through Costs</b>	<b>\$37,740</b>	<b>\$37,384</b>	<b>\$35,197</b>	<b>\$1,769</b>	<b>\$112,089</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$2,177,608</b>	<b>\$2,094,339</b>	<b>\$1,656,137</b>	<b>\$368,025</b>	<b>\$6,296,109</b>

Service Level Statistics Used for Future Service Level Cost Adjustments			
	Accounts	Accounts	Accounts
2014	17,316	17,316	17,316
2015	17,406	17,406	17,406
2016	17,405	17,405	17,405
<b>Rolling Three-Year Average</b>	<b>17,376</b>	<b>17,376</b>	<b>17,376</b>

**D. City of Redwood City Allocated Costs - SFD**

Step 1: Index Based Adjustments				
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$659,234	\$582,273	\$407,071	\$165,643	\$1,814,221
Benefits for CBAs	\$304,563	\$280,745	\$191,635	\$89,093	\$866,035
Payroll Taxes	\$54,848	\$48,445	\$33,868	\$13,781	\$150,943
Workers Compensation Insurance	\$46,969	\$41,484	\$29,002	\$11,801	\$129,257
<b>Total Direct Labor Related-Costs</b>	<b>\$1,065,614</b>	<b>\$952,948</b>	<b>\$661,577</b>	<b>\$280,318</b>	<b>\$2,960,456</b>
Direct Fuel Costs	\$69,363	\$73,669	\$53,150	\$7,827	\$204,009
Other Direct Costs	\$91,348	\$97,019	\$70,867	\$12,518	\$271,752
Depreciation - Collection Vehicles	\$103,528	\$100,957	\$85,823	\$7,214	\$297,522
Depreciation - Containers	\$50,355	\$51,475	\$57,692	\$0	\$159,522
Depreciation for Collection Equipment	\$153,883	\$152,432	\$143,515	\$7,214	\$457,044
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$326,419	\$339,448	\$326,293	\$13,478	\$1,005,638
Operations	\$61,294	\$66,201	\$56,046	\$2,748	\$186,288
Vehicle Maintenance	\$117,147	\$126,526	\$107,116	\$5,253	\$356,041
Container Maintenance	\$47,813	\$49,296	\$44,912	\$1,937	\$143,957
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$552,673</b>	<b>\$581,471</b>	<b>\$534,366</b>	<b>\$23,416</b>	<b>\$1,691,925</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$3,700	\$4,006	\$3,477	\$168	\$11,352
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,936,581</b>	<b>\$1,861,544</b>	<b>\$1,466,951</b>	<b>\$331,462</b>	<b>\$5,596,538</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$203,287</b>	<b>\$195,411</b>	<b>\$153,989</b>	<b>\$34,794</b>	<b>\$587,482</b>
<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$2,139,868</b>	<b>\$2,056,955</b>	<b>\$1,620,940</b>	<b>\$366,256</b>	<b>\$6,184,019</b>
Contractor Pass-Through Costs					
Interest Expense	\$37,740	\$37,384	\$35,197	\$1,769	\$112,089
<b>Total Contractor Pass-Through Costs</b>	<b>\$37,740</b>	<b>\$37,384</b>	<b>\$35,197</b>	<b>\$1,769</b>	<b>\$112,089</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$2,177,608</b>	<b>\$2,094,339</b>	<b>\$1,656,137</b>	<b>\$368,025</b>	<b>\$6,296,109</b>



**D. City of Redwood City Allocated Costs - SFD**

Step 2: Service Level Adjustments				
	Accounts	Accounts	Accounts	
2014	17,316	17,316	17,316	
2015	17,406	17,406	17,406	
2016	17,405	17,405	17,405	
<b>Prior Year Rolling Three-Year Average</b>	<b>17,376</b>	<b>17,376</b>	<b>17,376</b>	
	Accounts	Accounts	Accounts	
2014	17,316	17,316	17,316	
2015	17,406	17,406	17,406	
2016	17,405	17,405	17,405	
<b>Current Year Rolling Three-Year Average</b>	<b>17,376</b>	<b>17,376</b>	<b>17,376</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$659,234	\$582,273	\$407,071	\$165,643	\$1,814,221
Benefits for CBAs	\$304,563	\$280,745	\$191,635	\$89,093	\$866,035
Payroll Taxes	\$54,848	\$48,445	\$33,868	\$13,781	\$150,943
Workers Compensation Insurance	\$46,969	\$41,484	\$29,002	\$11,801	\$129,257
Total Direct Labor Related-Costs	\$1,065,614	\$952,948	\$661,577	\$280,318	\$2,960,456
Direct Fuel Costs	\$69,363	\$73,669	\$53,150	\$7,827	\$204,009
Other Direct Costs	\$91,348	\$97,019	\$70,867	\$12,518	\$271,752
Depreciation - Collection Vehicles	\$103,528	\$100,957	\$85,823	\$7,214	\$297,522
Depreciation - Containers	\$50,355	\$51,475	\$57,692	\$0	\$159,522
Depreciation for Collection Equipment	\$153,883	\$152,432	\$143,515	\$7,214	\$457,044
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$326,419	\$339,448	\$326,293	\$13,478	\$1,005,638
Operations	\$61,294	\$66,201	\$56,046	\$2,748	\$186,288
Vehicle Maintenance	\$117,147	\$126,526	\$107,116	\$5,253	\$356,041
Container Maintenance	\$47,813	\$49,296	\$44,912	\$1,937	\$143,957
Total Allocated Indirect Costs excluding Depreciation and Interest	\$552,673	\$581,471	\$534,366	\$23,416	\$1,691,925
Total Allocated Indirect Depreciation Costs (Form 9)	\$3,700	\$4,006	\$3,477	\$168	\$11,352
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,936,581</b>	<b>\$1,861,544</b>	<b>\$1,466,951</b>	<b>\$331,462</b>	<b>\$5,596,538</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$203,287</b>	<b>\$195,411</b>	<b>\$153,989</b>	<b>\$34,794</b>	<b>\$587,482</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$2,139,868</b>	<b>\$2,056,955</b>	<b>\$1,620,940</b>	<b>\$366,256</b>	<b>\$6,184,019</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$37,740	\$37,384	\$35,197	\$1,769	\$112,089
<b>Total Contractor Pass-Through Costs</b>	<b>\$37,740</b>	<b>\$37,384</b>	<b>\$35,197</b>	<b>\$1,769</b>	<b>\$112,089</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$2,177,608</b>	<b>\$2,094,339</b>	<b>\$1,656,137</b>	<b>\$368,025</b>	<b>\$6,296,109</b>

# Attachment N

SBWMA COLLECTION AGREEMENT

Proposed Compensation

2021

**D. City of Redwood City Allocated Costs - MFD & Commercial**

	Statistics Used for Year 2021 Cost Allocation Only					Total
City # of Accounts	1,999	1,914	288	45	5,448	4,246
SBWMA # Accounts	10,332	10,210	1,712	195	29,504	22,449
City # of Accounts %	19.3%	18.7%	16.8%	23.1%	18.5%	18.9%
City Total Route Labor hours year	9,569.52	4,464.74	1,014.19	1,203.30	2,408.69	16,252
SBWMA Total Route Labor hours year	47,871.85	27,111.92	6,356.65	6,167.11	13,045.24	87,508
City Total Route Labor hours year %	20.0%	16.5%	16.0%	19.5%	18.5%	18.6%
City # of route hours/year	6,478.20	3,993.07	967.39	1,203.30	2,408.69	12,642
SBWMA # of route hours/year	31,307.08	25,241.12	6,046.06	6,167.11	13,045.24	68,761
City # of route hours/year %	20.7%	15.8%	16.0%	19.5%	18.5%	18.4%
City Total Containers in Service	3,298	3,358	262	71	5,448	6,989
SBWMA Total Containers in Service	17,258	19,703	2,059	333	29,504	39,353
City Total Containers in Service %	19.1%	17.0%	12.7%	21.3%	18.5%	17.8%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$1,015,941	\$332,832	\$112,047	\$95,818	\$26,700	\$1,583,338
Benefits for CBAs	\$484,421	\$149,079	\$35,264	\$33,969	\$13,132	\$715,864
Payroll Taxes	\$84,526	\$27,692	\$9,322	\$7,972	\$2,221	\$131,734
Workers Compensation Insurance	<u>\$72,382</u>	<u>\$23,713</u>	<u>\$7,984</u>	<u>\$6,826</u>	<u>\$1,902</u>	<u>\$112,808</u>
Total Direct Labor Related-Costs	\$1,657,271	\$533,317	\$164,617	\$144,585	\$43,955	\$2,543,744
Direct Fuel Costs	\$100,342	\$32,330	\$15,112	\$9,226	\$2,903	\$159,913
Other Direct Costs	\$138,098	\$52,043	\$18,334	\$17,505	\$3,996	\$229,976
Depreciation - Collection Vehicles	\$123,648	\$48,529	\$26,967	\$14,731	\$2,764	\$216,638
Depreciation - Containers	\$23,083	\$15,519	\$10,894	\$0	\$690	\$50,186
Depreciation for Collection Equipment	\$146,731	\$64,048	\$37,861	\$14,731	\$3,454	\$266,824
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$182,055	\$186,639	\$197,420	\$133,358	\$5,541	\$705,013
Operations	\$39,706	\$32,118	\$38,291	\$22,993	\$1,130	\$134,238
Vehicle Maintenance	\$75,887	\$61,385	\$73,183	\$43,945	\$2,159	\$256,560
Container Maintenance	<u>\$25,841</u>	<u>\$24,385</u>	<u>\$21,460</u>	<u>\$17,707</u>	<u>\$796</u>	<u>\$90,189</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$323,489	\$304,527	\$330,354	\$218,003	\$9,627	\$1,186,000
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,503	\$1,973	\$1,995	\$1,654	\$69	\$8,193
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$2,368,433</b>	<b>\$988,236</b>	<b>\$568,272</b>	<b>\$405,704</b>	<b>\$64,004</b>	<b>\$4,394,650</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$248,620.07</b>	<b>\$103,738</b>	<b>\$59,653</b>	<b>\$42,588</b>	<b>\$6,719</b>	<b>\$461,317</b>
<b>90.5%</b>						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$2,617,053</b>	<b>\$1,091,974</b>	<b>\$627,925</b>	<b>\$448,292</b>	<b>\$70,723</b>	<b>\$4,855,967</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$47,307	\$20,649	\$12,206	\$4,749	\$1,114	\$86,025
<b>Total Contractor Pass-Through Costs</b>	<b>\$47,307</b>	<b>\$20,649</b>	<b>\$12,206</b>	<b>\$4,749</b>	<b>\$1,114</b>	<b>\$86,025</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$2,664,360</b>	<b>\$1,112,623</b>	<b>\$640,132</b>	<b>\$453,041</b>	<b>\$71,836</b>	<b>\$4,941,992</b>

Service Level Statistics Used for Future Service Level Cost Adjustments				
	Lifts	Lifts	Lifts	Hauls
2014	247,013	217,659	24,856	1,041
2015	247,143	223,327	31,239	1,031
2016	249,392	238,927	32,435	1,102
<b>Rolling Three-Year Average</b>	<b>247,849</b>	<b>226,638</b>	<b>29,510</b>	<b>1,058</b>

**D. City of Redwood City Allocated Costs - MFD & Commercial**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$1,015,941	\$332,832	\$112,047	\$95,818	\$26,700	\$1,583,338
Benefits for CBAs	\$484,421	\$149,079	\$35,264	\$33,969	\$13,132	\$715,864
Payroll Taxes	\$84,526	\$27,692	\$9,322	\$7,972	\$2,221	\$131,734
Workers Compensation Insurance	<u>\$72,382</u>	<u>\$23,713</u>	<u>\$7,984</u>	<u>\$6,826</u>	<u>\$1,902</u>	<u>\$112,808</u>
Total Direct Labor Related-Costs	\$1,657,271	\$533,317	\$164,617	\$144,585	\$43,955	\$2,543,744
Direct Fuel Costs	\$100,342	\$32,330	\$15,112	\$9,226	\$2,903	\$159,913
Other Direct Costs	\$138,098	\$52,043	\$18,334	\$17,505	\$3,996	\$229,976
Depreciation - Collection Vehicles	\$123,648	\$48,529	\$26,967	\$14,731	\$2,764	\$216,638
Depreciation - Containers	\$23,083	\$15,519	\$10,894	\$0	\$690	\$50,186
Depreciation for Collection Equipment	\$146,731	\$64,048	\$37,861	\$14,731	\$3,454	\$266,824
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$182,055	\$186,639	\$197,420	\$133,358	\$5,541	\$705,013
Operations	\$39,706	\$32,118	\$38,291	\$22,993	\$1,130	\$134,238
Vehicle Maintenance	\$75,887	\$61,385	\$73,183	\$43,945	\$2,159	\$256,560
Container Maintenance	\$25,841	\$24,385	\$21,460	\$17,707	\$796	<u>\$90,189</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$323,489	\$304,527	\$330,354	\$218,003	\$9,627	\$1,186,000
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,503	\$1,973	\$1,995	\$1,654	\$69	\$8,193
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$2,368,433</b>	<b>\$988,236</b>	<b>\$568,272</b>	<b>\$405,704</b>	<b>\$64,004</b>	<b>\$4,394,650</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$248,620</b>	<b>\$103,738</b>	<b>\$59,653</b>	<b>\$42,588</b>	<b>\$6,719</b>	<b>\$461,317</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$2,617,053</b>	<b>\$1,091,974</b>	<b>\$627,925</b>	<b>\$448,292</b>	<b>\$70,723</b>	<b>\$4,855,967</b>
Contractor Pass-Through Costs						
Interest Expense	\$47,307	\$20,649	\$12,206	\$4,749	\$1,114	\$86,025
<b>Total Contractor Pass-Through Costs</b>	<b>\$47,307</b>	<b>\$20,649</b>	<b>\$12,206</b>	<b>\$4,749</b>	<b>\$1,114</b>	<b>\$86,025</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$2,664,360</b>	<b>\$1,112,623</b>	<b>\$640,132</b>	<b>\$453,041</b>	<b>\$71,836</b>	<b>\$4,941,992</b>

**D. City of Redwood City Allocated Costs - MFD & Commercial**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	247,013	217,659	24,856	1,041	
2015	247,143	223,327	31,239	1,031	
2016	249,392	238,927	32,435	1,102	
<b>Prior Year Rolling Three-Year Average</b>	<b>247,849</b>	<b>226,638</b>	<b>29,510</b>	<b>1,058</b>	
2014	247,013	217,659	24,856	1,041	
2015	247,143	223,327	31,239	1,031	
2016	249,392	238,927	32,435	1,102	
<b>Current Year Rolling Three-Year Average</b>	<b>247,849</b>	<b>226,638</b>	<b>29,510</b>	<b>1,058</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$1,015,941	\$332,832	\$112,047	\$95,818	\$26,700	\$1,583,338
Benefits for CBAs	\$484,421	\$149,079	\$35,264	\$33,969	\$13,132	\$715,864
Payroll Taxes	\$84,526	\$27,692	\$9,322	\$7,972	\$2,221	\$131,734
Workers Compensation Insurance	\$72,382	\$23,713	\$7,984	\$6,826	\$1,902	\$112,808
Total Direct Labor Related-Costs	\$1,657,271	\$533,317	\$164,617	\$144,585	\$43,955	\$2,543,744
Direct Fuel Costs	\$100,342	\$32,330	\$15,112	\$9,226	\$2,903	\$159,913
Other Direct Costs	\$138,098	\$52,043	\$18,334	\$17,505	\$3,996	\$229,976
Depreciation - Collection Vehicles	\$123,648	\$48,529	\$26,967	\$14,731	\$2,764	\$216,638
Depreciation - Containers	\$23,083	\$15,519	\$10,894	\$0	\$690	\$50,186
Depreciation for Collection Equipment	\$146,731	\$64,048	\$37,861	\$14,731	\$3,454	\$266,824
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$182,055	\$186,639	\$197,420	\$133,358	\$5,541	\$705,013
Operations	\$39,706	\$32,118	\$38,291	\$22,993	\$1,130	\$134,238
Vehicle Maintenance	\$75,887	\$61,385	\$73,183	\$43,945	\$2,159	\$256,560
Container Maintenance	\$25,841	\$24,385	\$21,460	\$17,707	\$796	\$90,189
Total Allocated Indirect Costs excluding Depreciation and Interest	\$323,489	\$304,527	\$330,354	\$218,003	\$9,627	\$1,186,000
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,503	\$1,973	\$1,995	\$1,654	\$69	\$8,193
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$2,368,433</b>	<b>\$988,236</b>	<b>\$568,272</b>	<b>\$405,704</b>	<b>\$64,004</b>	<b>\$4,394,650</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$248,620</b>	<b>\$103,738</b>	<b>\$59,653</b>	<b>\$42,588</b>	<b>\$6,719</b>	<b>\$461,317</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$2,617,053</b>	<b>\$1,091,974</b>	<b>\$627,925</b>	<b>\$448,292</b>	<b>\$70,723</b>	<b>\$4,855,967</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$47,307	\$20,649	\$12,206	\$4,749	\$1,114	\$86,025
<b>Total Contractor Pass-Through Costs</b>	<b>\$47,307</b>	<b>\$20,649</b>	<b>\$12,206</b>	<b>\$4,749</b>	<b>\$1,114</b>	<b>\$86,025</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$2,664,360</b>	<b>\$1,112,623</b>	<b>\$640,132</b>	<b>\$453,041</b>	<b>\$71,836</b>	<b>\$4,941,992</b>

**D. City of Redwood City Allocated Costs - Agency Facilities**

Statistics Used for Year 2021 Cost Allocation Only					Totals
City # of Lifts per year	71,006	806	8,957	17,405	80,769.00
SBWMA # of Lifts per year (Accounts for Venues/Events)	242,307	16,744	65,039	94,580	
City # of Lifts per year %	29.3%	4.8%	13.8%	18.4%	
City Total Route Labor hours year	1,147.85	12.62	119.32	436.44	1,716.23
SBWMA Total Route Labor hours year	4,706.39	236.00	993.06	5,935.45	1,279.79
City Total Route Labor hours year	24.4%	5.3%	12.0%	28.9%	
City # of route hours/year	658.71	11.66	109.54	1,716.23	779.91
SBWMA # of route hours/year	2,599.51	224.16	939.57	5,935.45	
City # of route hours/year %	25.3%	5.2%	11.7%	28.9%	
City # of Containers	270	11	37	18,158	318.00
SBWMA # of Containers	842	256	528	96,806	
City # of Containers %	32.1%	4.3%	7.0%	18.8%	
	67%	1%	7%	25%	

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$25,317	\$278	\$2,632	\$9,626	\$2,812	\$40,664
Benefits for CBAs	\$11,835	\$130	\$1,230	\$4,500	\$1,314	\$19,010
Payroll Taxes	\$2,106	\$23	\$219	\$801	\$234	\$3,383
Workers Compensation Insurance	\$1,804	\$20	\$187	\$686	\$200	\$2,897
<b>Total Direct Labor Related-Costs</b>	<b>\$41,062</b>	<b>\$451</b>	<b>\$4,268</b>	<b>\$15,613</b>	<b>\$4,560</b>	<b>\$65,954</b>
Direct Fuel Costs	\$3,298	\$36	\$343	\$1,254	\$357	\$5,288
Other Direct Costs	\$6,221	\$68	\$647	\$2,365	\$673	\$9,974
Depreciation - Collection Vehicles	\$13,236	\$146	\$1,376	\$5,033	\$1,165	\$20,955
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$13,236	\$146	\$1,376	\$5,033	\$1,165	\$20,955
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$35,214	\$387	\$3,661	\$13,389	\$2,623	\$55,275
Operations	\$6,239	\$69	\$649	\$2,372	\$627	\$9,955
Vehicle Maintenance	\$11,923	\$131	\$1,239	\$4,534	\$1,198	\$19,025
Container Maintenance (using lifts for Agency Costs)	\$5,061	\$56	\$526	\$1,924	\$377	\$7,944
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$58,437</b>	<b>\$642</b>	<b>\$6,075</b>	<b>\$22,219</b>	<b>\$4,825</b>	<b>\$92,198</b>
<b>Total Allocated Indirect Depreciation Costs (Form 9)</b>	<b>\$432</b>	<b>\$5</b>	<b>\$45</b>	<b>\$164</b>	<b>\$38</b>	<b>\$684</b>
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$122,685</b>	<b>\$1,349</b>	<b>\$12,753</b>	<b>\$46,648</b>	<b>\$11,619</b>	<b>\$195,054</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$12,879</b>	<b>\$142</b>	<b>\$1,339</b>	<b>\$4,897</b>	<b>\$1,220</b>	<b>\$20,475</b>
<b>90.5%</b>						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$135,563</b>	<b>\$1,490</b>	<b>\$14,092</b>	<b>\$51,545</b>	<b>\$12,838</b>	<b>\$215,529</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$2,806	\$31	\$292	\$1,067	\$247	\$4,442
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,806</b>	<b>\$31</b>	<b>\$292</b>	<b>\$1,067</b>	<b>\$247</b>	<b>\$4,442</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$138,369</b>	<b>\$1,521</b>	<b>\$14,384</b>	<b>\$52,612</b>	<b>\$13,085</b>	<b>\$219,971</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	69,888	1,170	3,471	383	
2015	69,550	923	3,133	413	
2016	71,006	806	8,957	416	
<b>Rolling Three-Year Average</b>	<b>70,148</b>	<b>966</b>	<b>5,187</b>	<b>404</b>	

**D. City of Redwood City Allocated Costs - Agency Facilities**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
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CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$25,317	\$278	\$2,632	\$9,626	\$2,812	\$40,664
Benefits for CBAs	\$11,835	\$130	\$1,230	\$4,500	\$1,314	\$19,010
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Workers Compensation Insurance	\$1,804	\$20	\$187	\$686	\$200	\$2,897
<b>Total Direct Labor Related-Costs</b>	<b>\$41,062</b>	<b>\$451</b>	<b>\$4,268</b>	<b>\$15,613</b>	<b>\$4,560</b>	<b>\$65,954</b>
Direct Fuel Costs	\$3,298	\$36	\$343	\$1,254	\$357	\$5,288
Other Direct Costs	\$6,221	\$68	\$647	\$2,365	\$673	\$9,974
Depreciation - Collection Vehicles	\$13,236	\$146	\$1,376	\$5,033	\$1,165	\$20,955
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$13,236	\$146	\$1,376	\$5,033	\$1,165	\$20,955
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$35,214	\$387	\$3,661	\$13,389	\$2,623	\$55,275
Operations	\$6,239	\$69	\$649	\$2,372	\$627	\$9,955
Vehicle Maintenance	\$11,923	\$131	\$1,239	\$4,534	\$1,198	\$19,025
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Contractor Pass-Through Costs						
Interest Expense	\$2,806	\$31	\$292	\$1,067	\$247	\$4,442
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,806</b>	<b>\$31</b>	<b>\$292</b>	<b>\$1,067</b>	<b>\$247</b>	<b>\$4,442</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$138,369</b>	<b>\$1,521</b>	<b>\$14,384</b>	<b>\$52,612</b>	<b>\$13,085</b>	<b>\$219,971</b>

**D. City of Redwood City Allocated Costs - Agency Facilities**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	69,888	1,170	3,471	383	
2015	69,550	923	3,133	413	
2016	71,006	806	8,957	416	
<b>Prior Year Rolling Three-Year Average</b>	<b>70,148</b>	<b>966</b>	<b>5,187</b>	<b>404</b>	
	Lifts	Lifts	Lifts	Hauls	
2014	69,888	1,170	3,471	383	
2015	69,550	923	3,133	413	
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<b>Current Year Rolling Three-Year Average</b>	<b>70,148</b>	<b>966</b>	<b>5,187</b>	<b>404</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
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<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$25,317	\$278	\$2,632	\$9,626	\$2,812	\$40,664
Benefits for CBAs	\$11,835	\$130	\$1,230	\$4,500	\$1,314	\$19,010
Payroll Taxes	\$2,106	\$23	\$219	\$801	\$234	\$3,383
Workers Compensation Insurance	\$1,804	\$20	\$187	\$686	\$200	\$2,897
Total Direct Labor Related-Costs	\$41,062	\$451	\$4,268	\$15,613	\$4,560	\$65,954
Direct Fuel Costs	\$3,298	\$36	\$343	\$1,254	\$357	\$5,288
Other Direct Costs	\$6,221	\$68	\$647	\$2,365	\$673	\$9,974
Depreciation - Collection Vehicles	\$13,236	\$146	\$1,376	\$5,033	\$1,165	\$20,955
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$13,236	\$146	\$1,376	\$5,033	\$1,165	\$20,955
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$35,214	\$387	\$3,661	\$13,389	\$2,623	\$55,275
Operations	\$6,239	\$69	\$649	\$2,372	\$627	\$9,955
Vehicle Maintenance	\$11,923	\$131	\$1,239	\$4,534	\$1,198	\$19,025
Container Maintenance (using lifts for Agency Costs)	\$5,061	\$56	\$526	\$1,924	\$377	\$7,944
Total Allocated Indirect Costs excluding Depreciation and Interest	\$58,437	\$642	\$6,075	\$22,219	\$4,825	\$92,198
Total Allocated Indirect Depreciation Costs (Form 9)	\$432	\$5	\$45	\$164	\$38	\$684
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$122,685</b>	<b>\$1,349</b>	<b>\$12,753</b>	<b>\$46,648</b>	<b>\$11,619</b>	<b>\$195,054</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$12,879</b>	<b>\$142</b>	<b>\$1,339</b>	<b>\$4,897</b>	<b>\$1,220</b>	<b>\$20,475</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$135,563</b>	<b>\$1,490</b>	<b>\$14,092</b>	<b>\$51,545</b>	<b>\$12,838</b>	<b>\$215,529</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$2,806	\$31	\$292	\$1,067	\$247	\$4,442
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,806</b>	<b>\$31</b>	<b>\$292</b>	<b>\$1,067</b>	<b>\$247</b>	<b>\$4,442</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$138,369</b>	<b>\$1,521</b>	<b>\$14,384</b>	<b>\$52,612</b>	<b>\$13,085</b>	<b>\$219,971</b>

**D. City of San Carlos Allocated Costs - SFD**

	Statistics Used for Year 2021 Cost Allocation Only				Total
City # of accounts	8,588	8,576	8,440	2,513	8,588
SBWMA # of accounts	94,580	94,372	90,725	29,504	94,580
City # of accounts %	9.1%	9.1%	9.3%	8.5%	9.1%
City Total Route Labor hours year	3,987.29	3,678.62	3,177.89	1,111.28	11,955
SBWMA Total Route Labor hours year	46,232.55	42,856.20	39,114.12	13,045.24	141,248
City Total Route Labor hours year %	8.6%	8.6%	8.1%	8.5%	8.5%
City # of route hours/year	3,707.16	3,568.70	2,973.19	1,111.28	11,360
SBWMA # of route hours/year	42,847.89	38,380.04	34,949.16	13,045.24	129,222
City Total Route Labor hours year %	8.7%	9.3%	8.5%	8.5%	8.8%
City Total Containers in Service	8,619	8,596	8,687	2,513	28,415
SBWMA Total Containers in Service	96,806	96,284	99,941	29,504	322,535
City Total Containers in Service %	8.9%	8.9%	8.7%	8.5%	8.8%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$334,488	\$274,132	\$220,948	\$76,421	\$905,990
Benefits for CBAs	\$154,532	\$132,174	\$104,015	\$41,104	\$431,825
Payroll Taxes	\$27,829	\$22,808	\$18,383	\$6,358	\$75,378
Workers Compensation Insurance	<u>\$23,832</u>	<u>\$19,531</u>	<u>\$15,742</u>	<u>\$5,445</u>	<u>\$64,549</u>
Total Direct Labor Related-Costs	\$540,681	\$448,645	\$359,088	\$129,328	\$1,477,742
Direct Fuel Costs	\$35,415	\$38,892	\$29,579	\$3,611	\$107,497
Other Direct Costs	\$46,640	\$51,219	\$39,439	\$5,775	\$143,073
Depreciation - Collection Vehicles	\$52,859	\$53,298	\$47,762	\$3,328	\$157,248
Depreciation - Containers	\$23,902	\$24,693	\$28,849	\$0	\$77,445
Depreciation for Collection Equipment	\$76,761	\$77,991	\$76,612	\$3,328	\$234,692
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$161,062	\$167,498	\$167,258	\$6,217	\$502,035
Operations	\$31,295	\$34,949	\$31,191	\$1,268	\$98,703
Vehicle Maintenance	\$59,813	\$66,796	\$59,613	\$2,423	\$188,645
Container Maintenance	\$22,695	\$23,648	\$22,458	\$893	<u>\$69,695</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$274,866	\$292,891	\$280,520	\$10,802	\$859,078
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,889	\$2,115	\$1,935	\$78	\$6,017
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$976,253</b>	<b>\$911,752</b>	<b>\$787,173</b>	<b>\$152,923</b>	<b>\$2,828,100</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$102,480</b>	<b>\$95,709</b>	<b>\$82,631</b>	<b>\$16,053</b>	<b>\$296,872</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,078,732</b>	<b>\$1,007,461</b>	<b>\$869,804</b>	<b>\$168,975</b>	<b>\$3,124,972</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$18,826	\$19,127	\$18,789	\$816	\$57,558
Total Contractor Pass-Through Costs	<u>\$18,826</u>	<u>\$19,127</u>	<u>\$18,789</u>	<u>\$816</u>	<u>\$57,558</u>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,097,558</b>	<b>\$1,026,588</b>	<b>\$888,593</b>	<b>\$169,792</b>	<b>\$3,182,530</b>

Service Level Statistics Used for Future Service Level Cost Adjustments			
	Accounts	Accounts	Accounts
2014	8,608	8,608	8,608
2015	8,615	8,615	8,615
2016	8,588	8,588	8,588
<b>Rolling Three-Year Average</b>	<b>8,604</b>	<b>8,604</b>	<b>8,604</b>



**D. City of San Carlos Allocated Costs - SFD**

Step 1: Index Based Adjustments				
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$334,488	\$274,132	\$220,948	\$76,421	\$905,990
Benefits for CBAs	\$154,532	\$132,174	\$104,015	\$41,104	\$431,825
Payroll Taxes	\$27,829	\$22,808	\$18,383	\$6,358	\$75,378
Workers Compensation Insurance	<u>\$23,832</u>	<u>\$19,531</u>	<u>\$15,742</u>	<u>\$5,445</u>	<u>\$64,549</u>
Total Direct Labor Related-Costs	\$540,681	\$448,645	\$359,088	\$129,328	\$1,477,742
Direct Fuel Costs	\$35,415	\$38,892	\$29,579	\$3,611	\$107,497
Other Direct Costs	\$46,640	\$51,219	\$39,439	\$5,775	\$143,073
Depreciation - Collection Vehicles	\$52,859	\$53,298	\$47,762	\$3,328	\$157,248
Depreciation - Containers	\$23,902	\$24,693	\$28,849	\$0	\$77,445
Depreciation for Collection Equipment	\$76,761	\$77,991	\$76,612	\$3,328	\$234,692
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$161,062	\$167,498	\$167,258	\$6,217	\$502,035
Operations	\$31,295	\$34,949	\$31,191	\$1,268	\$98,703
Vehicle Maintenance	\$59,813	\$66,796	\$59,613	\$2,423	\$188,645
Container Maintenance	\$22,695	\$23,648	\$22,458	\$893	<u>\$69,695</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$274,866	\$292,891	\$280,520	\$10,802	\$859,078
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,889	\$2,115	\$1,935	\$78	\$6,017
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$976,253</b>	<b>\$911,752</b>	<b>\$787,173</b>	<b>\$152,923</b>	<b>\$2,828,100</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$102,480</b>	<b>\$95,709</b>	<b>\$82,631</b>	<b>\$16,053</b>	<b>\$296,872</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,078,732</b>	<b>\$1,007,461</b>	<b>\$869,804</b>	<b>\$168,975</b>	<b>\$3,124,972</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$18,826	\$19,127	\$18,789	\$816	\$57,558
<b>Total Contractor Pass-Through Costs</b>	<b>\$18,826</b>	<b>\$19,127</b>	<b>\$18,789</b>	<b>\$816</b>	<b>\$57,558</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,097,558</b>	<b>\$1,026,588</b>	<b>\$888,593</b>	<b>\$169,792</b>	<b>\$3,182,530</b>

**D. City of San Carlos Allocated Costs - SFD**

Step 2: Service Level Adjustments				
	Accounts	Accounts	Accounts	
2014	8,608	8,608	8,608	
2015	8,615	8,615	8,615	
2016	8,588	8,588	8,588	
<b>Prior Year Rolling Three-Year Average</b>	<b>8,604</b>	<b>8,604</b>	<b>8,604</b>	
	Accounts	Accounts	Accounts	
2014	8,608	8,608	8,608	
2015	8,615	8,615	8,615	
2016	8,588	8,588	8,588	
<b>Current Year Rolling Three-Year Average</b>	<b>8,604</b>	<b>8,604</b>	<b>8,604</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$334,488	\$274,132	\$220,948	\$76,421	\$905,990
Benefits for CBAs	\$154,532	\$132,174	\$104,015	\$41,104	\$431,825
Payroll Taxes	\$27,829	\$22,808	\$18,383	\$6,358	\$75,378
Workers Compensation Insurance	<u>\$23,832</u>	<u>\$19,531</u>	<u>\$15,742</u>	<u>\$5,445</u>	<u>\$64,549</u>
Total Direct Labor Related-Costs	\$540,681	\$448,645	\$359,088	\$129,328	\$1,477,742
Direct Fuel Costs	\$35,415	\$38,892	\$29,579	\$3,611	\$107,497
Other Direct Costs	\$46,640	\$51,219	\$39,439	\$5,775	\$143,073
Depreciation - Collection Vehicles	\$52,859	\$53,298	\$47,762	\$3,328	\$157,248
Depreciation - Containers	\$23,902	\$24,693	\$28,849	\$0	\$77,445
Depreciation for Collection Equipment	\$76,761	\$77,991	\$76,612	\$3,328	\$234,692
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative Operations	\$161,062	\$167,498	\$167,258	\$6,217	\$502,035
Vehicle Maintenance	\$31,295	\$34,949	\$31,191	\$1,268	\$98,703
Container Maintenance	\$59,813	\$66,796	\$59,613	\$2,423	\$188,645
	\$22,695	\$23,648	\$22,458	\$893	<u>\$69,695</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$274,866	\$292,891	\$280,520	\$10,802	\$859,078
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,889	\$2,115	\$1,935	\$78	\$6,017
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$976,253</b>	<b>\$911,752</b>	<b>\$787,173</b>	<b>\$152,923</b>	<b>\$2,828,100</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$102,480</b>	<b>\$95,709</b>	<b>\$82,631</b>	<b>\$16,053</b>	<b>\$296,872</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,078,732</b>	<b>\$1,007,461</b>	<b>\$869,804</b>	<b>\$168,975</b>	<b>\$3,124,972</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$18,826	\$19,127	\$18,789	\$816	\$57,558
<b>Total Contractor Pass-Through Costs</b>	<b>\$18,826</b>	<b>\$19,127</b>	<b>\$18,789</b>	<b>\$816</b>	<b>\$57,558</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,097,558</b>	<b>\$1,026,588</b>	<b>\$888,593</b>	<b>\$169,792</b>	<b>\$3,182,530</b>

**D. City of San Carlos Allocated Costs - MFD & Commercial**

	Statistics Used for Year 2021 Cost Allocation Only					Total
City # of Accounts	1,152	1,164	167	12	2,513	2,495
SBWMA # Accounts	10,332	10,210	1,712	195	29,504	22,449
City # of Accounts %	11.1%	11.4%	9.8%	6.2%	8.5%	11.1%
City Total Route Labor hours year	4,003.38	2,856.61	761.38	315.28	1,111.28	7,937
SBWMA Total Route Labor hours year	47,871.85	27,111.92	6,356.65	6,167.11	13,045.24	87,508
City Total Route Labor hours year %	8.4%	10.5%	12.0%	5.1%	8.5%	9.1%
City # of route hours/year	2,775.42	2,677.25	713.73	315.28	1,111.28	6,482
SBWMA # of route hours/year	31,307.08	25,241.12	6,046.06	6,167.11	13,045.24	68,761
City # of route hours/year %	8.9%	10.6%	11.8%	5.1%	8.5%	9.4%
City Total Containers in Service	1,590	1,888	196	31	2,513	3,705
SBWMA Total Containers in Service	17,258	19,703	2,059	333	29,504	39,353
City Total Containers in Service %	9.2%	9.6%	9.5%	9.3%	8.5%	9.4%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$425,016	\$212,951	\$84,117	\$25,105	\$12,318	\$759,508
Benefits for CBAs	\$202,656	\$95,383	\$26,474	\$8,900	\$6,058	\$339,472
Payroll Taxes	\$35,361	\$17,718	\$6,999	\$2,089	\$1,025	\$63,191
Workers Compensation Insurance	\$30,281	\$15,172	\$5,994	\$1,789	\$878	\$54,113
<b>Total Direct Labor Related-Costs</b>	\$693,314	\$341,224	\$123,582	\$37,883	\$20,279	\$1,216,283
Direct Fuel Costs	\$42,989	\$21,676	\$11,150	\$2,417	\$1,340	\$79,571
Other Direct Costs	\$59,165	\$34,894	\$13,526	\$4,587	\$1,844	\$114,015
Depreciation - Collection Vehicles	\$52,974	\$32,537	\$19,896	\$3,860	\$1,275	\$110,541
Depreciation - Containers	\$11,129	\$8,725	\$8,150	\$0	\$318	\$28,322
Depreciation for Collection Equipment	\$64,102	\$41,263	\$28,045	\$3,860	\$1,594	\$138,864
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$104,916	\$113,505	\$114,476	\$35,562	\$2,556	\$371,015
Operations	\$17,011	\$21,534	\$28,251	\$6,024	\$521	\$73,342
Vehicle Maintenance	\$32,512	\$41,157	\$53,994	\$11,514	\$996	\$140,173
Container Maintenance	\$12,458	\$13,710	\$16,054	\$7,731	\$367	\$50,321
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	\$166,897	\$189,906	\$212,775	\$60,832	\$4,441	\$634,851
<b>Total Allocated Indirect Depreciation Costs (Form 9)</b>	\$1,072	\$1,323	\$1,472	\$433	\$32	\$4,332
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,027,540</b>	<b>\$630,285</b>	<b>\$390,550</b>	<b>\$110,012</b>	<b>\$29,528</b>	<b>\$2,187,915</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$107,863.28</b>	<b>\$66,163</b>	<b>\$40,997</b>	<b>\$11,548</b>	<b>\$3,100</b>	<b>\$229,671</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,135,403</b>	<b>\$696,448</b>	<b>\$431,547</b>	<b>\$121,560</b>	<b>\$32,628</b>	<b>\$2,417,586</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$20,746	\$13,354	\$9,076	\$1,249	\$516	\$44,941
<b>Total Contractor Pass-Through Costs</b>	<b>\$20,746</b>	<b>\$13,354</b>	<b>\$9,076</b>	<b>\$1,249</b>	<b>\$516</b>	<b>\$44,941</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1156,149</b>	<b>\$709,802</b>	<b>\$440,624</b>	<b>\$122,809</b>	<b>\$33,144</b>	<b>\$2,462,527</b>

Service Level Statistics Used for Future Service Level Cost Adjustments				
	Lifts	Lifts	Lifts	Hauls
2014	107,900	123,617	11,128	326
2015	108,615	128,297	14,586	370
2016	107,419	131,092	18,109	369
<b>Rolling Three-Year Average</b>	<b>107,978</b>	<b>127,669</b>	<b>14,608</b>	<b>355</b>

**D. City of San Carlos Allocated Costs - MFD & Commercial**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$425,016	\$212,951	\$84,117	\$25,105	\$12,318	\$759,508
Benefits for CBAs	\$202,656	\$95,383	\$26,474	\$8,900	\$6,058	\$339,472
Payroll Taxes	\$35,361	\$17,718	\$6,999	\$2,089	\$1,025	\$63,191
Workers Compensation Insurance	<u>\$30,281</u>	<u>\$15,172</u>	<u>\$5,994</u>	<u>\$1,789</u>	<u>\$878</u>	<u>\$54,113</u>
Total Direct Labor Related-Costs	\$693,314	\$341,224	\$123,582	\$37,883	\$20,279	\$1,216,283
Direct Fuel Costs	\$42,989	\$21,676	\$11,150	\$2,417	\$1,340	\$79,571
Other Direct Costs	\$59,165	\$34,894	\$13,526	\$4,587	\$1,844	\$114,015
Depreciation - Collection Vehicles	\$52,974	\$32,537	\$19,896	\$3,860	\$1,275	\$110,541
Depreciation - Containers	\$11,129	\$8,725	\$8,150	\$0	\$318	\$28,322
Depreciation for Collection Equipment	\$64,102	\$41,263	\$28,045	\$3,860	\$1,594	\$138,864
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$104,916	\$113,505	\$114,476	\$35,562	\$2,556	\$371,015
Operations	\$17,011	\$21,534	\$28,251	\$6,024	\$521	\$73,342
Vehicle Maintenance	\$32,512	\$41,157	\$53,994	\$11,514	\$996	\$140,173
Container Maintenance	\$12,458	\$13,710	\$16,054	\$7,731	\$367	<u>\$50,321</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$166,897	\$189,906	\$212,775	\$60,832	\$4,441	\$634,851
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,072	\$1,323	\$1,472	\$433	\$32	\$4,332
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,027,540</b>	<b>\$630,285</b>	<b>\$390,550</b>	<b>\$110,012</b>	<b>\$29,528</b>	<b>\$2,187,915</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$107,863</b>	<b>\$66,163</b>	<b>\$40,997</b>	<b>\$11,548</b>	<b>\$3,100</b>	<b>\$229,671</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,135,403</b>	<b>\$696,448</b>	<b>\$431,547</b>	<b>\$121,560</b>	<b>\$32,628</b>	<b>\$2,417,586</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$20,746	\$13,354	\$9,076	\$1,249	\$516	\$44,941
<b>Total Contractor Pass-Through Costs</b>	<b>\$20,746</b>	<b>\$13,354</b>	<b>\$9,076</b>	<b>\$1,249</b>	<b>\$516</b>	<b>\$44,941</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,156,149</b>	<b>\$709,802</b>	<b>\$440,624</b>	<b>\$122,809</b>	<b>\$33,144</b>	<b>\$2,462,527</b>

**D. City of San Carlos Allocated Costs - MFD & Commercial**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	107,900	123,617	11,128	326	
2015	108,615	128,297	14,586	370	
2016	107,419	131,092	18,109	369	
<b>Prior Year Rolling Three-Year Average</b>	<b>107,978</b>	<b>127,669</b>	<b>14,608</b>	<b>355</b>	
	Lifts	Lifts	Lifts	Hauls	
2014	107,900	123,617	11,128	326	
2015	108,615	128,297	14,586	370	
2016	107,419	131,092	18,109	369	
<b>Current Year Rolling Three-Year Average</b>	<b>107,978</b>	<b>127,669</b>	<b>14,608</b>	<b>355</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$425,016	\$212,951	\$84,117	\$25,105	\$12,318	\$759,508
Benefits for CBAs	\$202,656	\$95,383	\$26,474	\$8,900	\$6,058	\$339,472
Payroll Taxes	\$35,361	\$17,718	\$6,999	\$2,089	\$1,025	\$63,191
Workers Compensation Insurance	\$30,281	\$15,172	\$5,994	\$1,789	\$878	\$54,113
Total Direct Labor Related-Costs	\$693,314	\$341,224	\$123,582	\$37,883	\$20,279	\$1,216,283
Direct Fuel Costs	\$42,989	\$21,676	\$11,150	\$2,417	\$1,340	\$79,571
Other Direct Costs	\$59,165	\$34,894	\$13,526	\$4,587	\$1,844	\$114,015
Depreciation - Collection Vehicles	\$52,974	\$32,537	\$19,896	\$3,860	\$1,275	\$110,541
Depreciation - Containers	\$11,129	\$8,725	\$8,150	\$0	\$318	\$28,322
Depreciation for Collection Equipment	\$64,102	\$41,263	\$28,045	\$3,860	\$1,594	\$138,864
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$104,916	\$113,505	\$114,476	\$35,562	\$2,556	\$371,015
Operations	\$17,011	\$21,534	\$28,251	\$6,024	\$521	\$73,342
Vehicle Maintenance	\$32,512	\$41,157	\$53,994	\$11,514	\$996	\$140,173
Container Maintenance	\$12,458	\$13,710	\$16,054	\$7,731	\$367	\$50,321
Total Allocated Indirect Costs excluding Depreciation and Interest	\$166,897	\$189,906	\$212,775	\$60,832	\$4,441	\$634,851
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,072	\$1,323	\$1,472	\$433	\$32	\$4,332
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$1,027,540</b>	<b>\$630,285</b>	<b>\$390,550</b>	<b>\$110,012</b>	<b>\$29,528</b>	<b>\$2,187,915</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$107,863</b>	<b>\$66,163</b>	<b>\$40,997</b>	<b>\$11,548</b>	<b>\$3,100</b>	<b>\$229,671</b>
<b>90.5%</b>						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$1,135,403</b>	<b>\$696,448</b>	<b>\$431,547</b>	<b>\$121,560</b>	<b>\$32,628</b>	<b>\$2,417,586</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$20,746	\$13,354	\$9,076	\$1,249	\$516	\$44,941
<b>Total Contractor Pass-Through Costs</b>	<b>\$20,746</b>	<b>\$13,354</b>	<b>\$9,076</b>	<b>\$1,249</b>	<b>\$516</b>	<b>\$44,941</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$1,156,149</b>	<b>\$709,802</b>	<b>\$440,624</b>	<b>\$122,809</b>	<b>\$33,144</b>	<b>\$2,462,527</b>

**D. City of San Carlos Allocated Costs - Agency Facilities**

	Statistics Used for Year 2021 Cost Allocation Only				Totals
City # of Lifts per year	14,144	3,120	11,544	8,588	28,808.00
SBWMA # Lifts per year (Accounts for Venues/Events)	242,307	16,744	65,039	94,580	
City # of Lifts per year %	5.8%	18.6%	17.7%	9.1%	
City Total Route Labor hours year	317.12	63.19	159.80	182.57	722.68
SBWMA Total Route Labor hours year	4,706.39	236.00	993.06	5,935.45	540.11
City Total Route Labor hours year	6.7%	26.8%	16.1%	12.2%	
City # of route hours/year	161.87	59.30	156.03	722.68	377.20
SBWMA # of route hours/year	2,599.51	224.16	939.57	5,935.45	
City # of route hours/year %	6.2%	26.5%	16.6%	12.2%	
City # of Containers	35	47	73	8,619	155.00
SBWMA # of Containers	842	256	528	96,806	
City # of Containers %	4.2%	18.4%	13.8%	8.9%	
	44%	9%	22%	25%	

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$10,246	\$2,042	\$5,163	\$5,899	\$1,187	\$24,536
Benefits for CBAs	\$4,790	\$954	\$2,414	\$2,758	\$555	\$11,470
Payroll Taxes	\$852	\$170	\$430	\$491	\$99	\$2,041
Workers Compensation Insurance	\$730	\$145	\$368	\$420	\$85	\$1,748
<b>Total Direct Labor Related-Costs</b>	<b>\$16,618</b>	<b>\$3,311</b>	<b>\$8,374</b>	<b>\$9,568</b>	<b>\$1,925</b>	<b>\$39,796</b>
Direct Fuel Costs	\$1,274	\$254	\$642	\$734	\$151	\$3,055
Other Direct Costs	\$2,404	\$479	\$1,211	\$1,384	\$284	\$5,762
Depreciation - Collection Vehicles	\$5,228	\$1,042	\$2,634	\$3,010	\$492	\$12,405
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$5,228	\$1,042	\$2,634	\$3,010	\$492	\$12,405
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$10,775	\$2,147	\$5,430	\$6,204	\$1,294	\$25,850
Operations	\$2,428	\$484	\$1,224	\$1,398	\$265	\$5,798
Vehicle Maintenance	\$4,641	\$925	\$2,339	\$2,672	\$506	\$11,082
Container Maintenance (using lifts for Agency Costs)	\$1,549	\$309	\$780	\$892	\$186	\$3,715
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$19,393</b>	<b>\$3,864</b>	<b>\$9,772</b>	<b>\$11,165</b>	<b>\$2,251</b>	<b>\$46,445</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$171	\$34	\$86	\$98	\$16	\$405
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$45,088</b>	<b>\$8,984</b>	<b>\$22,720</b>	<b>\$25,958</b>	<b>\$5,118</b>	<b>\$107,867</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$4,733</b>	<b>\$943</b>	<b>\$2,385</b>	<b>\$2,725</b>	<b>\$537</b>	<b>\$11,323</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$49,821</b>	<b>\$9,927</b>	<b>\$25,105</b>	<b>\$28,683</b>	<b>\$5,655</b>	<b>\$119,191</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$1,108	\$221	\$558	\$638	\$104	\$2,630
<b>Total Contractor Pass-Through Costs</b>	<b>\$1,108</b>	<b>\$221</b>	<b>\$558</b>	<b>\$638</b>	<b>\$104</b>	<b>\$2,630</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$50,929</b>	<b>\$10,148</b>	<b>\$25,663</b>	<b>\$29,321</b>	<b>\$5,759</b>	<b>\$121,820</b>

Service Level Statistics Used for Future Service Level Cost Adjustments				
	Lifts	Lifts	Lifts	Hauls
2014	11,700	1,586	10,868	147
2015	11,648	1,508	10,764	175
2016	14,144	3,120	11,544	185
<b>Rolling Three-Year Average</b>	<b>12,497</b>	<b>2,071</b>	<b>11,059</b>	<b>169</b>

**D. City of San Carlos Allocated Costs - Agency Facilities**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$10,246	\$2,042	\$5,163	\$5,899	\$1,187	\$24,536
Benefits for CBAs	\$4,790	\$954	\$2,414	\$2,758	\$555	\$11,470
Payroll Taxes	\$852	\$170	\$430	\$491	\$99	\$2,041
Workers Compensation Insurance	\$730	\$145	\$368	\$420	\$85	\$1,748
<b>Total Direct Labor Related-Costs</b>	<b>\$16,618</b>	<b>\$3,311</b>	<b>\$8,374</b>	<b>\$9,568</b>	<b>\$1,925</b>	<b>\$39,796</b>
Direct Fuel Costs	\$1,274	\$254	\$642	\$734	\$151	\$3,055
Other Direct Costs	\$2,404	\$479	\$1,211	\$1,384	\$284	\$5,762
Depreciation - Collection Vehicles	\$5,228	\$1,042	\$2,634	\$3,010	\$492	\$12,405
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$5,228	\$1,042	\$2,634	\$3,010	\$492	\$12,405
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$10,775	\$2,147	\$5,430	\$6,204	\$1,294	\$25,850
Operations	\$2,428	\$484	\$1,224	\$1,398	\$265	\$5,798
Vehicle Maintenance	\$4,641	\$925	\$2,339	\$2,672	\$506	\$11,082
Container Maintenance (using lifts for Agency Costs)	\$1,549	\$309	\$780	\$892	\$186	\$3,715
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$19,393</b>	<b>\$3,864</b>	<b>\$9,772</b>	<b>\$11,165</b>	<b>\$2,251</b>	<b>\$46,445</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$171	\$34	\$86	\$98	\$16	\$405
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$45,088</b>	<b>\$8,984</b>	<b>\$22,720</b>	<b>\$25,958</b>	<b>\$5,118</b>	<b>\$107,867</b>
Profit (insert Operating Ratio below)	\$4,733	\$943	\$2,385	\$2,725	\$537	\$11,323
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$49,821</b>	<b>\$9,927</b>	<b>\$25,105</b>	<b>\$28,683</b>	<b>\$5,655</b>	<b>\$119,191</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$1,108	\$221	\$558	\$638	\$104	\$2,630
<b>Total Contractor Pass-Through Costs</b>	<b>\$1,108</b>	<b>\$221</b>	<b>\$558</b>	<b>\$638</b>	<b>\$104</b>	<b>\$2,630</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$50,929</b>	<b>\$10,148</b>	<b>\$25,663</b>	<b>\$29,321</b>	<b>\$5,759</b>	<b>\$121,820</b>

**D. City of San Carlos Allocated Costs - Agency Facilities**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	11,700	1,586	10,868	147	
2015	11,648	1,508	10,764	175	
2016	14,144	3,120	11,544	185	
<b>Prior Year Rolling Three-Year Average</b>	<b>12,497</b>	<b>2,071</b>	<b>11,059</b>	<b>169</b>	
	Lifts	Lifts	Lifts	Hauls	
2014	11,700	1,586	10,868	147	
2015	11,648	1,508	10,764	175	
2016	14,144	3,120	11,544	185	
<b>Current Year Rolling Three-Year Average</b>	<b>12,497</b>	<b>2,071</b>	<b>11,059</b>	<b>169</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$10,246	\$2,042	\$5,163	\$5,899	\$1,187	\$24,536
Benefits for CBAs	\$4,790	\$954	\$2,414	\$2,758	\$555	\$11,470
Payroll Taxes	\$852	\$170	\$430	\$491	\$99	\$2,041
Workers Compensation Insurance	\$730	\$145	\$368	\$420	\$85	\$1,748
Total Direct Labor Related-Costs	\$16,618	\$3,311	\$8,374	\$9,568	\$1,925	\$39,796
Direct Fuel Costs	\$1,274	\$254	\$642	\$734	\$151	\$3,055
Other Direct Costs	\$2,404	\$479	\$1,211	\$1,384	\$284	\$5,762
Depreciation - Collection Vehicles	\$5,228	\$1,042	\$2,634	\$3,010	\$492	\$12,405
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$5,228	\$1,042	\$2,634	\$3,010	\$492	\$12,405
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$10,775	\$2,147	\$5,430	\$6,204	\$1,294	\$25,850
Operations	\$2,428	\$484	\$1,224	\$1,398	\$265	\$5,798
Vehicle Maintenance	\$4,641	\$925	\$2,339	\$2,672	\$506	\$11,082
Container Maintenance (using lifts for Agency Costs)	\$1,549	\$309	\$780	\$892	\$186	\$3,715
Total Allocated Indirect Costs excluding Depreciation and Interest	\$19,393	\$3,864	\$9,772	\$11,165	\$2,251	\$46,445
Total Allocated Indirect Depreciation Costs (Form 9)	\$171	\$34	\$86	\$98	\$16	\$405
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$45,088</b>	<b>\$8,984</b>	<b>\$22,720</b>	<b>\$25,958</b>	<b>\$5,118</b>	<b>\$107,867</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$4,733</b>	<b>\$943</b>	<b>\$2,385</b>	<b>\$2,725</b>	<b>\$537</b>	<b>\$11,323</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$49,821</b>	<b>\$9,927</b>	<b>\$25,105</b>	<b>\$28,683</b>	<b>\$5,655</b>	<b>\$119,191</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$1,108	\$221	\$558	\$638	\$104	\$2,630
<b>Total Contractor Pass-Through Costs</b>	<b>\$1,108</b>	<b>\$221</b>	<b>\$558</b>	<b>\$638</b>	<b>\$104</b>	<b>\$2,630</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$50,929</b>	<b>\$10,148</b>	<b>\$25,663</b>	<b>\$29,321</b>	<b>\$5,759</b>	<b>\$121,820</b>



**D. City of San Mateo Allocated Costs - SFD**

Statistics Used for Year 2021 Cost Allocation Only					Total
City # of accounts	20,438	20,398	19,651	7,614	20,438
SBWMA # of accounts	94,580	94,372	90,725	29,504	94,580
City # of accounts %	21.6%	21.6%	21.7%	25.8%	21.6%
City Total Route Labor hours year	9,823.47	8,126.64	6,986.11	3,366.69	28,303
SBWMA Total Route Labor hours year	46,232.55	42,856.20	39,114.12	13,045.24	141,248
City Total Route Labor hours year %	21.2%	19.0%	17.9%	25.8%	20.0%
City # of route hours/year	9,245.98	7,515.84	6,166.98	3,366.69	26,295
SBWMA # of route hours/year	42,847.89	38,380.04	34,949.16	13,045.24	129,222
City Total Route Labor hours year %	21.6%	19.6%	17.6%	25.8%	20.3%
City Total Containers in Service	20,742	20,627	20,125	7,614	69,108
SBWMA Total Containers in Service	96,806	96,284	99,941	29,504	322,535
City Total Containers in Service %	21.4%	21.4%	20.1%	25.8%	21.4%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$824,077	\$605,601	\$485,722	\$231,523	\$2,146,923
Benefits for CBAs	\$380,719	\$291,992	\$228,662	\$124,527	\$1,025,900
Payroll Taxes	\$68,563	\$50,386	\$40,412	\$19,263	\$178,624
Workers Compensation Insurance	\$58,714	\$43,146	\$34,605	\$16,495	\$152,961
<b>Total Direct Labor Related-Costs</b>	<b>\$1,332,074</b>	<b>\$991,125</b>	<b>\$789,401</b>	<b>\$391,808</b>	<b>\$3,504,408</b>
Direct Fuel Costs	\$88,329	\$81,908	\$61,352	\$10,940	\$242,529
Other Direct Costs	\$116,325	\$107,869	\$81,804	\$17,497	\$323,495
Depreciation - Collection Vehicles	\$131,836	\$112,248	\$99,068	\$10,083	\$353,235
Depreciation - Containers	\$57,520	\$59,254	\$66,835	\$0	\$183,610
Depreciation for Collection Equipment	\$189,356	\$171,502	\$165,903	\$10,083	\$536,845
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$383,301	\$398,393	\$389,431	\$18,836	\$1,189,961
Operations	\$78,053	\$73,605	\$64,695	\$3,841	\$220,194
Vehicle Maintenance	\$149,178	\$140,676	\$123,648	\$7,342	\$420,844
Container Maintenance	\$54,617	\$56,745	\$52,029	\$2,707	\$166,099
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$665,150</b>	<b>\$669,419</b>	<b>\$629,803</b>	<b>\$32,726</b>	<b>\$1,997,098</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$4,712	\$4,454	\$4,014	\$235	\$13,415
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$2,395,946</b>	<b>\$2,026,276</b>	<b>\$1,732,277</b>	<b>\$463,290</b>	<b>\$6,617,790</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$251,508</b>	<b>\$212,703</b>	<b>\$181,841</b>	<b>\$48,633</b>	<b>\$694,685</b>
	90.5%				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$2,647,454</b>	<b>\$2,238,979</b>	<b>\$1,914,119</b>	<b>\$511,923</b>	<b>\$7,312,475</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$46,439	\$42,061	\$40,687	\$2,473	\$131,660
<b>Total Contractor Pass-Through Costs</b>	<b>\$46,439</b>	<b>\$42,061</b>	<b>\$40,687</b>	<b>\$2,473</b>	<b>\$131,660</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$2,693,893</b>	<b>\$2,281,040</b>	<b>\$1,954,806</b>	<b>\$514,396</b>	<b>\$7,444,135</b>

Service Level Statistics Used for Future Service Level Cost Adjustments				
	Accounts		Accounts	
2014	20,120	20,120	20,120	20,120
2015	20,306	20,306	20,306	20,306
2016	20,438	20,438	20,438	20,438
<b>Rolling Three-Year Average</b>	<b>20,288</b>	<b>20,288</b>	<b>20,288</b>	<b>20,288</b>

**D. City of San Mateo Allocated Costs - SFD**

Step 1: Index Based Adjustments				
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$824,077	\$605,601	\$485,722	\$231,523	\$2,146,923
Benefits for CBAs	\$380,719	\$291,992	\$228,662	\$124,527	\$1,025,900
Payroll Taxes	\$68,563	\$50,386	\$40,412	\$19,263	\$178,624
Workers Compensation Insurance	\$58,714	\$43,146	\$34,605	\$16,495	\$152,961
Total Direct Labor Related-Costs	\$1,332,074	\$991,125	\$789,401	\$391,808	\$3,504,408
Direct Fuel Costs	\$88,329	\$81,908	\$61,352	\$10,940	\$242,529
Other Direct Costs	\$116,325	\$107,869	\$81,804	\$17,497	\$323,495
Depreciation - Collection Vehicles	\$131,836	\$112,248	\$99,068	\$10,083	\$353,235
Depreciation - Containers	\$57,520	\$59,254	\$66,835	\$0	\$183,610
Depreciation for Collection Equipment	\$189,356	\$171,502	\$165,903	\$10,083	\$536,845
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$383,301	\$398,393	\$389,431	\$18,836	\$1,189,961
Operations	\$78,053	\$73,605	\$64,695	\$3,841	\$220,194
Vehicle Maintenance	\$149,178	\$140,676	\$123,648	\$7,342	\$420,844
Container Maintenance	\$54,617	\$56,745	\$52,029	\$2,707	\$166,099
Total Allocated Indirect Costs excluding Depreciation and Interest	\$665,150	\$669,419	\$629,803	\$32,726	\$1,997,098
Total Allocated Indirect Depreciation Costs (Form 9)	\$4,712	\$4,454	\$4,014	\$235	\$13,415
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$2,395,946</b>	<b>\$2,026,276</b>	<b>\$1,732,277</b>	<b>\$463,290</b>	<b>\$6,617,790</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$251,508</b>	<b>\$212,703</b>	<b>\$181,841</b>	<b>\$48,633</b>	<b>\$694,685</b>
	<b>90.5%</b>				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$2,647,454</b>	<b>\$2,238,979</b>	<b>\$1,914,119</b>	<b>\$511,923</b>	<b>\$7,312,475</b>
Contractor Pass-Through Costs					
Interest Expense	\$46,439	\$42,061	\$40,687	\$2,473	\$131,660
<b>Total Contractor Pass-Through Costs</b>	<b>\$46,439</b>	<b>\$42,061</b>	<b>\$40,687</b>	<b>\$2,473</b>	<b>\$131,660</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$2,693,893</b>	<b>\$2,281,040</b>	<b>\$1,954,806</b>	<b>\$514,396</b>	<b>\$7,444,135</b>

**D. City of San Mateo Allocated Costs - SFD**

Step 2: Service Level Adjustments				
	Accounts	Accounts	Accounts	
2014	20,120	20,120	20,120	
2015	20,306	20,306	20,306	
2016	20,438	20,438	20,438	
<b>Prior Year Rolling Three-Year Average</b>	<b>20,288</b>	<b>20,288</b>	<b>20,288</b>	
	Accounts	Accounts	Accounts	
2014	20,120	20,120	20,120	
2015	20,306	20,306	20,306	
2016	20,438	20,438	20,438	
<b>Current Year Rolling Three-Year Average</b>	<b>20,288</b>	<b>20,288</b>	<b>20,288</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$824,077	\$605,601	\$485,722	\$231,523	\$2,146,923
Benefits for CBAs	\$380,719	\$291,992	\$228,662	\$124,527	\$1,025,900
Payroll Taxes	\$68,563	\$50,386	\$40,412	\$19,263	\$178,624
Workers Compensation Insurance	\$58,714	\$43,146	\$34,605	\$16,495	\$152,961
Total Direct Labor Related-Costs	\$1,332,074	\$991,125	\$789,401	\$391,808	\$3,504,408
Direct Fuel Costs	\$88,329	\$81,908	\$61,352	\$10,940	\$242,529
Other Direct Costs	\$116,325	\$107,869	\$81,804	\$17,497	\$323,495
Depreciation - Collection Vehicles	\$131,836	\$112,248	\$99,068	\$10,083	\$353,235
Depreciation - Containers	\$57,520	\$59,254	\$66,835	\$0	\$183,610
Depreciation for Collection Equipment	\$189,356	\$171,502	\$165,903	\$10,083	\$536,845
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$383,301	\$398,393	\$389,431	\$18,836	\$1,189,961
Operations	\$78,053	\$73,605	\$64,695	\$3,841	\$220,194
Vehicle Maintenance	\$149,178	\$140,676	\$123,648	\$7,342	\$420,844
Container Maintenance	\$54,617	\$56,745	\$52,029	\$2,707	\$166,099
Total Allocated Indirect Costs excluding Depreciation and Interest	\$665,150	\$669,419	\$629,803	\$32,726	\$1,997,098
Total Allocated Indirect Depreciation Costs (Form 9)	\$4,712	\$4,454	\$4,014	\$235	\$13,415
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$2,395,946</b>	<b>\$2,026,276</b>	<b>\$1,732,277</b>	<b>\$463,290</b>	<b>\$6,617,790</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$251,508</b>	<b>\$212,703</b>	<b>\$181,841</b>	<b>\$48,633</b>	<b>\$694,685</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$2,647,454</b>	<b>\$2,238,979</b>	<b>\$1,914,119</b>	<b>\$511,923</b>	<b>\$7,312,475</b>
Contractor Pass-Through Costs					
Interest Expense	\$46,439	\$42,061	\$40,687	\$2,473	\$131,660
<b>Total Contractor Pass-Through Costs</b>	<b>\$46,439</b>	<b>\$42,061</b>	<b>\$40,687</b>	<b>\$2,473</b>	<b>\$131,660</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$2,693,893</b>	<b>\$2,281,040</b>	<b>\$1,954,806</b>	<b>\$514,396</b>	<b>\$7,444,135</b>

**D. City of San Mateo Allocated Costs - MFD & Commercial**

Statistics Used for Year 2021 Cost Allocation Only						Total
City # of Accounts	2,627	2,561	312	60	7,614	5,560
SBWMA # Accounts	10,332	10,210	1,712	195	29,504	22,449
City # of Accounts %	25.4%	25.1%	18.2%	30.8%	25.8%	24.8%
City Total Route Labor hours year	12,459.55	7,158.14	1,400.53	1,368.17	3,366.69	22,386
SBWMA Total Route Labor hours year	47,871.85	27,111.92	6,356.65	6,167.11	13,045.24	87,508
City Total Route Labor hours year %	26.0%	26.4%	22.0%	22.2%	25.8%	25.6%
City # of route hours/year	7,443.49	6,696.84	1,322.44	1,368.17	3,366.69	16,831
SBWMA # of route hours/year	31,307.08	25,241.12	6,046.06	6,167.11	13,045.24	68,761
City # of route hours/year %	23.8%	26.5%	21.9%	22.2%	25.8%	24.5%
City Total Containers in Service	4,681	5,473	386	80	7,614	10,620
SBWMA Total Containers in Service	17,258	19,703	2,059	333	29,504	39,353
City Total Containers in Service %	27.1%	27.8%	18.7%	24.0%	25.8%	27.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
<b>Direct Labor-Related Costs</b>						
Wages for CBAs	\$1,322,759	\$533,617	\$154,730	\$108,946	\$37,319	\$2,157,371
Benefits for CBAs	\$630,717	\$239,013	\$48,697	\$38,623	\$18,354	\$975,405
Payroll Taxes	\$110,054	\$44,397	\$12,873	\$9,064	\$3,105	\$179,493
Workers Compensation Insurance	\$94,242	\$38,018	\$11,025	\$7,761	\$2,659	\$153,706
<b>Total Direct Labor Related-Costs</b>	<b>\$2,157,772</b>	<b>\$855,045</b>	<b>\$227,325</b>	<b>\$164,395</b>	<b>\$61,437</b>	<b>\$3,465,975</b>
<b>Direct Fuel Costs</b>	\$115,293	\$54,221	\$20,658	\$10,490	\$4,058	\$204,720
<b>Other Direct Costs</b>	\$158,676	\$87,283	\$25,062	\$19,904	\$5,585	\$296,509
Depreciation - Collection Vehicles	\$142,072	\$81,388	\$36,864	\$16,749	\$3,864	\$280,936
Depreciation - Containers	\$32,763	\$25,293	\$16,050	\$0	\$964	\$75,071
Depreciation for Collection Equipment	\$174,835	\$106,681	\$52,914	\$16,749	\$4,828	\$356,007
Lease	\$0	\$0	\$0	\$0	\$0	\$0
<b>Allocated Indirect Costs excluding Depreciation and Interest (Form 9)</b>						
General and Administrative	\$239,249	\$249,730	\$213,872	\$177,810	\$7,744	\$888,405
Operations	\$45,622	\$53,866	\$52,344	\$26,144	\$1,579	\$179,555
Vehicle Maintenance	\$87,194	\$102,950	\$100,043	\$49,966	\$3,018	\$343,172
Container Maintenance	\$36,678	\$39,743	\$31,617	\$19,951	\$1,113	\$129,102
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$408,744</b>	<b>\$446,288</b>	<b>\$397,876</b>	<b>\$273,872</b>	<b>\$13,455</b>	<b>\$1,540,234</b>
<b>Total Allocated Indirect Depreciation Costs (Form 9)</b>	<b>\$2,876</b>	<b>\$3,308</b>	<b>\$2,727</b>	<b>\$1,881</b>	<b>\$96</b>	<b>\$10,888</b>
<b>Annual Implementation Cost Amortization (Form A)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Annual Cost of Operations</b>	<b>\$3,018,196</b>	<b>\$1,552,826</b>	<b>\$726,562</b>	<b>\$487,290</b>	<b>\$89,459</b>	<b>\$5,874,334</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$316,827.15</b>	<b>\$163,004</b>	<b>\$76,269</b>	<b>\$51,152</b>	<b>\$9,391</b>	<b>\$616,643</b>
<b>90.5%</b>						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$3,335,023</b>	<b>\$1,715,830</b>	<b>\$802,831</b>	<b>\$538,443</b>	<b>\$98,850</b>	<b>\$6,490,977</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$55,463	\$33,842	\$16,786	\$5,313	\$1,532	\$112,936
<b>Total Contractor Pass-Through Costs</b>	<b>\$55,463</b>	<b>\$33,842</b>	<b>\$16,786</b>	<b>\$5,313</b>	<b>\$1,532</b>	<b>\$112,936</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$3,390,485</b>	<b>\$1,749,673</b>	<b>\$819,617</b>	<b>\$543,756</b>	<b>\$100,382</b>	<b>\$6,603,913</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	381,576	379,639	33,826	1,536	
2015	372,593	396,747	38,454	1,221	
2016	368,771	407,030	42,445	1,211	
<b>Rolling Three-Year Average</b>	<b>374,313</b>	<b>394,472</b>	<b>38,242</b>	<b>1,323</b>	

**D. City of San Mateo Allocated Costs - MFD & Commercial**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$1,322,759	\$533,617	\$154,730	\$108,946	\$37,319	\$2,157,371
Benefits for CBAs	\$630,717	\$239,013	\$48,697	\$38,623	\$18,354	\$975,405
Payroll Taxes	\$110,054	\$44,397	\$12,873	\$9,064	\$3,105	\$179,493
Workers Compensation Insurance	\$94,242	\$38,018	\$11,025	\$7,761	\$2,659	\$153,706
Total Direct Labor Related-Costs	\$2,157,772	\$855,045	\$227,325	\$164,395	\$61,437	\$3,465,975
Direct Fuel Costs	\$115,293	\$54,221	\$20,658	\$10,490	\$4,058	\$204,720
Other Direct Costs	\$158,676	\$87,283	\$25,062	\$19,904	\$5,585	\$296,509
Depreciation - Collection Vehicles	\$142,072	\$81,388	\$36,864	\$16,749	\$3,864	\$280,936
Depreciation - Containers	\$32,763	\$25,293	\$16,050	\$0	\$964	\$75,071
Depreciation for Collection Equipment	\$174,835	\$106,681	\$52,914	\$16,749	\$4,828	\$356,007
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$239,249	\$249,730	\$213,872	\$177,810	\$7,744	\$888,405
Operations	\$45,622	\$53,866	\$52,344	\$26,144	\$1,579	\$179,555
Vehicle Maintenance	\$87,194	\$102,950	\$100,043	\$49,966	\$3,018	\$343,172
Container Maintenance	\$36,678	\$39,743	\$31,617	\$19,951	\$1,113	\$129,102
Total Allocated Indirect Costs excluding Depreciation and Interest	\$408,744	\$446,288	\$397,876	\$273,872	\$13,455	\$1,540,234
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,876	\$3,308	\$2,727	\$1,881	\$96	\$10,888
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$3,018,196</b>	<b>\$1,552,826</b>	<b>\$726,562</b>	<b>\$487,290</b>	<b>\$89,459</b>	<b>\$5,874,334</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$316,827</b>	<b>\$163,004</b>	<b>\$76,269</b>	<b>\$51,152</b>	<b>\$9,391</b>	<b>\$616,643</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$3,335,023</b>	<b>\$1,715,830</b>	<b>\$802,831</b>	<b>\$538,443</b>	<b>\$98,850</b>	<b>\$6,490,977</b>
Contractor Pass-Through Costs						
Interest Expense	\$55,463	\$33,842	\$16,786	\$5,313	\$1,532	\$112,936
<b>Total Contractor Pass-Through Costs</b>	<b>\$55,463</b>	<b>\$33,842</b>	<b>\$16,786</b>	<b>\$5,313</b>	<b>\$1,532</b>	<b>\$112,936</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$3,390,486</b>	<b>\$1,749,672</b>	<b>\$819,617</b>	<b>\$543,756</b>	<b>\$100,382</b>	<b>\$6,603,913</b>

**D. City of San Mateo Allocated Costs - MFD & Commercial**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	381,576	379,639	33,826	1,536	
2015	372,593	396,747	38,454	1,221	
2016	368,771	407,030	42,445	1,211	
<b>Prior Year Rolling Three-Year Average</b>	<b>374,313</b>	<b>394,472</b>	<b>38,242</b>	<b>1,323</b>	
	Lifts	Lifts	Lifts	Hauls	
2014	381,576	379,639	33,826	1,536	
2015	372,593	396,747	38,454	1,221	
2016	368,771	407,030	42,445	1,211	
<b>Current Year Rolling Three-Year Average</b>	<b>374,313</b>	<b>394,472</b>	<b>38,242</b>	<b>1,323</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$1,322,759	\$533,617	\$154,730	\$108,946	\$37,319	\$2,157,371
Benefits for CBAs	\$630,717	\$239,013	\$48,697	\$38,623	\$18,354	\$975,405
Payroll Taxes	\$110,054	\$44,397	\$12,873	\$9,064	\$3,105	\$179,493
Workers Compensation Insurance	\$94,242	\$38,018	\$11,025	\$7,761	\$2,659	\$153,706
Total Direct Labor Related-Costs	\$2,157,772	\$855,045	\$227,325	\$164,395	\$61,437	\$3,465,975
Direct Fuel Costs	\$115,293	\$54,221	\$20,658	\$10,490	\$4,058	\$204,720
Other Direct Costs	\$158,676	\$87,283	\$25,062	\$19,904	\$5,585	\$296,509
Depreciation - Collection Vehicles	\$142,072	\$81,388	\$36,864	\$16,749	\$3,864	\$280,936
Depreciation - Containers	\$32,763	\$25,293	\$16,050	\$0	\$964	\$75,071
Depreciation for Collection Equipment	\$174,835	\$106,681	\$52,914	\$16,749	\$4,828	\$356,007
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$239,249	\$249,730	\$213,872	\$177,810	\$7,744	\$888,405
Operations	\$45,622	\$53,866	\$52,344	\$26,144	\$1,579	\$179,555
Vehicle Maintenance	\$87,194	\$102,950	\$100,043	\$49,966	\$3,018	\$343,172
Container Maintenance	\$36,678	\$39,743	\$31,617	\$19,951	\$1,113	\$129,102
Total Allocated Indirect Costs excluding Depreciation and Interest	\$408,744	\$446,288	\$397,876	\$273,872	\$13,455	\$1,540,234
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,876	\$3,308	\$2,727	\$1,881	\$96	\$10,888
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$3,018,196</b>	<b>\$1,552,826</b>	<b>\$726,562</b>	<b>\$487,290</b>	<b>\$89,459</b>	<b>\$5,874,334</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$316,827</b>	<b>\$163,004</b>	<b>\$76,269</b>	<b>\$51,152</b>	<b>\$9,391</b>	<b>\$616,643</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$3,335,023</b>	<b>\$1,715,830</b>	<b>\$802,831</b>	<b>\$538,443</b>	<b>\$98,850</b>	<b>\$6,490,977</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$55,463	\$33,842	\$16,786	\$5,313	\$1,532	\$112,936
<b>Total Contractor Pass-Through Costs</b>	<b>\$55,463</b>	<b>\$33,842</b>	<b>\$16,786</b>	<b>\$5,313</b>	<b>\$1,532</b>	<b>\$112,936</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$3,390,486</b>	<b>\$1,749,672</b>	<b>\$819,617</b>	<b>\$543,756</b>	<b>\$100,382</b>	<b>\$6,603,913</b>

**D. City of San Mateo Allocated Costs - Agency Facilities**

Statistics Used for Year 2021 Cost Allocation Only					Totals
City # of Lifts per year	45,656	4,836	12,974		63,466.00
SBWMA # of Lifts per year (Accounts for Venues/Events)	242,307	16,744	65,039		94,580
City # of Lifts per year %	18.8%	28.9%	19.9%		21.6%
City Total Route Labor hours year	910.77	55.81	160.17	299.97	1,426.72
SBWMA Total Route Labor hours year	4,706.39	236.00	993.06		5,935.45
City Total Route Labor hours year %	19.4%	23.6%	16.1%		24.0%
City # of route hours/year	422.18	52.04	149.93		1,426.72
SBWMA # of route hours/year	2,599.51	224.16	939.57		5,935.45
City # of route hours/year %	16.2%	23.2%	16.0%		24.0%
City # of Containers	128	79	123		20,742
SBWMA # of Containers	842	256	528		96,806
City # of Containers %	15.2%	30.9%	23.3%		21.4%
	64%	4%	11%	21%	

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$24,498	\$1,501	\$4,308	\$8,069	\$2,475	\$40,852
Benefits for CBAs	\$11,453	\$702	\$2,014	\$3,772	\$1,157	\$19,098
Payroll Taxes	\$2,038	\$125	\$358	\$671	\$206	\$3,399
Workers Compensation Insurance	\$1,745	\$107	\$307	\$575	\$176	\$2,910
<b>Total Direct Labor Related-Costs</b>	<b>\$39,735</b>	<b>\$2,435</b>	<b>\$6,988</b>	<b>\$13,087</b>	<b>\$4,015</b>	<b>\$66,259</b>
Direct Fuel Costs	\$2,778	\$170	\$489	\$915	\$314	\$4,666
Other Direct Costs	\$5,240	\$321	\$921	\$1,726	\$593	\$8,801
Depreciation - Collection Vehicles	\$11,324	\$694	\$1,992	\$3,730	\$1,026	\$18,765
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$11,324	\$694	\$1,992	\$3,730	\$1,026	\$18,765
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$30,972	\$1,898	\$5,447	\$10,201	\$3,081	\$51,598
Operations	\$5,283	\$324	\$929	\$1,740	\$552	\$8,828
Vehicle Maintenance	\$10,098	\$619	\$1,776	\$3,326	\$1,055	\$16,873
Container Maintenance (using lifts for Agency Costs)	\$4,451	\$273	\$783	\$1,466	\$443	\$7,415
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$50,804</b>	<b>\$3,113</b>	<b>\$8,935</b>	<b>\$16,733</b>	<b>\$5,130</b>	<b>\$84,714</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$370	\$23	\$65	\$122	\$33	\$613
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$110,251</b>	<b>\$6,756</b>	<b>\$19,389</b>	<b>\$36,311</b>	<b>\$11,111</b>	<b>\$183,818</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$11,573</b>	<b>\$709</b>	<b>\$2,035</b>	<b>\$3,812</b>	<b>\$1,166</b>	<b>\$19,296</b>
	<b>90.5%</b>					
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$121,824</b>	<b>\$7,465</b>	<b>\$21,424</b>	<b>\$40,123</b>	<b>\$12,277</b>	<b>\$203,114</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$2,401	\$147	\$422	\$791	\$217	\$3,978
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,401</b>	<b>\$147</b>	<b>\$422</b>	<b>\$791</b>	<b>\$217</b>	<b>\$3,978</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$124,224</b>	<b>\$7,612</b>	<b>\$21,846</b>	<b>\$40,914</b>	<b>\$12,495</b>	<b>\$207,091</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	30,849	4,134	10,829	266	
2015	45,487	5,096	13,013	247	
2016	45,656	4,836	12,974	320	
<b>Rolling Three-Year Average</b>	<b>40,664</b>	<b>4,689</b>	<b>12,272</b>	<b>278</b>	

**D. City of San Mateo Allocated Costs - Agency Facilities**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$24,498	\$1,501	\$4,308	\$8,069	\$2,475	\$40,852
Benefits for CBAs	\$11,453	\$702	\$2,014	\$3,772	\$1,157	\$19,098
Payroll Taxes	\$2,038	\$125	\$358	\$671	\$206	\$3,399
Workers Compensation Insurance	\$1,745	\$107	\$307	\$575	\$176	\$2,910
<b>Total Direct Labor Related-Costs</b>	<b>\$39,735</b>	<b>\$2,435</b>	<b>\$6,988</b>	<b>\$13,087</b>	<b>\$4,015</b>	<b>\$66,259</b>
Direct Fuel Costs	\$2,778	\$170	\$489	\$915	\$314	\$4,666
Other Direct Costs	\$5,240	\$321	\$921	\$1,726	\$593	\$8,801
Depreciation - Collection Vehicles	\$11,324	\$694	\$1,992	\$3,730	\$1,026	\$18,765
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$11,324	\$694	\$1,992	\$3,730	\$1,026	\$18,765
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$30,972	\$1,898	\$5,447	\$10,201	\$3,081	\$51,598
Operations	\$5,283	\$324	\$929	\$1,740	\$552	\$8,828
Vehicle Maintenance	\$10,098	\$619	\$1,776	\$3,326	\$1,055	\$16,873
Container Maintenance (using lifts for Agency Costs)	\$4,451	\$273	\$783	\$1,466	\$443	\$7,415
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$50,804</b>	<b>\$3,113</b>	<b>\$8,935</b>	<b>\$16,733</b>	<b>\$5,130</b>	<b>\$84,714</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$370	\$23	\$65	\$122	\$33	\$613
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$110,251</b>	<b>\$6,756</b>	<b>\$19,389</b>	<b>\$36,311</b>	<b>\$11,111</b>	<b>\$183,818</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$11,573</b>	<b>\$709</b>	<b>\$2,035</b>	<b>\$3,812</b>	<b>\$1,166</b>	<b>\$19,296</b>
<b>90.5%</b>						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$121,824</b>	<b>\$7,465</b>	<b>\$21,424</b>	<b>\$40,123</b>	<b>\$12,277</b>	<b>\$203,114</b>
Contractor Pass-Through Costs						
Interest Expense	\$2,401	\$147	\$422	\$791	\$217	\$3,978
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,401</b>	<b>\$147</b>	<b>\$422</b>	<b>\$791</b>	<b>\$217</b>	<b>\$3,978</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$124,224</b>	<b>\$7,612</b>	<b>\$21,846</b>	<b>\$40,914</b>	<b>\$12,495</b>	<b>\$207,091</b>



**D. City of San Mateo Allocated Costs - Agency Facilities**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	30,849	4,134	10,829	266	
2015	45,487	5,096	13,013	247	
2016	45,656	4,836	12,974	320	
<b>Prior Year Rolling Three-Year Average</b>	<b>40,664</b>	<b>4,689</b>	<b>12,272</b>	<b>278</b>	
	Lifts	Lifts	Lifts	Hauls	
2014	30,849	4,134	10,829	266	
2015	45,487	5,096	13,013	247	
2016	45,656	4,836	12,974	320	
<b>Current Year Rolling Three-Year Average</b>	<b>40,664</b>	<b>4,689</b>	<b>12,272</b>	<b>278</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$24,498	\$1,501	\$4,308	\$8,069	\$2,475	\$40,852
Benefits for CBAs	\$11,453	\$702	\$2,014	\$3,772	\$1,157	\$19,098
Payroll Taxes	\$2,038	\$125	\$358	\$671	\$206	\$3,399
Workers Compensation Insurance	\$1,745	\$107	\$307	\$575	\$176	\$2,910
Total Direct Labor Related-Costs	\$39,735	\$2,435	\$6,988	\$13,087	\$4,015	\$66,259
Direct Fuel Costs	\$2,778	\$170	\$489	\$915	\$314	\$4,666
Other Direct Costs	\$5,240	\$321	\$921	\$1,726	\$593	\$8,801
Depreciation - Collection Vehicles	\$11,324	\$694	\$1,992	\$3,730	\$1,026	\$18,765
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$11,324	\$694	\$1,992	\$3,730	\$1,026	\$18,765
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$30,972	\$1,898	\$5,447	\$10,201	\$3,081	\$51,598
Operations	\$5,283	\$324	\$929	\$1,740	\$552	\$8,828
Vehicle Maintenance	\$10,098	\$619	\$1,776	\$3,326	\$1,055	\$16,873
Container Maintenance (using lifts for Agency Costs)	\$4,451	\$273	\$783	\$1,466	\$443	\$7,415
Total Allocated Indirect Costs excluding Depreciation and Interest	\$50,804	\$3,113	\$8,935	\$16,733	\$5,130	\$84,714
Total Allocated Indirect Depreciation Costs (Form 9)	\$370	\$23	\$65	\$122	\$33	\$613
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$110,251</b>	<b>\$6,756</b>	<b>\$19,389</b>	<b>\$36,311</b>	<b>\$11,111</b>	<b>\$183,818</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$11,573</b>	<b>\$709</b>	<b>\$2,035</b>	<b>\$3,812</b>	<b>\$1,166</b>	<b>\$19,296</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$121,824</b>	<b>\$7,465</b>	<b>\$21,424</b>	<b>\$40,123</b>	<b>\$12,277</b>	<b>\$203,114</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$2,401	\$147	\$422	\$791	\$217	\$3,978
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,401</b>	<b>\$147</b>	<b>\$422</b>	<b>\$791</b>	<b>\$217</b>	<b>\$3,978</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$124,224</b>	<b>\$7,612</b>	<b>\$21,846</b>	<b>\$40,914</b>	<b>\$12,495</b>	<b>\$207,091</b>

**D. County of San Mateo, North Fair Oaks Allocated Costs - SFD**

Statistics Used for Year 2021 Cost Allocation Only					Total
City # of accounts	2,618	2,614	2,602	929	2,618.00
SBWMA # of accounts	94,580	94,372	90,725	29,504	94,580.00
City # of accounts %	2.8%	2.8%	2.9%	3.1%	2.8%
City Total Route Labor hours year	1,283.35	1,346.50	1,091.36	410.57	4,131.78
SBWMA Total Route Labor hours year	46,232.55	42,856.20	39,114.12	13,045.24	141,248.11
City Total Route Labor hours year %	2.8%	3.1%	2.8%	3.1%	2.9%
City # of route hours/year	1,199.58	1,272.78	1,003.05	410.57	3,885.98
SBWMA # of route hours/year	42,847.89	38,380.04	34,949.16	13,045.24	129,222.33
City Total Route Labor hours year %	2.8%	3.3%	2.9%	3.1%	3.0%
City Total Containers in Service	2,991	2,827	2,831	929	9,578.00
SBWMA Total Containers in Service	96,806	96,284	99,941	29,504	322,535.00
City Total Containers in Service %	3.1%	2.9%	2.8%	3.1%	3.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$107,658	\$100,342	\$75,879	\$28,234	\$312,113
Benefits for CBAs	\$49,738	\$48,380	\$35,721	\$15,186	\$149,025
Payroll Taxes	\$8,957	\$8,348	\$6,313	\$2,349	\$25,968
Workers Compensation Insurance	\$7,671	\$7,149	\$5,406	\$2,012	\$22,237
<b>Total Direct Labor Related-Costs</b>	<b>\$174,024</b>	<b>\$164,219</b>	<b>\$123,319</b>	<b>\$47,781</b>	<b>\$509,343</b>
Direct Fuel Costs	\$11,460	\$13,871	\$9,979	\$1,334	\$36,644
Other Direct Costs	\$15,092	\$18,267	\$13,305	\$2,134	\$48,798
Depreciation - Collection Vehicles	\$17,104	\$19,009	\$16,113	\$1,230	\$53,456
Depreciation - Containers	\$8,294	\$8,121	\$9,402	\$0	\$25,817
Depreciation for Collection Equipment	\$25,399	\$27,130	\$25,515	\$1,230	\$79,273
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$49,099	\$51,054	\$51,565	\$2,298	\$154,016
Operations	\$10,127	\$12,465	\$10,523	\$468	\$33,582
Vehicle Maintenance	\$19,354	\$23,823	\$20,111	\$895	\$64,184
Container Maintenance	\$7,876	\$7,777	\$7,319	\$330	\$23,302
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$86,456</b>	<b>\$95,119</b>	<b>\$89,518</b>	<b>\$3,992</b>	<b>\$275,084</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$611	\$754	\$653	\$29	\$2,047
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$313,042</b>	<b>\$319,360</b>	<b>\$262,289</b>	<b>\$56,500</b>	<b>\$951,190</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$32,861</b>	<b>\$33,524</b>	<b>\$27,533</b>	<b>\$5,931</b>	<b>\$99,849</b>
	90.5%				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$345,903</b>	<b>\$352,884</b>	<b>\$289,822</b>	<b>\$62,431</b>	<b>\$1,051,039</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$6,229	\$6,654	\$6,258	\$302	\$19,442
<b>Total Contractor Pass-Through Costs</b>	<b>\$6,229</b>	<b>\$6,654</b>	<b>\$6,258</b>	<b>\$302</b>	<b>\$19,442</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$352,132</b>	<b>\$359,538</b>	<b>\$296,079</b>	<b>\$62,732</b>	<b>\$1,070,481</b>

Service Level Statistics Used for Future Service Level Cost Adjustments			
	Accounts	Accounts	Accounts
2014	2,626	2,626	2,626
2015	2,622	2,622	2,622
2016	2,618	2,618	2,618
<b>Rolling Three-Year Average</b>	<b>2,622</b>	<b>2,622</b>	<b>2,622</b>

**D. County of San Mateo, North Fair Oaks Allocated Costs - SFD**

Step 1: Index Based Adjustments				
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$107,658	\$100,342	\$75,879	\$28,234	\$312,113
Benefits for CBAs	\$49,738	\$48,380	\$35,721	\$15,186	\$149,025
Payroll Taxes	\$8,957	\$8,348	\$6,313	\$2,349	\$25,968
Workers Compensation Insurance	\$7,671	\$7,149	\$5,406	\$2,012	\$22,237
Total Direct Labor Related-Costs	\$174,024	\$164,219	\$123,319	\$47,781	\$509,343
Direct Fuel Costs	\$11,460	\$13,871	\$9,979	\$1,334	\$36,644
Other Direct Costs	\$15,092	\$18,267	\$13,305	\$2,134	\$48,798
Depreciation - Collection Vehicles	\$17,104	\$19,009	\$16,113	\$1,230	\$53,456
Depreciation - Containers	\$8,294	\$8,121	\$9,402	\$0	\$25,817
Depreciation for Collection Equipment	\$25,399	\$27,130	\$25,515	\$1,230	\$79,273
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$49,099	\$51,054	\$51,565	\$2,298	\$154,016
Operations	\$10,127	\$12,465	\$10,523	\$468	\$33,582
Vehicle Maintenance	\$19,354	\$23,823	\$20,111	\$895	\$64,184
Container Maintenance	\$7,876	\$7,777	\$7,319	\$330	\$23,302
Total Allocated Indirect Costs excluding Depreciation and Interest	\$86,456	\$95,119	\$89,518	\$3,992	\$275,084
Total Allocated Indirect Depreciation Costs (Form 9)	\$611	\$754	\$653	\$29	\$2,047
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$313,042</b>	<b>\$319,360</b>	<b>\$262,289</b>	<b>\$56,500</b>	<b>\$951,190</b>
Profit (insert Operating Ratio below)	\$32,861	\$33,524	\$27,533	\$5,931	\$99,849
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$345,903</b>	<b>\$352,884</b>	<b>\$289,822</b>	<b>\$62,431</b>	<b>\$1,051,039</b>
Contractor Pass-Through Costs					
Interest Expense	\$6,229	\$6,654	\$6,258	\$302	\$19,442
<b>Total Contractor Pass-Through Costs</b>	<b>\$6,229</b>	<b>\$6,654</b>	<b>\$6,258</b>	<b>\$302</b>	<b>\$19,442</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$352,132</b>	<b>\$359,538</b>	<b>\$296,079</b>	<b>\$62,732</b>	<b>\$1,070,481</b>

**D. County of San Mateo, North Fair Oaks Allocated Costs - SFD**

Step 2: Service Level Adjustments				
	Accounts	Accounts	Accounts	
2014	2,626	2,626	2,626	
2015	2,622	2,622	2,622	
2016	2,618	2,618	2,618	
<b>Prior Year Rolling Three-Year Average</b>	<b>2,622</b>	<b>2,622</b>	<b>2,622</b>	
2014	2,626	2,626	2,626	
2015	2,622	2,622	2,622	
2016	2,618	2,618	2,618	
<b>Current Year Rolling Three-Year Average</b>	<b>2,622</b>	<b>2,622</b>	<b>2,622</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$107,658	\$100,342	\$75,879	\$28,234	\$312,113
Benefits for CBAs	\$49,738	\$48,380	\$35,721	\$15,186	\$149,025
Payroll Taxes	\$8,957	\$8,348	\$6,313	\$2,349	\$25,968
Workers Compensation Insurance	\$7,671	\$7,149	\$5,406	\$2,012	\$22,237
Total Direct Labor Related-Costs	\$174,024	\$164,219	\$123,319	\$47,781	\$509,343
Direct Fuel Costs	\$11,460	\$13,871	\$9,979	\$1,334	\$36,644
Other Direct Costs	\$15,092	\$18,267	\$13,305	\$2,134	\$48,798
Depreciation - Collection Vehicles	\$17,104	\$19,009	\$16,113	\$1,230	\$53,456
Depreciation - Containers	\$8,294	\$8,121	\$9,402	\$0	\$25,817
Depreciation for Collection Equipment	\$25,399	\$27,130	\$25,515	\$1,230	\$79,273
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$49,099	\$51,054	\$51,565	\$2,298	\$154,016
Operations	\$10,127	\$12,465	\$10,523	\$468	\$33,582
Vehicle Maintenance	\$19,354	\$23,823	\$20,111	\$895	\$64,184
Container Maintenance	\$7,876	\$7,777	\$7,319	\$330	\$23,302
Total Allocated Indirect Costs excluding Depreciation and Interest	\$86,456	\$95,119	\$89,518	\$3,992	\$275,084
Total Allocated Indirect Depreciation Costs (Form 9)	\$611	\$754	\$653	\$29	\$2,047
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$313,042</b>	<b>\$319,360</b>	<b>\$262,289</b>	<b>\$56,500</b>	<b>\$951,190</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$32,861</b>	<b>\$33,524</b>	<b>\$27,533</b>	<b>\$5,931</b>	<b>\$99,849</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$345,903</b>	<b>\$352,884</b>	<b>\$289,822</b>	<b>\$62,431</b>	<b>\$1,051,039</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$6,229	\$6,654	\$6,258	\$302	\$19,442
<b>Total Contractor Pass-Through Costs</b>	<b>\$6,229</b>	<b>\$6,654</b>	<b>\$6,258</b>	<b>\$302</b>	<b>\$19,442</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$352,132</b>	<b>\$359,538</b>	<b>\$296,079</b>	<b>\$62,732</b>	<b>\$1,070,481</b>

SBWMA COLLECTION AGREEMENT

Proposed Compensation 2021

**D. County of San Mateo, North Fair Oaks Allocated Costs - MFD & Commercial**

Statistics Used for Year 2021 Cost Allocation Only						Total
City # of Accounts	469	454	50	0	929	973.00
SBWMA # Accounts	10,332	10,210	1,712	195	29,504	22,449.00
City # of Accounts %	4.5%	4.4%	2.9%	0.0%	3.1%	4.3%
City Total Route Labor hours year	2,007.27	773.90	189.62	-	410.57	2,970.79
SBWMA Total Route Labor hours year	47,871.85	27,111.92	6,356.65	6,167.11	13,045.24	87,507.53
City Total Route Labor hours year %	4.2%	2.9%	3.0%	0.0%	3.1%	3.4%
City # of route hours/year	1,210.07	742.21	186.34	-	410.57	2,138.62
SBWMA # of route hours/year	31,307.08	25,241.12	6,046.06	6,167.11	13,045.24	68,761.37
City # of route hours/year %	3.9%	2.9%	3.1%	0.0%	3.1%	3.1%
City Total Containers in Service	732	652	60	0	929	1,444.00
SBWMA Total Containers in Service	17,258	19,703	2,059	333	29,504	39,353.00
City Total Containers in Service %	4.2%	3.3%	2.9%	0.0%	3.1%	3.7%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$213,100	\$57,692	\$20,949	\$0	\$4,551	\$296,292
Benefits for CBAs	\$101,610	\$25,841	\$6,593	\$0	\$2,238	\$136,283
Payroll Taxes	\$17,730	\$4,800	\$1,743	\$0	\$379	\$24,652
Workers Compensation Insurance	\$15,183	\$4,110	\$1,493	\$0	\$324	\$21,110
Total Direct Labor Related-Costs	\$347,623	\$92,443	\$30,778	\$0	\$7,492	\$478,337
Direct Fuel Costs	\$18,743	\$6,009	\$2,911	\$0	\$495	\$28,158
Other Direct Costs	\$25,796	\$9,674	\$3,531	\$0	\$681	\$39,682
Depreciation - Collection Vehicles	\$23,096	\$9,020	\$5,194	\$0	\$471	\$37,782
Depreciation - Containers	\$5,123	\$3,013	\$2,495	\$0	\$118	\$10,749
Depreciation for Collection Equipment	\$28,220	\$12,033	\$7,689	\$0	\$589	\$48,531
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$42,713	\$44,271	\$34,274	\$0	\$945	\$122,203
Operations	\$7,417	\$5,970	\$7,376	\$0	\$193	\$20,955
Vehicle Maintenance	\$14,175	\$11,410	\$14,097	\$0	\$368	\$40,050
Container Maintenance	\$5,736	\$4,735	\$4,914	\$0	\$136	\$15,520
Total Allocated Indirect Costs excluding Depreciation and Interest	\$70,041	\$66,385	\$60,661	\$0	\$1,641	\$198,728
Total Allocated Indirect Depreciation Costs (Form 9)	\$467	\$367	\$384	\$0	\$12	\$1,230
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$490,890</b>	<b>\$186,911</b>	<b>\$105,955</b>	<b>\$0</b>	<b>\$10,910</b>	<b>\$794,666</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$51,529.85</b>	<b>\$19,620</b>	<b>\$11,122</b>	<b>\$0</b>	<b>\$1,145</b>	<b>\$83,418</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$542,419</b>	<b>\$206,531</b>	<b>\$117,077</b>	<b>\$0</b>	<b>\$12,055</b>	<b>\$878,084</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$9,047	\$3,858	\$2,465	\$0	\$189	\$15,559
<b>Total Contractor Pass-Through Costs</b>	<b>\$9,047</b>	<b>\$3,858</b>	<b>\$2,465</b>	<b>\$0</b>	<b>\$189</b>	<b>\$15,559</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$551,467</b>	<b>\$210,389</b>	<b>\$119,542</b>	<b>\$0</b>	<b>\$12,244</b>	<b>\$893,643</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	42,900	37,856	3,380	0	0
2015	44,382	40,690	3,939	0	0
2016	43,719	41,028	4,368	3	3
<b>Rolling Three-Year Average</b>	<b>43,667</b>	<b>39,858</b>	<b>3,896</b>	<b>1</b>	<b>1</b>

**D. County of San Mateo, North Fair Oaks Allocated Costs - MFD & Commercial**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$213,100	\$57,692	\$20,949	\$0	\$4,551	\$296,292
Benefits for CBAs	\$101,610	\$25,841	\$6,593	\$0	\$2,238	\$136,283
Payroll Taxes	\$17,730	\$4,800	\$1,743	\$0	\$379	\$24,652
Workers Compensation Insurance	\$15,183	\$4,110	\$1,493	\$0	\$324	\$21,110
Total Direct Labor Related-Costs	\$347,623	\$92,443	\$30,778	\$0	\$7,492	\$478,337
Direct Fuel Costs	\$18,743	\$6,009	\$2,911	\$0	\$495	\$28,158
Other Direct Costs	\$25,796	\$9,674	\$3,531	\$0	\$681	\$39,682
Depreciation - Collection Vehicles	\$23,096	\$9,020	\$5,194	\$0	\$471	\$37,782
Depreciation - Containers	\$5,123	\$3,013	\$2,495	\$0	\$118	\$10,749
Depreciation for Collection Equipment	\$28,220	\$12,033	\$7,689	\$0	\$589	\$48,531
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$42,713	\$44,271	\$34,274	\$0	\$945	\$122,203
Operations	\$7,417	\$5,970	\$7,376	\$0	\$193	\$20,955
Vehicle Maintenance	\$14,175	\$11,410	\$14,097	\$0	\$368	\$40,050
Container Maintenance	\$5,736	\$4,735	\$4,914	\$0	\$136	\$15,520
Total Allocated Indirect Costs excluding Depreciation and Interest	\$70,041	\$66,385	\$60,661	\$0	\$1,641	\$198,728
Total Allocated Indirect Depreciation Costs (Form 9)	\$467	\$367	\$384	\$0	\$12	\$1,230
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$490,890</b>	<b>\$186,911</b>	<b>\$105,955</b>	<b>\$0</b>	<b>\$10,910</b>	<b>\$794,666</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$51,530</b>	<b>\$19,620</b>	<b>\$11,122</b>	<b>\$0</b>	<b>\$1,145</b>	<b>\$83,418</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$542,419</b>	<b>\$206,531</b>	<b>\$117,077</b>	<b>\$0</b>	<b>\$12,055</b>	<b>\$878,084</b>
Contractor Pass-Through Costs						
Interest Expense	\$9,047	\$3,858	\$2,465	\$0	\$189	\$15,559
Total Contractor Pass-Through Costs	\$9,047	\$3,858	\$2,465	\$0	\$189	\$15,559
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$551,467</b>	<b>\$210,389</b>	<b>\$119,542</b>	<b>\$0</b>	<b>\$12,244</b>	<b>\$893,643</b>

**D. County of San Mateo, North Fair Oaks Allocated Costs - MFD & Commercial**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	42,900	37,856	3,380		0
2015	44,382	40,690	3,939		0
2016	43,719	41,028	4,368		3
<b>Prior Year Rolling Three-Year Average</b>	<b>43,667</b>	<b>39,858</b>	<b>3,896</b>		<b>1</b>
	Lifts	Lifts	Lifts	Hauls	
2014	42,900	37,856	3,380		0
2015	44,382	40,690	3,939		0
2016	43,719	41,028	4,368		3
<b>Current Year Rolling Three-Year Average</b>	<b>43,667</b>	<b>39,858</b>	<b>3,896</b>		<b>1</b>
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$213,100	\$57,692	\$20,949	\$0	\$4,551	\$296,292
Benefits for CBAs	\$101,610	\$25,841	\$6,593	\$0	\$2,238	\$136,283
Payroll Taxes	\$17,730	\$4,800	\$1,743	\$0	\$379	\$24,652
Workers Compensation Insurance	\$15,183	\$4,110	\$1,493	\$0	\$324	\$21,110
Total Direct Labor Related-Costs	\$347,623	\$92,443	\$30,778	\$0	\$7,492	\$478,337
Direct Fuel Costs	\$18,743	\$6,009	\$2,911	\$0	\$495	\$28,158
Other Direct Costs	\$25,796	\$9,674	\$3,531	\$0	\$681	\$39,682
Depreciation - Collection Vehicles	\$23,096	\$9,020	\$5,194	\$0	\$471	\$37,782
Depreciation - Containers	\$5,123	\$3,013	\$2,495	\$0	\$118	\$10,749
Depreciation for Collection Equipment	\$28,220	\$12,033	\$7,689	\$0	\$589	\$48,531
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$42,713	\$44,271	\$34,274	\$0	\$945	\$122,203
Operations	\$7,417	\$5,970	\$7,376	\$0	\$193	\$20,955
Vehicle Maintenance	\$14,175	\$11,410	\$14,097	\$0	\$368	\$40,050
Container Maintenance	\$5,736	\$4,735	\$4,914	\$0	\$136	\$15,520
Total Allocated Indirect Costs excluding Depreciation and Interest	\$70,041	\$66,385	\$60,661	\$0	\$1,641	\$198,728
Total Allocated Indirect Depreciation Costs (Form 9)	\$467	\$367	\$384	\$0	\$12	\$1,230
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$490,890</b>	<b>\$186,911</b>	<b>\$105,955</b>	<b>\$0</b>	<b>\$10,910</b>	<b>\$794,666</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$51,530</b>	<b>\$19,620</b>	<b>\$11,122</b>	<b>\$0</b>	<b>\$1,145</b>	<b>\$83,418</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$542,419</b>	<b>\$206,531</b>	<b>\$117,077</b>	<b>\$0</b>	<b>\$12,055</b>	<b>\$878,084</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$9,047	\$3,858	\$2,465	\$0	\$189	\$15,559
<b>Total Contractor Pass-Through Costs</b>	<b>\$9,047</b>	<b>\$3,858</b>	<b>\$2,465</b>	<b>\$0</b>	<b>\$189</b>	<b>\$15,559</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$551,467</b>	<b>\$210,389</b>	<b>\$119,542</b>	<b>\$0</b>	<b>\$12,244</b>	<b>\$893,643</b>

**D. County of San Mateo, North Fair Oaks Allocated Costs - Agency Facilities**

Statistics Used for Year 2021 Cost Allocation Only					Totals
City # of Lifts per year	2,236	156	312		2,704.00
SBWMA # Lifts per year (Accounts for Venues/Events)	242,307	16,744	65,039		94,580
City # of Lifts per year %	0.9%	0.9%	0.5%		2.8%
City Total Route Labor hours year	85.69	0.86	3.99	31.69	122.23
SBWMA Total Route Labor hours year	4,706.39	236.00	993.06		5,935.45
City Total Route Labor hours year	1.8%	0.4%	0.4%		2.1%
City # of route hours/year	46.85	0.86	3.90		122.23
SBWMA # of route hours/year	2,599.51	224.16	939.57		5,935.45
City # of route hours/year %	1.8%	0.4%	0.4%		2.1%
City # of Containers (Lifts for example)	6	2	5		2,991
SBWMA # of Containers	842	256	528		96,806
City # of Containers %	0.7%	0.8%	0.9%		3.1%
	70%	1%	3%	26%	

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
<b>Direct Labor-Related Costs</b>						
Wages for CBAs	\$1,807	\$18	\$84	\$668	\$199	\$2,776
Benefits for CBAs	\$845	\$8	\$39	\$312	\$93	\$1,298
Payroll Taxes	\$150	\$2	\$7	\$56	\$17	\$231
Workers Compensation Insurance	\$129	\$1	\$6	\$48	\$14	\$198
<b>Total Direct Labor Related-Costs</b>	<b>\$2,931</b>	<b>\$29</b>	<b>\$136</b>	<b>\$1,084</b>	<b>\$323</b>	<b>\$4,503</b>
<b>Direct Fuel Costs</b>	\$228	\$2	\$11	\$84	\$25	\$351
<b>Other Direct Costs</b>	\$431	\$4	\$20	\$159	\$48	\$662
Depreciation - Collection Vehicles	\$926	\$9	\$43	\$342	\$82	\$1,403
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$926	\$9	\$43	\$342	\$82	\$1,403
Lease	\$0	\$0	\$0	\$0	\$0	\$0
<b>Allocated Indirect Costs excluding Depreciation and Interest (Form 9)</b>						
General and Administrative (using lifts for Agency Costs)	\$1,363	\$14	\$63	\$504	\$395	\$2,339
Operations	\$434	\$4	\$20	\$160	\$44	\$663
Vehicle Maintenance	\$829	\$8	\$39	\$306	\$85	\$1,267
Container Maintenance (using lifts for Agency Costs)	\$196	\$2	\$9	\$72	\$57	\$336
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$2,821</b>	<b>\$28</b>	<b>\$131</b>	<b>\$1,043</b>	<b>\$580</b>	<b>\$4,605</b>
<b>Total Allocated Indirect Depreciation Costs (Form 9)</b>	\$30	\$0	\$1	\$11	\$3	\$46
<b>Annual Implementation Cost Amortization (Form A)</b>	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$7,367</b>	<b>\$74</b>	<b>\$343</b>	<b>\$2,724</b>	<b>\$1,061</b>	<b>\$11,569</b>
<b>Profit (insert Operating Ratio below)</b>	\$773	\$8	\$36	\$286	\$111	\$1,214
	90.5%					
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$8,140</b>	<b>\$82</b>	<b>\$379</b>	<b>\$3,010</b>	<b>\$1,172</b>	<b>\$12,784</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$196	\$2	\$9	\$73	\$17	\$297
<b>Total Contractor Pass-Through Costs</b>	<b>\$196</b>	<b>\$2</b>	<b>\$9</b>	<b>\$73</b>	<b>\$17</b>	<b>\$297</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$8,337</b>	<b>\$84</b>	<b>\$388</b>	<b>\$3,083</b>	<b>\$1,190</b>	<b>\$13,081</b>

Service Level Statistics Used for Future Service Level Cost Adjustments						
	Lifts	Lifts	Lifts	Hauls		
2014	2,236	156	312	3		
2015	2,236	156	312	17		
2016	2,236	156	312	68		
<b>Rolling Three-Year Average</b>	<b>2,236</b>	<b>156</b>	<b>312</b>	<b>29</b>		



**D. County of San Mateo, North Fair Oaks Allocated Costs - Agency Facilities**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$1,807	\$18	\$84	\$668	\$199	\$2,776
Benefits for CBAs	\$845	\$8	\$39	\$312	\$93	\$1,298
Payroll Taxes	\$150	\$2	\$7	\$56	\$17	\$231
Workers Compensation Insurance	\$129	\$1	\$6	\$48	\$14	\$198
<b>Total Direct Labor Related-Costs</b>	<b>\$2,931</b>	<b>\$29</b>	<b>\$136</b>	<b>\$1,084</b>	<b>\$323</b>	<b>\$4,503</b>
Direct Fuel Costs	\$228	\$2	\$11	\$84	\$25	\$351
Other Direct Costs	\$431	\$4	\$20	\$159	\$48	\$662
Depreciation - Collection Vehicles	\$926	\$9	\$43	\$342	\$82	\$1,403
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$926	\$9	\$43	\$342	\$82	\$1,403
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$1,363	\$14	\$63	\$504	\$395	\$2,339
Operations	\$434	\$4	\$20	\$160	\$44	\$663
Vehicle Maintenance	\$829	\$8	\$39	\$306	\$85	\$1,267
Container Maintenance (using lifts for Agency Costs)	\$196	\$2	\$9	\$72	\$57	\$336
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$2,821</b>	<b>\$28</b>	<b>\$131</b>	<b>\$1,043</b>	<b>\$580</b>	<b>\$4,605</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$30	\$0	\$1	\$11	\$3	\$46
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$7,367</b>	<b>\$74</b>	<b>\$343</b>	<b>\$2,724</b>	<b>\$1,061</b>	<b>\$11,569</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$773</b>	<b>\$8</b>	<b>\$36</b>	<b>\$286</b>	<b>\$111</b>	<b>\$1,214</b>
<b>90.5%</b>						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$8,140</b>	<b>\$82</b>	<b>\$379</b>	<b>\$3,010</b>	<b>\$1,172</b>	<b>\$12,784</b>
Contractor Pass-Through Costs						
Interest Expense	\$196	\$2	\$9	\$73	\$17	\$297
<b>Total Contractor Pass-Through Costs</b>	<b>\$196</b>	<b>\$2</b>	<b>\$9</b>	<b>\$73</b>	<b>\$17</b>	<b>\$297</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$8,337</b>	<b>\$84</b>	<b>\$388</b>	<b>\$3,083</b>	<b>\$1,190</b>	<b>\$13,081</b>

**D. County of San Mateo, North Fair Oaks Allocated Costs - Agency Facilities**

Step 2: Service Level Adjustments						
	Lifts	Lifts	Lifts	Lifts	Hauls	
2014	2,236	156	312	312	3	
2015	2,236	156	312	312	17	
2016	2,236	156	312	312	68	
<b>Prior Year Rolling Three-Year Average</b>	<b>2,236</b>	<b>156</b>	<b>312</b>	<b>312</b>	<b>29</b>	
	Lifts	Lifts	Lifts	Lifts	Hauls	
2014	2,236	156	312	312	3	
2015	2,236	156	312	312	17	
2016	2,236	156	312	312	68	
<b>Current Year Rolling Three-Year Average</b>	<b>2,236</b>	<b>156</b>	<b>312</b>	<b>312</b>	<b>29</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	100.0%	1

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$1,807	\$18	\$84	\$668	\$199	\$2,776
Benefits for CBAs	\$845	\$8	\$39	\$312	\$93	\$1,298
Payroll Taxes	\$150	\$2	\$7	\$56	\$17	\$231
Workers Compensation Insurance	\$129	\$1	\$6	\$48	\$14	\$198
Total Direct Labor Related-Costs	\$2,931	\$29	\$136	\$1,084	\$323	\$4,503
Direct Fuel Costs	\$228	\$2	\$11	\$84	\$25	\$351
Other Direct Costs	\$431	\$4	\$20	\$159	\$48	\$662
Depreciation - Collection Vehicles	\$926	\$9	\$43	\$342	\$82	\$1,403
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$926	\$9	\$43	\$342	\$82	\$1,403
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$1,363	\$14	\$63	\$504	\$395	\$2,339
Operations	\$434	\$4	\$20	\$160	\$44	\$663
Vehicle Maintenance	\$829	\$8	\$39	\$306	\$85	\$1,267
Container Maintenance (using lifts for Agency Costs)	\$196	\$2	\$9	\$72	\$57	\$336
Total Allocated Indirect Costs excluding Depreciation and Interest	\$2,821	\$28	\$131	\$1,043	\$580	\$4,605
Total Allocated Indirect Depreciation Costs (Form 9)	\$30	\$0	\$1	\$11	\$3	\$46
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$7,367</b>	<b>\$74</b>	<b>\$343</b>	<b>\$2,724</b>	<b>\$1,061</b>	<b>\$11,569</b>
Profit (insert Operating Ratio below)	\$773	\$8	\$36	\$286	\$111	\$1,214
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$8,140</b>	<b>\$82</b>	<b>\$379</b>	<b>\$3,010</b>	<b>\$1,172</b>	<b>\$12,784</b>
Contractor Pass-Through Costs						
Interest Expense	\$196	\$2	\$9	\$73	\$17	\$297
<b>Total Contractor Pass-Through Costs</b>	<b>\$196</b>	<b>\$2</b>	<b>\$9</b>	<b>\$73</b>	<b>\$17</b>	<b>\$297</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$8,337</b>	<b>\$84</b>	<b>\$388</b>	<b>\$3,083</b>	<b>\$1,190</b>	<b>\$13,081</b>

**D. West Bay Sanitary District Allocated Costs - SFD**

Statistics Used for Year 2021 Cost Allocation Only					Total
City # of accounts	2,215	2,214	2,204	557	2,215
SBWMA # of accounts	94,580	94,372	90,725	29,504	94,580
City # of accounts %	2.3%	2.3%	2.4%	1.9%	2.3%
City Total Route Labor hours year	1,112.34	1,157.13	1,064.49	246.34	3,580
SBWMA Total Route Labor hours year	46,232.55	42,856.20	39,114.12	13,045.24	141,248
City Total Route Labor hours year %	2.4%	2.7%	2.7%	1.9%	2.5%
City # of route hours/year	975.26	1,044.44	973.02	246.34	3,239
SBWMA # of route hours/year	42,847.89	38,380.04	34,949.16	13,045.24	129,222
City Total Route Labor hours year %	2.3%	2.7%	2.8%	1.9%	2.5%
City Total Containers in Service	2,237	2,266	2,566	557	7,626
SBWMA Total Containers in Service	96,806	96,284	99,941	29,504	322,535
City Total Containers in Service %	2.3%	2.4%	2.6%	1.9%	2.4%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$93,313	\$86,230	\$74,011	\$16,940	\$270,493
Benefits for CBAs	\$43,110	\$41,576	\$34,842	\$9,112	\$128,639
Payroll Taxes	\$7,764	\$7,174	\$6,158	\$1,409	\$22,505
Workers Compensation Insurance	\$6,648	\$6,143	\$5,273	\$1,207	\$19,272
<b>Total Direct Labor Related-Costs</b>	<b>\$150,835</b>	<b>\$141,123</b>	<b>\$120,283</b>	<b>\$28,669</b>	<b>\$440,909</b>
Direct Fuel Costs	\$9,317	\$11,382	\$9,680	\$800	\$31,180
Other Direct Costs	\$12,270	\$14,990	\$12,907	\$1,280	\$41,447
Depreciation - Collection Vehicles	\$13,906	\$15,599	\$15,631	\$738	\$45,873
Depreciation - Containers	\$6,204	\$6,509	\$8,522	\$0	\$21,235
Depreciation for Collection Equipment	\$20,109	\$22,108	\$24,153	\$738	\$67,108
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$41,541	\$43,242	\$43,677	\$1,378	\$129,838
Operations	\$8,233	\$10,228	\$10,208	\$281	\$28,950
Vehicle Maintenance	\$15,735	\$19,549	\$19,509	\$537	\$55,331
Container Maintenance	\$5,890	\$6,234	\$6,634	\$198	\$18,956
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$71,399</b>	<b>\$79,253</b>	<b>\$80,028</b>	<b>\$2,394</b>	<b>\$233,075</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$497	\$619	\$633	\$17	\$1,766
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$264,427</b>	<b>\$269,475</b>	<b>\$247,684</b>	<b>\$33,899</b>	<b>\$815,485</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$27,758</b>	<b>\$28,287</b>	<b>\$26,000</b>	<b>\$3,558</b>	<b>\$85,603</b>
	<b>90.5%</b>				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$292,185</b>	<b>\$297,763</b>	<b>\$273,684</b>	<b>\$37,457</b>	<b>\$901,088</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$4,932	\$5,422	\$5,923	\$181	\$16,458
<b>Total Contractor Pass-Through Costs</b>	<b>\$4,932</b>	<b>\$5,422</b>	<b>\$5,923</b>	<b>\$181</b>	<b>\$16,458</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$297,117</b>	<b>\$303,185</b>	<b>\$279,607</b>	<b>\$37,638</b>	<b>\$917,546</b>

Service Level Statistics Used for Future Service Level Cost Adjustments				
	Accounts	Accounts	Accounts	
2014	2,208	2,208	2,208	
2015	2,215	2,215	2,215	
2016	2,215	2,215	2,215	
<b>Rolling Three-Year Average</b>	<b>2,213</b>	<b>2,213</b>	<b>2,213</b>	

**D. West Bay Sanitary District Allocated Costs - SFD**

Step 1: Index Based Adjustments				
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$93,313	\$86,230	\$74,011	\$16,940	\$270,493
Benefits for CBAs	\$43,110	\$41,576	\$34,842	\$9,112	\$128,639
Payroll Taxes	\$7,764	\$7,174	\$6,158	\$1,409	\$22,505
Workers Compensation Insurance	\$6,648	\$6,143	\$5,273	\$1,207	\$19,272
<b>Total Direct Labor Related-Costs</b>	<b>\$150,835</b>	<b>\$141,123</b>	<b>\$120,283</b>	<b>\$28,669</b>	<b>\$440,909</b>
Direct Fuel Costs	\$9,317	\$11,382	\$9,680	\$800	\$31,180
Other Direct Costs	\$12,270	\$14,990	\$12,907	\$1,280	\$41,447
Depreciation - Collection Vehicles	\$13,906	\$15,599	\$15,631	\$738	\$45,873
Depreciation - Containers	\$6,204	\$6,509	\$8,522	\$0	\$21,235
Depreciation for Collection Equipment	\$20,109	\$22,108	\$24,153	\$738	\$67,108
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$41,541	\$43,242	\$43,677	\$1,378	\$129,838
Operations	\$8,233	\$10,228	\$10,208	\$281	\$28,950
Vehicle Maintenance	\$15,735	\$19,549	\$19,509	\$537	\$55,331
Container Maintenance	\$5,890	\$6,234	\$6,634	\$198	\$18,956
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$71,399</b>	<b>\$79,253</b>	<b>\$80,028</b>	<b>\$2,394</b>	<b>\$233,075</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$497	\$619	\$633	\$17	\$1,766
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$264,427</b>	<b>\$269,475</b>	<b>\$247,684</b>	<b>\$33,899</b>	<b>\$815,485</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$27,758</b>	<b>\$28,287</b>	<b>\$26,000</b>	<b>\$3,558</b>	<b>\$85,603</b>
	90.5%				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$292,185</b>	<b>\$297,763</b>	<b>\$273,684</b>	<b>\$37,457</b>	<b>\$901,088</b>
Contractor Pass-Through Costs					
Interest Expense	\$4,932	\$5,422	\$5,923	\$181	\$16,458
<b>Total Contractor Pass-Through Costs</b>	<b>\$4,932</b>	<b>\$5,422</b>	<b>\$5,923</b>	<b>\$181</b>	<b>\$16,458</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$297,117</b>	<b>\$303,185</b>	<b>\$279,607</b>	<b>\$37,638</b>	<b>\$917,546</b>

**D. West Bay Sanitary District Allocated Costs - SFD**

Step 2: Service Level Adjustments				
	Accounts	Accounts	Accounts	
2014	2,208	2,208	2,208	
2015	2,215	2,215	2,215	
2016	2,215	2,215	2,215	
<b>Prior Year Rolling Three-Year Average</b>	<b>2,213</b>	<b>2,213</b>	<b>2,213</b>	
	Accounts	Accounts	Accounts	
2014	2,208	2,208	2,208	
2015	2,215	2,215	2,215	
2016	2,215	2,215	2,215	
<b>Current Year Rolling Three-Year Average</b>	<b>2,213</b>	<b>2,213</b>	<b>2,213</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$93,313	\$86,230	\$74,011	\$16,940	\$270,493
Benefits for CBAs	\$43,110	\$41,576	\$34,842	\$9,112	\$128,639
Payroll Taxes	\$7,764	\$7,174	\$6,158	\$1,409	\$22,505
Workers Compensation Insurance	\$6,648	\$6,143	\$5,273	\$1,207	\$19,272
Total Direct Labor Related-Costs	\$150,835	\$141,123	\$120,283	\$28,669	\$440,909
Direct Fuel Costs	\$9,317	\$11,382	\$9,680	\$800	\$31,180
Other Direct Costs	\$12,270	\$14,990	\$12,907	\$1,280	\$41,447
Depreciation - Collection Vehicles	\$13,906	\$15,599	\$15,631	\$738	\$45,873
Depreciation - Containers	\$6,204	\$6,509	\$8,522	\$0	\$21,235
Depreciation for Collection Equipment	\$20,109	\$22,108	\$24,153	\$738	\$67,108
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$41,541	\$43,242	\$43,677	\$1,378	\$129,838
Operations	\$8,233	\$10,228	\$10,208	\$281	\$28,950
Vehicle Maintenance	\$15,735	\$19,549	\$19,509	\$537	\$55,331
Container Maintenance	\$5,890	\$6,234	\$6,634	\$198	\$18,956
Total Allocated Indirect Costs excluding Depreciation and Interest	\$71,399	\$79,253	\$80,028	\$2,394	\$233,075
Total Allocated Indirect Depreciation Costs (Form 9)	\$497	\$619	\$633	\$17	\$1,766
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$264,427</b>	<b>\$269,475</b>	<b>\$247,684</b>	<b>\$33,899</b>	<b>\$815,485</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$27,758</b>	<b>\$28,287</b>	<b>\$26,000</b>	<b>\$3,558</b>	<b>\$85,603</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$292,185</b>	<b>\$297,763</b>	<b>\$273,684</b>	<b>\$37,457</b>	<b>\$901,088</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$4,932	\$5,422	\$5,923	\$181	\$16,458
<b>Total Contractor Pass-Through Costs</b>	<b>\$4,932</b>	<b>\$5,422</b>	<b>\$5,923</b>	<b>\$181</b>	<b>\$16,458</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$297,117</b>	<b>\$303,185</b>	<b>\$279,607</b>	<b>\$37,638</b>	<b>\$917,546</b>

SBWMA COLLECTION AGREEMENT

Proposed Compensation

2021

**D. West Bay Sanitary District Allocated Costs - MFD & Commercial**

Statistics Used for Year 2021 Cost Allocation Only						Total
City # of Accounts	33	36	16	0	557	85
SBWMA # Accounts	10,332	10,210	1,712	195	29,504	22,449
City # of Accounts %	0.3%	0.4%	0.9%	0.0%	1.9%	0.4%
City Total Route Labor hours year	277.23	178.45	68.71	0.00	246.34	524
SBWMA Total Route Labor hours year	47,871.85	27,111.92	6,356.65	6,167.11	13,045.24	87,508
City Total Route Labor hours year %	0.6%	0.7%	1.1%	0.0%	1.9%	0.6%
City # of route hours/year	197.41	171.48	68.50	0.00	246.34	437
SBWMA # of route hours/year	31,307.08	25,241.12	6,046.06	6,167.11	13,045.24	68,761
City # of route hours/year %	0.6%	0.7%	1.1%	0.0%	1.9%	0.6%
City Total Containers in Service (Lifts for example)	55	85	19	0	557	159
SBWMA Total Containers in Service	17,258	19,703	2,059	333	29,504	39,353
City Total Containers in Service %	0.3%	0.4%	0.9%	0.0%	1.9%	0.4%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$29,432	\$13,303	\$7,591	\$0	\$2,731	\$53,056
Benefits for CBAs	\$14,034	\$5,959	\$2,389	\$0	\$1,343	\$23,724
Payroll Taxes	\$2,449	\$1,107	\$632	\$0	\$227	\$4,414
Workers Compensation Insurance	<del>\$2,097</del>	<del>\$948</del>	<del>\$541</del>	<del>\$0</del>	<del>\$195</del>	<del>\$3,780</del>
Total Direct Labor Related-Costs	\$48,011	\$21,316	\$11,153	\$0	\$4,495	\$84,975
Direct Fuel Costs	\$3,058	\$1,388	\$1,070	\$0	\$297	\$5,813
Other Direct Costs	\$4,208	\$2,235	\$1,298	\$0	\$409	\$8,150
Depreciation - Collection Vehicles	\$3,768	\$2,084	\$1,909	\$0	\$283	\$8,044
Depreciation - Containers	\$385	\$393	\$790	\$0	\$71	\$1,638
Depreciation for Collection Equipment	\$4,153	\$2,477	\$2,700	\$0	\$353	\$9,682
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative Operations	\$3,005	\$3,510	\$10,968	\$0	\$567	\$18,050
Vehicle Maintenance	\$1,210	\$1,379	\$2,711	\$0	\$116	\$5,416
Container Maintenance	\$2,312	\$2,636	\$5,182	\$0	\$221	\$10,352
Container Maintenance	<del>\$431</del>	<del>\$617</del>	<del>\$1,556</del>	<del>\$0</del>	<del>\$81</del>	<del>\$2,686</del>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$6,959	\$8,143	\$20,417	\$0	\$984	\$36,504
Total Allocated Indirect Depreciation Costs (Form 9)	\$76	\$85	\$141	\$0	\$7	\$309
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$66,465</b>	<b>\$35,644</b>	<b>\$36,779</b>	<b>\$0</b>	<b>\$6,546</b>	<b>\$145,434</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$6,977.01</b>	<b>\$3,742</b>	<b>\$3,861</b>	<b>\$0</b>	<b>\$687</b>	<b>\$15,267</b>
	90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$73,442</b>	<b>\$39,386</b>	<b>\$40,640</b>	<b>\$0</b>	<b>\$7,233</b>	<b>\$160,700</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$1,331	\$794	\$865	\$0	\$113	\$3,104
<b>Total Contractor Pass-Through Costs</b>	<b>\$1,331</b>	<b>\$794</b>	<b>\$865</b>	<b>\$0</b>	<b>\$113</b>	<b>\$3,104</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$74,774</b>	<b>\$40,180</b>	<b>\$41,505</b>	<b>\$0</b>	<b>\$7,346</b>	<b>\$163,805</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	3,848	5,876	741	0	
2015	3,705	6,201	871	0	
2016	3,796	6,188	1,248	0	
<b>Rolling Three-Year Average</b>	<b>3,783</b>	<b>6,088</b>	<b>953</b>	<b>-</b>	

**D. West Bay Sanitary District Allocated Costs - MFD & Commercial**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$29,432	\$13,303	\$7,591	\$0	\$2,731	\$53,056
Benefits for CBAs	\$14,034	\$5,959	\$2,389	\$0	\$1,343	\$23,724
Payroll Taxes	\$2,449	\$1,107	\$632	\$0	\$227	\$4,414
Workers Compensation Insurance	\$2,097	\$948	\$541	\$0	\$195	\$3,780
Total Direct Labor Related-Costs	\$48,011	\$21,316	\$11,153	\$0	\$4,495	\$84,975
Direct Fuel Costs	\$3,058	\$1,388	\$1,070	\$0	\$297	\$5,813
Other Direct Costs	\$4,208	\$2,235	\$1,298	\$0	\$409	\$8,150
Depreciation - Collection Vehicles	\$3,768	\$2,084	\$1,909	\$0	\$283	\$8,044
Depreciation - Containers	\$385	\$393	\$790	\$0	\$71	\$1,638
Depreciation for Collection Equipment	\$4,153	\$2,477	\$2,700	\$0	\$353	\$9,682
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$3,005	\$3,510	\$10,968	\$0	\$567	\$18,050
Operations	\$1,210	\$1,379	\$2,711	\$0	\$116	\$5,416
Vehicle Maintenance	\$2,312	\$2,636	\$5,182	\$0	\$221	\$10,352
Container Maintenance	\$431	\$617	\$1,556	\$0	\$81	\$2,686
Total Allocated Indirect Costs excluding Depreciation and Interest	\$6,959	\$8,143	\$20,417	\$0	\$984	\$36,504
Total Allocated Indirect Depreciation Costs (Form 9)	\$76	\$85	\$141	\$0	\$7	\$309
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$66,465</b>	<b>\$35,644</b>	<b>\$36,779</b>	<b>\$0</b>	<b>\$6,546</b>	<b>\$145,434</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$6,977</b>	<b>\$3,742</b>	<b>\$3,861</b>	<b>\$0</b>	<b>\$687</b>	<b>\$15,267</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$73,442</b>	<b>\$39,386</b>	<b>\$40,640</b>	<b>\$0</b>	<b>\$7,233</b>	<b>\$160,700</b>
Contractor Pass-Through Costs						
Interest Expense	\$1,331	\$794	\$865	\$0	\$113	\$3,104
<b>Total Contractor Pass-Through Costs</b>	<b>\$1,331</b>	<b>\$794</b>	<b>\$865</b>	<b>\$0</b>	<b>\$113</b>	<b>\$3,104</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$74,773</b>	<b>\$40,180</b>	<b>\$41,505</b>	<b>\$0</b>	<b>\$7,346</b>	<b>\$163,805</b>

**D. West Bay Sanitary District Allocated Costs - MFD & Commercial**

Step 2: Service Level Adjustments						
	Lifts	Lifts	Lifts	Hauls		
2014	3,848	5,876	741		0	
2015	3,705	6,201	871		0	
2016	3,796	6,188	1,248		0	
<b>Prior Year Rolling Three-Year Average</b>	<b>3,783</b>	<b>6,088</b>	<b>953</b>		<b>-</b>	
	Lifts	Lifts	Lifts	Hauls		
2014	3,848	5,876	741		0	
2015	3,705	6,201	871		0	
2016	3,796	6,188	1,248		0	
<b>Current Year Rolling Three-Year Average</b>	<b>3,783</b>	<b>6,088</b>	<b>953</b>		<b>-</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%		1	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%		1	1

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$29,432	\$13,303	\$7,591	\$0	\$2,731	\$53,056
Benefits for CBAs	\$14,034	\$5,959	\$2,389	\$0	\$1,343	\$23,724
Payroll Taxes	\$2,449	\$1,107	\$632	\$0	\$227	\$4,414
Workers Compensation Insurance	<u>\$2,097</u>	<u>\$948</u>	<u>\$541</u>	<u>\$0</u>	<u>\$195</u>	<u>\$3,780</u>
Total Direct Labor Related-Costs	\$48,011	\$21,316	\$11,153	\$0	\$4,495	\$84,975
Direct Fuel Costs	\$3,058	\$1,388	\$1,070	\$0	\$297	\$5,813
Other Direct Costs	\$4,208	\$2,235	\$1,298	\$0	\$409	\$8,150
Depreciation - Collection Vehicles	\$3,768	\$2,084	\$1,909	\$0	\$283	\$8,044
Depreciation - Containers	\$385	\$393	\$790	\$0	\$71	\$1,638
Depreciation for Collection Equipment	\$4,153	\$2,477	\$2,700	\$0	\$353	\$9,682
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$3,005	\$3,510	\$10,968	\$0	\$567	\$18,050
Operations	\$1,210	\$1,379	\$2,711	\$0	\$116	\$5,416
Vehicle Maintenance	\$2,312	\$2,636	\$5,182	\$0	\$221	\$10,352
Container Maintenance	\$431	\$617	\$1,556	\$0	\$81	\$2,686
Total Allocated Indirect Costs excluding Depreciation and Interest	\$6,959	\$8,143	\$20,417	\$0	\$984	\$36,504
Total Allocated Indirect Depreciation Costs (Form 9)	\$76	\$85	\$141	\$0	\$7	\$309
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$66,465</b>	<b>\$35,644</b>	<b>\$36,779</b>	<b>\$0</b>	<b>\$6,546</b>	<b>\$145,434</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$6,977</b>	<b>\$3,742</b>	<b>\$3,861</b>	<b>\$0</b>	<b>\$687</b>	<b>\$15,267</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$73,442</b>	<b>\$39,386</b>	<b>\$40,640</b>	<b>\$0</b>	<b>\$7,233</b>	<b>\$160,700</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$1,331	\$794	\$865	\$0	\$113	\$3,104
<b>Total Contractor Pass-Through Costs</b>	<b>\$1,331</b>	<b>\$794</b>	<b>\$865</b>	<b>\$0</b>	<b>\$113</b>	<b>\$3,104</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$74,774</b>	<b>\$40,180</b>	<b>\$41,505</b>	<b>\$0</b>	<b>\$7,346</b>	<b>\$163,805</b>



**D. West Bay Sanitary District Allocated Costs - Agency Facilities**

Statistics Used for Year 2021 Cost Allocation Only					Totals
City # of Lifts per year	156	65	52		2,215
SBWMA # of Lifts per year (Accounts for Venues/Events)	242,307	16,744	65,039		94,580
City # of Lifts per year %	0.1%	0.4%	0.1%		2.3%
City Total Route Labor hours year	2.78	1.13	4.55	0.00	8.46
SBWMA Total Route Labor hours year	4,706.39	236.00	993.06		5,935.45
City Total Route Labor hours year	0.1%	0.5%	0.5%		0.1%
City # of route hours/year	2.65	1.13	4.37		8.46
SBWMA # of route hours/year	2,599.51	224.16	939.57		5,935.45
City # of route hours/year %	0.1%	0.5%	0.5%		0.1%
City # of Containers	1	1	1		2,237
SBWMA # of Containers	842	256	528		96,806
City # of Containers %	0.1%	0.4%	0.2%		2.3%
	33%	13%	54%	0%	

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$139	\$56	\$227	\$0	\$19	\$441
Benefits for CBAs	\$65	\$26	\$106	\$0	\$9	\$206
Payroll Taxes	\$12	\$5	\$19	\$0	\$2	\$37
Workers Compensation Insurance	\$10	\$4	\$16	\$0	\$1	\$31
<b>Total Direct Labor Related-Costs</b>	<b>\$225</b>	<b>\$92</b>	<b>\$369</b>	<b>\$0</b>	<b>\$30</b>	<b>\$716</b>
Direct Fuel Costs	\$20	\$8	\$33	\$0	\$2	\$64
Other Direct Costs	\$38	\$16	\$63	\$0	\$4	\$121
Depreciation - Collection Vehicles	\$82	\$33	\$134	\$0	\$8	\$256
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$82	\$33	\$134	\$0	\$8	\$256
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$88	\$36	\$145	\$0	\$334	\$603
Operations	\$38	\$16	\$63	\$0	\$4	\$121
Vehicle Maintenance	\$73	\$30	\$120	\$0	\$8	\$231
Container Maintenance (using lifts for Agency Costs)	\$13	\$5	\$21	\$0	\$48	\$87
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$213</b>	<b>\$87</b>	<b>\$349</b>	<b>\$0</b>	<b>\$394</b>	<b>\$1,042</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$3	\$1	\$4	\$0	\$0	\$8
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$581</b>	<b>\$236</b>	<b>\$951</b>	<b>\$0</b>	<b>\$439</b>	<b>\$2,207</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$61</b>	<b>\$25</b>	<b>\$100</b>	<b>\$0</b>	<b>\$46</b>	<b>\$232</b>
	90.5%					
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$642</b>	<b>\$261</b>	<b>\$1,051</b>	<b>\$0</b>	<b>\$485</b>	<b>\$2,439</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$17	\$7	\$28	\$0	\$2	\$54
<b>Total Contractor Pass-Through Costs</b>	<b>\$17</b>	<b>\$7</b>	<b>\$28</b>	<b>\$0</b>	<b>\$2</b>	<b>\$54</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$659</b>	<b>\$268</b>	<b>\$1,079</b>	<b>\$0</b>	<b>\$487</b>	<b>\$2,493</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	156	65	52	0	
2015	156	65	52	0	
2016	156	65	52	0	
<b>Rolling Three-Year Average</b>	<b>156</b>	<b>65</b>	<b>52</b>	<b>-</b>	

**D. West Bay Sanitary District Allocated Costs - Agency Facilities**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$139	\$56	\$227	\$0	\$19	\$441
Benefits for CBAs	\$65	\$26	\$106	\$0	\$9	\$206
Payroll Taxes	\$12	\$5	\$19	\$0	\$2	\$37
Workers Compensation Insurance	\$10	\$4	\$16	\$0	\$1	\$31
<b>Total Direct Labor Related-Costs</b>	<b>\$225</b>	<b>\$92</b>	<b>\$369</b>	<b>\$0</b>	<b>\$30</b>	<b>\$716</b>
Direct Fuel Costs	\$20	\$8	\$33	\$0	\$2	\$64
Other Direct Costs	\$38	\$16	\$63	\$0	\$4	\$121
Depreciation - Collection Vehicles	\$82	\$33	\$134	\$0	\$8	\$256
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$82	\$33	\$134	\$0	\$8	\$256
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$88	\$36	\$145	\$0	\$334	\$603
Operations	\$38	\$16	\$63	\$0	\$4	\$121
Vehicle Maintenance	\$73	\$30	\$120	\$0	\$8	\$231
Container Maintenance (using lifts for Agency Costs)	\$13	\$5	\$21	\$0	\$48	\$87
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$213</b>	<b>\$87</b>	<b>\$349</b>	<b>\$0</b>	<b>\$394</b>	<b>\$1,042</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$3	\$1	\$4	\$0	\$0	\$8
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$581</b>	<b>\$236</b>	<b>\$951</b>	<b>\$0</b>	<b>\$439</b>	<b>\$2,207</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$61</b>	<b>\$25</b>	<b>\$100</b>	<b>\$0</b>	<b>\$46</b>	<b>\$232</b>
<b>90.5%</b>						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$642</b>	<b>\$261</b>	<b>\$1,051</b>	<b>\$0</b>	<b>\$485</b>	<b>\$2,439</b>
Contractor Pass-Through Costs						
Interest Expense	\$17	\$7	\$28	\$0	\$2	\$54
<b>Total Contractor Pass-Through Costs</b>	<b>\$17</b>	<b>\$7</b>	<b>\$28</b>	<b>\$0</b>	<b>\$2</b>	<b>\$54</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$659</b>	<b>\$268</b>	<b>\$1,079</b>	<b>\$0</b>	<b>\$487</b>	<b>\$2,493</b>

**D. West Bay Sanitary District Allocated Costs - Agency Facilities**

Step 2: Service Level Adjustments						
	Lifts	Lifts	Lifts	Lifts	Hauls	
2014	156	65	65	52	0	
2015	156	65	65	52	0	
2016	156	65	65	52	0	
<b>Prior Year Rolling Three-Year Average</b>	<b>156</b>	<b>65</b>	<b>65</b>	<b>52</b>	<b>-</b>	
2014	Lifts	Lifts	Lifts	Lifts	Hauls	
2015	156	65	65	52	0	
2016	156	65	65	52	0	
<b>Current Year Rolling Three-Year Average</b>	<b>156</b>	<b>65</b>	<b>65</b>	<b>52</b>	<b>-</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1	1

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$139	\$56	\$227	\$0	\$19	\$441
Benefits for CBAs	\$65	\$26	\$106	\$0	\$9	\$206
Payroll Taxes	\$12	\$5	\$19	\$0	\$2	\$37
Workers Compensation Insurance	\$10	\$4	\$16	\$0	\$1	\$31
Total Direct Labor Related-Costs	\$225	\$92	\$369	\$0	\$30	\$716
Direct Fuel Costs	\$20	\$8	\$33	\$0	\$2	\$64
Other Direct Costs	\$38	\$16	\$63	\$0	\$4	\$121
Depreciation - Collection Vehicles	\$82	\$33	\$134	\$0	\$8	\$256
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$82	\$33	\$134	\$0	\$8	\$256
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$88	\$36	\$145	\$0	\$334	\$603
Operations	\$38	\$16	\$63	\$0	\$4	\$121
Vehicle Maintenance	\$73	\$30	\$120	\$0	\$8	\$231
Container Maintenance (using lifts for Agency Costs)	\$13	\$5	\$21	\$0	\$48	\$87
Total Allocated Indirect Costs excluding Depreciation and Interest	\$213	\$87	\$349	\$0	\$394	\$1,042
Total Allocated Indirect Depreciation Costs (Form 9)	\$3	\$1	\$4	\$0	\$0	\$8
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$581</b>	<b>\$236</b>	<b>\$951</b>	<b>\$0</b>	<b>\$439</b>	<b>\$2,207</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$61</b>	<b>\$25</b>	<b>\$100</b>	<b>\$0</b>	<b>\$46</b>	<b>\$232</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$642</b>	<b>\$261</b>	<b>\$1,051</b>	<b>\$0</b>	<b>\$485</b>	<b>\$2,439</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$17	\$7	\$28	\$0	\$2	\$54
<b>Total Contractor Pass-Through Costs</b>	<b>\$17</b>	<b>\$7</b>	<b>\$28</b>	<b>\$0</b>	<b>\$2</b>	<b>\$54</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$659</b>	<b>\$268</b>	<b>\$1,079</b>	<b>\$0</b>	<b>\$487</b>	<b>\$2,493</b>

**D. Unincorporated County - SFD**

Statistics Used for Year 2021 Cost Allocation Only					Total
City # of accounts	5,072	5,063	5,044	1,399	5,072
SBWMA # of accounts	94,580	94,372	90,725	29,504	94,580
City # of accounts %	5.4%	5.4%	5.6%	4.7%	5.4%
City Total Route Labor hours year	2,639.32	2,480.08	2,606.57	618.60	8,345
SBWMA Total Route Labor hours year	46,232.55	42,856.20	39,114.12	13,045.24	141,248
City Total Route Labor hours year %	5.7%	5.8%	6.7%	4.7%	5.9%
City # of route hours/year	2,408.37	2,100.54	2,315.25	618.60	7,443
SBWMA # of route hours/year	42,847.89	38,380.04	34,949.16	13,045.24	129,222
City Total Route Labor hours year %	5.6%	5.5%	6.6%	4.7%	5.8%
City Total Containers in Service	5,099	5,103	5,260	1,399	16,861
SBWMA Total Containers in Service	96,806	96,284	99,941	29,504	322,535
City Total Containers in Service %	5.3%	5.3%	5.3%	4.7%	5.2%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$221,409	\$184,816	\$181,226	\$42,540	\$629,992
Benefits for CBAs	\$102,290	\$89,110	\$85,315	\$22,881	\$299,596
Payroll Taxes	\$18,421	\$15,377	\$15,078	\$3,539	\$52,415
Workers Compensation Insurance	<u>\$15,775</u>	<u>\$13,167</u>	<u>\$12,912</u>	<u>\$3,031</u>	\$44,885
<b>Total Direct Labor Related-Costs</b>	\$357,895	\$302,470	\$294,531	\$71,991	\$1,026,887
Direct Fuel Costs	\$23,008	\$22,892	\$23,033	\$2,010	\$70,943
Other Direct Costs	\$30,300	\$30,147	\$30,711	\$3,215	\$94,374
Depreciation - Collection Vehicles	\$34,340	\$31,371	\$37,193	\$1,853	\$104,757
Depreciation - Containers	\$14,140	\$14,659	\$17,468	\$0	\$46,268
Depreciation for Collection Equipment	\$48,480	\$46,030	\$54,661	\$1,853	\$151,025
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$95,122	\$98,885	\$99,959	\$3,461	\$297,427
Operations	\$20,331	\$20,571	\$24,288	\$706	\$65,896
Vehicle Maintenance	\$38,857	\$39,316	\$46,421	\$1,349	\$125,944
Container Maintenance	\$13,427	\$14,038	\$13,599	\$497	<u>\$41,561</u>
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	\$167,737	\$172,811	\$184,267	\$6,013	\$530,828
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,227	\$1,245	\$1,507	\$43	\$4,022
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$628,648</b>	<b>\$575,595</b>	<b>\$588,711</b>	<b>\$85,126</b>	<b>\$1,878,079</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$65,991</b>	<b>\$60,422</b>	<b>\$61,798</b>	<b>\$8,936</b>	<b>\$197,146</b>
	<b>90.5%</b>				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$694,638</b>	<b>\$636,017</b>	<b>\$650,509</b>	<b>\$94,061</b>	<b>\$2,075,226</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$11,890	\$11,289	\$13,406	\$454	\$37,039
<b>Total Contractor Pass-Through Costs</b>	<b>\$11,890</b>	<b>\$11,289</b>	<b>\$13,406</b>	<b>\$454</b>	<b>\$37,039</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$706,528</b>	<b>\$647,306</b>	<b>\$663,915</b>	<b>\$94,516</b>	<b>\$2,112,264</b>

Service Level Statistics Used for Future Service Level Cost Adjustments				
	Accounts	Accounts	Accounts	
2014	5,041	5,041	5,041	
2015	5,056	5,056	5,056	
2016	5,072	5,072	5,072	
<b>Rolling Three-Year Average</b>	<b>5,056</b>	<b>5,056</b>	<b>5,056</b>	

**D. Unincorporated County - SFD**

Step 1: Index Based Adjustments				
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$221,409	\$184,816	\$181,226	\$42,540	\$629,992
Benefits for CBAs	\$102,290	\$89,110	\$85,315	\$22,881	\$299,596
Payroll Taxes	\$18,421	\$15,377	\$15,078	\$3,539	\$52,415
Workers Compensation Insurance	\$15,775	\$13,167	\$12,912	\$3,031	\$44,885
<b>Total Direct Labor Related-Costs</b>	<b>\$357,895</b>	<b>\$302,470</b>	<b>\$294,531</b>	<b>\$71,991</b>	<b>\$1,026,887</b>
Direct Fuel Costs	\$23,008	\$22,892	\$23,033	\$2,010	\$70,943
Other Direct Costs	\$30,300	\$30,147	\$30,711	\$3,215	\$94,374
Depreciation - Collection Vehicles	\$34,340	\$31,371	\$37,193	\$1,853	\$104,757
Depreciation - Containers	\$14,140	\$14,659	\$17,468	\$0	\$46,268
Depreciation for Collection Equipment	\$48,480	\$46,030	\$54,661	\$1,853	\$151,025
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$95,122	\$98,885	\$99,959	\$3,461	\$297,427
Operations	\$20,331	\$20,571	\$24,288	\$706	\$65,896
Vehicle Maintenance	\$38,857	\$39,316	\$46,421	\$1,349	\$125,944
Container Maintenance	\$13,427	\$14,038	\$13,599	\$497	\$41,561
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	<b>\$167,737</b>	<b>\$172,811</b>	<b>\$184,267</b>	<b>\$6,013</b>	<b>\$530,828</b>
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,227	\$1,245	\$1,507	\$43	\$4,022
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$628,648</b>	<b>\$575,595</b>	<b>\$588,711</b>	<b>\$85,126</b>	<b>\$1,878,079</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$65,991</b>	<b>\$60,422</b>	<b>\$61,798</b>	<b>\$8,936</b>	<b>\$197,146</b>
	90.5%				
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$694,638</b>	<b>\$636,017</b>	<b>\$650,509</b>	<b>\$94,061</b>	<b>\$2,075,226</b>
Contractor Pass-Through Costs					
Interest Expense	\$11,890	\$11,289	\$13,406	\$454	\$37,039
<b>Total Contractor Pass-Through Costs</b>	<b>\$11,890</b>	<b>\$11,289</b>	<b>\$13,406</b>	<b>\$454</b>	<b>\$37,039</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$706,528</b>	<b>\$647,306</b>	<b>\$663,915</b>	<b>\$94,516</b>	<b>\$2,112,264</b>

**D. Unincorporated County - SFD**

Step 2: Service Level Adjustments				
	Accounts	Accounts	Accounts	
2014	5,041	5,041	5,041	
2015	5,056	5,056	5,056	
2016	5,072	5,072	5,072	
<b>Prior Year Rolling Three-Year Average</b>	<b>5,056</b>	<b>5,056</b>	<b>5,056</b>	
	Accounts	Accounts	Accounts	
2014	5,041	5,041	5,041	
2015	5,056	5,056	5,056	
2016	5,072	5,072	5,072	
<b>Current Year Rolling Three-Year Average</b>	<b>5,056</b>	<b>5,056</b>	<b>5,056</b>	
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	1

Single Family Dwelling	Solid Waste	Targeted Recyclable Materials	Organic Materials (including Holiday Trees)	Two On-Call Collection Events	Single Family Dwelling Total
	A	B	C	D	
<b>Annual Cost of Operations</b>					
Direct Labor-Related Costs					
Wages for CBAs	\$221,409	\$184,816	\$181,226	\$42,540	\$629,992
Benefits for CBAs	\$102,290	\$89,110	\$85,315	\$22,881	\$299,596
Payroll Taxes	\$18,421	\$15,377	\$15,078	\$3,539	\$52,415
Workers Compensation Insurance	\$15,775	\$13,167	\$12,912	\$3,031	\$44,885
Total Direct Labor Related-Costs	\$357,895	\$302,470	\$294,531	\$71,991	\$1,026,887
Direct Fuel Costs	\$23,008	\$22,892	\$23,033	\$2,010	\$70,943
Other Direct Costs	\$30,300	\$30,147	\$30,711	\$3,215	\$94,374
Depreciation - Collection Vehicles	\$34,340	\$31,371	\$37,193	\$1,853	\$104,757
Depreciation - Containers	\$14,140	\$14,659	\$17,468	\$0	\$46,268
Depreciation for Collection Equipment	\$48,480	\$46,030	\$54,661	\$1,853	\$151,025
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$95,122	\$98,885	\$99,959	\$3,461	\$297,427
Operations	\$20,331	\$20,571	\$24,288	\$706	\$65,896
Vehicle Maintenance	\$38,857	\$39,316	\$46,421	\$1,349	\$125,944
Container Maintenance	\$13,427	\$14,038	\$13,599	\$497	\$41,561
Total Allocated Indirect Costs excluding Depreciation and Interest	\$167,737	\$172,811	\$184,267	\$6,013	\$530,828
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,227	\$1,245	\$1,507	\$43	\$4,022
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$628,648</b>	<b>\$575,595</b>	<b>\$588,711</b>	<b>\$85,126</b>	<b>\$1,878,079</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$65,991</b>	<b>\$60,422</b>	<b>\$61,798</b>	<b>\$8,936</b>	<b>\$197,146</b>
90.5%					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$694,638</b>	<b>\$636,017</b>	<b>\$650,509</b>	<b>\$94,061</b>	<b>\$2,075,226</b>
<b>Contractor Pass-Through Costs</b>					
Interest Expense	\$11,890	\$11,289	\$13,406	\$454	\$37,039
<b>Total Contractor Pass-Through Costs</b>	<b>\$11,890</b>	<b>\$11,289</b>	<b>\$13,406</b>	<b>\$454</b>	<b>\$37,039</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$706,528</b>	<b>\$647,306</b>	<b>\$663,915</b>	<b>\$94,516</b>	<b>\$2,112,264</b>

**D. Unincorporated County - MFD & Commercial**

Statistics Used for Year 2021 Cost Allocation Only						Total
City # of Accounts	198	205	26	0	1,399	429
SBWMA # Accounts	10,332	10,210	1,712	195	29,504	22,449
City # of Accounts %	1.9%	2.0%	1.5%	0.0%	4.7%	1.9%
City Total Route Labor hours year	507.84	319.18	77.74	0.00	618.60	905
SBWMA Total Route Labor hours year	47,871.85	27,111.92	6,356.65	6,167.11	13,045.24	87,508
City Total Route Labor hours year %	1.1%	1.2%	1.2%	0.0%	4.7%	1.0%
City # of route hours/year	367.33	288.08	73.33	0.00	618.60	729
SBWMA # of route hours/year	31,307.08	25,241.12	6,046.06	6,167.11	13,045.24	68,761
City # of route hours/year %	1.2%	1.1%	1.2%	0.0%	4.7%	1.1%
City Total Containers in Service	248	338	40	0	1,399	626
SBWMA Total Containers in Service	17,258	19,703	2,059	333	29,504	39,353
City Total Containers in Service %	1.4%	1.7%	1.9%	0.0%	4.7%	1.6%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$53,914	\$23,794	\$8,589	\$0	\$6,857	\$93,154
Benefits for CBAs	\$25,707	\$10,658	\$2,703	\$0	\$3,372	\$42,441
Payroll Taxes	\$4,486	\$1,980	\$715	\$0	\$571	\$7,750
Workers Compensation Insurance	\$3,841	\$1,695	\$612	\$0	\$489	\$6,637
<b>Total Direct Labor Related-Costs</b>	\$87,949	\$38,126	\$12,618	\$0	\$11,289	\$149,982
Direct Fuel Costs	\$5,690	\$2,332	\$1,146	\$0	\$746	\$9,913
Other Direct Costs	\$7,831	\$3,755	\$1,390	\$0	\$1,026	\$14,001
Depreciation - Collection Vehicles	\$7,011	\$3,501	\$2,044	\$0	\$710	\$13,266
Depreciation - Containers	\$1,736	\$1,562	\$1,663	\$0	\$177	\$5,138
Depreciation for Collection Equipment	\$8,747	\$5,063	\$3,707	\$0	\$887	\$18,405
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$18,032	\$19,990	\$17,823	\$0	\$1,423	\$57,268
Operations	\$2,251	\$2,317	\$2,903	\$0	\$290	\$7,761
Vehicle Maintenance	\$4,303	\$4,429	\$5,547	\$0	\$555	\$14,834
Container Maintenance	\$1,943	\$2,454	\$3,276	\$0	\$204	\$7,878
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	\$26,530	\$29,190	\$29,549	\$0	\$2,472	\$87,741
<b>Total Allocated Indirect Depreciation Costs (Form 9)</b>	\$142	\$142	\$151	\$0	\$18	\$453
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$136,888</b>	<b>\$78,609</b>	<b>\$48,561</b>	<b>\$0</b>	<b>\$16,437</b>	<b>\$280,495</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$14,369.45</b>	<b>\$8,252</b>	<b>\$5,098</b>	<b>\$0</b>	<b>\$1,725</b>	<b>\$29,444</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$151,257</b>	<b>\$86,861</b>	<b>\$53,659</b>	<b>\$0</b>	<b>\$18,163</b>	<b>\$309,940</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$2,804	\$1,623	\$1,189	\$0	\$284	\$5,901
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,804</b>	<b>\$1,623</b>	<b>\$1,189</b>	<b>\$0</b>	<b>\$284</b>	<b>\$5,901</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$154,062</b>	<b>\$88,484</b>	<b>\$54,847</b>	<b>\$0</b>	<b>\$18,447</b>	<b>\$315,840</b>

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	17,693	19,331	2,756	4	
2015	18,369	18,746	3,952	3	
2016	18,343	19,643	3,757	4	
<b>Rolling Three-Year Average</b>	<b>18,135</b>	<b>19,240</b>	<b>3,488</b>	<b>4</b>	

**D. Unincorporated County - MFD & Commercial**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CY CPI-W-Wages (2017 Listed as Example)	264,176	264,176	264,176	264,176	264,176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CY CPI-W-Medical (2017 Listed as Example)	477,815	477,815	477,815	477,815	477,815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209,252	209,252	209,252	209,252	209,252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CY CPI-U (2017 Listed as Example)	269,983	269,983	269,983	269,983	269,983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$53,914	\$23,794	\$8,589	\$0	\$6,857	\$93,154
Benefits for CBAs	\$25,707	\$10,658	\$2,703	\$0	\$3,372	\$42,441
Payroll Taxes	\$4,486	\$1,980	\$715	\$0	\$571	\$7,750
Workers Compensation Insurance	\$3,841	\$1,695	\$612	\$0	\$489	\$6,637
Total Direct Labor Related-Costs	\$87,949	\$38,126	\$12,618	\$0	\$11,289	\$149,982
Direct Fuel Costs	\$5,690	\$2,332	\$1,146	\$0	\$746	\$9,913
Other Direct Costs	\$7,831	\$3,755	\$1,390	\$0	\$1,026	\$14,001
Depreciation - Collection Vehicles	\$7,011	\$3,501	\$2,044	\$0	\$710	\$13,266
Depreciation - Containers	\$1,736	\$1,562	\$1,663	\$0	\$177	\$5,138
Depreciation for Collection Equipment	\$8,747	\$5,063	\$3,707	\$0	\$887	\$18,405
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$18,032	\$19,990	\$17,823	\$0	\$1,423	\$57,268
Operations	\$2,251	\$2,317	\$2,903	\$0	\$290	\$7,761
Vehicle Maintenance	\$4,303	\$4,429	\$5,547	\$0	\$555	\$14,834
Container Maintenance	\$1,943	\$2,454	\$3,276	\$0	\$204	\$7,878
Total Allocated Indirect Costs excluding Depreciation and Interest	\$26,530	\$29,190	\$29,549	\$0	\$2,472	\$87,741
Total Allocated Indirect Depreciation Costs (Form 9)	\$142	\$142	\$151	\$0	\$18	\$453
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$136,888</b>	<b>\$78,609</b>	<b>\$48,561</b>	<b>\$0</b>	<b>\$16,437</b>	<b>\$280,495</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$14,369</b>	<b>\$8,252</b>	<b>\$5,098</b>	<b>\$0</b>	<b>\$1,725</b>	<b>\$29,444</b>
	<b>90.5%</b>					
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$151,257</b>	<b>\$86,861</b>	<b>\$53,659</b>	<b>\$0</b>	<b>\$18,163</b>	<b>\$309,940</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$2,804	\$1,623	\$1,189	\$0	\$284	\$5,901
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,804</b>	<b>\$1,623</b>	<b>\$1,189</b>	<b>\$0</b>	<b>\$284</b>	<b>\$5,901</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$154,062</b>	<b>\$88,484</b>	<b>\$54,847</b>	<b>\$0</b>	<b>\$18,447</b>	<b>\$315,840</b>



**D. Unincorporated County - MFD & Commercial**

Step 2: Service Level Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	17,693	19,331	2,756		4
2015	18,369	18,746	3,952		3
2016	18,343	19,643	3,757		4
<b>Prior Year Rolling Three-Year Average</b>	<b>18,135</b>	<b>19,240</b>	<b>3,488</b>		<b>4</b>
2014	17,693	19,331	2,756		4
2015	18,369	18,746	3,952		3
2016	18,343	19,643	3,757		4
<b>Current Year Rolling Three-Year Average</b>	<b>18,135</b>	<b>19,240</b>	<b>3,488</b>		<b>4</b>
100% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1
65% Service Level Adjustment Factor	100.0%	100.0%	100.0%	100.0%	1

MFD & Commercial	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Total Drop Box Services (All Materials)	Two On-Call Collection Events	MFD & Commercial Total
	E	F	G	H	J	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$53,914	\$23,794	\$8,589	\$0	\$6,857	\$93,154
Benefits for CBAs	\$25,707	\$10,658	\$2,703	\$0	\$3,372	\$42,441
Payroll Taxes	\$4,486	\$1,980	\$715	\$0	\$571	\$7,750
Workers Compensation Insurance	\$3,841	\$1,695	\$612	\$0	\$489	\$6,637
Total Direct Labor Related-Costs	\$87,949	\$38,126	\$12,618	\$0	\$11,289	\$149,982
Direct Fuel Costs	\$5,690	\$2,332	\$1,146	\$0	\$746	\$9,913
Other Direct Costs	\$7,831	\$3,755	\$1,390	\$0	\$1,026	\$14,001
Depreciation - Collection Vehicles	\$7,011	\$3,501	\$2,044	\$0	\$710	\$13,266
Depreciation - Containers	\$1,736	\$1,562	\$1,663	\$0	\$177	\$5,138
Depreciation for Collection Equipment	\$8,747	\$5,063	\$3,707	\$0	\$887	\$18,405
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative	\$18,032	\$19,990	\$17,823	\$0	\$1,423	\$57,268
Operations	\$2,251	\$2,317	\$2,903	\$0	\$290	\$7,761
Vehicle Maintenance	\$4,303	\$4,429	\$5,547	\$0	\$555	\$14,834
Container Maintenance	\$1,943	\$2,454	\$3,276	\$0	\$204	\$7,878
Total Allocated Indirect Costs excluding Depreciation and Interest	\$26,530	\$29,190	\$29,549	\$0	\$2,472	\$87,741
Total Allocated Indirect Depreciation Costs (Form 9)	\$142	\$142	\$151	\$0	\$18	\$453
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$136,888</b>	<b>\$78,609</b>	<b>\$48,561</b>	<b>\$0</b>	<b>\$16,437</b>	<b>\$280,495</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$14,369</b>	<b>\$8,252</b>	<b>\$5,098</b>	<b>\$0</b>	<b>\$1,725</b>	<b>\$29,444</b>
90.5%						
<b>Total Proposed Costs before Pass-Through Cost Allocation</b>	<b>\$151,257</b>	<b>\$86,861</b>	<b>\$53,659</b>	<b>\$0</b>	<b>\$18,163</b>	<b>\$309,940</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$2,804	\$1,623	\$1,189	\$0	\$284	\$5,901
<b>Total Contractor Pass-Through Costs</b>	<b>\$2,804</b>	<b>\$1,623</b>	<b>\$1,189</b>	<b>\$0</b>	<b>\$284</b>	<b>\$5,901</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$154,062</b>	<b>\$88,484</b>	<b>\$54,847</b>	<b>\$0</b>	<b>\$18,447</b>	<b>\$315,840</b>

**D. Unincorporated County - Agency Facilities**

Statistics Used for Year 2021 Cost Allocation Only					Totals
City # of Lifts per year	0	208	312		5,072
SBWMA # of Lifts per year (Accounts for Venues/Events)	242,307	16,744	65,039		94,580
City # of Lifts per year %	0.0%	1.2%	0.5%		5.4%
City Total Route Labor hours year	0.00	12.19	5.11	0.00	17.30
SBWMA Total Route Labor hours year	4,706.39	236.00	993.06		5,935.45
City Total Route Labor hours year %	0.0%	5.2%	0.5%		0.3%
City # of route hours/year	0.00	12.13	5.07		17.30
SBWMA # of route hours/year	2,599.51	224.16	939.57		5,935.45
City # of route hours/year %	0.0%	5.4%	0.5%		0.3%
City # of Containers	0	4	6		5,099
SBWMA # of Containers	842	256	528		96,806
City # of Containers %	0.0%	1.6%	1.1%		5.3%
	0%	70%	30%	0%	

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$0	\$1,142	\$479	\$0	\$38	\$1,659
Benefits for CBAs	\$0	\$534	\$224	\$0	\$18	\$776
Payroll Taxes	\$0	\$95	\$40	\$0	\$3	\$138
Workers Compensation Insurance	\$0	\$81	\$34	\$0	\$3	\$118
<b>Total Direct Labor Related-Costs</b>	\$0	\$1,853	\$777	\$0	\$62	\$2,691
Direct Fuel Costs	\$0	\$152	\$64	\$0	\$5	\$220
Other Direct Costs	\$0	\$287	\$120	\$0	\$9	\$416
Depreciation - Collection Vehicles	\$0	\$700	\$293	\$0	\$16	\$1,009
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$0	\$700	\$293	\$0	\$16	\$1,009
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$0	\$477	\$200	\$0	\$765	\$1,441
Operations	\$0	\$303	\$127	\$0	\$8	\$438
Vehicle Maintenance	\$0	\$579	\$243	\$0	\$16	\$837
Container Maintenance (using lifts for Agency Costs)	\$0	\$69	\$29	\$0	\$110	\$207
<b>Total Allocated Indirect Costs excluding Depreciation and Interest</b>	\$0	\$1,427	\$598	\$0	\$899	\$2,924
Total Allocated Indirect Depreciation Costs (Form 9)	\$0	\$23	\$10	\$0	\$1	\$33
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	\$0	\$4,441	\$1,862	\$0	\$991	\$7,293
<b>Profit (insert Operating Ratio below)</b>	\$0	\$466	\$195	\$0	\$104	\$766
<b>90.5%</b>						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	\$0	\$4,907	\$2,057	\$0	\$1,095	\$8,059
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$0	\$148	\$62	\$0	\$3	\$214
<b>Total Contractor Pass-Through Costs</b>	\$0	\$148	\$62	\$0	\$3	\$214
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	\$0	\$5,055	\$2,119	\$0	\$1,098	\$8,273

Service Level Statistics Used for Future Service Level Cost Adjustments					
	Lifts	Lifts	Lifts	Hauls	
2014	0	208	416	0	
2015	0	208	312	0	
2016	0	208	312	0	
<b>Rolling Three-Year Average</b>	-	<b>208</b>	<b>347</b>	-	

**D. Unincorporated County - Agency Facilities**

Step 1: Index Based Adjustments					
PY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CY CPI-W-Wages (2017 Listed as Example)	264.176	264.176	264.176	264.176	264.176
CPI-W-Wages Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CY CPI-W-Medical (2017 Listed as Example)	477.815	477.815	477.815	477.815	477.815
CPI-W-Medical Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CY CPI-U-Motor Fuel (2017 Listed as Example)	209.252	209.252	209.252	209.252	209.252
CPI-U-Motor Fuel Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%
PY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CY CPI-U (2017 Listed as Example)	269.983	269.983	269.983	269.983	269.983
CPI-U Adjustment	100.0%	100.0%	100.0%	100.0%	100.0%

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$0	\$1,142	\$479	\$0	\$38	\$1,659
Benefits for CBAs	\$0	\$534	\$224	\$0	\$18	\$776
Payroll Taxes	\$0	\$95	\$40	\$0	\$3	\$138
Workers Compensation Insurance	\$0	\$81	\$34	\$0	\$3	\$118
Total Direct Labor Related-Costs	\$0	\$1,853	\$777	\$0	\$62	\$2,691
Direct Fuel Costs	\$0	\$152	\$64	\$0	\$5	\$220
Other Direct Costs	\$0	\$287	\$120	\$0	\$9	\$416
Depreciation - Collection Vehicles	\$0	\$700	\$293	\$0	\$16	\$1,009
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$0	\$700	\$293	\$0	\$16	\$1,009
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$0	\$477	\$200	\$0	\$765	\$1,441
Operations	\$0	\$303	\$127	\$0	\$8	\$438
Vehicle Maintenance	\$0	\$579	\$243	\$0	\$16	\$837
Container Maintenance (using lifts for Agency Costs)	\$0	\$69	\$29	\$0	\$110	\$207
Total Allocated Indirect Costs excluding Depreciation and Interest	\$0	\$1,427	\$598	\$0	\$899	\$2,924
Total Allocated Indirect Depreciation Costs (Form 9)	\$0	\$23	\$10	\$0	\$1	\$33
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$0</b>	<b>\$4,441</b>	<b>\$1,862</b>	<b>\$0</b>	<b>\$991</b>	<b>\$7,293</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$0</b>	<b>\$466</b>	<b>\$195</b>	<b>\$0</b>	<b>\$104</b>	<b>\$766</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$0</b>	<b>\$4,907</b>	<b>\$2,057</b>	<b>\$0</b>	<b>\$1,095</b>	<b>\$8,059</b>
Contractor Pass-Through Costs						
Interest Expense	\$0	\$148	\$62	\$0	\$3	\$214
Total Contractor Pass-Through Costs	\$0	\$148	\$62	\$0	\$3	\$214
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$0</b>	<b>\$5,055</b>	<b>\$2,119</b>	<b>\$0</b>	<b>\$1,098</b>	<b>\$8,273</b>

**D. Unincorporated County - Agency Facilities**

Step 2: Service Level Adjustments						
	Lifts	Lifts	Lifts	Hauls		
2014	0	208	416	0		
2015	0	208	312	0		
2016	0	208	312	0		
<b>Prior Year Rolling Three-Year Average</b>	<b>-</b>	<b>208</b>	<b>347</b>	<b>-</b>		
	Lifts	Lifts	Lifts	Hauls		
2014	0	208	416	0		
2015	0	208	312	0		
2016	0	208	312	0		
<b>Current Year Rolling Three-Year Average</b>	<b>-</b>	<b>208</b>	<b>347</b>	<b>-</b>		
100% Service Level Adjustment Factor	1	100.0%	100.0%	1		1
65% Service Level Adjustment Factor	1	100.0%	100.0%	1		1

Agency Facilities	Cart and Bin Solid Waste	Cart and Bin Organic Materials	Cart and Bin Recyclable Materials	Total Drop Box Services (All Materials)	Venues and Events	Agency Facilities Total
	E	G	F	H	I	
<b>Annual Cost of Operations</b>						
Direct Labor-Related Costs						
Wages for CBAs	\$0	\$1,142	\$479	\$0	\$38	\$1,659
Benefits for CBAs	\$0	\$534	\$224	\$0	\$18	\$776
Payroll Taxes	\$0	\$95	\$40	\$0	\$3	\$138
Workers Compensation Insurance	\$0	\$81	\$34	\$0	\$3	\$118
Total Direct Labor Related-Costs	\$0	\$1,853	\$777	\$0	\$62	\$2,691
Direct Fuel Costs	\$0	\$152	\$64	\$0	\$5	\$220
Other Direct Costs	\$0	\$287	\$120	\$0	\$9	\$416
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Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$0	\$700	\$293	\$0	\$16	\$1,009
Lease	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)						
General and Administrative (using lifts for Agency Costs)	\$0	\$477	\$200	\$0	\$765	\$1,441
Operations	\$0	\$303	\$127	\$0	\$8	\$438
Vehicle Maintenance	\$0	\$579	\$243	\$0	\$16	\$837
Container Maintenance (using lifts for Agency Costs)	\$0	\$69	\$29	\$0	\$110	\$207
Total Allocated Indirect Costs excluding Depreciation and Interest	\$0	\$1,427	\$598	\$0	\$899	\$2,924
Total Allocated Indirect Depreciation Costs (Form 9)	\$0	\$23	\$10	\$0	\$1	\$33
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Annual Cost of Operations</b>	<b>\$0</b>	<b>\$4,441</b>	<b>\$1,862</b>	<b>\$0</b>	<b>\$991</b>	<b>\$7,293</b>
<b>Profit (insert Operating Ratio below)</b>	<b>\$0</b>	<b>\$466</b>	<b>\$195</b>	<b>\$0</b>	<b>\$104</b>	<b>\$766</b>
90.5%						
<b>Total Operating Costs before Pass-Through Cost Allocation</b>	<b>\$0</b>	<b>\$4,907</b>	<b>\$2,057</b>	<b>\$0</b>	<b>\$1,095</b>	<b>\$8,059</b>
<b>Contractor Pass-Through Costs</b>						
Interest Expense	\$0	\$148	\$62	\$0	\$3	\$214
<b>Total Contractor Pass-Through Costs</b>	<b>\$0</b>	<b>\$148</b>	<b>\$62</b>	<b>\$0</b>	<b>\$3</b>	<b>\$214</b>
<b>TOTAL BASE CONTRACTOR'S COMPENSATION</b>	<b>\$0</b>	<b>\$5,055</b>	<b>\$2,119</b>	<b>\$0</b>	<b>\$1,098</b>	<b>\$8,273</b>

## Attachment N - Truck Depreciation & Interest Schedule

	2017		Units Purchased by Year						Capital Expenditure Per Year									
	Quantity	Cost/Unit	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Inflation Assumption: 2.00%						Total			
									Year 11	Year 12	Year 13	Year 14	Year 15	Year 16		Year 11	Year 12	Year 13
4 Axle ASL Coll Vehicle	42	335,000	0	15	17	10	0	0	0	0	0	0	0	0	0	0	0	15,759,120
3 Axle ASL Coll Vehicle	21	333,000	0	5	10	6	0	0	0	0	0	0	0	0	0	0	0	7,855,828
3 Axle ASL (185" Wheel Base)	4	333,000	0	1	1	1	1	1	0	0	0	0	0	0	0	0	0	1,508,400
3 Axle ASL (185" Wheel Base)	1	333,000	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	373,770
4 Axle ASL (185" Wheel Base)	2	335,000	0	1	0	1	0	0	0	0	0	0	0	0	0	0	0	752,030
Pup Trucks SASL (VHTS)	3	179,000	0	0	0	1	2	0	0	0	0	0	0	0	0	0	0	620,646
4 Axle FEL Coll Vehicle	27	364,000	0	9	9	9	0	0	0	0	0	0	0	0	0	0	0	11,031,263
4 Axle REL Coll Vehicle	16	316,000	4	4	4	4	0	0	0	0	0	0	0	0	0	0	0	5,624,457
3 Axle REL (185" Wheel Base)	2	307,000	0	0	0	1	1	0	0	0	0	0	0	0	0	0	0	707,593
2 Axle REL (128" Wheel Base)	2	212,000	0	0	0	1	1	0	0	0	0	0	0	0	0	0	0	488,631
3 Axle SASL (Comm Organics)	1	333,000	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	373,770
3 Axle Roll Offs	3	248,000	0	0	1	1	1	0	0	0	0	0	0	0	0	0	0	849,970
4 Axle Roll Offs	3	287,000	0	0	1	1	1	0	0	0	0	0	0	0	0	0	0	983,634
Cart Delivery Trucks	3	93,000	0	0	0	1	1	1	1	1	1	1	1	1	1	1	1	324,319
Container Delivery Trucks	2	155,000	0	0	1	0	0	1	1	1	1	1	1	1	1	1	1	357,254
Box Trucks (Loose Bulky)	3	141,000	0	0	0	1	1	1	1	1	1	1	1	1	1	1	1	491,709
Shop Truck GMC 3500	1	72,000	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	80,815
Shop Truck GMC 4500	2	88,000	0	0	1	1	0	0	0	0	0	0	0	0	0	0	0	199,308
GMC Hyb 1/2 Ton Pick Up's	6	50,000	0	1	2	1	1	1	1	1	1	1	1	1	1	1	1	341,730
<b>Total Vehicles</b>	<b>144</b>		<b>4</b>	<b>36</b>	<b>50</b>	<b>40</b>	<b>10</b>	<b>4</b>										<b>48,724,246</b>

	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25	Total	
Depreciation - New Truck Purchases	4,017,000	2,980,483	2,980,483	2,980,483	2,980,483	2,980,483	2,980,483	2,980,483	2,980,483	2,980,483	2,980,483	2,980,483	2,980,483	2,980,483	2,980,483	2,980,483	2,980,483	48,724,246
Depreciation - Initial Term Purchases (Year 3)	75,539	75,539	75,539	0	0	0	0	0	0	0	0	0	0	0	0	0	226,617	
<b>Total Depreciation</b>	<b>4,092,539</b>	<b>3,056,022</b>	<b>3,056,022</b>	<b>2,980,483</b>	<b>2,980,483</b>	<b>2,980,483</b>	<b>2,980,483</b>	<b>2,980,483</b>	<b>2,980,483</b>	<b>2,980,483</b>	<b>2,980,483</b>	<b>2,980,483</b>	<b>2,980,483</b>	<b>2,980,483</b>	<b>2,980,483</b>	<b>2,980,483</b>	<b>48,950,863</b>	

Interest (5.5%)	982,006	982,006	982,006	982,006	982,006	982,006	982,006	982,006	982,006	982,006	982,006	982,006	982,006	982,006	982,006	982,006	982,006	14,730,087
Other Interest (Containers)	163,180	163,180	163,180	163,180	163,180	163,180	163,180	163,180	163,180	163,180	163,180	163,180	163,180	163,180	163,180	163,180	163,180	2,447,700
<b>Total</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>1,145,186</b>	<b>17,177,787</b>	

## Attachment N - Form H - CPI Indexes

### CPI-W-Wages

Series Id: CWURA422SA0

#### Not Seasonally Adjusted

**Series:** All items in San Francisco-Oakland-San Jose, CA, urban wage earners and clerical workers, not seasonally  
**Title:** San Francisco-Oakland-San Jose, CA  
**Area:** All items  
**Item:** 1982-84=100  
**Base:** 1982-84=100  
**Period:** 2011 to 2017  
**Years:** 2011 to 2017

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	May to April Average	% Change
2011		226.638		231.600		230.605		231.445		232.371		231.109	232.801	
2012		234.648		236.626		236.890		238.445		240.864		236.454	239.113	2.71%
2013		240.262		241.764		243.052		242.903		243.711		242.602	244.225	2.14%
2014		245.148		247.932		250.085		249.877		250.508		247.680	250.139	2.42%
2015		249.809		252.875		254.736		256.060		256.107		255.492	256.487	2.54%
2016		257.141		259.386		261.017		262.326		264.026		263.222	264.176	3.00%
2017		265.569		268.896										

### CPI-W-Medical

Series Id: CWURA422SAM

#### Not Seasonally Adjusted

**Series:** Medical care in San Francisco-Oakland-San Jose, CA, urban wage earners and clerical workers, not seasonally  
**Title:** San Francisco-Oakland-San Jose, CA  
**Area:** Medical care  
**Item:** 1982-84=100  
**Base:** 1982-84=100  
**Period:** 2011 to 2017  
**Years:** 2011 to 2017

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual	HALF1
2011		390.950		391.029		391.703		392.346		393.473		395.217	394.012	
2012		395.155		396.175		395.735		401.147		400.453		399.467	401.535	1.91%
2013		408.164		404.244		417.242		416.887		418.662		423.806	424.463	5.71%
2014		430.864		439.317										
2015														
2016								476.519		476.977		478.486	477.815	
2017		475.258		481.836										

### CPI-U-Motor Fuel

Series Id: CUURA422SETB

#### Not Seasonally Adjusted

**Series:** Motor fuel in San Francisco-Oakland-San Jose, CA, all urban consumers, not seasonally adjusted  
**Title:** San Francisco-Oakland-San Jose, CA  
**Area:** Motor fuel  
**Item:** 1982-84=100  
**Base:** 1982-84=100  
**Period:** 2011 to 2017  
**Years:** 2011 to 2017

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	May to April Average	% Change
2011	254.643	264.552	297.753	317.686	314.626	295.113	288.352	285.106	295.484	290.739	286.068	271.286	296.328	
2012	280.517	302.724	327.962	317.962	325.378	301.192	285.891	310.778	316.03	336.090	288.389	268.569	302.004	1.92%
2013	274.605	306.602	309.846	300.682	306.012	303.270	301.401	291.569	299.931	284.084	273.022	270.990	291.204	-3.58%
2014	273.919	279.844	297.341	313.061	315.401	312.578	308.499	297.489	287.115	268.189	242.194	216.165	261.711	-10.13%
2015	193.209	209.050	250.324	240.323	269.479	253.019	257.434	247.551	223.945	208.973	202.552	196.642	218.866	-16.37%
2016	195.010	178.296	191.074	202.420	208.843	213.139	209.663	197.818	204.532	207.138	200.994	200.151	209.252	-4.39%
2017	208.379	212.552	223.591	224.219										

### CPI-U

Series Id: CUURA422SA0

#### Not Seasonally Adjusted

**Series:** All items in San Francisco-Oakland-San Jose, CA, all urban consumers, not seasonally adjusted  
**Title:** San Francisco-Oakland-San Jose, CA  
**Area:** All items  
**Item:** 1982-84=100  
**Base:** 1982-84=100  
**Period:** 2011 to 2017  
**Years:** 2011 to 2017

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	May to April Average	% Change
2011		229.981		234.121		233.646		234.608		235.331		234.327	235.630	
2012		236.880		238.985		239.806		241.170		242.834		239.533	241.783	2.61%
2013		242.677		244.675		245.935		246.677		246.617		245.711	247.408	2.33%
2014		248.615		251.495		253.317		253.354		254.503		252.273	254.330	2.80%
2015		254.910		257.622		259.117		259.917		261.019		260.289	261.251	2.72%
2016		262.600		264.565		266.041		267.853		270.306		269.483	269.983	3.34%
2017		271.626		274.589										

## ATTACHMENT O LIST OF CONTRACTOR'S PERSONNEL

### Non-CBA Employees

General Manager -----	1
Administrative Manager -----	1
Operations Manager -----	1
Customer Service Manager --	1
Waste Zero Manager -----	1
Public Relations Manager ----	1
Maintenance Manager-----	1
Accounting Manager-----	0.5
Operations District Manager -	1
Operation Supervisors-----	6
Operations Dispatcher-----	1
Waste Zero Specialists-----	6
Customer Service Supervisor	1
<b>Subtotal-----</b>	<b>22.5</b>

### CBA Employees

Drivers-----	165
Customer Service Representatives-----	15
Maintenance Clerks -----	2
Accounting Staff-----	3
Dispatch Clerks-----	2
Mechanics/Shop Personnel-----	20
<b>Subtotal-----</b>	<b>207</b>

**Total-----229.5**

List of Contractor's Personnel reflects employees on Recology San Mateo County direct payroll.

**Attachment P  
Vehicle Specifications**

{Note: The current Attachment P will be removed in its entirety and replaced with this new Attachment P.}

Specifications are for vehicles to be purchased pursuant to Section 8.04 of Agreement.

Vehicle Type	General Information					Color		Cab and Chasis			Body								
	Type of Vehicle	Material to be collected	Age of Vehicle	Manufacturer and Model	Owned or leased	Cab	Body	Cab Height (inches)	Number of Axels	Overall length w/ Body Mounted (inches)	Collection Method	Rated Capacity	Practical or Net Capacity	No. of Collection Compartments	Net Capacity of each Compartment	Overall Body Length (inches)	Body Height (inches)	Body Width (inches)	Used Oil container and Filter Rack
1 4 Axle ASL Coll Vehicle	Side Loader	MSW, R, O	New	Autocar ACX 84 Chasis/Heil DP Python Body	Owned	White	White	102	4	415	Automated	28 cu yd	28 cu yd	1	28 cu yd	284	103	96	Yes
2 3 Axle ASL Coll Vehicle	Side Loader	MSW, R, O	New	Autocar ACX 64 Chasis/Heil DP Python Body	Owned	White	White	102	3	415	Automated	28 cu yd	28 cu yd	1	28 cu yd	284	103	96	Yes
3 3 Axle ASL Coll Vehicle	Side Loader	MSW, R, O	New	Autocar ACX 64 Chasis/Heil Rapid Rail Body	Owned	White	White	102	3	415	Automated	28 cu yd	28 cu yd	1	28 cu yd	284	103	96	Yes
4 4 Axle ASL Coll Vehicle	Side Loader	MSW, R, O	New	Autocar ACX 84 Chasis/Heil Rapid Rail Body	Owned	White	White	102	4	415	Automated	28 cu yd	28 cu yd	1	28 cu yd	284	103	96	Yes
5 Pup Trucks SASL (VHTS)	Side Loader	MSW, R, O	New	Freightliner 2106/ Heil Retriever Body	Owned	White	White	94	2	288	Semi-Automated	10 cu yd	10 cu yd	1	10 cu yd	158	92	82	Yes
6 4 Axle FEL Coll Vehicle	Front Loader	MSW, R, O	New	Autocar ACX 84 Chasis/Heil Freedom Body	Owned	White	White	102	4	415	Automated	40 cu yd	40 cu yd	1	40 cu yd	292	120	96	No
7 4 Axle REL Coll Vehicle	Rear Loader	MSW, R, O	New	Autocar ACX 84 Chasis/Heil Durapack 5000 Body	Owned	White	White	102	4	364	Semi-Automated	25 cu yd	25 cu yd	1	25 cu yd	270	144	96	No
8 3 Axle REL (185" Wheel Base)	Rear Loader	MSW, R, O	New	Crane Carrier Chassis/Heil F4000 Body	Owned	White	White	102	3	288	Semi-Automated	16 cu yd	16 cu yd	1	16 cu yd	230	120	96	No
9 2 Axle REL (128" Wheel Base)	Rear Loader	MSW, R, O	New	Crane Carrier Chassis/Heil F4000 Body	Owned	White	White	102	2	288	Semi-Automated	16 cu yd	16 cu yd	1	16 cu yd	230	120	96	No
10 3 Axle SASL (Comm Organics)	Side Loader	O	New	Autocar ACX 84 Chasis/Bridgeport Side Loader Body	Owned	White	White	102	3	415	Semi-Automated	30 cu yd	30 cu yd	1	30 cu yd	284	103	96	No
11 3 Axle Roll Offs	Roll-off	MSW, R, O	New	Autocar ACX 84 Chasis/Norcall Waste Equipment 22' Body	Owned	White	White	102	3	384	Semi-Automated	50 cu yd	50 cu yd	N/A	N/A	290	58	96	No
12 4 Axle Roll Offs	Roll-off	MSW, R, O	New	Autocar ACX 84 Chasis/Norcall Waste Equipment 22' Body	Owned	White	White	102	4	384	Semi-Automated	50 cu yd	50 cu yd	N/A	N/A	290	58	96	No
13 Cart Delivery Trucks	Flat Bed	MSW, R, BIC, Container delivery	New	Freightliner M2-106 22ft w/ HIAB knuckle Boom	Owned	White	White	94	2	399	Manual	8000 lbs	8000 lbs	1	8000 lbs	288	50	96	No
14 Container Delivery Trucks	Flat Bed	MSW, R, BIC, Container delivery	New	Freightliner M2-106 24ft w/ Liftgate	Owned	White	White	94	2	399	Manual	8000 lbs	8000 lbs	1	8000 lbs	288	50	96	No
15 Box Trucks (Loose Bulky)	Box Van truck	MSW, R, BIC, Container delivery	New	Freightliner M2-106 24ft Box Van w/ Liftgate	Owned	White	White	94	2	399	Manual	8000 lbs	8000 lbs	1	8000 lbs	288	50	96	No
16 Shop Truck GMC 3500	Shop Truck	N/A	New	GMC 3500 HD 1-ton w/ Utility Body, Lift Gate & Compressor	Owned	White	White	76	2	265	N/A	11400 lbs	7620 lbs	N/A	N/A	132	44	96	N/A
17 Shop Truck GMC 4500	Shop Truck	N/A	New	GMC 4500 HD 1-ton w/ Utility Body, Lift Gate & Compressor	Owned	White	White	76	2	265	N/A	11400 lbs	7620 lbs	N/A	N/A	132	44	96	N/A
18 GMC Hyb 1/2 Ton Pick Up's	Pick-up	N/A	New	GMC 1500	Owned	White	White	74	2	229	N/A	7100 lbs	1873 lbs	N/A	N/A	96	50	62.5	Yes



**Attachment P  
Vehicle Specifications**

{Note: The current Attachment P will be removed in its entirety and replaced with this new Attachment P.}

Specifications are for vehicles to be purchased pursuant to Section 8.04 of Agreement.

	Vehicle Type	Weight		Fuel		Emissions Rating				Other Specifications		
		Gross Vehicle Weight (lbs)	Tare Weight (lbs)	Fuel Type	Fuel Usage (mpg)	CO	HC	NOx	Particulate Matter	Safety Features	Spill Containment Kit	GPS/On Board Computer System
1	4 Axle ASL Coll Vehicle	58000	35000	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar, Rear View and Street Side Cameras	Included	Yes
2	3 Axle ASL Coll Vehicle	58000	35000	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar, Rear View and Street Side Cameras	Included	Yes
3	3 Axle ASL Coll Vehicle	51000	34600	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar, Rear View and Street Side Cameras	Included	Yes
4	4 Axle ASL Coll Vehicle	56500	35500	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar, Rear View and Street Side Cameras	Included	Yes
5	Pup Trucks SASL (VHTS)	26000	17200	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar, Rear View and Street Side Cameras	Included	Yes
6	4 Axle FEL Coll Vehicle	57500	36000	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar, Rear View with Alley Cameras	Included	Yes
7	4 Axle REL Coll Vehicle	54000	36000	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar, Rear View and Street Side Cameras	Included	Yes
8	3 Axle REL (185" Wheel Base)	33000	25000	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar, Rear View and Street Side Cameras	Included	Yes
9	2 Axle REL (128" Wheel Base)	33000	25000	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar, Rear View and Street Side Cameras	Included	Yes
10	3 Axle SASL (Comm Organics)	51500	32000	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar, Rear View and Street Side Cameras	Included	Yes
11	3 Axle Roll Offs	55500	28000	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar	Included	Yes
12	4 Axle Roll Offs	55500	28000	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar	Included	Yes
13	Cart Delivery Trucks	40000	20000	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar	Included	Yes
14	Container Delivery Trucks	26000	16000	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar	Included	Yes
15	Box Trucks (Loose Bulky)	26000	16000	Diesel	4	0.05	0.01	0.19	0.00	Fire extinguisher, Triangle Kit, Back-Up radar	Included	Yes
16	Shop Truck GMC 3500	11400	5723	Diesel	18	N/A	N/A	N/A	N/A	Fire extinguisher, Triangle Kit	Included	No
17	Shop Truck GMC 4500	11400	5723	Diesel	18	N/A	N/A	N/A	N/A	Fire extinguisher, Triangle Kit	Included	No
18	GMC Hyb 1/2 Ton Pick Up's	7100	5227	Gas	22	N/A	N/A	N/A	N/A	Fire extinguisher, Triangle Kit	Included	No

## ATTACHMENT Q ADDITIONAL SERVICES

For Rate Years Eleven (2021) through the remaining Rate Years in the Term, the Contractor's Charges for additional services specified in Attachment Q shall be adjusted annually in accordance with Attachment K.

The Charges for additional services for Rate Year Ten (2020) shall be the Charges for Rate Year Ten (2020) as determined under the 2009 Franchise Agreement. These are the Charges that will be adjusted as provided in Attachment K of this Agreement to determine the Charges for Rate Year Eleven (2021). For this reason, the dollar values of the Charges are listed herein as "\$[TBD]" where TBD is an abbreviation for "to be determined". The Agency retains the sole right to set Agency-approved Pricing to Customers for these services, which may be different than the Attachment Q compensation amounts owed to the Contractor.

Two additional services are included in this Attachment Q that were not in Attachment Q of the 2009 Franchise Agreement. The two new services are: Container Relocation Service and Agency-Specific Reporting for Abandoned Waste Collections. Charges for these services are presented in the table below.

	Service	Reference	Agency-Approved Pricing	Description
<b>Additional Services for Customers</b>				
1	Single-Family Dwelling Backyard Collection Service	Section 5.02.A	See Charges in the table at the end of this Attachment	See Charges in the table at the end of this Attachment
2	Long Distance Service for MFD, Mixed Use, and Commercial Accounts (Note: only applicable to Containers with wheels)	Sections 5.02.B, 5.02.C; and 8.02.B	<p>A – 10% of base monthly Rate of the Collection Rate for each Container requiring Long Distance Service</p> <p>B – 25% of base monthly Rate of the Collection Rate for each Container requiring Long Distance Service</p>	<p>A – Distance greater than 50 feet and less than or equal to 100 feet</p> <p>B – Distance greater than 100 feet</p> <p>Distance shall be measured from the face of the curb, or from the edge of the roadway nearest the closest edge of the Container, if there is no curb.</p>

## ATTACHMENT Q ADDITIONAL SERVICES

	Service	Reference	Agency-Approved Pricing	Description
3	Container Relocation Service	Sections 5.02B and 8.02B	A – 12% of base monthly Rate of the Collection Rate for each Container requiring Container Relocation Service  B – 27% of base monthly Rate of the Collection Rate for each Container requiring Container Relocation Service	A – Distance greater than 50 feet and less than or equal to 100 feet  B – Distance greater than 100 feet  Distance shall be measured from the face of the curb, or from the edge of the roadway nearest the closest edge of the Container, if there is no curb.
4	On-Call Pick-up for SFD, MFD, Mixed Use, and Commercial Customers	Sections 5.02.A, 5.02.B, and 5.02.C	25% of the base monthly Rate for the size of Container Collected once per week	Per Collection event per Container for Collection requested by Customer
5	Return Trip (SFD, MFD, Mixed Use, or Commercial)	Sections 5.02.A, B, C; 5.03.A, B, C; 5.04.A, B, C	[\$TBD] for SFD [\$TBD] for Commercial, Mixed Use, and MFD	Per Collection event (i.e., request to return and provide Collection service after the Customer failed to properly set out their Container(s) for regularly scheduled Collection)
6	Additional Targeted Recyclable Materials or Organic Materials Cart Service for SFD	Sections 5.03.A and 5.04.A	[\$TBD] per Recycling Cart [\$TBD] per Organic Materials Cart	Per Cart per month (any Cart size). Six month minimum charge required. Includes one-time Cart delivery upon start of service and removal of Cart when service is discontinued by Customer.
7	Additional On-Call Bulky Item Collection	Sections 5.05, 5.06	[\$TBD]	Per Bulky Item Collection event (in addition to the events provided at no charge to Customer pursuant to Section 5.12)

## ATTACHMENT Q ADDITIONAL SERVICES

	Service	Reference	Agency-Approved Pricing	Description
8	Collect Contaminated Targeted Recyclable Materials or Organic Materials Container	Section 6.03.A and 8.02.F	25% of the base monthly Solid Waste Rate for the size of Container Collected once per week plus Return Trip Fee if applicable	Per Collection event for Container with Contamination Level greater than the maximum level pursuant to Table 1 in Section 6.02.B
9	Lock Service (Key Service)	Section 8.02.B	A – \$[TBD] per usage B – \$[TBD] per usage	Monthly cost: A – Residential Customers B – Commercial Customers
10	Lock Purchase	Section 8.02.B	\$[TBD] per lock	Per lock
11	Overage Service	Section 8.02.G	100% of the base monthly Solid Waste Collection Rate	Per Collection event (after the first two events)
12	Overage Bags Cost	Section 8.02.G	50% of the base monthly Solid Waste Collection Rate or \$[TBD] minimum	Per bag
13	Container Cleaning Service	Section 8.05.D	A – \$[TBD] B – \$[TBD]	A – per Cart B – per Bin or Drop-Box Charge only applies to cleaning or Container exchange in addition to the service to be provided at no charge to the Customer pursuant to Section 8.05.D

## ATTACHMENT Q ADDITIONAL SERVICES

	Service	Reference	Agency-Approved Pricing	Description
14	Dirty Cart Replacement (Exchange) Service	Section 8.05.D	A – \$[TBD] B – \$[TBD] C – \$[TBD]	A – per 32 gallon Cart B – per 64 gallon Cart C – per 96 gallon Cart  Charge only applies to cleaning or Container exchange in addition to the service to be provided at no charge to the Customer pursuant to Section 8.05.D
<b>Additional Services for Agency</b>				
15	Additional Confidential Document Destruction Service Event	Section 5.07	\$[TBD]	Per event
16	Additional Compost Material Delivery	Section 5.11	A – \$[TBD] per delivery B – \$[TBD] per delivery	A – “one-way” only delivery by Contractor where Contractor delivers to and unloads compost at an Agency-approved location B – “Round-trip” delivery by Contractor where Contractor delivers compost in a Drop Box to an Agency-approved location and returns at a later time or date to pick up the Drop Box and any remaining compost (charge includes the delivery of and later pick-up of the Drop Box)
17	Community Drop-Off Events	Section 5.13	\$[TBD] per event or day	Per event or day targeting 5,000 households. Does not include disposal or public education expenses.
18	Collection for Agency-Sponsored and Non-Agency sponsored Community Events	Section 5.08	A – \$[TBD] B – \$[TBD] C – \$[TBD]	A – One day event with a projected 2,500 or fewer attendees B – One (1) or two (2) day events with a projected 2,501 to 7,500 attendees per day C – One (1) or two (2) day events with a projected 7,501 to 10,000 attendees per day

**ATTACHMENT Q  
ADDITIONAL SERVICES**

	Service	Reference	Agency-Approved Pricing	Description
19	Agency-Specific Reporting for Abandoned Waste Collections	Section 5.09E	Hourly Rate TBD	Contractor interface with Agency-specific web-based application for reporting completion of abandoned waste collections.

## ATTACHMENT Q ADDITIONAL SERVICES

<b>Backyard Collection Service Charge for Single-Family Dwellings* (Section 5.02.A)</b>				
<b>Distance from Curb**</b>	<b>Backyard Charge for Customers with One (1) Solid Waste Cart</b>	<b>Backyard Charge for Customers with Two (2) Solid Waste Carts</b>	<b>Backyard Charge for Customers with Three (3) Solid Waste Carts</b>	<b>Backyard Charge for Customers with Four (4) Solid Waste Carts</b>
Distance <= 50 feet	\$[TBD]	\$[TBD]	\$[TBD]	\$[TBD]
50 < Distance <= 100 feet	\$[TBD]	\$[TBD]	\$[TBD]	\$[TBD]
100 < Distance <= 150 feet	\$[TBD]	\$[TBD]	\$[TBD]	\$[TBD]
150 < Distance <= 200 feet	\$[TBD]	\$[TBD]	\$[TBD]	\$[TBD]
200 < Distance <= 250 feet	\$[TBD]	\$[TBD]	\$[TBD]	\$[TBD]
250 < Distance <= 300 feet	\$[TBD]	\$[TBD]	\$[TBD]	\$[TBD]
300 < Distance <= 350 feet	\$[TBD]	\$[TBD]	\$[TBD]	\$[TBD]
Each additional 50 foot increment over 350 feet	Amount equals the difference between the Charge for 250 to 300 feet and 300 to 350 feet			

\* Backyard Collection Service Charges are charges added to the base monthly Rate for Single-Family Collection service, and cover the provision of Backyard Collection Service for all of Customer's Solid Waste, Recyclable Materials, and Organic Materials Carts.

\*\* Distance shall be measured from the face of the curb, or from the edge of the roadway nearest the closest edge of the Cart, if there is no curb.

## Attachment R Secretary's Certificate

The undersigned, being the Secretary of **Recology San Mateo County**, a California corporation (the "Contractor"), does hereby certify that the following resolution was adopted by the Board of Directors of the Contractor and that such resolution has not been amended, modified or rescinded and is in full force and effect as of the date hereof:

"RESOLVED, that any officer of the Contractor or Mario Puccinelli be, and hereby is, authorized to execute by and on behalf of the Company, the Amended and Restated Franchise Agreement between the County of San Mateo and the Contractor for Recyclable Materials, Organic Materials, and Solid Waste Collection Services, and any and all other agreements, instruments, documents or papers, as he/she may deem appropriate or necessary, pertaining to or relating to such Agreement, and that any such action taken to date is hereby ratified and approved."

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

Cary Chen  
Secretary



**Attachment S**  
**(Note: This is a new Attachment to the Model Agreement.)**

**MEMORANDUM OF UNDERSTANDING**

This is a Memorandum of Understanding by and between Recology San Mateo County (Recology) and the South Bayside Waste Management Authority, a California JPA (SBWMA).

A. Recology is the Franchisee for each of the twelve (12) JPA Member Agencies of the SBWMA for the collection of solid waste and recyclables pursuant to Franchise Agreements (the Franchise Agreements) entered into with each respective Member Agency.

B. Article 11 of the Franchise Agreements all provide that the SBWMA shall annually review the Recology Application for an Adjustment to Contractor's Compensation and provide a report to the SBWMA Board of Directors for consideration of a binding vote to approve the recommended Recology compensation for the subsequent rate year.

C. Article 11 of the Franchise Agreements also provides for an Annual Revenue Reconciliation that reconciles the amount owed to Recology compared to the amount retained by Recology for the prior year which generates a surplus or shortfall by agency. It also calculates interest owed to Recology for a shortfall.

D. In 2012 and 2013, the SBWMA Board approved Recology compensation for rate years 2013 and 2014, respectively, that included a reconciliation of:

1. Any surplus paid to Recology and any shortfall owed to Recology by a Member Agency for 2011 and 2012 were included in setting Recology's total compensation for 2013 and 2014, respectively.

2. Recology submitted to the SBWMA an interest calculation for both years which was charged to Member Agencies on any shortfall and credited interest to Member Agencies on any surplus. The SBWMA reports to the Board included this interest charge or credit by Member Agency in both years.

E. Recology and the SBWMA Board have reviewed their prior understanding regarding the payment of interest and reviewed the language and intent of the Franchise Agreements. Commencing with the Recology Application, due in June 2014, for an Adjustment to Contractor's Compensation for 2015, they desire to clarify the process to calculate interest and conform to the intent of the Agreements as follows:

Attachment S

(Note: This is a new Attachment to the Model Agreement.)

1. Any Member Agency that has generated a surplus balance with Recology for 2013 can receive a refund from Recology provided it requests the refund in writing on or before July 31, 2014, provided the surplus balance was generated due to the Member Agency setting rates higher than those recommended by the SBWMA. If it does not request a refund by July 31, 2014, any such surplus will be accounted for in the Recology Application for an Adjustment in Contactor's Compensation for 2015 and applied to the rate setting recommended for 2015.

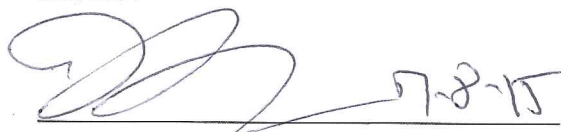
2. Any Member Agency that generated a shortfall balance with Recology for 2013 will have the shortfall accounted for in the 2013 Revenue Reconciliation and recommended 2015 rates. However, if the shortfall was the result of the Member Agency setting rates lower in 2013 than had been recommended in the SBWMA Report approved by the SBWMA Board, it shall be charged the prevailing interest rate (prime plus 1%) on the shortfall balance delineated in the 2013 Revenue Reconciliation.

3. No interest will be credited to a Member Agency on any surplus balance for 2013 and in all future years. Member Agencies may request by July 31 of each year and Recology will comply with the request for a refund in a reasonable time frame. Any surplus not requested to be refunded will be credited in the next Revenue Reconciliation and applied to the next Recology Application for an Adjustment to Contractor's Compensation.

4. Recology shall not receive any interest on shortfalls in 2014 and in future years unless the Member Agency adjusts its rates below the rate adjustment recommended in the SBWMA Report and approved by the SBWMA Board.

5. Recology shall not receive any interest on shortfalls in 2014 and in future years if the Member Agency notifies Recology of their intent to pay the shortfall balance by July 31 and makes the payment to Recology by September 30.

SBWMA

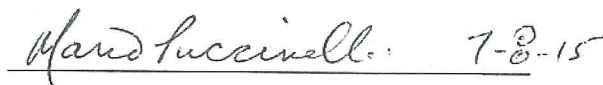


Kevin McCarthy

Date

Executive Director

RECOLOGY



Mario Puccinelli

Date

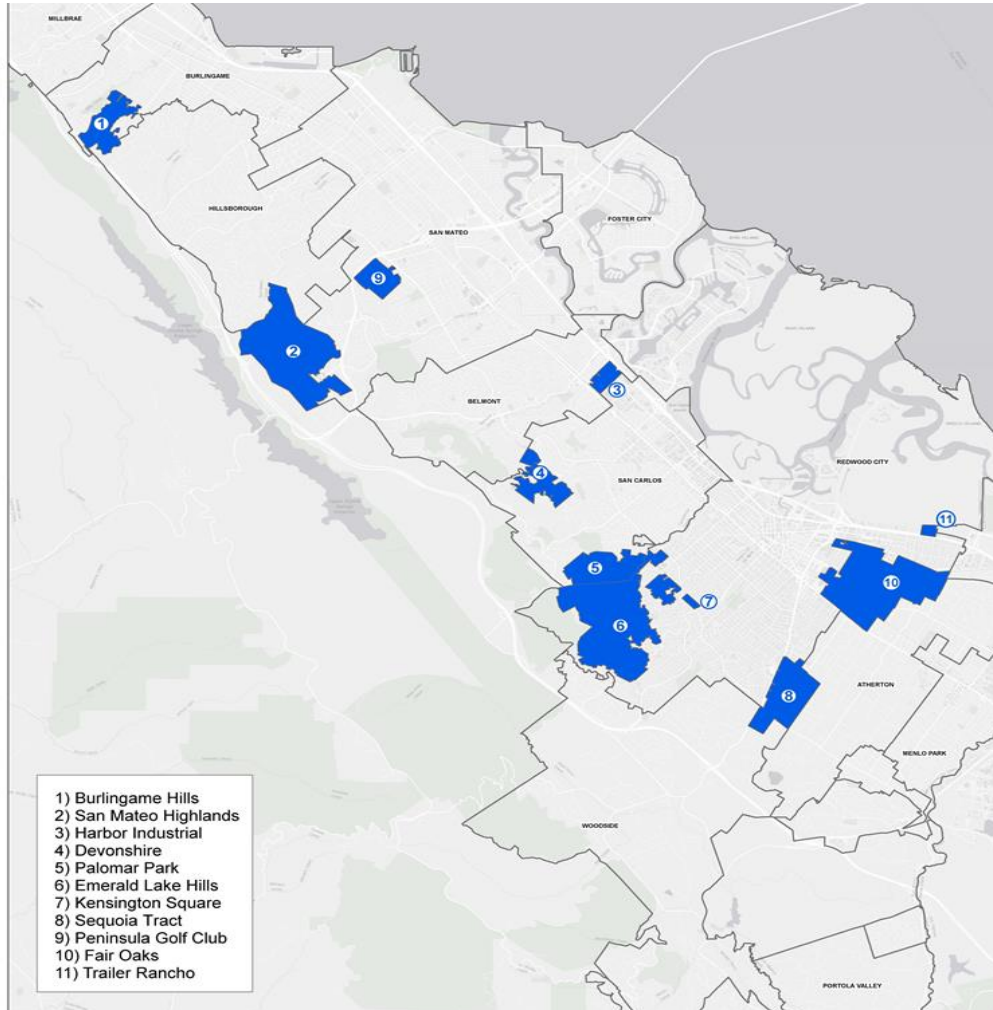
General Manager

# ATTACHMENT T

## County of San Mateo-Specific Requirements

### 1. Unincorporated Franchised County Areas to be serviced by Contractor.

The following map shows all of the San Mateo County unincorporated franchised areas within the SBWMA (except for the West Bay Sanitary District areas).



The “unincorporated franchised service area” is divided into two areas.

The first area is CSA-8, which is also known as the North Fair Oaks Area, and which is denoted as number ten (10) on the map. This area has been served by a franchise for the collection of solid waste since 1972.

The second area is the “County Franchised Area,” which is defined by the incorporated City boundaries, which are contiguous with the unincorporated County boundaries and which are denoted as numbers 1-9 and 11 on the map.

# ATTACHMENT T

## County of San Mateo-Specific Requirements

### 2. Contractor's Compliance with and certification of compliance with Specific County Ordinances and Policies.

Contractor shall comply with and shall document compliance with the following County ordinances and requirements:

#### a. General Non-discrimination

No person shall be denied any services provided pursuant to this Agreement (except as limited by the scope of services) on the grounds of race, color, national origin, ancestry, age, disability (physical or mental), sex, sexual orientation, gender identity, marital or domestic partner status, religion, political beliefs or affiliation, familial or parental status (including pregnancy), medical condition (cancer-related), military service, or genetic information.

#### b. Equal Employment Opportunity

Contractor shall ensure equal employment opportunity based on objective standards of recruitment, classification, selection, promotion, compensation, performance evaluation, and management relations for all employees under this Agreement. Contractor's equal employment policies shall be made available to County upon request.

#### c. Section 504 of the Rehabilitation Act of 1973

Contractor shall comply with Section 504 of the Rehabilitation Act of 1973, as amended, which provides that no otherwise qualified individual with a disability shall, solely by reason of a disability, be excluded from the participation in, be denied the benefits of, or be subjected to discrimination in the performance of any services this Agreement. This Section applies only to contractors who are providing services to members of the public under this Agreement.

#### d. Compliance with County's Equal Benefits Ordinance

Contractor shall comply with all laws relating to the provision of benefits to its employees and their spouses or domestic partners, including, but not limited to, such laws prohibiting discrimination in the provision of such benefits on the basis that the spouse or domestic partner of the Contractor's employee is of the same or opposite sex as the employee.

#### e. Discrimination Against Individuals with Disabilities

The nondiscrimination requirements of 41 C.F.R. 60-741.5(a) are incorporated into this Agreement as if fully set forth here, and Contractor and any subcontractor shall abide by the requirements of 41 C.F.R. 60-741.5(a). This regulation prohibits discrimination against qualified individuals on the basis of disability and requires affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified individuals with disabilities.

#### f. History of Discrimination

Contractor certifies that no finding of discrimination has been issued in the past 365 days against Contractor by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other investigative entity. If any finding(s) of discrimination have been issued against Contractor within the past 365 days by the Equal



## **ATTACHMENT T**

### **County of San Mateo-Specific Requirements**

Employment Opportunity Commission, the California Department of Fair Employment and Housing, or other investigative entity, Contractor shall provide County with a written explanation of the outcome(s) or remedy for the discrimination prior to execution of this Agreement. Failure to comply with this Section shall constitute a material breach of this Agreement and subjects the Agreement to immediate termination at the sole option of the County.

#### **g. Reporting; Violation of Non-discrimination Provisions**

Contractor shall report to the County Manager the filing in any court or with any administrative agency of any complaint or allegation of discrimination on any of the bases prohibited by this Section of the Agreement or the Section titled "Compliance with Laws". Such duty shall include reporting of the filing of any and all charges with the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other entity charged with the investigation or adjudication of allegations covered by this subsection within 30 days of such filing, provided that within such 30 days such entity has not notified Contractor that such charges are dismissed or otherwise unfounded. Such notification shall include a general description of the circumstances involved and a general description of the kind of discrimination alleged (for example, gender-, sexual orientation-, religion-, or race-based discrimination).

Violation of the non-discrimination provisions of this Agreement shall be considered a breach of this Agreement and subject the Contractor to penalties, to be determined by the County Manager, including but not limited to the following:

- i. termination of this Agreement;
- ii. disqualification of the Contractor from being considered for or being awarded a County contract for a period of up to 3 years;
- iii. liquidated damages of \$2,500 per violation; and/or
- iv. imposition of other appropriate contractual and civil remedies and sanctions, as determined by the County Manager.

To effectuate the provisions of this Section, the County Manager shall have the authority to offset all or any portion of the amount described in this Section against amounts due to Contractor under this Agreement or any other agreement between Contractor and County.

#### **h. Compliance with Living Wage Ordinance**

As required by Chapter 2.88 of the San Mateo County Ordinance Code, Contractor certifies all contractor(s) and subcontractor(s) obligated under this contract shall fully comply with the provisions of the County of San Mateo Living Wage Ordinance, including, but not limited to, paying all Covered Employees the current Living Wage and providing notice to all Covered Employees and Subcontractors as required under the Ordinance.

### **3. Compliance with County Employee Jury Service Ordinance**

Contractor shall comply with Chapter 2.85 of the County's Ordinance Code, which states that Contractor shall have and adhere to a written policy providing that its employees, to the extent they are full-time employees and live in San Mateo County, shall receive from the Contractor, on

## **ATTACHMENT T**

### **County of San Mateo-Specific Requirements**

an annual basis, no fewer than five days of regular pay for jury service in San Mateo County, with jury pay being provided only for each day of actual jury service. The policy may provide that such employees deposit any fees received for such jury service with Contractor or that the Contractor may deduct from an employee's regular pay the fees received for jury service in San Mateo County. By signing this Agreement, Contractor certifies that it has and adheres to a policy consistent with Chapter 2.85. For purposes of this Section, if Contractor has no employees in San Mateo County, it is sufficient for Contractor to provide the following written statement to County: "For purposes of San Mateo County's jury service ordinance, Contractor certifies that it has no full-time employees who live in San Mateo County. To the extent that it hires any such employees during the term of its Agreement with San Mateo County, Contractor shall adopt a policy that complies with Chapter 2.85 of the County's Ordinance Code." The requirements of Chapter 2.85 do not apply if this Agreement's total value listed in the Section titled "Payments", is less than one-hundred thousand dollars (\$100,000), but Contractor acknowledges that Chapter 2.85's requirements will apply if this Agreement is amended such that its total value meets or exceeds that threshold amount.

#### **4. Retention of Records; Right to Monitor and Audit**

(a) Contractor shall maintain all required records relating to services provided under this Agreement for three (3) years after County makes final payment and all other pending matters are closed, and Contractor shall be subject to the examination and/or audit by County, a Federal grantor agency, and the State of California.

(b) Contractor shall comply with all program and fiscal reporting requirements set forth by applicable Federal, State, and local agencies and as required by County.

(c) Contractor agrees upon reasonable notice to provide to County, to any Federal or State department having monitoring or review authority, to County's authorized representative, and/or to any of their respective audit agencies access to and the right to examine all records and documents necessary to determine compliance with relevant Federal, State, and local statutes, rules, and regulations, to determine compliance with this Agreement, and to evaluate the quality, appropriateness, and timeliness of services performed.

#### **5. Electronic Signature**

Both County and Contractor wish to permit this Agreement and future documents relating to this Agreement to be digitally signed in accordance with California law and County's Electronic Signature Administrative Memo. Any party to this Agreement may revoke such agreement to permit electronic signatures at any time in relation to all future documents by providing notice pursuant to this Agreement.

#### **6. West Bay Sanitary District**

In the event the County and West Bay Sanitary District enter into an agreement for the County to take on some or all of West Bay's responsibilities for solid waste, recyclable, and organic collection in the unincorporated West Bay service area, the following will apply:

- a. Contractor will consent to and assist in the transfer of any such assignment or transfer of responsibilities.

## **ATTACHMENT T**

### **County of San Mateo-Specific Requirements**

- b. In the event of any conflict between the County's franchise agreement and the West Bay franchise agreement, the County, at its sole discretion, may determine which of the provisions shall control.
- c. County may request and Contractor shall consent to any reasonable amendments necessary to accomplish said transfer.

**7. County Ordinance Code takes precedence over conflicting provisions of Agreement.**

To the extent this agreement conflicts with an applicable provision of the San Mateo County Ordinance Code, the provisions of the Ordinance Code shall take precedence over the provisions of this agreement.